Self-Learning Material Content Programme: Bachelor of Arts (B.A) I st Year

Course Code	Course Name	Study hours/ Credit
BADSC	Sociology: Paper I - Principles Of Sociology	6
101	Unit 1: Introduction	U
	1.0 Objectives	
	1.1 Introduction	
	1.2 Meaning and definition of Sociology	
	1.3 Sociology as a science	
	1.4 Scope and importance of Sociology	
	1.5 Let us sum up	
	1.6 Questions for Review	
	1.7 Suggested reading	
	1.8 References	
	Unit 2: Sociology: Basic Sociological Concepts	
	1.0 Objectives	
	2.1 Introduction	
	2.2 Social Structure-Meaning and elements	
	2.3 Social Function –meaning ,functions and dysfunctions	
	2.4 Manifest and latest Function	
	2.5 Let us sum up	
	2.6 Questions for Review	
	2.7 Suggested reading	
	1.8 References	
	Unit 3 : Sociology: Cultural System	
	2.0 Objectives	
	3.1 Introduction	
	3.2 Meaning Nature and elements of culture	
	3.3 Characteristics of culture	
	3.4 Types of culture	
	3.5 Let us sum up	
	3.6 Questions for Review	
	3.7 Suggested reading	
	3.8 References	
	Unit 4 : Sociology: Religion	
	4.0Objectives	
	4.1 Introduction	
	4.2 Mearing and Definitions and elements of Religion	
	4.3 Functions and Dysfunctions of religion	
	4.5 Religion and Science	
	4.6 Let us sum up	
	4.7 Questions for Review	

- 4.8 Suggested reading
- 3.9 References

Unit 5: Sociology: Socialization

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Meaning and Importance of Socialization
- 5.4 Agents of Socialisation- Family , School, peer Group and Mass media
- 5.5 Theories of Socialization -C.H. Cooley and H. Mead
- 5.6 Let us sum up
- 5.7 Questions for Review
- 5.8 Suggested reading
- 5.9 References

Unit 6: Conformity, deviance and Social control

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Meaning and cause of Deviance
- 6.3 Meaning and Objectives of social control
- 6.4 Let us sum up
- 6.5 Questions for Review
- 6.7 Suggested reading
- 6.8 References

Unit 7: Social Stratification

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Meaning and Characteristics
- 7.3 Process of Social Stratification
- 7.4 types of Stratification class cast and estate
- 7.5Let us sum up
- 7.6 Questions for Review
- 7.7 Suggested reading
- 7.8 References

Unit 8: Social Mobility

- 80 Objectives
- 8.1 Introduction
- 8.2 Meaning and definitions of social mobility
- 8.3 Types of Social mobility
- 8.4 Factors of social mobility education, income and modern occupation
- 8.5 Let us sum up
- 8.6 Questions for Review
- 8.7 Suggested reading
- 8.8 References

Unit 9: Social Change

9.0 Objectives

	9.1 Introduction	
	9.2 Meaning. Definitions characteristics and social change	
	9.3 Theories of Social change	
	9.4 Factors of social change	
	9.5 Let us sum up	
	9.6 Questions for Review	
	9.7 Suggested reading	
	9.8 References	
BADPS	Political Science: Paper I - Political Theory	6
101	Unit 1:Introducttion	U
	1.0 Objectives	
	1.1 Introduction	
	1.2 Meaning, Nature and Importance of the study of Political	
	Scince	
	1.3 Approaches to study Political Science:Historical,	
	Comparative and Behavioural	
	1.4 political Theory: Political Philosophy and Political thought-	
	meaning	
	1.5Let us sum up	
	1.6 Questions for Review	
	1.7 Suggested reading	
	1.8 References	
	1.8 References	
	Unit 2: State	
	2.0 Objectives 2.1 Introduction	
	2.2 Meaning and nature of the state 2.3 Elements of the state	
	2.4 Kinds of the state : Aulthoritarian and Liberal	
	2.5 Let us sum up	
	2.6 Questions for Review	
	2.7 Suggested reading	
	2.8 References	
	Unit 3 : Concepts	
	3.0 Objectives	
	3.1 Introduction	
	3.2 Right – Meaning and kinds	
	3.3 Liberty - Meaning and kinds (Positive and Negative)	
	3.4 Equality - Meaning and kinds	
	3.5 Let us sum up	
	3.6 Questions for Review	
	3.7 Suggested reading	
	3.8 References	
	Unit 4 : Democracy	
	4.0 Objectives	
	4.1 Introduction	
	4.2 Meaning, Essentials, Merits and Demerits	
	4.3 Direct and Indirect Democracy	
	4.5 Direct and monect Democracy	

	4.4 Challenges to Democracy and Political apathy	
	4.5 Let us sum up	
	4.6 Questions for Review	
	4.7 Suggested reading	
	4.8 References	
	Unit 5 : Ideologies	
	5.0 Objectives	
	5.1 Introduction	
	5.2 Liberalism: meaning and Features	
	5.3 Marxism : Historical Materialism and class Struggle	
	5.4 Fascism and Nazism: Main Features	
	5.5 Gandhism Non- violence and Satyagraha	
	5.6 Let us sum up	
	5.7 Questions for Review	
	5.8 Suggested reading	
	5.9 References	
	Unit 6 . Contomposery Issues	
	Unit 6 : Contemporary Issues 6.0 Objectives	
	6.1 Introduction	
	6.2 Feminism : meaning and Significance	
	6.3 Civil Society meaning, Importance and Challenges	
	6.4 Globalization : Meaning and impact on State	
	6.5 Let us sum up	
	6.6 Questions for Review	
	6.7 Suggested reading	
	6.8 References	
BADEC	Economics : Paper I - Economic Theory Micro & Macro	6
101	Unit 1: Nature and problems of Economics	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Economics: Definitions of Economics –Basic Problems in	
	Economics	
	1.3 Micro Economics – Meaning, scope uses and limitations.	
	1.4 Macro Economics – Meaning, scope, uses and limitations.	
	1.5 Let us sum up	
	1.6 Questions for Review	
	1.7 Suggested reading 1.8 References	
	1.8 References	
	Unit 2: Theory of Consumer Behavior.	
	2.0 Objectives	
	2.1 Introduction	
	2.3 Concept of Utility – Cardinal and ordinal	
1	2.3 Concept of Cultity — Caramar and Oramar	
	± **	
	2.4 Law of Diminishing marginal utility – law of egui- marginal	
	± **	
	2.4 Law of Diminishing marginal utility – law of egui- marginal utility- Consumer's surplus.	

- 2.6 Elasticity of Demand Price elasticity of Demand Degrees and measurement of price elasticity of Demand.
- 2.6 The indifference curve analysis meaning and properties. Consumer's equilibrium.
- 2.7 Let us sum up
- 2.8 Questions for Review
- 2.9 Suggested reading
- 2.10 References

Unit 3: Theory of Production.

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Factors of Production Law of variable Proportions.
- 3.3 Supply meaning, law of supply, elasticity of supply.
- 3.4 cost of production meaning, short run and long run cost.
- 3.5 Revenue- concepts of revenue Relationship between AR and MR under perfect and imperfect competition
- 3.5 Let us sum up
- 3.6 Questions for Review
- 3.7 Suggested reading
- 3.8 References

Unit 4: Theory of Product Pricing.

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Market Forms Perfect Competition, Features- equilibrium of the firm and industry under perfect competition.
- 4.3 Monopoly Features, price and output detput determination concept of price discrimination.
- 4.4 Monopolistic Competition Features equilibrium of the firm of the firm and group.
- 4.5 Let us sum up
- 4.6 Ouestions for Review
- 4.7 Suggested reading
- 4.8 References

Unit 5: Theory of Factor Pricing.

- 5.0 Objectives.
- 5.1 Introduction
- 5.2 Rent- Ricardian theory of rent quasi –rent.
- 5.3 Wage Marginal Productivity theory of wages.
- 5.4 Interest Loanable fund theory of interest Liquidity Preference theory of Interest.
- 5.5 Profit Risk theory, Uncertainly bearing theory and Innovetion theory of Profit.
- 5.5 Let us sum up
- 5.6 Questions for Review
- 5.7 Suggested reading
- 5.8 References

	Unit 6: National Income.	
	6.0 Objectives	
	6.1 Introduction	
	6.2 Definition and Concepts – Methods of measurement –	
	difficulties.	
	6.3 Income inequalities causes, consequences and remedies of	
	income inequalities.	
	6.4 Let us sum up	
	6.5 Questions for Review	
	6.6 Suggested reading	
	6.7 References	
	Unit 7: Theories of Employment.	
	7.0 Objectives	
	7.1 Introduction	
	7.2 Classical theory of Employment – Say's Law of Market – implications- criticisms.	
	7.3 Keynesian theory of Employment – Effective demand.	
	7.4 Concepts of consumption function and Investment function.	
	7.4 Concepts of consumption function and investment function. 7.5 Let us sum up	
	7.6 Questions for Review	
	7.7 Suggested reading	
	7.7 Suggested reading 7.8 References	
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101	Hindi: Paper I - Hindi	6
101	Unit 1: Bhoomija	
	1.0 Objectives 1.1 Introduction	
	1.2 Bhoomija –(Kavya) Nagarjun- Radhakrishna Prakashan, New Delhi	
	1.3 Let us sum up	
	1.4 Questions for Review	
	1.5 Suggested reading	
	1.6 References	
	Unit 2: Gadya Phulvari – Dr. Shahabuddin Sheikh, Rapal &	
	Sons, New Delhi	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Subhan Khan – Ramavriksha Benipuri	
	2.3 Ek Bade Aspatal Ke Bare Mein –Ravindra Tyagi	
	2.4 Mahatma Gandhi –Ramkumar Varma	
	2.5 Main Dhobi Hoon –Shivapoojan Sahay	
	2.6 Jamanotri kee Yara – Vishnu Prabhakar	
	2.5 Let us sum up	
	2.6 Questions for Review	
	2.7 Suggested reading	
	2.8 References	
	Unit 3: Kahani Kunji Dr. V.P. Amitabh, Govind Prakashan,	
	Mathura (UP)	

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	3.0 Objectives	
	3.1 Introduction	
	3.2 Pareeksha – premachand	
	3.3 Mamatha- jayashankar Prasasd	
	3.4 Bholaram ke jeev – Harishankar Parasayi	
	3.5 Akeli- Mannu Bhandari	
	3.6 Vapasi – usha Priyamvada	
	3.7 Let us sum up	
	3.8 Questions for Review	
	3.9 Suggested reading	
	3.10 References	
	Unit 4: Grammar	
	4.0 Objectives	
	4.1 Introduction	
	4.2 Samjna – Ling, Vachan. Karak, Sarvanam, Visheshan	
	4.3 Correction of Sentences (Swara, Vyanjan aru Visarga	
	Sambandhi Ashuddhiyan)	
	4.4 Translation	
	4.5 Let us sum up	
	4.6 Questions for Review	
	4.7 Suggested reading	
	4.8 References	
BADK	ಕನ್ನಡ	6
101	ಪಠ್ಯ ಭಾಗ – 1 – ಚೆಂಗದಿರು (ಪದ್ಯಗಳು)	
	ನಿಗದಿತ ಪಾಠಗಳು	
	1. ಉಪರಂಭೆಯ ಪ್ರಸಂಗ – ನಾಗಚಂದ್ರ	
	č	
	3. ಪ್ರೀಹಿ – ನರೆದಲೆಗ ವಾಗ್ವಾದ – ಕನಕದಾಸ	
	4. ಶರೀಫ ಸಾಹೇಬರ ಗೀತೆಗಳು – ಶಿಶುನಾಳ ಶರೀಫ	
	5. ನಾವೆಲ್ಲರು ಒಂದೇ ಜಾತಿ – ಎಂ. ಗೋಪಾಲಕೃಷ್ಣ ಅಡಿಗ	
	6. ಕುರಿಗಳು ಸಾರ್ ಕುರಿಗಳು – ಕೆ.ಎಸ್. ನಿಸಾರ್ ಅಹಮದ್	
	7. ಎನ್ನ ದೇವರ ಗುಡಿ – ಪ್ರೊ. ಅಮೃತ ಸೋಮೇಶ್ವರ	
	8. ಅಪ್ಪನಿಗೆ ಒಂದು ಪತ್ರ – ಎಚ್. ಗೋವಿಂದಯ್ಯ	
	್ತ್ರ 9. ಎರಡು ಭರ್ಜಪತ್ರಗಳು – ಸ.ಉಷಾ	
	10. ಲೈನ್ಮನ್ ಮಡಿವಾಳರ ಭೀಮಪ್ಪನಿಗೆ – ಸತೇಶ ಕುಲಕರ್ಣಿ	
	11. ಪ್ರಶ್ನೆಗಳರುವುದು ಷೇಕ್ಷ್ ಪಿಯರನಿಗೆ – ಜಿ.ಎನ್ ಮೋಹನ್	
	12. ಪಾಂಡವರ ಅಜ್ಞಾತವಾಸ – ಜನಪದ	
	ಅ) ಸಾರಾಂಶ	
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	ಅ) ಸಮೀಕ್ಷೆ	
	ಇ) ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
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	ಇ) ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ ಈ) ಉಲ್ಲೇಖಗಳು	
	ಇ) ಓದಲ್ಲು ಸೂಚಿಸಲಾಗಿದೆ ಈ) ಉಲ್ಲೇಖಗಳು ಪಠ್ಯ ಭಾಗ – 2 – ಚೆಂಂದಳರು (ಪ್ರಬಂಧಗಳು)	
	ಇ) ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ ಈ) ಉಲ್ಲೇಖಗಳು	

	2.1 ಹಳ್ಳಗರೊಡನೆ ಸಾಕ್ರಟಸ್ – ರಂಜಾನ್ ದರ್ಗಾ	
	2.2 ನುಂಗಲಾರದ ತುತ್ತು – ಕೆ.ಪಿ ಪೂರ್ಣ ಚಂದ್ರ ತೇಜಸ್ವಿ	
	್ಗ ಅಸ್ಸಾದಿ	
	್ಲ 2.4 ಪೂರ್ವದ ಅಪೂರ್ವ ಹಾಂಗ್ಕಾಂ – ನಾಗೇಶ್ ಹೆಗ್ಡೆ	
	2.5 ರತ್ನಗರ್ಭಾ ವಸುಂಧರಾ – ನಳನಿ ಮೂರ್ತಿ	
	ಅ) ಸಾರಾಂಶ	
	ಆ) ಸಮೀಕ್ಷೆ	
	ಇ) ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	ಈ) ಉಲ್ಲೇಖಗಳು	
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	ಪಠ್ಯ ಭಾಗ – 3 – ಚೆಂಂದಳರು (ಸಣ್ಣ ಕತೆಗಳು)	
	್ರ	
	4.೦ ಮೋಚಿ – ಭಾರತೀಪ್ರಿಯ	
	3.1 ಅಂಗಡಿ ಪೂಜೆ – ಆರ್. ವಿ ಭಂಡಾರಿ	
	3.2 ಕಣ್ಣಪ್ಪನ ಅಂತಿಮ ದಿನಗಳು – ಪಿ. ಲಂಕೇಶ್	
	3.3 ಜತ್ತಿ ಬೆಳೆದವರು – ಸಾರಾ ಅಬೂಬಕರ್	
	ಅ) ಸಾರಾಂಶ	
	ಆ)ಸಮೀಕ್ಷೆ	
	ಇ) ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	ಈ) ಉಲ್ಲೇಖಗಳು	
	ಪಠ್ಯ ಭಾಗ – 4 – ಮಾಧವಿ (ಕಾದಂಬರಿ)	
	4.೦ ಮಾಧವಿ – ಡಾ. ಅನುಪಮಾ ನಿರಂಜನ	
	4.1 ಪೀಠಿಕೆ	
	4.2 ಉದ್ದೇಶಗಳು	
	4.3 মাত্ৰত হ	
	4.4 ಸಮೀಕ್ಷೆ	
	4.5 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	4.6 ಉಲ್ಲೇಖಗಳು	
BADS 101	ಸಂಸ್ಕೃತ	6
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	ನಿಗದಿತ ಪಾಠ್ಯಮಸ್ತಕ : ಗದ್ಯಕುಸುಮಾನಿ – ಪ್ರಕಾಶಕರು : ಮಂಗಳೂರು ವಿ.ವಿ	
	ಸಂಸ್ಕೃತ ಶಿಕ್ಷಕ ಸಂಘ	
	1.O ಇಂದ್ರಿಯಜಯ : ಅರಿಷಡ್ವರ್ಗತ್ಯಾಗಶ್ಟ	
	1.1 ಬೃಹದಾರಣ್ಯಕೋಪನಿಷತ್	
	1.2 ಸ್ನಿಗ್ದಮುಷ್ಟಂ ಚ ಭೋಜನಮ್ – ಭೋಜಪ್ರಬಂಧ	
	1.3 ಸೌಭರಿಚರಿತಮ್	
	1.4 ವಿಶೇಷತ್ಥದ್ವೇಷಿ ಅಲ್ಪಜ್ಞಃ	
	2. ಸಾರಾಂಶ	
	3. ಸಮೀಕ್ಷೆ	
	4. ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	5. ಉಲ್ಲೇಖಗಳು	

	ನಿಗದಿತ ಪಾಠ್ಯಮಸ್ತಕ : ಪದ್ಯಕುಸುಮಾನಿ – ಪ್ರಕಾಶಕರು : ಮಂಗಳೂರು ವಿ.ವಿ	
	ಸಂಸ್ಕೃತ ಶಿಕ್ಷಕ ಸಂಘ	
	2.೦ ಸುಭಾಷಿತದಶಕಮ್	
	2.1 ಈಸಾವಾಸ್ಯಮುದಂ ಸರ್ವಮ್ (7 ಮಂತ್ರಗಳು)	
	2.2 ಸೀತಾಪರಿತ್ಯಾಗಃ (ರಘುವಂಶದ 25 ಶ್ಲೋಕಗಳು)	
	2.3 ಅಜಗರವೃತ್ತಾಂಶಃ (ಮಹಾಭಾರತದ ವನಪರ್ವ 25 ಶ್ಲೋಕಗಳು)	
	2.3 ಸಪ್ತಮೌಕಿಕಮ್	
	ಆ) ಸಮೀಕ್ಷೆ	
	ಇ) ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	ಈ) ಉಲ್ಲೇಖಗಳು	
	ವ್ಯಾಕರಣ ವಿಭಾಗ	
	್ರ 3 ನಾಮಪದ	
	3.1 ಸರ್ವನಾಮ	
	3.2 ಪಂಚಲಕಾರಗಳು (ಲಬ್, ಲೋಬ್, ಲಜ್, ವಿಧಿಅಪ್, ಲೃಬ್)	
	3.3 ಪ್ರಯೋಗಗಳು (ಕರ್ತರಿ, ಕರ್ಮಣಿ, ಭಾವೇ)	
	3.4 ಕೃದಂತ ವರ್ತಮಾನ, ಭೂತ, ಭವಿಷ್ಯತ್ 3.5 ಕಾರಕಗಳು	
	3.6 水	
	3.7 ಪಾಠ್ಯಸಂಬಂಧೀ ಪರೀಕ್ಷೆ	
	ಅ) ಸಾರಾಂಶ	
	ಆ) ಸಮೀಕ್ಷೆ	
	ಇ) ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	ಈ) ಉಲ್ಲೇಖಗಳು	
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BADKO	ಕನ್ನಡ ಐಚ್ಛಿಕ ಪತ್ರಿಕೆ	
101	· · · · · · · · · · · · · · · · · · ·	6
101	ಹೊಸಗನ್ನಡ ಸಾಹಿತ್ಯ ಚರಿತ್ರೆ	
	Unit -1 : ನವೋದಯ ಸಾಹಿತ್ಯ	
	1.O එමේ ර ්	
	1.1 ಉದ್ದೇಶಗಳು	
	~	
	1.2 ನವೋದಯ ಸಾಹಿತ್ಯ ಪ್ರೇರಣೆಗಳು	
	1.3 ನವೋದಯ ಕಾಲದಲ್ಲ ರಚಿತವಾದ ಕಾವ್ಯ, ಮಹಾಕಾವ್ಯ, ಸಣ್ಣಕತೆ, ಕಾದಂಬರಿ,	
	ವಿಮರ್ಶೆಗಳ ಸಮೀಕ್ಷೆ	
	1.4 ವಿಶೇಷವಾಗಿ ಪರಿಚಯ ಮಾಡಿಕೊಳ್ಳಬೇಕದ ಕವಿಗಳು : ಪಂಚೆ ಮಂಗೇಶರಾವ್,	
	. ಪಿ.ಎಂ.ಶ್ರೀ., ಕುವೆಂಪು, ದ.ರಾ. ಬೇಂದ್ರೆ, ಎಂ. ಗೋವಿಂದ ಪೈ, ಮಾಸ್ತ	
	ವೇಂಕಟೇಶ ಅಯ್ಯಂಗಾರ್, ಶಿವರಾಮ ಕಾರಂತ	
	1.5 ಕಡೆಂಗೋಡ್ಲು ಶಂಕರಭಟ್ಟ, ತಿರುಮಲಾಂಬ, ಸರಸ್ವತಿ ಬಾಯಿ ರಾಜವಾಡೆ,	
	ಜಿ.ಎಸ್ ಶಿವರುದ್ರಪ್ಪ, ಚೆನ್ನವೀರ ಕಣವಿ	
1	ම) ಸಾರಾಂಶ	
	ಆ) ಸಮೀಕ್ಷೆ	
	ಆ) ಸಮೀಕ್ಷೆ	
	ಆ) ಸಮೀಕ್ಷೆ ಇ) ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	ಆ) ಸಮೀಕ್ಷೆ ಇ) ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ ಈ) ಉಲ್ಲೇಖಗಳು	
	ಆ) ಸಮೀಕ್ಷೆ ಇ) ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	

- 2.1 ಉದ್ದೇಶಗಳು
- 2.2 ಪ್ರಗತಿಶೀಲ ಸಾಹಿತ್ಯದ ಪ್ರೇರಣೆಗಳು
- 2.3 ಈ ಚಳುವಳಯ ಕಾಲದಲ್ಲ ರಚಿತವಾದ ಸಣ್ಣ ಕತೆ, ಕಾದಂಬರಿ ಸಾಹಿತ್ಯ ಸಮೀಕ್ಷೆ 2.4 ಪರಿಚಯ ಮಾಡಿಕೊಳ್ಳಬೇಕಾದ ಸಾಹಿತಿಗಳು : ಅನಕೃ, ತರಾಸು, ತ್ರಿವೇಣಿ,
 - ಅನುಪಮಾ ನಿರಂಜನ
 - ಅ) ಸಾರಾಂಶ
 - ಆ) ಸಮೀಕ್ಷ
 - ಇ) ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ
 - ಈ) ಉಲ್ಲೇಖಗಳು

Unit -3: ನವ್ಯ ಸಾಹಿತ್ಯ

- 3.0 ಪೀಠಿಕೆ
- 3.1 ಉದ್ದೇಶಗಳು
- 3.2 ನವ್ಯ ಸಾಹಿತ್ಯದ ಪ್ರೇರಣೆಗಳು
- 3.3 ಈ ಚಳುವಳಯ ಕಾಲದಲ್ಲ ರಚಿತವಾದ ಸಣ್ಣ ಕತೆ, ಕಾದಂಬರಿ ಸಾಹಿತ್ಯಗಳು ಸಮೀಕ್ಷೆ
- 3.4 ಪರಿಚಯ ಮಾಡಿಕೊಳ್ಳಬೇಕಾದ ಸಾಹಿತಿಗಳು : ಎಂ. ಗೋಪಾಲಕೃಷ್ಣ ಅಡಿಗ, ಯು. ಆರ್. ಅನಂತಮೂರ್ತಿ, ಯಶವಂತ ಚಿತ್ತಾಲ, ಚಂದ್ರಶೇಖರ ಕಂಬಾರ, ಹಿ. ಲಂಕೇಶ, ಶ್ರೀರಂಗ, ಗಿರೀಶ್ ಕಾರ್ನಾಡ್, ವೀಣಾ ಶಾಂತೇಶ್ವರ, ಎಸ್. ಎಲ್. ಬೈರಪ್ಪ.
 - ಅ) ಸಾರಾಂಶ
 - ಆ) ಸಮೀಕ್ಷೆ
 - ಇ) ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ
 - ಈ) ಉಲ್ಲೇಖಗಳು

Unit -4 : ನವ್ಯೋತ್ತರ ಸಾಹಿತ್ಯ

- 4.೦ ಪೀಠಿಕೆ
- 4.1 ಉದ್ದೇಶಗಳು
- 4.2 ನವ್ಯೋತ್ತರ ಸಾಹಿತ್ಯದ ಪ್ರೇರಣೆಗಳು
- 4.3 ಲೋಹಿಯಾವಾದ, ಮಾರ್ಕ್ಸ್ಪ್ ವಾದ, ಅಂಬೇಡ್ಡರ್ ವಾದ ಸಾಮಾಜಿಕ ಪ್ರೇರಣೆ, ಪ್ರಭಾವಗಳು, ಬಂಡಾಯ, ದಅತ, ಮಹಿಳಾ ಸಾಹಿತ್ಯಿಕ ಚಳವಳಗಳು
- 4.4 ಈ ಚಳವಳಗಳ ಕಾಲದಲ್ಲ ರಚಿತವಾದ ಕಾವ್ಯ, ಸಣ್ಣಕತೆ, ಕಾದಂಬರಿ, ವಿಮರ್ಶೆ ಸಾಹಿತ್ಯಗಳ ಸಮೀಕ್ಷೆ
- 4.5 ವಿಶೇಷವಾಗಿ ಪರಿಚಯ ಮಾಡಿಕೊಳ್ಳಬೇಕಾದ ಸಾಹಿತಿಗಳು : ಹೂರ್ಣಚಂದ್ರ ತೇಜಸ್ವ, ವೈದೇಹಿ, ಎಂ.ಕೆ ಇಂದಿರಾ, ಚಂದ್ರಶೇಖರ ಪಾಚೀಲ, ಬೊಳುವಾರು ಮಹಮ್ಮದ್ ಕುಂಞ, ಸಾರಾ ಅಬೂಬಕರ್, ದೇವನೂರು ಮಹದೇವ, ಸಿದ್ದಲಂಗಯ್ಯ, ಬರಗೂರು ರಾಮಚಂದ್ರಪ್ಪ, ಜ.ಟ. ಜಾಹ್ಯವಿ
 - ಅ) ಸಾರಾಂಶ
 - ಆ) ಸಮೀಕ್ಷೆ
 - ಇ) ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ
 - ಈ) ಉಲ್ಲೇಖಗಳು

Unit -5 : ಹೊಸಗನ್ನಡ ಕಾವ್ಯ

- 5.0 ಪೀಠಿಕೆ
- 5.1 ಉದ್ದೇಶಗಳು
- 5.2 ಪಠ್ಯ: ಸಾಹಿತ್ಯ ಸಿಂಚನ
 - ಅ) ಸಾರಾಂಶ

	ಆ) ಸಮೀಕ್ಷೆ ಇ) ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ ಈ) ಉಲ್ಲೇಖಗಳು	
	W.	
BADHT 101	History: Paper I - History Of India Unit 1: Introduction 1.0 Objectives 1.1 Introduction 1.2 Historiography – Orientalist Perceptions- the colonial Constructions – Nationalist approaches – recent trends 1.3 Sources: Literary and Archaeological – their nature and	6
	importance. 1.4 Geographical features and their impact 1.5 Let us sum up 1.6 Questions for Review 1.7 Suggested reading 1.8 References	
	Unit 2: Prehistoric beginnings 2.0 Objectives 2.1 Introduction 2.2 Stone – Copper and Bronze age culture 2.3 Harappan culture: First urbanization – The origins – Town Planning- economy- Religion – Script. 2.4 Theories regarding the disappearance of the Harappan culture. 2.5 Let us sum up 2.6 Questions for Review 2.7 Suggested reading 2.8 References	
	Unit 3: The Vedic Age 3.0 Objectives 3.1 Introduction 3.2 The Aryan Problem – Debates Pertaining to origin – inter – face with post Harappan culture. 3.3 The Vedic Literature – Economy –Polity society and Religion – Geographical Shift –the advent of iron –agriculture and its impact. 3.4 Let us sum up 3.5 Questions for Review 3.6 Suggested reading 3.7 References	
	Unit 4: The Age of Mahajanapadas 4.0 Objectives 4.1 Introduction 4.2 Agraian expansion and second urbanization – Gahapatis 4.3 Persian and Macedonian invasions and their impact.	

- 4.4 The Rise of heterodox religions Jainism and Buddhism their impact and contributions.
- 4.5 Let us sum up
- 4.6 Questions for Review
- 4.7 Suggested reading
- 4.8 References

Unit 5: The Mauryan Empire

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Rise of Magadha Nandas Chandragupta Maurya Ashoka Decline of the empire.
- 5.3 Arthashashtra –indica Ashokan edicts
- 5.4 Polity Economy –Socity Ashoka 's Dhamma- Art and Architecture
- 5.5 Let us sum up
- 5.6 Questions for Review
- 5.7 Suggested reading
- 5.8 References

Unit 6: Regional States

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Kushanas Kanishka conquests Trade Mahayanism The Gandhara School of Art.
- 6.3 Gangetic Plain- Disappearance of Mauryan Institutions Bhagvatism and the Mathura school of Art.
- 6.4 The Deccan Satavahanas: Origin Polity Cultural contraibutions.
- 6.5 Let us sum up
- 6.6 Questions for Review
- 6.7 Suggested reading
- 6.8 References

Unit 7: The Gupta Age and After

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Political History Samudragupta and Chandragupta II-Decline
- 7.3 Economy Sciety Agriculture and land grants Ttrade Origins of feudalism Was it A "Golden age"? Cultural contributions.
- 7.4 Harshavardhana and his contributions.
- 7.5 Let us sum up
- 7.6 Questions for Review
- 7.7 Suggested reading
- 7.8 References

Unit 8: South Indian Kingdoms

8.0 Objectives

8.1 Introduction 8.2 Chalukyas of Badami – Pulakesin II – Contributions – Literature – Art and Architecture. 8.3 Pallavas – Mahendravarman I – Narasimhavaraman – Contributions – Literature – Art and Architecture. 8.4 Rashtrakutas – Govinda III – Amoghvarsha Nrupatunga – Contributions - Literature – Art and Architecture. 8.5 Cholas – Raja Raja Chola - Rajendra Chola – Contributions - Literature – Art and Architecture, Administration. 8.6 Art and Architecture- Literature Tamil Bhakti Movement – Alvars and Nayanars. 8.7 Let us sum up 8.8 Questions for Review 8.9 Suggested reading 8.10 References Unit 9: South Indian Kingdoms 9.0 Objectives
9.1 Introduction 9.2 Their origin and contibutions – Economy –Socity – Religion – Literature – Art and architecture.
9.3 Arb invasion of Sindh – its impact.
9.4 Mahmud of Ghazni – Nature and impact of his invasions –
Mahmud Ghori,s invasion and its impact . 9.5 Let us sum up
9.6 Questions for Review
9.7 Suggested reading
9.8 References
Unit 10 : Map Study
10.0 Let us sum up
10.1 Questions for Review
10.2 Suggested reading
10.3 References
BADE101 English: Paper I – English 6
Unit 1 : Prose
1.0 Objectives
1.1 Introduction
1.2 A Different Kind of Learning
1.3 Letter to my Daughter
1.4 Pret in the House 1.5 On Superstitions
1.6 Budha, "The Enlightened One "
1.7 The Power of Prayer
1.8 Springtime
1.9 Let us sum up
1.10 Questions for Review
1.11 Suggested reading
1.12 References

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	H 42 B	
	Unit 2 : Poetry	
	2.0 Objectives	
	2.1 Introduction	
	2.2 The Quality of Mercy	
	2.3 An Old Woman	
	2.4 Gandhi	
	2.5 Inexpensive Progress	
	2.6 A Blind Child	
	2.7 No Men are Foreign	
	2.8 Because I Could not Stop for Death	
	2.9 Let us sum up	
	2.10 Questions for Review	
	2.11 Suggested reading	
	2.12 References	
BADEO	English (Optional): Paper I – English (Optional)	6
101	Unit 1 : Background	U
	1.0 Objectives	
	1.1 Introduction	
	1.2 The following chapters from Sampson, George, the concise	
	Cambridge History of English Literature, Cambridge University	
	Press, Cambridge:	
	1.3 chapter XI: The Periode of the French Revolution	
	1.4 Chapter XII: The Nineteenth Century – Part I	
	1.5 Chapter XIII: The Nineteenth Century Part II	
	1.6 Let us sum up	
	1.7 Questions for Review	
	1.8 Suggested reading	
	1.9 References	
	1.9 References	
	Unit 2 : Poetry	
	2.0 Objectives 2.1 Introduction	
	2.1 introduction 2.2 William Blake:	
	How Sweet I Roam' d from Field	
	Songs of Innocence (Piping Down the Valleys down; The Little	
	Boy Lost; The Little Boy Found)	
	Songs of Experience (A Poison tree; the Tygre; Ah! Sun -	
	Flower)	
	2.3 William Wordsworth:	
	She Dwelt Among the Untrodden Way	
	A Slumber did my Spirit Seal	
	Resolution and Independence	
	Composed Upon Westminster Bridge, September 3,1802.	
	2.4 Coleridge	
	Kubla Khan	
	The Rime of the Ancient Mariner	
	2.5 Shelley	
	Ode to the West Wind	
	To a skylark	

	2.6 Keats	
	Ode on a Grecian Urn	
	To Autumn	
	2.6 Let us sum up	
	2.7 Questions for Review	
	2.8 Suggested reading	
	2.9 References	
	2.9 References	
	Unit 3 : Novels	
	3.0 Objectives	
	3.1 Introduction	
	3.2 Dickens: Davide Copperfield	
	3.3 Hardy: Tess of D' Urbervilles	
	3.4 Let us sum up	
	3.5 Questions or review	
	3.6 Suggested reading	
	3.7 References	
	Unit 4 : Criticism	
	4.0 Objectives	
	4.1 Introduction	
	4.2 The following Chapters from Bowra, C.M, the Romantic	
	imagination: The Romantic imagination, "The Romantic	
	Achievement"	
	4.3 Recommended Books	
	4.4 Let us sum up	
	4.5 Questions for Review	
	4.6 Suggested reading	
	4.7 References	
BADJR	· ·	
	Journalism: Paper 1: Fundamentals of Journalism and Mass	6
101	Communication	
	Unit 1: Journalism	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Definition, nature press as the Fourth Estate, Attributes of a	
	Journalist, Role of Press in ademocratic Setup – Principles Of	
	journalism, Yellow Journalism, Freelance Journalism, code of	
	Ethics.	
	1.3 Let us sum up	
	1.4 Questions for Review	
	1.5 Suggested reading	
	1.6 References	
	Unit 2: Communication:	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Definition, nature, Scope and functions, Types of	
1	Communication – Interpersonal, Intrapersona, Group, Mass	
	Communication, Models of	

Communication, Variables of Communication, Communication barriers.

- 2.3 Let us sum up
- 2.4 Questions for Review
- 2.5 Suggested reading
- 2.6 References

Unit 3: Organizational setup of All India Radio

- 3.0 Objectives
- 3.1 Introduction
- 3.2, Writing for Radio Programme pattern, All India radio, FM and Community Radios in India , Vivid Bharathi Service Commercial broadcasting
- 3.3 Let us sum up
- 3.4 Questions for Review
- 3.5 Suggested reading
- 3.6 References

Unit 4: Organizational setup of Doordarshan

- 4.0 Objectives
- 4.1 Introduction
- 4.2, Writing of TV programmes, programme pattern, Programme formats, Audinence research
- 4.3 Let us sum up
- 4.4 Questions for Review
- 4.5 Suggested reading
- 4.6 References

Unit 5: Types of Films

- 5.0 Objectives
- 5.1 Introduction
- 5.2, Indian Film Industry, Films Division, CBFC, NFDC, Film Awards, Status of Kannada Cinema
- 5.3 Let us sum up
- 5.4 Questions or review
- 5.5 Suggested reading
- 5.6 Let us sum up
- 5.7 Questions for Review
- 5.8 Suggested reading
- 5.9 References

Self-Learning Material Content Programme: Bachelor of Arts (B.A) IInd Year

Course Code	Course Name	Study hours/ Credit
BADSC 201	Paper –II: Sociology Of Indian Society Unit 1: Introduction 1.0 Objectives 1.1 Introduction 1.2 Development of Sociology in India 1.3 Pioneers of Indian Sociology: G.S. Ghurye, A.R. Desai, M.N. Srinivas, Iravathi Karve, K.M. Kapadia 1.4 Let us sum up 1.5 Questions for Review 1.6 Suggested reading	6
	1.7 References Unit 2: Family 4 Objectives 2.1 Introduction 2.2 Joint Family System – Characteristics 2.3 Types: Patriarchal and Matriarchal 2.4 Recent Changes – Factors for Change 2.5 Let us sum up 2.6 Questions for Review 2.7 Suggested reading 2.8 References	
	Unit 3: Caste System 5 Objectives 3.1 Introduction 3.2 Meaning and Origin of Caste System: Theories — traditional, Racial Political, Occupational and Evolutionary 3.3 Mobility in Caste: I) Sanskritisation ii) Westernisation 3.4 Recent trends in Caste System. 3.5 Let us sum up 3.6 Questions for Review 3.7 Suggested reading 3.8 References	
	Unit 4: Social Classes in India 4.0Objectives 4.1 Introduction 4.2 Agrarian Class Structure 4.3 Working Classes: Organized / Unorganized 4.5 Industrial Classes 4.6 Let us sum up	

- 4.7 Questions for Review
- 4.8 Suggested reading
- 4.9 References

Unit 5 : Village System

- 5.0 Objectives
- 5.1 Introductio
- 5.2 Indian Village Characteristics and Types of Settlement Patterns
- 5.4 Problems of Village
- 5.5 Land Revenue Systems: Zamindari, Royatwari, Mohalwari Land Reforins .
- 5.6 Let us sum up
- 5.7 Questions for Review
- 5.8 Suggested reading
- 5.9 References

Unit 6: Muslim Social Organization

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Social Divisions among Muslims
- 6.3 Marriage among Muslims
- 6.4 Family and Inheritance
- 6.5 Let us sum up
- 6.6 Questions for Review
- 6.7 Suggested reading
- 6.8 References

Unit 7: Tribal Social organization

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Definition and Characteristics
- 7.3 Problems of Tribals & Tribal Unrest
- 7.4 Tribal Welfare
- 7.5 Let us sum up
- 7.6 Questions for Review
- 7.7 Suggested reading
- 7.8 References

Unit 8: Women Social in Indian Society

- 80 Objectives
- 8.1 Introduction
- 8.2 Women in Villages
- 8.3 Urban Working Women
- 8.4 Violence Against Women & Women's Welfare Measures
- 8.5 Let us sum up
- 8.6 Questions for Review
- 8.7 Suggested reading
- 8.8 References

	Unit 9 : Social Movements In India	
	9.0 Objectives	
	9.1 Introduction	
	9.2 Backward Class Movements	
	9.3 Farmers Movement	
	9.4 Trade Union Movement	
	9.5 Let us sum up	
	9.6 Questions for Review	
	9.7 Suggested reading	
	9.8 References	
DADDC		
BADPS	Political science: Paper II - Indian Government and politics	6
201	Unit 1:Indian Constitution	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Making of the constitution and Preamble	
	1.3 Salient Features	
	1.4 Fundamental rights and Duties, Directive Principles of State	
	policy	
	1.5 Let us sum up	
	1.6 Questions for Review	
	1.7 Suggested reading	
	1.8 References	
	Unit 2: Union Government	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Executive: President, P.M and Council of Ministers	
	2.3 Legislature : Composition and Functions	
	2.4 Judiciary : Supreme Court : Composition and Jurisdiction	
	2.5 Let us sum up	
	2.6 Questions for Review	
	2.7 Suggested reading	
	2.8 References	
	Unit 3: State Government	
	3.0 Objectives 3.1 Introduction	
	3.2 Executive : Governor , Chief Minister and Council of	
	Ministers 2.2 Logislature - Composition and Function	
	3.3 Legislature: Composition and Function	
	3.4 Judiciary : High Court – Composition and Jurisdiction	
	3.5 Let us sum up	
	3.6 Questions for Review	
	3.7 Suggested reading	
	3.8 References	
	Unit 4: Local Governments	
	4.0 Objectives	
	4.1 Introduction	
<u> </u>	1	

	4.2 Urban Governments – Kinds and functions	
	4.3 Rural Governments – Kinds and Functions	
	4.4 Provisions of 73 rd and 74 th amendments	
	4.5 Let us sum up	
	4.6 Questions for Review	
	4.7 Suggested reading	
	4.8 References	
	Unit 5 : Political parties	
	5.0 Objectives	
	5.1 Introduction	
	5.2 Significance and Features	
	5.3 National Parties : Principles and Organisations of Indian	
	National Congress, Bharathiya Janata party and Communist	
	Party of India	
	5.4 Regional Political Parties : Principles and organization of	
	Telugu Desam, DMK and Trinamool Congress	
	5.5 Let us sum up	
	5.6 Questions for Review	
	5.7 Suggested reading	
	5.8 References	
	5.6 References	
	Unit 6 : Contemporary Issues	
	6.0 Objectives	
	6.1 Introduction	
	6.2 Secularism, regionalism	
	6.3 Federalism and Emergence of coalition Politics	
	6.4 Social Movements : Dalit , Backward class, Minority and	
	Women	
	6.5 Let us sum up	
	6.6 Questions for Review	
	6.7 Suggested reading	
	6.8 References	
BADEC	Economics: Paper II- Money , Banking, International Trade	6
201	and Public Finance	U
	Unit 1: Nature and Functions of Money	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Nature and Function of Money	
	1.3. Forms of Money	
	1.4 Money and near Money assets.	
	1.5 Let us sum up	
	1.6 Questions for Review	
	1.7 Suggested reading	
	1.8 References	
	Unit 2: Value of Money	
	2.0 Objectives	
	2.1 Introduction	

- 2.2 Value of Money
- 2.3 Quantity Theory of Money
- 2.4 Fisher's Equation of Exchange
- 2.5 Cambridge Version of Quantity Theory
- 2.6 Index Numbers, Construction, Uses and Limitations.
- 2.7 Let us sum up
- 2.8 Questions for Review
- 2.9 Suggested reading
- 2.10 References

Unit 3: Commercial Banking

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Functions of Commercial Banks
- 3.3 Balance Sheet of a Bank
- 3.4 Investment Policy
- 3.5 Credit Creation
- 3.6 Modern Banking Instruments
- 3.7 Cheque, Draft, Bills, ATM, Credit card, debit cards, Online Banking.
- 3.8 Let us sum up
- 3.9 Questions for Review
- 3.10 Suggested reading
- 3.8 11 References

Unit 4: Central Banking

- 4.0 Objectives
- 4.1 Introduction
- 4.2Nature and Functions of a Central bank
- 4.3 Meaning and Objectives of Monetary Policy
- 4.4 Credit Control: Quantitative and Qualitative Methods.
- 4.5 Let us sum up
- 4.6 Questions for Review
- 4.7 Suggested reading
- 4.8 References

Unit 5: International Trade

- 5.0 Objectives.
- 5.1 Introduction
- 5.2 Features of International Trade
- 5.3 Theories of Trade
- 5.4 Classical Theory of Comparative Cost –
- 5.5 H.O. Theory of international Trade.
- 5.6 Let us sum up
- 5.7 Questions for Review
- 5.8 Suggested reading
- 5.9 References

Unit 6: Commercial Policy.

- 6.0 Objectives
- 6.1 Introduction

6.2 Free Trade and Protection 6.3 Arguments for and against. 6.4 Exchange Rate Determination 6.5 Purchasing power Parity and Balance of Payments Theory 6.6 WTO — Organisation and Agreements (Agriculture TRIPs, TRIMS, GATS) 6.7 Let us sum up 6.8 Questions for Review 6.9 Suggested reading 6.10 References Unit 7: Nature of Public Finance. 7.0 Objectives 7.1 Introduction 7.2 Public and Private Finance 7.3 Public Revenue, Tax and Non, Tax Revenue 7.4 Canons of Taxation, Taxable Capacity. 7.5 Let us sum up 7.6 Questions for Review 7.7 Suggested reading 7.8 References Unit 8: Public Debt and Public Expenditure 8.0 Objectives 8.1 Introduction 8.2 Meaning and Types of Public Debt 8.3 Debt Redemption. 8.4 Public Expenditure: Reasons for Increased Public Expenditure 8.5 Principle of Maximum Social advantage. 8.6 Let us sum up 8.7 Questions for Review 8.8 Suggested reading 8.9 References ### ### ### ### ### #### ###########			
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	ಪತ್ರ ಮಾಧ್ಯಮ	
	4.O ಸರಕಾರಿ ಪತ್ರದ ಪ್ರಧಾನ ಅಂಗಗಳು	
	4.1 ಸಾಮಾನ್ಯ ಪತ್ರಗಳು	
	ಳು ೨೦೦ ಆದೇಶಾತ್ಮಕ ಪತ್ರಗಳು, ಅಧಿಕೃತ ಪತ್ರ, ಸುತ್ತೋಲೆ	
	4.3 ಕಛೇರಿ ಅದೇಶ, ಅಧಿಸೂಚನೆ, ಅರೆಸರ್ಕಾರಿ ಪತ್ರ, ಜ್ಞಾಪನಪತ್ರ, ಅರ್ಜಿಗಳು	
	4.4 ಪತ್ರಿಕಾ ಮತ್ತು ಪ್ರಚಾರ ಮಾಧ್ಯಮ	
	4.5 ಪತ್ರಿಕೆ ಮತ್ತು ಸಾಹಿತ್ಯ ಸಂಪಾದಕರಿಗೆ ಪತ್ರ, ಪತ್ರಿಕೆಗಳಗೆ ಲೇಖನ	
	4.6 ಪ್ರಚಾರ ಮಾಧ್ಯಮ, ಆಹ್ವಾನ ಪತ್ರಿಕೆ, ಇತ್ತಿ ಪತ್ರ, ಚ್ಯಾನಲ್ ಇವುಗಳ ರಚನೆ ಮತ್ತು	
	ಕನ್ನಡದ ಬಳಕೆ	
	4.7 ಸಾರಾಂಶ	
	4.8 ಸಮೀಕ್ಷೆ	
	4.9 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	4.1೦ ಉಲ್ಲೇಖಗಳು	
BADS 201	ಸಂಸ್ಕೃತ	-
B1125 201	90	6
	ಪಾಠ್ಯಗಳು	
	1.0 ಸಂಸ್ಕೃತ ನಾಟಕ — ಉತ್ಪತ್ತಿ, ವಿಕಾಸ ಲಕ್ಷಣ	
	1.1 ಭಾಸನ ಕಾಲ ದೇಶ ಕೃತಿ ವಿಚಾರ 1.2 ಭಾಸ ವಿರಚಿತ್ರವನ್ ಸಸ್ತ ವಾಸ್ತವರತ್ವವನ್	
	1.2 ಭಾಸ ವಿರಚಿತಮ್ ಸ್ವಪ್ನವಾಸವದತ್ತಮ್ 1.3 ವಿದುಲಾಸುತ್ರಾನುಶಾಸನಮ್	
	1.4 ಸಂದರ್ಭಸೂಕ್ರಯಃ	
	1.5 ಲೌಕಿಕನ್ಯಾಯಾಃ	
	1.6 ವಿನೋದಸಂವಾದಶ್ಲೋಕಾಃ	
	1.7 ಸಾರಾಂಶ	
	1.8 ಸಮೀಕ್ಷೆ	
	1.9 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	1.10 ಉಲ್ಲೇಖಗಳು	
	ವ್ಯಾಕರಣ ವಿಭಾಗ	
	2.O ವ್ಯಾಕರಣ ವಿಶೇಷ, ವಾಕ್ಯಾನ್ವಯ ವಿಚಾರ	
	2.1 ಅಲಂಕಾರ	
	2.2 ಳಂದಸ್ಸು	
	2.3 ಸಾರಾಂಶ	
	I .	

	2.4 ಸಮೀಕ್ಷೆ	
	2.5 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	2.6 സ്റ്റ്രൂൻ	
	en e	
BADKO	ಕನ್ನಡ ಐಚ್ಚಿಕ ಪತ್ರಿಕೆ	6
201	ನಡುಗನ್ನಡ ಸಾಹಿತ್ಯ ಸ್ವರೂಪ ಮತ್ತು ಬೆಳವಣಿಗೆ	U
	4 9 3 -	
	Unit -1 : ನಡುಗನ್ನಡ ಸಾಹಿತ್ಯದ ಸ್ವರೂಪ	
	1.0 &e8f	
	1.1 ಉದ್ದೇಶಗಳು	
	1.2 ಪ್ರೇರಣೆ – ಪ್ರವೃತ್ತಿಗಳು, ಮಾರ್ಗದಿಂದ ದೇಸಿಗೆ, ಭಕ್ತಿ ಸಾಹಿತ್ಯದ ಉಗಮ	
	1.3 ವಚನ ಸಾಹಿತ್ಯದ ಉದಯ, ಕನ್ನಡ ಛಂದಸ್ಸಿನ ಬಳಕೆ	
	1.4 ಕೀರ್ತನಾ ಸಾಹಿತ್ಯದ ಉಗಮ	
	1.5 ಭಾಷೆಯ ಬಳಕೆಯಲ್ಲುಂದಾದ ಬದಲಾವಣೆಗಳು	
	1.6	
	1.7 ಸಮೀಕ್ಷೆ 1.8 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	1.9 ಉಲ್ಲೇಖಗಳು	
		
	Unit -2 : ನಡುಗನ್ನಡ ಸಾಹಿತ್ಯ ರೂಪಗಳು	
	2.೦ ವಚನ ಸಾಹಿತ್ಯದ ಸ್ವರೂಪ ಮತ್ತು ಪ್ರವೃತ್ತಿಗಳು — ವಿಶೇಷವಾಗಿ ಅಧ್ಯಯನ ಮಾಡಬೇಕಾದ ವಚನಕಾರರು: ಜೇಡರ ದಾಸಿಮಯ್ಯ, ಅಲ್ಲಮಪ್ರಭು, ಬಸವಣ್ಣ,	
	್ಯ ಜ್ಞ ಪ್ರಕ್ತಿ ಕ್ಷಾಣ್ಣ ಕ್ಷ್ಮ್ ಜ್ಞ ಪ್ರಕ್ತಿ ಕ್ಷ್ಣ್ಯ ಜ್ಞಾನ್ ಜ್ಜಾನ್ ಜ್ಞಾನ್ ಜ್ಞಾನ್ ಜ್ಜಾನ್ ಜ್ಞಾನ್ ಜ್ಞಾನ್ ಜ್ಞಾನ್ ಜ್ಞಾನ್ ಜ್ಞಾನ್ ಜ್ಞಾನ್ ಜ್ಞಾನ್ ಜ್ಜಾನ್	
	2.1 ರಗಳೆ ಸಾಹಿತ್ಯದ ಸ್ವರೂಪ ಮತ್ತು ಪ್ರವೃತ್ತಿಗಳು — ವಿಶೇಷವಾಗಿ ಅಧ್ಯಯನ	
	್ಳು ಪ್ರತ್ಯಾತ್ರಿಕ್ಕಾದ ಕವಿ : ಹರಿಹರ	
	2.2 ಷಟ್ಪದಿ ಸಾಹಿತ್ಯದ ಸ್ವರೂಪ ಮತ್ತು ಪ್ರವೃತ್ತಿಗಳು — ವಿಶೇಷವಾಗಿ ಅಧ್ಯಯನ	
	ಮಾಡಬೇಕಾದ ಕವಿಗಳು : ರಾಫವಾಂಕ, ಕುಮಾರವ್ಯಾಸ	
	2.3 ಸಾಂಗತ್ಯ ಸಾಹಿತ್ಯದ ಸ್ವರೂಪ ಮತ್ತು ಪ್ರವೃತ್ತಿಗಳು – ವಿಶೇಷವಾಗಿ ಅಧ್ಯಯನ	
	ಮಾಡಬೇಕಾದ ಕವಿಗಳು : ರತ್ನಾಕರವರ್ಣಿ, ಸಂಚಿಯ ಹೊನ್ನಮ್ಮ	
	2.4 ಕೀರ್ತನಾ ಸಾಹಿತ್ಯದ ಸ್ವರೂಪ ಮತ್ತು ಪ್ರವೃತ್ತಿಗಳು – ವಿಶೇಷವಾಗಿ ಅಧ್ಯಯನ	
	ಮಾಡಬೇಕಾದ ಕೀರ್ತನಕಾರರು: ವ್ಯಾಸರಾಯರು, ಹುರಂದರದಾಸರು,	
	ಕನಕದಾಸರು	
	2.5 ಷಟ್ಪದಿ ಸಾಹಿತ್ಯದ ಸ್ವರೂಪ ಮತ್ತು ಪ್ರವೃತ್ತಿಗಳು – ವಿಶೇಷವಾಗಿ ಅಧ್ಯಯನ	
	ಮಾಡಬೇಕಾದ ಕವಿ : ಸರ್ವಜ್ಞ	
	2.6 ಜಾನಪದ ಸಾಹಿತ್ಯದ ಸ್ವರೂಪ — ಜನಪದ ಕಾವ್ಯ, ಮಹಾಕಾವ್ಯ, ಕತೆ, ಗಾದೆ.	
	ಒಗಟು. ಲಾವಣಿ, ಯಕ್ಷಗಾನ <i>—</i> ಇವುಗಳ ಸ್ಥೂಲ ಪರಿಚಯ	
	2.7 ಸಾರಾಂಶ	
	2.8 ಸಮೀಕ್ಷೆ	
	2.9 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	2.10 ಉಲ್ಲೇಖಗಳು	
	Unit -3 : ಕನ್ನಡ ಛಂದಸ್ಸು	
	3.೦ ಕನ್ನಡ ಛಂದಸ್ಸಿನ ಸಾಮಾನ್ಯ ಸ್ವರೂಪ ಮತ್ತು ಪ್ರಯೋಜನ	

	3.1 ಲಘು, ಗುರು, ಗಣ, ಮಾತ್ರೆ – ಸಾಮಾನ್ಯ ಸ್ವರೂಪ, ವರ್ಣಗಣ, ಮಾತ್ರಾಗಣ,	
	ക ാളപ്	
	3.2 ಪ್ರಾಸ, ಯತಿ	
	3.3 ವರ್ಣ ವೃತ್ತಗಳು : ಖ್ಯಾತ ಕರ್ನಾಟಕ ವೃತ್ತಗಳು	
	3.4 ಮಾತ್ರಾ ವೈತ್ತಗಳು : ಕಂದದ ಲಕ್ಷಣ, ರಗಳೆಯ ಲಕ್ಷಣ ಹಾಗೂ ಬಗೆಗಳು,	
	ಷಟ್ಪದಿಯ ಲಕ್ಷಣ, ಅಂಶ ಷಟ್ಪದಿ, ಮಾತ್ರಾ ಷಟ್ಟದಿ ಮತ್ತು ಅದರ ಬಗೆಗಳು	
	3.5 ಅಂಶ ವೃತ್ತಗಳು : ತ್ರಿಪದಿ, ಪಿರಿಯಕ್ತರ, ಸಾಂಗತ್ಯ – ಅವುಗಳ ಲಕ್ಷಣ	
	3.6 ಹೊಸಗನ್ನಡ ಛಂದಸ್ಪು	
	3.7 स्वाया	
	3.8 ಸಮೀಕ್ಷೆ	
	3.9 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	3.10 ಉಲ್ಲೇಖಗಳು	
	Unit -4 : ನಡುಗನ್ನಡ ಪಠ್ಯ : ಸಾಹಿತ್ಯ ಸ್ಪಂದನ	
	4.0 &e8 6	
	1 11 21 21 2	
	4.1 ಉದ್ದೇಶಗಳು	
	4.2 ಸಾರಾಂಶ	
	4.3 ಸಮೀಕ್ಷೆ	
	4.4 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	4.5 ಉಲ್ಲೇಖಗಳು	
BADH	Hindi : Paper II - Hindi	6
201	Unit 1: Poetry	U
	1.0 Objectives	
	1.1 Introduction	
	1.2 Medival Poetry: Kabeer – Pada; Soordas – Mukatak	
	Tulasidas – Vana patha Mein; Bharila - Dohe	
	1.3 Modern Poetry: Andha Kunal – Maithili Sharan Guptha	
	Taaz – Rashmi – dinakar; Yaha Deep Akela – ajney	
	Kavitha kee Mouth – Dharmaveer bharathi	
	1.4 Let us sum up	
	1.5 Questions for Review	
	1.6 Suggested reading	
	1.7 References	
	Unit 2: Ekanki	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Das Hazar – Udayashankar Bhat	
	2.3 Malva Prem – Harikrishna Premi	
	2.4 Das Minite – Dr. Ramakumar Varma	
	2.5 Bhor Ka Tara – Jagdishchandra Mathur	
	2.6 Ghar Band Hameedulla	
	2.6 Let us sum up	
	2.7 Questions for Review	
	2.8 Suggested reading	
	2.9 References	
	Unit 3: Novel	

	3.0 Objectives	
	3.1 Introduction	
	3.2 Andekhe Anajane PUI	
	3.3 Let us sum up	
	3.4 Questions for Review	
	3.5 Suggested reading	
	3.6 References	
	5.0 References	
	Unit 4: Grammar	
	4.0 Objectives	
	4.1 Introduction	
	4.2 Kriya, Kala Ne Niyam Vaaccha, Kriya Visheshan,	
	Sambandha bodhak, Samucchaya Bodhak, Vismayadi bodhaak	
	4.3 Ne Sambandhi Ashuddiyan	
	4.4 Translation.	
	4.5 Let us sum up	
	4.6 Questions for Review	
	4.7 Suggested reading	
	4.8 References	
BADHT	History: Paper II - The Medieval India (A.D.1206 – 1757)	6
201	Unit 1: The Delhi Sultanate.	U
	1.0 Objectives	
	1.1 Introduction	
	1. 2 Slave dynasty	
	1.3 Qutub – ub- din Aibak – Iitutmish	
	1.4 Razia – Balban –consolidation of the Sultanate.	
	1.5 Let us sum up	
	1.6 Questions for Review	
	1.7 Suggested reading	
	1.8 References	
	1.6 References	
	Unit 2: The Khalji and Tughlaqs	
	2.0 Objectives	
	2.1 Introduction	
	2.2The Sultanate under Alaudin khalji	
	2.3 Internal reforms- agrarian policy and market experiments	
	2.4 Muhammed –bin Tughlaq –his experiments	
	2.5 Firuz Tughlaq and the road to disintegration.	
	2.6 Let us sum up	
	2.7 Questions for Review	
	2.8 Suggested reading	
	2.9 References	
	Unit 3: Economy, Society and Polity under the Delhi	
	Sultanate.	
	3.0 Objectives	
	3.1 Introduction	
	3.2 Economic and social life	
	3.3 Nobles: the 'forty' slaves – social movements - Bhakti	
	movement	
•	•	•

- 3.4 The nature of administration art and architecture.
- 3.5 Let us sum up
- 3.6 Questions for Review
- 3.7 Suggested reading
- 3.8 References

Unit 4: Establishment of Mughal supremacy.

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Afghan Mughal struggle
- 4.3 Babur battle of panipat Battle of Khanwa –Humayun
- 4.4 Sher Shah the "sur interregnum" administration.
- 4.5 Let us sum up
- 4.6 Questions for Review
- 4.7 Suggested reading
- 4.8 References

Unit 5: Consolidation of the Mughal Empire.

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Akbar –his conquests
- 5.3 Rajput policy Deccan policy
- 5.4 Religious policy
- 5.5 Jahangir and Nur Jahan Shan Jahan and his religious policy
- 5.6 Let us sum up
- 5.7 Questions for Review
- 5.8 Suggested reading
- 5.9 References

Unit 6: Polity and Society

- 6.0 Objectives
- 6.1 Introduction
- 6.2 The king and the nobility –the mansabdari system revenue system
- 6.3 Todarmal provincial and local governments economy
- 6.4 Agriculture and trade society and culture literature, architecture, music and painting.
- 6.5 Let us sum up
- 6.6 Questions for Review
- 6.7 Suggested reading
- 6.8 References

Unit 7: Decline and fall of the empire

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Aurangzeb his Rajput policy Religious attitude
- 7.3 Deccan policy End of the Mughal empire.
- 7.4 Let us sum up
- 7.5 Questions for Review
- 7.6 Suggested reading

7.7 References

Unit 8: South Indian Kingdoms

- 8.0 Objectives
- 8.1 Introduction
- 8.2 Vijayanagara: Sources and Historiography Epigraphical sources: literary sources- Archaeology foreign accounts Historical approaches –Sewell Burton stein.
- 8.3 The Formation of the Vijayanagara state: the origin of Vijayanagara the Vidyaranya factor the Sangamas the saluvas the Tuluvas Krishna deva Raya relation with the Bahmanis climacteric at talikota the Aravidu dynasty.

 8.4 Administration and Social Life Central government under Vijayanagara Provinces and the Nayankara system Revenue
- Vijayanagara Provinces and the Nayankara system Revenue administration agriculture and irrigation artisanal activities trade inland and foreign. The Portuguese intervention society and religion –Haridasa Movement literature Vijayanagara art and Architecture

References

- 8.5 Deccan under the Bahmanis and After The origin of the Bhamani kingdom expansion the Bahmani relations with Vijayanagara and the Portuguese the work of Mahmud Gawan the break-up of the Bahmani kingdom administration under the Bahmanis military system the successor states of the Bahmanis the Adil Shahis of Bijjapur the kingdoms of Bidar, Golconda, Berar and Ahmednagar contributions to art architecture painting and music. Religion the Sufi tradition in the Deccan.
- 8.6 Let us sum up
- 8.7 Questions for Review
- 8.8 Suggested reading
- 8.9 References

Unit 9: Map Study

- 9.0 Objectives
- 9.1 Introduction
- 9.2 India at the end of the fourteenth Century(Peshawar, Delhi, Agra, Daulatabad, Prayaga)
- 9.3 South India under Vijayanagara and Bahamanies (Hampi, Golconda, Ahmednagar, Goa, tanjavur, Talikota, Mangalore, Barkur)
- 9.4 India at the end of seventeenth Century: a) Mughal, b) Maratha Dominions (Kabul, Panipat, fatepur, Sikri, Patna, Raigarh, Bangalore)
- 9.5 Early European Settlements in India (Calicut, Cochin, Bomabay, Madras, Pondicherry, Mahe, Hoogly, Calcutta)
- 9.6 Let us sum up
- 9.7 Questions for Review
- 9.8 Suggested reading
- 9.9 References

DADEO	F1:-1 (O4:1). D II C4. A1 F:-144	
BADEO	English (Optional): Paper II Seventeenth And Eighteenth	6
201	Century English Literature	
	Unit 1 : Background	
	1.0 Objectives	
	1.1 Introduction	
	1.2 The following chapters from Sampson, George. The Concise	
	Cambridge History of English Literature, Cambridge university	
	Press, Cambridge.	
	Chapter VII: Cavalier and puritan	
	Chapter VIII: The Age of Dryden	
	Chapter IX: From Steele and Addison to pope and swift	
	Chapter X: The Age of Johnson	
	1.3 Let us sum up	
	1.4 Questions for Review	
	1.5 Suggested reading	
	1.6 References	
	Unit 2 : Poetry	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Donne	
	The Good Morrow	
	Song (Go and Catch a Falling Star)	
	The Sunne rising	
	The Canonization	
	A Valediction Forbidding Mourning	
	2.3 Milton	
	On Shakespeare	
	How Soon Hath time	
	When I Consider How my Light is Spent	
	On Late Massacre of Piedmont	
	2.4 Marvell	
	A Dialogue between the Soul and body	
	To His Coy Mistress	
	The Definition of Love	
	2.5 Pope	
	The Rape of the Lock	
	2.6 Let us sum up	
	2.7 Questions for Review	
	2.8 Suggested reading	
	2.9 References	
	2.9 References	
	Unit 3 : Prose	
	3.0 Objectives	
	3.1 Introduction	
	3.2 Essays of Bacon, Addison and Steele from W.E. Williams, A	
	Book of English Essays, Penguin Press, Harmondsworth.	
	3.3 Let us sum up	
	3.4 Questions for Review	
	3.5 Suggested reading	

	3.6 References	
	Unit 4: Criticism 4.0 Objectives 4.1 Introduction 4.2 T.S Eliot: on Metaphysical poets 4.3 The Following extracts from Nokes, David, Raillery and Rage: A Study of Eighteenth Century satire, The Harvester Press, Sussex, 1987: Chapter 2, Sections i, ii, iii, and vi. 4.4 Let us sum up 4.5 Questions for Review 4.6 Suggested reading 4.7 References	
BADE 201	English: Paper II - English Unit 1: R.K. Narayan: swami and Friends 1.0 Objectives 1.1 Introduction 1.3 Let us sum up 1.4 Questions for Review 1.5 Suggested reading 1.6 References Unit 2: Play: Miller: Death of a Salesman 2.0 Objectives 2.1 Introduction 2.2 Let us sum up 2.3 Questions for Review 2.4 Suggested reading 2.5 References	6
BADJR 201	Journalism: Paper 11: Reporting and Feature Writing Unit 1: News - definition 1.0 Objectives 1.1 Introduction 1.2 Elements of news, 1.3 News values, 1.4 Attributes of a reporter, 1.5 Challenges of reporting, Sources of news 1.6 Press releases, media conferences 1.7 Let us sum up 1.8 Questions for Review 1.9 Suggested reading 1.10 References Unit 2: Types of leads 2.0 Objectives 2.1 Introduction 2.2 Writing for news stories, 2.3 Translation techniques, 2.4 Special correspondent	6

- 2.5 Foreign correspondent
- 2.6 Let us sum up
- 2.7 Questions for Review
- 2.8 Suggested reading
- 2.9 References

Unit 3: Types of Reporting

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Interpretative
- 3.3 Development Reporting
- 3.4 Investigative reporting,
- 3.5 Reporting for online newspapers
- 3.6 Let us sum up
- 3.7 Questions for Review
- 3.8 Suggested reading
- 3.9 References

Unit 4: Journalistic writings Features

- 4.0 Objectives
- 4.1 Introduction
- 4.2, Articles
- 4.3 Editorials,
- 4.4 Letters to the editor,
- 4.5 Middle, reviews
- 4.6 Columns, types of features.
- 4.4 Let us sum up
- 4.5 Questions for Review
- 4.6 Suggested reading
- 4.7 References

Unit 5: Writing Book reviews

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Film reviews,
- 5.3 Art reviews,
- 5.4 Techniques of interviewing,
- 5.5 Types of interviews, writing profiles
- 5.6 Let us sum up
- 5.7 Questions for Review
- 5.8 Suggested reading
- 5.9 References

Self-Learning Material Content Programme: Bachelor of Arts (B.A) Third Year

Course Code	Course Name	Study hours/ Credit
BADEC	Economics: Paper III - Indian Economy	6
301	UNIT 1:	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Nature of Indian economy	
	1.3 India as a developing economy	
	1.4 Sectoral Changes in Indian Economy	
	1.5 Trends in GDP growth	
	1.6 Population	
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Unit 2. Family Disorganisation

- 2.0 Objectives
- 2.1 Introduction
- 2.2 Causes of Family Disorganisation
- 2.3 Effects of Family Disorganisation- Divorce and Desertion
- 2.4 Measures of family Disorganisation
- 2.5 Let us sum up
- 2.6 Questions for Review
- 2.7 Suggested reading
- 2.8 References

Unit 3. Crime and Delinquency

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Meaning and Causes of crime
- 3.3 Prevention and Rehabilitation Measures Probation and parole
- 3.4 Juvenile delinquency Causes and Rehabilitation
- 3.5 Let us sum up
- 3.6 Questions for Review
- 3.7 Suggested reading
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Unit 4. Alcoholism and drug addiction

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Alcoholism causes of Child Labou
- 4.3 Consequences of Child Labour
- 4.4 Legislative Measures
- 4.5 Let us sum up
- 4.6 Questions for Review
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- 4.8 References

Unit 5. Child labour

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Meaning and Causes of Child Labour
- 5.3 Consequences of Child Labour
- 5.4 Legislative Measures
- 5.5 Let us sum up
- 5.6 Questions for Review
- 5.7 Suggested reading
- 5.8 References

Unit 6. Urban Problems

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Housing and Slums
- 6.3 Infrastructure water supply, drainage and Transportation

	6.4 Environmental Pollution – Types	
	6.5 Let us sum up	
	6.6 Questions for Review	
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	Unit 7.Problems of Minorities	
	7.0 Objectives	
	7.1 Introduction	
	7.2 Meaning and Problems of Minorities	
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	7.4 Welfare Programmes	
	7.5 Let us sum up	
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	8.0 Objectives	
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	8.2 Nature of the Problems of the aged	
	8.3 Change of role of the aged in the Family and Community	
	8.4 Car for aged – welfare measures	
	8.5 Let us sum up	
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	9.0 Objectives	
	9.1 Introduction	
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	9.5 Let us sum up	
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	1.3 Transition from social philosophy to sociology	
	1.4 sociological theories	
	1.5 Let us sum up	
	1.6 Questions for Review	
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	1.8 References	
	Unit 2. Herbert Spencer	

- 2.0 Objectives
- 2.1 Introduction
- 2.2 Biographical sketch
- 2.3 Law of three stages
- 2.4 Hierarchy of sciences
- 2.5 Social statics and social dynamics
- 2.6 Let us sum up
- 2.7 Questions for Review
- 2.8 Suggested reading
- 2.9 References

Unit 3. Herbert Spencer

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Biographical Sketch
- 3.3 Doctrine of social evolution
- 3.4 Organismic analogy
- 3.5 Classification of types
- 3.6 Let us sum up
- 3.7 Questions for Review
- 3.8 Suggested reading
- 3.9 References

Unit 4. Emile Durkheim

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Biographical sketch
- 4.3 The division of labour in society
- 4.4 Mechanical and organic solidarity
- 4.5 suicide and its types
- 4.6 Let us sum up
- 4.7 Questions for Review
- 4.8 Suggested reading
- 4.9 References

Unit 5. Karl Marx

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Biographical sketch
- 5.3 Laws of dialectics
- 5.4 Historical materialism
- 5.5 Social classes and class struggle
- 5.6 Let us sum up
- 5.7 Questions for Review
- 5.8 Suggested reading
- 5.9 References

Unit 6. Max Weber

- 6.0 Objectives
- 6.1 Introduction

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	6.2 Biographical sketch		
	6.3 Social action and types of social action		
	6.4 Authority and its types		
	6.5 Protestant ethics and spirit of capitalism		
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	7.3 Logical and non- logical actions		
	7.4 Residues and derivations		
	7.5 Circulation of elites		
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	7.8 Suggested reading		
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	Unit 8. Rebert K Merton		
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	8.1 Introduction		
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	8.3 Manifest and latent functions		
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	8.5 Social structure		
	8.6 Let us sum up		
	8.7 Questions for Review		
	8.8 Suggested reading		
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	Unit 9. Talcott Parsons		
	9.0 Objectives		
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	9.2 Biographical sketch		
	9.3 Elementary forms of social action		
	9.4 Functional pre- requisites of social system		
	9.5 Let us sum up		
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	1.2 Meaning, Scope and importance of scial Research,		
	1.3 Identification of Research Problem		
	1.4 Problems in social Research		

- 1.5 Let us sum up
- 1.6 Questions for Review
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- 1.8 References

Unit 2: Research Design

- 2.0 Objectives
- 2.1 Introduction
- 2.2 Steps in Social Research
- 2.3 Meaning of Research Design
- 2.4 Types Of Design Exploratory, Descriptive, Diagnostic Experimental
- 2.5 Let us sum up
- 2.6 Questions for Review
- 2.7 Suggested reading
- 2.8 References

Unit 3: Sources of Data

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Meaning and Types of Data
- 3.3 Qualitative and Quantitative Data
- 3.4 Primary and Secondary Sources of Data
- 3.5 Let us sum up
- 3.6 Questions for Review
- 3.7 Suggested reading
- 3.8 References

Unit 4: Sampling

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Meaning and Importance of Sampling
- 4.3 Types Probability and Non Probability
- 4.4 Advantages and Limitations
- 4.5 Let us sum up
- 4.6 Questions for Review
- 4.7 Suggested reading
- 4.8 References

Unit 5: Observation

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Meaning and types of observation
- 5.3 participant and Non Participant observation
- 5.4 Uses and Limitations
- 5.5 Let us sum up
- 5.6 Questions for Review
- 5.7 Suggested reading
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	6.1 Introduction	
	6.2 Meaning and Types, Interview Schedule	
	6.3 Interview procedure	
	6.4 Uses and Limitations	
	6.5 Let us sum up	
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	Unit 7: Questionnaire	
	7.0 Objectives	
	7.1 Introduction	
	7.2 Meaning, Mailed Questionnaire	
	7.3 Qualities of a Good Questionnaire	
	7.4 uses and Limitations	
	7.5 Let us sum up	
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	Unit 8: Use of Statistics in Social Research	
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	8.2 Importance of Statistic in Social Research	
	8.3 Central Tendencies – mean, Median and Mode	
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	Unit 9: Report Writing	
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	9.2 Meaning and types of Report	
	9.3 Qualities of a Good Report	
	9.4 Outline of Research Report	
	9.5 Let us sum up	
	9.6 Questions for Review	
	9.7 Suggested reading	
	9.10 References	
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301	Unit I Towards Colonial domination	•
	1.0 Objectives	
	1.1 Introduction	
	1.2 The Portuguese domination and causes for their decline	
	1.3 Polity, Society and Economy in Company's India	
	1.4 Let us sum up	
	1.5 Questions for Review	
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- 1.6 Suggested reading
- 1.7 References

Unit 2 The 1857 Event

- 2.0 Objectives
- 2.1 Introduction
- 2.2 Historiography
- 2.3 Causes and Course
- 2.4 Its significance and impact
- 2.5 The Queen's Proclamation
- 2.6 Changes in British History
- 2.7 Let us sum up
- 2.8 Questions for Review
- 2.9 Suggested reading
- 2.10 References

Unit 3 Genesis of Indian Nationalism

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Contradictions in Colonial rule
- 3.3 Economic exploitation
- 3.4 Social reforms and movement
- 3.5 Arya Samaj
- 3.6 Ramakrishna Mission
- 3.7 Aligarh Movement
- 3.8 Education, press and Literature
- 3.9 The early associations and the birth of Indian National Congress
- 3.10 Let us sum up
- 3.11 Questions for Review
- 3.12 Suggested reading
- 3.13 References

Unit 4 Colonial Policy in the 19th Century

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Agrarian Policy
- 4.3 Famine Policy
- 4.4 Commercial Policies
- 4.5 Viceroyalty of Lytton and Ripon
- 4.6 Let us sum up
- 4.7 Questions for Review
- 4.8 Suggested reading
- 4.9 References

Unit 5 Indian Nationalist Movement (A D 1885 – 1905)

- 5.0 Objectives
- 5.1 Introduction
- 5.2 The moderate phase
- 5.3 The Constitutional methods of agitation

- 5.4 Economic critique of colonialism and the "Drain Theory"
- 5.5 The British attitude towards the Congress
- 5.6 The extremist phase Tilak and his associates
- 5.7 Let us sum up
- 5.8 Questions for Review
- 5.9 Suggested reading
- 5.10 References

Unit 6 Progress of the Nationalist agitation (1905-1919)

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Curzon and the partition of Bengal
- 6.3 Swadeshi and Boycots
- 6.4 Revolutionary terrorism
- 6.5 Muslim League and the growth of Communalism
- 6.6 Act of 1909
- 6.7 The first world war
- 6.8 Home Rule Leagues
- 6.9 Peasant and tribal uprisings
- 6.10 Let us sum up
- 6.11 Questions for Review
- 6.12 Suggested reading
- 6.13 References

Unit 7 The Gandhian phase (1916-1935)

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Gandhi in South Africa
- 7.3 Early experiments in India
- 7.4 Act of 1919
- 7.5 Rowlatt Act
- 7.6 Jailianwallah Bagh
- 7.7 Non co-operation and Khaliafat movements
- 7.8 Swarajist party
- 7.9 Simon Commission
- 7.10 Civil disobedience movement
- 7.11 Revolutionary Terrorism
- 7.12 Gandhi Irwin Pact
- 7.13 Round Table conferences
- 7.14 Let us sum up
- 7.15 Questions for Review
- 7.16 Suggested reading
- 7.18 References

Unit 8 The struggle for Swaraj (1935-1942)

- 8.0 Objectives
- 8.1 Introduction
- 8.2 The act of 1935
- 8.3 The work of Congress Ministries
- 8.4 The growth of Socialist ideas

- 8.5 Peasants and workers movements
- 8.6 Growth of Hindu and Muslim Communalism
- 8.7 Second World War
- 8.8 Cripps Mission
- 8.9 Quit India movement
- 8.10 Let us sum up
- 8.11 Questions for Review
- 8.12 Suggested reading
- 8.13 References

Unit 9 Towards freedom (1942-1947)

- 9.0 Objectives
- 9.1 Introduction
- 9.2 Subhas Chandra Bose and I.N.A.
- 9.3 Wavell
- 9.4 Plan Cabinet mission plan
- 9.5 Mountbatten
- 9.6 Navel unrest
- 9.7 I.N.A. trials
- 9.8 partition and independence
- 9.9 Let us sum up
- 9.10 Questions for Review
- 9.11Suggested reading
- 9.12 References

Unit 10 Independent India

- 10.0 Objectives
- 10.1 Introduction
- 10.2 Constitution B R Ambedkar
- 10.3 Integration of States
- 10.4 Nehru as Prime Minister
- 10.5 Planning
- 10.6 Foreign policy and Non-Alignment
- 10.7 Relations with neighbours
- 10.8 Formation of Lingustic States
- 10.7 Let us sum up
- 10.8 Questions for Review
- 10.9 Suggested reading
- 10.10 References

Unit.11: Map Study

- 11.0 Objectives
- 11.1Introduction
- 11.2 Revolt of 1857 (Meerut, Delhi, Lucknow, Kanpur,

Barrackpore, Jhansi, Kalpi, Gwallior, Faridabad, Allahbad, Ankola)

- 11.3 Congress Ministries, 1937 (Province where Congress was in Office and their Headquarters)
- 11.4 Linguistic States, 1956 (States and their Capitals)
- 11.5 Let us sum up

	11.6 Questions for Review	
	11.7 Suggested reading	
	11.8 References	
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302	Unit.1: French Revolution	6
	1.0 Objectives	
	1.1 Introduction	
	1.2 Causes of the revolution	
	1.3 the National Assembly	
	1.4 the Legislative Assembly	
	1.5 the National convention	
	1.6 the Reign of terror	
	1.7 the Directory	
	1.8 the Revolutionary wars	
	1.9 The impact on the continent.	
	1.10 Let us sum up	
	1.11 Questions for Review	
	1.12 Suggested reading	
	1.13 References	
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	2.2 Rise of Napoleon	
	2.3 The Consulate	
	2.4 The empire	
	2.5 Reforms of Napoleon	
	2.6 The 'Continental system' and the European Reaction- the fall	
	of Napoleon.	
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	Unit.3: The industrial revolution	
	3.0 Objectives	
	3.1 Introduction	
	3.2 Its impact	
	3.3 colonial expansion	
	3.4 Economic and social changes.	
	3.5 Let us sum up	
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	Unit.4: Metternich and Conservative Reaction (1815- 1848)	
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- 4.3 Holy Alliance
- 4.4 Concert of Europe
- 4.5 Reaction against Metternich
- 4.6 Revolutions of 1830-1832
- 4.7 The Revolutions of 1848 and their character.
- 4.8 Let us sum up
- 4.9 Questions for Review
- 4.10 Suggested reading
- 4.11 References

Unit.5: The second Republic

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Napoleon III as Emperor
- 5.3 domestic reforms
- 5.4 foreign Policy.
- 5.5 Let us sum up
- 5.6 Questions for Review
- 5.7 Suggested reading
- 5.8 References

Unit.6: Unification Movements in Italy

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Early Italian association
- 6.3 Mazzini and Garibaldi
- 6.4 Italian Unification under the Sardinian leadership
- 6.5 The work of Victor Emmanuel II and Cavour.
- 6.6 German unification
- 6.7 the Prussian led
- 6.8 The Three was and the birth of the German Empire.
- 6.9 Let us sum up
- 6.10 Questions for Review
- 6.11 Suggested reading
- 6.12 References

Unit.7: Europe in two Camps

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Bismarck and the German empire
- 7.3 Kaiser William II
- 7.4 the scramble for colonies
- 7.5 the formation of the triple Alliance and Triple entente
- 7.6 The era of armed peace.
- 7.7 Let us sum up
- 7.8 Questions for Review
- 7.9 Suggested reading
- 7.10 References

Unit.8: The First World War

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	of Ads In World.	
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	1.8 Questions for Review	
	1.9 Suggested reading	
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	2.2 Copy Writing	
	2.3 Newspapers	
	2.4 Radio, TV	
	2.5 Media Selection	
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	2.7 Advertising in print and electronic Media.	
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	3.2 Definition	
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	3.4 Origin and Development of PR in india, Process Of PR	
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	5.8. Suggested reading	
	5.9 References	
BADEC	English Optional: Paper-III - Shakespeare	6
301	Unit 1: Background	6
	1.0 Objectives	
	1.1 Introduction	
	The Following chapters from Sampson, George, the Cambridge	
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	Cambridge	
	1.2 Chapter V: the Drama to 1642 part I	
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	1.4 Let us sum up	
	1.5 Questions for Review	
	1.6 Suggested reading	
	1.7 References	
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	2.2 History : Julis Caesar	
	2.3 Tragedy: king Lear	
	2.4 Comedy: A Midsummer Night's Dream	
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	2.5 Let us sum up	
	2.6 Questions for Review	
	2.7 Suggested reading	
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	Unit 3 : Criticism	
	3.0 Objectives	
	3.1 Introduction	
	The Following chapters from Bradley A.C, Oxford Lectures on	
	Poetry, Rishab Publishers New Delhi, 1998.	
	3.2 Shakespeare, The Man,	
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	3.4 Let us sum up	
	3.5 Questions for Review	
	3.6 Suggested reading	
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BADEC	English Optional: Paper-IV – Indian Writing in English	6
302	Unit 1: Background	
	1.0 Objectives	
	1.1 Introduction	
	The following chapters from Iyengar ,Srinivasa , K.R Indian	
	writing in English, Asia publishing House, Bombay 1973:	
	1.2 Chapter II : The Beginnings : Rammohan roy	
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	1.5 Let us sum up	
	1.6 Questions for Review	
	1.7 Suggested reading	
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	2.1 Introduction	
	2.2 Sarojini Naidu: Damayanti to Nala in the Hour of Exile	
	Corn Grinders, Cradle song	
	2.3 Nissim Ezekiel: Jewish Wedding in Bombay, Goodbye Party	
	for miss Pushpa T.S	
	2.4 Kamala das : The Looking Glass, My Grand Mother's House	
	The Dance of the Eunuchs	
	2.5 A.K.Ramanujan: Extender Family, Chicago Zen, Prayer to	
	Lord Murugan	
	2.6 Let us sum up	
	2.7 Questions for Review	
	2.8 Suggested reading	
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BADEC 303	English Optional: Paper V – Twentieth Century Unit 1 Background	6
	1.0 Objectives	
	1.1 Introduction The following chapters from Sampson, George, "The Concise	
	Cambridge History of English Literature", Cambridge University	
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	Twentieth Century in Britain and Overseas.	
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	1.4 Chapter IV: The Age of T SEliot, the Mid Twentieth Century Literature of the English Speaking World.	
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	2.1 Introduction 2.2 Yeats: Adam's Curse, Easter 1916, The Second Comin, A	
	Prayer to my Daughter, Sailing to Byzantium, Among School	
	Childen, Lapiz Lazuli 2.3 Fliot: The Love Song of LAlfred Profrock, Preludes, Journey	
	2.3 Eliot: The Love Song of J Alfred Prufrock, Preludes, Journey of the Magi, Marina	
	2.4 Auden: Musee De Beaux Arts, In Memory of W B Yeats, The	
	unknown citizen	
1	2.5 Let us sum up	1

	2.6 Questions for Review	
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	3.2 Virginia Wolf; Light House	
	3.3 A Huxley: Brave New World	
	3.4 Let us sum up	
	3.5 Questions for Review	
	3.6 Suggested reading 3.7 References	
	3./ References	
	Unit 4 Criticism	
	4.0 Objectives	
	4.1 Introduction	
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	in Modern Literature" Princeton University Press, New Jersy,	
	1981.	
	4.2 The City as Image	
	4.3 The City in Flux	
	4.4 Individual and Mass	
	4.5 Let us sum up	
	4.6 Questions for Review	
	4.7 Suggested reading	
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301	ಹಳೆಗನ್ನಡ ಸಾಹಿತ್ಯ ಸ್ವರೂಪ ಮತ್ತು ಪಠ್ಯಗಳು	
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301	Unit -1: ಹಳೆಗನ್ನಡ ಸಾಹಿತ್ಯ ಸ್ವರೂಪ ಮತ್ತು ಬೆಳವಣಿಗೆ 1.೦ ಪೀಠಿಕೆ 1.1 ಉದ್ದೇಶಗಳು 1.2 ಹಳೆಗನ್ನಡ ಸಾಹಿತ್ಯದ ಪ್ರಾಚೀನತೆ – ಪ್ರಾಚೀನ ಅಕ್ಷರಗಳು – ಪ್ರಾಚೀನ ಶಾಸನಗಳು – ಹಲ್ಮಡಿ ಶಾಸನ – ಕಪ್ಪೆ ಆರೆಭಟ್ಟ್ನ ಶಾಸನ, ಕನ್ನಡದ ಮಾರ್ಗ ಪೂರ್ವದ ಕನ್ನಡ ಕವಿಗಳು 1.3 ಕವಿರಾಜಮಾರ್ಗ – ಕೃತಿ ಸ್ವರೂಪ ಕನ್ನಡ ನಾಡು – ನುಡಿಯ ಉಲ್ಲೇಖ 1.4 ಚಂಪೂ ಸಾಹಿತ್ಯದ ಉಗಮ ಮತ್ತು ಬೆಳವಣಿಗೆ – ಅಧ್ಯಯನ ಮಾಡಬೇಕಾದ ಕವಿಗಳು – ಪಂಪ, ರನ್ನ, ಜನ್ನ, ನಾಗವರ್ಮ, ನಾಗಚಂದ್ರ ಈ ಕವಿಗಳ ಕವಿ–ಕೃತಿ ವಿಚಾರ, ವಿಶೇಷವಾಗಿ ಗಮನಿಸಬೇಕಾದ ಕೃತಿಗಳು, ವಿಕ್ರಮಾರ್ಜುನ ವಿಜಯಂ, ಸಾಹಸಭೀಮ ವಿಜಯಂ, ಕರ್ನಾಟಕ ಕಾದಂಬರಿ, ಯಶೋಧರ ಚರಿತೆ,	
301	Unit -1: ಹಳೆಗನ್ನಡ ಸಾಹಿತ್ಯ ಸ್ವರೂಪ ಮತ್ತು ಬೆಳವಣೆಗೆ 1.0 ಪೀಠಿಕೆ 1.1 ಉದ್ದೇಶಗಳು 1.2 ಹಳೆಗನ್ನಡ ಸಾಹಿತ್ಯದ ಪ್ರಾಚೀನತೆ – ಪ್ರಾಚೀನ ಅಕ್ಷರಗಳು – ಪ್ರಾಚೀನ ಶಾಸನಗಳು – ಹಲ್ಮಡಿ ಶಾಸನ – ಕಪ್ಪೆ ಆರೆಭಟ್ಟ್ನ ಶಾಸನ, ಕನ್ನಡದ ಮಾರ್ಗ ಪೂರ್ವದ ಕನ್ನಡ ಕವಿಗಳು 1.3 ಕವಿರಾಜಮಾರ್ಗ – ಕೃತಿ ಸ್ವರೂಪ ಕನ್ನಡ ನಾಡು – ನುಡಿಯ ಉಲ್ಲೇಖ 1.4 ಚಂಡೂ ಸಾಹಿತ್ಯದ ಉಗಮ ಮತ್ತು ಬೆಳವಣಿಗೆ – ಅಧ್ಯಯನ ಮಾಡಬೇಕಾದ ಕವಿಗಳು – ಪಂಪ, ರನ್ನ, ಜನ್ನ, ನಾಗವರ್ಮ, ನಾಗಚಂದ್ರ ಈ ಕವಿಗಳ ಕವಿ–ಕೃತಿ ವಿಚಾರ, ವಿಶೇಷವಾಗಿ ಗಮನಿಸಬೇಕಾದ ಕೃತಿಗಳು, ವಿಕ್ರಮಾರ್ಜುನ ವಿಜಯಂ, ಸಾಹಸಭೀಮ ವಿಜಯಂ, ಕರ್ನಾಟಕ ಕಾದಂಬರಿ, ಯಶೋಧರ ಚರಿತೆ, ರಾಮಚಂದ್ರಚರಿತೆ ಪುರಾಣ	
301	Unit -1: ಹಳೆಗನ್ನಡ ಸಾಹಿತ್ಯ ಸ್ವರೂಪ ಮತ್ತು ಬೆಳವಣಿಗೆ 1.0 ಪೀಠಿಕೆ 1.1 ಉದ್ದೇಶಗಳು 1.2 ಹಳೆಗನ್ನಡ ಸಾಹಿತ್ಯದ ಪ್ರಾಚೀನತೆ – ಪ್ರಾಚೀನ ಅಕ್ಷರಗಳು – ಪ್ರಾಚೀನ ಶಾಸನಗಳು – ಹಲ್ಮಡಿ ಶಾಸನ – ಕಪ್ಪೆ ಆರೆಭಟ್ಟ್ನ ಶಾಸನ, ಕನ್ನಡದ ಮಾರ್ಗ ಪೂರ್ವದ ಕನ್ನಡ ಕವಿಗಳು 1.3 ಕವಿರಾಜಮಾರ್ಗ – ಕೃತಿ ಸ್ವರೂಪ ಕನ್ನಡ ನಾಡು – ನುಡಿಯ ಉಲ್ಲೇಖ 1.4 ಚಂಪೂ ಸಾಹಿತ್ಯದ ಉಗಮ ಮತ್ತು ಬೆಳವಣಿಗೆ – ಅಧ್ಯಯನ ಮಾಡಬೇಕಾದ ಕವಿಗಳು – ಪಂಪ, ರನ್ನ, ಜನ್ನ, ನಾಗವರ್ಮ, ನಾಗಚಂದ್ರ ಈ ಕವಿಗಳ ಕವಿ–ಕೃತಿ ವಿಚಾರ, ವಿಶೇಷವಾಗಿ ಗಮನಿಸಬೇಕಾದ ಕೃತಿಗಳು, ವಿಕ್ರಮಾರ್ಜುನ ವಿಜಯಂ, ಸಾಹಸಭಾಮ ವಿಜಯಂ, ಕರ್ನಾಟಕ ಕಾದಂಬರಿ, ಯಶೋಧರ ಚರಿತೆ, ರಾಮಚಂದ್ರಚರಿತೆ ಪುರಾಣ 1.5 ಹಳೆಗನ್ನಡ ಗದ್ಯದ ಉಗಮ ಮತ್ತು ಬೆಳವಣಿಗೆಗೆ ವಿಶೇಷವಾಗಿ ಗಮನಿಸಬೇಕಾದ	
301	Unit -1: ಹಳೆಗನ್ನಡ ಸಾಹಿತ್ಯ ಸ್ವರೂಪ ಮತ್ತು ಬೆಳವಣೆಗೆ 1.0 ಪೀಠಿಕೆ 1.1 ಉದ್ದೇಶಗಳು 1.2 ಹಳೆಗನ್ನಡ ಸಾಹಿತ್ಯದ ಪ್ರಾಚೀನತೆ – ಪ್ರಾಚೀನ ಅಕ್ಷರಗಳು – ಪ್ರಾಚೀನ ಶಾಸನಗಳು – ಹಲ್ಯಡಿ ಶಾಸನ – ಕಪ್ಪೆ ಆರೆಭಟ್ಟ್ನ ಶಾಸನ, ಕನ್ನಡದ ಮಾರ್ಗ ಪೂರ್ವದ ಕನ್ನಡ ಕವಿಗಳು 1.3 ಕವಿರಾಜಮಾರ್ಗ – ಕೃತಿ ಸ್ವರೂಪ ಕನ್ನಡ ನಾಡು – ನುಡಿಯ ಉಲ್ಲೇಖ 1.4 ಚಂಪೂ ಸಾಹಿತ್ಯದ ಉಗಮ ಮತ್ತು ಬೆಳವಣೆಗೆ – ಅಧ್ಯಯನ ಮಾಡಬೇಕಾದ ಕವಿಗಳು – ಪಂಪ, ರನ್ನ, ಜನ್ನ, ನಾಗವರ್ಮ, ನಾಗಚಂದ್ರ ಈ ಕವಿಗಳ ಕವಿ–ಕೃತಿ ವಿಚಾರ, ವಿಶೇಷವಾಗಿ ಗಮನಿಸಬೇಕಾದ ಕೃತಿಗಳು, ವಿಕ್ರಮಾರ್ಜನ ವಿಜಯಂ, ಸಾಹಸಭಾಮ ವಿಜಯಂ, ಕರ್ನಾಟಕ ಕಾದಂಬರಿ, ಯಶೋಧರ ಚರಿತೆ, ರಾಮಚಂದ್ರಚರಿತೆ ಮರಾಣ 1.5 ಹಳೆಗನ್ನಡ ಗದ್ಯದ ಉಗಮ ಮತ್ತು ಬೆಳವಣೆಗೆಗೆ ವಿಶೇಷವಾಗಿ ಗಮನಿಸಬೇಕಾದ ಕೃತಿಗಳು – ವಡ್ಡಾರಾಧನೆ, ಜಾವುಂಡರಾಯ ಪುರಾಣ, ಪಂಚತಂತ್ರ	
301	Unit -1: ಹಳೆಗನ್ನಡ ಸಾಹಿತ್ಯ ಸ್ವರೂಪ ಮತ್ತು ಬೆಳವಣಿಗೆ 1.0 ಪೀಠಿಕೆ 1.1 ಉದ್ದೇಶಗಳು 1.2 ಹಳೆಗನ್ನಡ ಸಾಹಿತ್ಯದ ಪ್ರಾಚೀನತೆ – ಪ್ರಾಚೀನ ಅಕ್ಷರಗಳು – ಪ್ರಾಚೀನ ಶಾಸನಗಳು – ಹಲ್ಯಡಿ ಶಾಸನ – ಕಪ್ಪೆ ಆರೆಭಟ್ಟ್ನ ಶಾಸನ, ಕನ್ನಡದ ಮಾರ್ಗ ಮೂರ್ವದ ಕನ್ನಡ ಕವಿಗಳು 1.3 ಕವಿರಾಜಮಾರ್ಗ – ಕೃತಿ ಸ್ವರೂಪ ಕನ್ನಡ ನಾಡು – ನುಡಿಯ ಉಲ್ಲೇಖ 1.4 ಚಂಪೂ ಸಾಹಿತ್ಯದ ಉಗಮ ಮತ್ತು ಬೆಳವಣಿಗೆ – ಅಧ್ಯಯನ ಮಾಡಬೇಕಾದ ಕವಿಗಳು – ಪಂಪ, ರನ್ನ, ಜನ್ನ, ನಾಗವರ್ಮ, ನಾಗಚಂದ್ರ ಈ ಕವಿಗಳ ಕವಿ–ಕೃತಿ ವಿಚಾರ, ವಿಶೇಷವಾಗಿ ಗಮನಿಸಬೇಕಾದ ಕೃತಿಗಳು, ವಿಕ್ರಮಾರ್ಜುನ ವಿಜಯಂ, ಸಾಹಸಭಾಮ ವಿಜಯಂ, ಕರ್ನಾಟಕ ಕಾದಂಬರಿ, ಯಶೋಧರ ಚರಿತೆ, ರಾಮಚಂದ್ರಚರಿತೆ ಪುರಾಣ 1.5 ಹಳೆಗನ್ನಡ ಗದ್ಯದ ಉಗಮ ಮತ್ತು ಬೆಳವಣಿಗೆಗೆ ವಿಶೇಷವಾಗಿ ಗಮನಿಸಬೇಕಾದ ಕೃತಿಗಳು – ವಡ್ಡಾರಾಧನೆ, ಚಾವುಂಡರಾಯ ಪುರಾಣ, ಪಂಚತಂತ್ರ 1.6 ನಿಗದಿತ ಪಠ್ಯ – ಹಳೆಗನ್ನಡ ಕೃತಿಯ ಅಧ್ಯಯನ – ಬೆಡಗು	
301	Unit -1: ಹಳೆಗನ್ನಡ ಸಾಹಿತ್ಯ ಸ್ವರೂಪ ಮತ್ತು ಬೆಳವಣೆಗೆ 1.0 ಪೀಠಿಕೆ 1.1 ಉದ್ದೇಶಗಳು 1.2 ಹಳೆಗನ್ನಡ ಸಾಹಿತ್ಯದ ಪ್ರಾಚೀನತೆ – ಪ್ರಾಚೀನ ಅಕ್ಷರಗಳು – ಪ್ರಾಚೀನ ಶಾಸನಗಳು – ಹಲ್ಯಡಿ ಶಾಸನ – ಕಪ್ಪೆ ಆರೆಭಟ್ಟ್ನ ಶಾಸನ, ಕನ್ನಡದ ಮಾರ್ಗ ಪೂರ್ವದ ಕನ್ನಡ ಕವಿಗಳು 1.3 ಕವಿರಾಜಮಾರ್ಗ – ಕೃತಿ ಸ್ವರೂಪ ಕನ್ನಡ ನಾಡು – ನುಡಿಯ ಉಲ್ಲೇಖ 1.4 ಚಂಪೂ ಸಾಹಿತ್ಯದ ಉಗಮ ಮತ್ತು ಬೆಳವಣೆಗೆ – ಅಧ್ಯಯನ ಮಾಡಬೇಕಾದ ಕವಿಗಳು – ಪಂಪ, ರನ್ನ, ಜನ್ನ, ನಾಗವರ್ಮ, ನಾಗಚಂದ್ರ ಈ ಕವಿಗಳ ಕವಿ–ಕೃತಿ ವಿಚಾರ, ವಿಶೇಷವಾಗಿ ಗಮನಿಸಬೇಕಾದ ಕೃತಿಗಳು, ವಿಕ್ರಮಾರ್ಜನ ವಿಜಯಂ, ಸಾಹಸಭಾಮ ವಿಜಯಂ, ಕರ್ನಾಟಕ ಕಾದಂಬರಿ, ಯಶೋಧರ ಚರಿತೆ, ರಾಮಚಂದ್ರಚರಿತೆ ಮರಾಣ 1.5 ಹಳೆಗನ್ನಡ ಗದ್ಯದ ಉಗಮ ಮತ್ತು ಬೆಳವಣೆಗೆಗೆ ವಿಶೇಷವಾಗಿ ಗಮನಿಸಬೇಕಾದ ಕೃತಿಗಳು – ವಡ್ಡಾರಾಧನೆ, ಜಾವುಂಡರಾಯ ಪುರಾಣ, ಪಂಚತಂತ್ರ	

1.9 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ 1.10 ಉಲ್ಲೇಖಗಳು Unit -2 : ನಿಗದಿತ ಪಾಠಗಳು 2.0 ಹೀಠಿಕೆ 2.1 ಉದ್ದೇಶಗಳು 2.2 ತಂತಮ್ಮ ನುಡಿಯೊಳ್ಲೆಲ್ ಜಾಣರ್ – ಕವಿರಾಜಮಾರ್ಗಕಾರ 2.3 ಪ್ರತೀಕ್ಷಾ ಗಾನಗೇಯ: ಪಂಪ 2.4 ಅಲ್ಲೆ ತೋರಿ ಮೆರೆವೆಂ : ರನ್ನ 2.5 ಸಿರಿಯೊಳಸರ್ ಮೆಯ್ಯದಿಯರ್ – ನಾಗವರ್ಮ 2.6 ಮುಗಿದುದವನ ಕರಸರಸಿರುಹಂ – ಜನ್ನ 2.7 ಮುರಾರಿ ಕೈಪರೆಗಾಡಿದಂ – ರುದ್ರಭಟ್ಟ 2.8 ಕಾಮನ ಶರಣಾಗತಿ – ಆಚಿಡಯ್ಯ 2.9 **ಸಾರಾಂಶ** 2.10 ಸಮೀಕ್ಷ 2.11 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ **BADKO** ಕನ್ನಡ ಐಚ್ಛಿಕ ಪತ್ರಿಕೆ 6 302 ಕನ್ನಡ ವ್ಯಾಕರಣ ಮತ್ತು ಭಾಷಾ ವಿಜ್ಞಾನ Unit -1 : ಕನ್ನಡ ವ್ಯಾಕರಣ 1.0 ಪೀಠಿಕೆ 1.1 ಉದ್ದೇಶಗಳು 1.2 ಕನ್ನಡ ವ್ಯಾಕರಣದ ಸ್ಥೂಲ ಪರಿಚಯಳ ಭಾಷಾಭೂಷಣ, ಶಬ್ದಸ್ಮೃತಿ, ಶಬ್ದಮಣಿದರ್ಪಣ, ಶಬ್ದಾನುಶಾಸನ 1.3 ಶುದ್ದಗೆ : ಕೇಶಿರಾಜನು ಪ್ರಸ್ತುತಪಡಿಸುವ ಶುದ್ದಗೆ – ಸ್ವರ, ವರ್ಗೀಯ, ಅವರ್ಗೀಯ, ಯೋಗವಾಗ, ದೇಶಿಯ – ಆಧುನಿಕ ದೃಷ್ಟಿಯಿಂದ ಈ ಶುದ್ಧಗೆಯ ಪರಿಶೀಲನೆ – ಶಿಥಿಲದ್ವಿತ್ವದ ಪರಿಚಯ 1.4 ಸಂಧಿ: ಕನ್ನಡದ ಸಂಧಿಗಳು – ಲೋಪಸಂಧಿ, ಆಗಮಸಂಧಿ, ವಸಂಧಿ (ಪ್ರಕೃತಿಭಾವ) ಸಂಧಿ ವಿಕಲ್ಪ, ಸಂಧಿದೋಷ, ಆದೇಶ ಸಂಧಿ 1.5 ಅಂಗ : ಅಂಗ ಶಬ್ದದ ವ್ಯಾಖ್ಯೆ – ಚರ್ತುವಿಧ ಅಂಗ–ವವವಿಧ ಅಂಗ–ತ್ರಿವಿಧ ಅಂಗ, ಸರ್ವನಾಮ, ಗುಣವಾಚಕ, ಸಮಸಂಸ್ಕೃತ, ಸನ್ನಡದಲ್ಲ ಅಂಗವಿವಕ್ಷೆ 1.6 ವಚನ: ಏಕ-ದ್ವಿ-ಬಹುವಚನಗಳು : ವಿಶೇಷರೂಪದ ಬಹುವಚನ – ವಚನಪಲ್ಲಟ (ಜಾತ್ಯೇಕವಚನ) – ಆಧುನಿಕ ಕನ್ನಡದ ಬಹುವಚನ ರೂಪಗಳು 1.7 ವಿಭಕ್ತಿ : ಸಪ್ತವಿಧ ವಿಭಕ್ತಿಗಳು – ಪ್ರಥಮಾ ಗಾಹೂ ಪಂಚಮಿ ವಿಭಕ್ತಿ ಪ್ರತ್ಯಯದ ಸ್ವರೂಪ – ಆಧುನಿಕ ಕನ್ನಡದ ವಿಭಕ್ತಿ ಪ್ರತ್ಯಯಗಳು, ಆಧುನಿಕ ಕನ್ನಡದಲ್ಲ ಪ್ರಥಮಾ, ದ್ವಿತೀಯಾ, ಚತುರ್ಥಿ, ಪಂಚಮೀ ಹಾಗೂ ಷಷ್ಟೀ ವಿಭಕ್ತಿ ಪ್ರತ್ಯಯಗಳ ಸ್ತರೂಪ 1.8 ಸಮಾಸ : ಸಂಸ್ಕೃತದಿಂದ ಕನ್ನಡಕ್ಕೆ ಬಂದಿರುವ ಆರು ಸಮಾಸಗಳು – ಕ್ರಿಯಾ, ಗಮಕ, ಅರಿಸಮಾಸಗಳು – ಆಧುನಿಕ ಕನ್ನಡದಲ್ಲ ಈ ಸಮಾಸಗಳ ಅಗತ್ಯ 1.9 ಆಖ್ಯಾತ : ಧಾತುವಿನ ವ್ಯಾಖ್ಯೆ – ಆಖ್ಯಾತ ಪ್ರತ್ಯಯಗಳು – ಕಾಲವಾಚಕ ಪತ್ರತ್ಯಯಗಳು – ಮರುಷವಾಚಕ ಪ್ರತ್ಯಯಗಳು, ಆಧುನಿಕ ಕನ್ನಡದ ಪ್ರತ್ಯಯಗಳು 1.10 **ಸಾರಾಂಶ**

	1.11 ಸಮೀಕ್ಷೆ	
	1.12 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	1.13 ಉಲ್ಲೇಖಗಳು	
	1.14 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	1.15 ಉಲ್ಲೇಖಗಳು	
BADKO	ಕನ್ನಡ ಐಚ್ಛಿಕ ಪತ್ರಿಕೆ	6
303	ಭಾರತೀಯ ಕಾವ್ಯ ಮೀಮಾಂಸೆ, ಪಾಶ್ಚಾತ್ಯ ಕಾವ್ಯ ಮೀಮಾಂಸೆ ಹಾಗೂ	
	ಸಾಹಿತ್ಯ ಚಿಂತನೆ	
	Unit 1 and look and look	
	Unit -1 : ಭಾರತೀಯ ಕಾವ್ಯ ಮೀಮಾಂಸೆ	
	1.O සීමේජ්	
	1.1 ಉದ್ದೇಶಗಳು	
	1.2 ಕಾವ್ಯಮೀಮಾಂಸೆ ಎಂದರೇನು?	
	1.3 ಭರತನವರೆಗೆ ಭಾರತೀಯ ಕಾವ್ಯಮೀಮಾಂಸೆ ಬೆಳೆದು ಬಂದ ಬಗೆ – ಭರತನ	
	ನಂತರದ ಪ್ರಮುಖ ಹೆಜ್ಜೆಗಳು	
	1.4 ಭಾರತೀಯ ಕಾವ್ಯಮೀಮಾಂಸೆಯ ಪ್ರಮುಖ ಲಾಕ್ಷನಿಕರು: ಭಾಮಹ, ದಂಡಿ,	
	ಆನಂದವರ್ಧನ, ಅಭಿನವಗುಪ್ತ, ಕುಂತಕ, ಕ್ಷೇಮೇಂದ್ರ, ಮಮ್ಮಟ, ವಿಶ್ವನಾಥ	
	1.5 राग्य	
	1.6 ಸಮೀಕ್ಷೆ	
	1.7 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	1.8 ಉಲ್ಲೇಖಗಳು	
	Unit -2 : ಭಾರತೀಯ ಕಾವ್ಯಮೀಮಾಂಸೆಯ ಪ್ರಮುಖ ಪ್ರಸ್ಥಾನಗಳು	
	ಮತ್ತು ಪರಿಕಲ್ಪನೆಗಳು	
	2.0 &ෑම් ස්	
	2.1 ಉದ್ದೇಶಗಳು	
	2.2 ಕಾವ್ಯಲಕ್ಷಣಗಳು	
	2.3 ಶಬ್ದಾರ್ಥ ಸ್ವರೂಪ	
	2.4 ಅಲಂಕಾರ ಪಂಥಗಳು – ಶಬ್ದಾಲಂಕಾರ ಮತ್ತು ಅರ್ಥಾಲಂಕಾರಗಳು	
	2.5 ರೀತಿ ಪ್ರಸ್ಥಾನ : ವಾಮನನ ರೀತಿರಾತ್ಮ ಕಾವ್ಯಸ್ಯ ವ್ಯಾಬ್ಯೆಯ ವಿಶ್ಲೇಷಣೆ	
	2.6 ದ್ವನಿ ಪ್ರಸ್ಥಾನ: ದ್ವಿನಿ ಪ್ರಭೇದಗಳು	
	2.7 ರಸಪ್ರಸ್ಥಾನ : ಭರತನ ರಸಸೂತ್ರದ ವಿವರಣೆ, ರಸಪ್ರಭೇಧಗಳು	
	2.8 ಕವಿಸಮಯ	
	2.9 ಪ್ರತಿಭೆ ಮತ್ತು ವ್ಯುತ್ಪತ್ತಿ	
	2.10 ಸಹೃದಯ	
	2.11 ಸಾರಾಂಶ	
	2.12 ಸಮೀಕ್ಷೆ	
	2.13 & ದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	2.14 ಉಲ್ಲೇಖಗಳು	
	Unit -3 : ಭಾರತೀಯ ಕಾವ್ಯಮೀಮಾಂಸೆಗೆ ಸಂಬಂಧಿಸಿದ	
	3.0 ಪೀಠಿಕೆ	
	3.1 ಉದ್ದೇಶಗಳು	
	್ 3.2 ಗುಣ –ಸ್ವಭಾವೋಕ್ತಿ – ಕಾವ್ಯಪ್ರಯೋಜನ–ಔಅತ್ಯ–ವಕ್ರೋಕ್ತಿ	
	3.3 ಕಾವ್ಯಭಾಗಗಳ ರಸ–ಭಾವ ವಿವೇಚನೆ	
	3.4 स्वाठावर्थ	
		<u> </u>

- 3.5 **ಸಮೀಕ್ಷೆ**
- 3.6 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ
- 3.7 ಉಲ್ಲೇಖಗಳು

Unit -4 : ಪಾಶ್ಚಾತ್ಯ ಕಾವ್ಯ ಮೀಮಾಂಸೆ

- 4.೦ ಪೀಠಿಕೆ
- 4.1 ಉದ್ದೇಶಗಳು
- 4.2 ಅರಿಸ್ಟಾಟಲ್: ಅನುಕರಣಾವಾದ ಮತ್ತು ಕೆಥಾರ್ಸಿಸ್
- 4.3 ವಿಆಯಮ್ ವರ್ಡ್ಸ್ ವರ್ತ್: ಕಾವ್ಯಭಾಷೆ ಮತ್ತು ಆನಂದದ ಸ್ವರೂಪ
- 4.4 ಮ್ಯಾಥ್ಯು ಅರ್ನಾಲ್ಡ್: ಸಂಸ್ಕೃತಿ ಚಿಂತನೆ
- 4.5 ಟ.ಎಸ್. ಎಲಯೆಬ್: ಪರಂಪರೆ ಮತ್ತು ವ್ಯಕ್ತಿಪ್ರತಿಭೆ
- 4.6 ಸಮಾಜಕೇಂದ್ರಿತ ವಿಮರ್ಶೆ: ಚಾರಿತ್ರಿಕ ವಿಮರ್ಶೆ ಮಾರ್ಕ್ಸ್ಎಾದಿ ವಿಮರ್ಶೆ
- 4.7 ಸ್ತ್ರೀವಾದ: ಚಿಂತನೆಯ ಹಿನ್ನೆಲೆ, ಪಂಥಗಳು ಹಾಗೂ ಸ್ತ್ರೀವಾದಿ ಸಾಹಿತ್ಯ ವಿಮರ್ಶೆ
- 4.8 ಸಾಂಸ್ಕೃತಿಕ ಅಧ್ಯಯನ: ಸಂಸ್ಕೃತಿ ಹಾಗೆಂದರೇನು? ಕನ್ನಡದ ಪ್ರಮುಖ ಸಂಸ್ಕೃತಿ ಚಿಂತಕರು
- 4.9 **ಸಾರಾಂಶ**
- 4.1೦ ಸಮೀಕ್ಷೆ
- 4.11 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ
- 4.12 ಉಲ್ಲೇಖಗಳು

Self-Learning Material Content Programme: Bachelor of Commerce (B.Com) Ist Year

Course Code	Course Name	Study hours, Credit
BCDE 101	ENGLISH	6
	Unit – 1 : PROSE	
	1.0 A Different Kind of Learning	
	1.1 Letter to My Daughter	
	1.2 Pret in the House	
	1.3 On Superstitions	
	1.4 Buddha, "The Enlightened One"	
	1.5 The Verger	
	1.6 The Power of Prayer	
	1.7 Springtime	
	1.8 Let us sum up	
	1.9 Questions or review	
	1.10 Suggested reading	
	1.11 References	
	Unit – 2 : Poetry	
	2.0 The Quality of Mercy	
	2.1 An Old Woman	
	2.2 Gandhi	
	2.3 Inexpensive Progress	
	2.4 A Blind Child	
	2.5 No Men are Foreign	
	2.6 Because I could not stop for Death	
	2.7 Let us sum up	
	2.8 Questions or review	
	2.9 Suggested reading	
	2.10 References	
3CDK 101	ಕನ್ನಡ	6
	Unit -1 : ಕದಿರು ಪಠ್ಯಮಸ್ತಕದಲ್ಲರುವ ಭಾಗಗಳು	
	1. ವಚನಗಳು – ಅಕ್ಕಮಹಾದೇವಿ 2. ಉತ್ತರನ ಪೌರುಷ – ಕುಮಾರವ್ಯಾಸ	
	2. ಉತ್ತರನ ಪೌರುಷ – ಕುಮಾರವ್ಯಾಸ	
	3. ಮನೆಯ ಮಾಳಗಿ – ಸಂತ ಶಿಶುನಾಳ ಶರೀಫ	
	4. ಇಂದಿನ ದೇವರು – ಕುವಂಪು	
	5. ನನ್ನ ಹಣತೆ – ಜಿ.ಎಸ್. ಶಿವರುದ್ರಪ್ಪ	
	6. ಕಟ್ಟುವೆವು ನಾವು – ಎಂ. ಗೋಪಾಲಕೃಷ್ಣ ಅಡಿಗ	
	7. ಅನ್ನಪೂರ್ಣೆಗೆ – ಕೆ.ಎಸ್. ನರಸಿಂಹಸ್ವಾಮಿ	
	8. ನಾಡದೇವಿಯೆ – ಕೆ.ಎಸ್. ನಿಸಾರ್ ಅಹಮ್ಯದ್	
	9. ಶಿವರಾತ್ರಿ ಮತ್ತು ಆಫ್ರಿಕಾ ಕಾಡಲ್ಲ – ಡಾ. ಎಚ್.ಎಸ್. ವೆಂಕಬೇಶಮೂರ್ತಿ	
	10. ಮಾತಾಡಬೇಕು – ಸಿದಅಂಗಯ್ಯ	

BCDS 101	ಸಂಸ್ಕೃತ	6	
	Unit -1 : ನಿಗದಿತ ಪಾಠ್ಯ ಮಸ್ತಕ : ಗದ್ಯಹೀಯೂಷಮಗ –		
	ಪ್ರಕಾಶಕರು – ಮಂ ವಿ ವಿ ಸಂ ಶಿ ಸಂಘ		
	1.O ಪೀಠಿಕೆ 1.1 ಉದ್ದೇಶಗಳು		
	1.2 ಕಠೋಪನಿಷತ್ (ಉಷನ್ ಹ ವೈ ವಜಶ್ವವಸ: ಸ ವಿತ್ತೇನ ತರ್ಪಣೀಯೋ ಮನುಷ್ಯಃ)		
	1.3 ಪ್ರಾಚೀ ರಾಜ್ಯಶಾಸ್ತ್ರಮ್ 1.4 ಅಕರ್ಣಹೃದಯಃ ಗರ್ದಭಃ		
	1.5 ವಿದ್ಯಯಾ ವಿಂದತೇ ಅಮೃತಮ್ – ಭೋಜಪ್ರಬಂಧಃ		
	1.6 ದಿನಚರ್ಯಾ 1.7 ಸಾರಾಂಶ		
	1.8 ಸಮೀಕ್ಷೆ 1.9 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ		
	1.10 ಉಲ್ಲೇಖಗಳು		
	Unit -2 : ನಿಗದಿತ ಪಾಠ್ಯ ಮಸ್ತಕ : ಪದ್ಯಕೀಯೂಷಮ್ –		
	ಪ್ರಕಾಶಕರು ಮಂ ವಿ ವಿ ಸಂ ಶಿ ಸಂಘ		
	2.0 ಪೀಠಿಕೆ 2.1 ಉದ್ದೇಶಗಳು		
	2.2 ಉಪದೇಶ ಶತಕಮ್ (ಗುಮ್ಯಾನಿ ಕವಿವರಚಿತಮ್ – 10 ಶ್ಲೋಕಗಳು)		
	2.3 ಅರ್ಥಪದ್ಧತಿಃ (ನೀತಿ ಶತಕಮ್ – 10 ಶ್ಲೋಕಗಳು) 2.4 ವಿದುರನೀತಿಃ		
	2.5 ಭಗವದ್ಗೀತಾಯಾಂ ಸ್ಥಿತಪ್ರಜ್ಞಸ್ಯ ಲಕ್ಷಣಮ್ 2.6 ಸಪ್ತಮೌಕ್ತಿಕಮ್		
	2.7 ಸಾರಾಂಶ		
	2.8 ಸಮೀಕ್ಷೆ 2.9 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ		
	2.10 ಉಲ್ಲೇಖಗಳು		
	Unit -3 : ವ್ಯಾಕರಣ ವಿಭಾಗ		
	3.0 ನಾಮಪದ 3.1 ಸರ್ವನಾಮ		
	3.2 ಪಂಚಲಕಾರಗಳು (ಲಬ್, ಲೋಟ್, ಲಪ್, ವಿಧಿಅಞ್, ಲೃಟ್)		
	3.3 ಪ್ರಯೋಗಗಳು (ಕರ್ತರಿ, ಕರ್ಮಣಿ, ಭಾವೇ) 3.4 ಕೃದಂತ ವರ್ತಮಾನ, ಭೂತ, ಭವಿಷ್ಯತ್		
	3.5 ಕಾರಕಗಳು		
	3.6 ಸಮಾಸಗಳು 3.7 ಸಾರಾಂಶ		
	3.8 ಸಮೀಕ್ಷೆ		
	3.9 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ 3.10 ಉಲ್ಲೇಖಗಳು		

BCDBE 101	BUSINESS ECONOMICS	6
	Unit -1 : Nature & Scope of Economics	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Business Economics – Meaning, Scope & Subject Matter	
	1.3 Economic Laws and Principles	
	1.4 Economics and Business Environment	
	1.5 Business Objectives	
	1.6 Business Organisation 1.7 Let us sum up	
	1.8 Questions or review	
	1.9 Suggested reading	
	1.10 References	
	Unit – 2 : Organisation of Production	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Division of Labour – Advantages – Disadvantages & Limitations	
	2.3 Use of machinery – Effects on Labour, productivity, employment	
	2.4 Large Scale production	
	2.5 Internal and External economics	
	2.6 Limits to large scale production – Small Scale Production	
	2.7 Localisation of Industriee – Nationalisation	
	2.8 Laws of returns – Constant, Increasing & Decreasing returns. 2.9 Let us sum up	
	2.10 Questions or review	
	2.11 Suggested reading	
	2.12 References	
	Unit – 3: Utility	
	3.0 Objectives	
	3.1 Introduction	
	3.2 Meaning, Total and Marginal Utility	
	3.3 The Law of Diminishing utility	
	3.4 Importance and Limitations	
	3.5 Consumer Surplus	
	3.6 Let us sum up 3.7 Questions or review	
	3.8 Suggested reading	
	3.9 References	
	Unit – 4 : Demand	
	4.0 Objectives	
	4.1 Introduction	
	4.2 Meaning, determinants	
	4.3 Law of Demand – demand curve	
	4.4 Exceptions to Law of demand	
	4.5 difference between 'change in quantity demanded' and 'change	
	in demand'.	
	4.6 Let us sum up	

- 4.7 Questions or review
- 4.8 Suggested reading
- 4.9 References

Unit - 5: Elasticity of Demand

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Meaning, Types-Price
- 5.3 Income and cross elasticity of demand
- 5.4 Price elasticity of demand Meaning-Types (degrees)
- 5.5 Methods of measurement
- 5.6 Total outlay method, Point method
- 5.7 Arc Method Factors determining
- 5.8 elasticity of demand practical uses / Importance.
- 5.9 Let us sum up
- 5.10 Questions or review
- 5.11 Suggested reading
- 5.12 References

Unit - 6: Supply

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Meaning, determinants Law of Supply
- 6.3 Limitations Elasticity of supply
- 6.4 Cost of production meaning
- 6.5 Real and opportunity cost
- 6.6 Money cost, Variable & Fixed costs
- 6.7 Total cost, Average Cost (AC) & Marginal Cost (MC) Relationship between AC and MC cost output relationship in short-run and Long run-revenue Total
- 6.8 Average and Marginal revenue.
- 6.9 Let us sum up
- 6.10 Questions or review
- 6.11 Suggested reading
- 6.12 References

Unit - 7: Markets

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Meaning conditions for wide market-perfect and imperfect competitive
- 7.3 Market –perfect competition Meaning & features, price and output determination
- 7.4 Equilibrium of the Firm and Industry in short-run and Long run.
- 7.5 Monopoly Meaning-Features-price and output determination –
 Difference between Monopoly & perfect competition
- 7.6 Price Discrimination -types-Dumping
- 7.7 Monopolistic competition Features price & otput determination selling cost
- 7.8 Oligopoly Meaning and features Meaning of Duopoly, Monopsony and Bilateral Market.

- 7.9 Let us sum up
- 7.10 Questions or review
- 7.11 Suggested reading
- 7.12 References

Unit -8: Revenue and Profit Planning

- 8.0 Objectives
- 8.1 Introduction
- 8.2 Factors determining revenue sales- objectives factors affecting sales volume/ controllable and noncontrollable factors
- 8.4 Steps in planning revenue
- 8.5 Methods of revenue forecasting/demand curves/plotting historical savings / analyzing economic benefits
- 8.6 cost determinants input prices/ efficiency/ lot size/ plant size profit and profitability CVP analysis
- 8.7 Break-even —chart and its uses-cost and volume measurement/revenue and volume measurement.
- 8.8 Let us sum up
- 8.9 Questions or review
- 8.10 Suggested reading
- 8.11 References

Unit - 9: Long Range Planning

- 9.0 Objectives
- 9.1 Introduction
- 9.2 Capital Budgeting
- $9.3 \ Significance \ of \ capital \ budgeting$
- 9.4 objectives-factors relevant to capital budgeting time value of money-steps.
- 9.5 Let us sum up
- 9.6 Questions or review
- 9.7 Suggested reading
- 9.8 References

Unit - 10: Long Range Planning

- 10.0 Objectives
- 10.1 Introduction
- 10.2 Capital Budgetting significance of capital budgeting
- 10.3 objectives factors relevant to capital budgeting
- 10.4 Time value of money of money –steps in capital budgeting
- 10.5 Determining time, amount and benefits equating investments and benefits to common base
- 10.6 Evaluation of investment decisions/total income method (Rate of return on original investment)
- 10.7 Rate of return on average investment/ payback period/ discounted cash flow (Discounted rate of returns) – sample problems.
- 10.8 Let us sum up
- 10.9 Questions or review
- 10.10 Suggested reading

	10.11 References	
	Unit – 11: Elements of Price and Pricing Practices	
	11.0 Objectives	
	11.1 Introduction	
	11.2 Meaning of price-importance of price	
	11.3 factors affecting price/cost and expenses, fashion and appeal	
	11.4 competition, Govt, regulation, supply and demand-goals of	
	pricing	
	11.5 setting prices and pricing objectives – cost data	
	11.6 demand estimating, study of competition	
	11.7 setting specific price/pricing strategies	
	11.8 Discount and allowances/different types/promotional pricing	
	11.9 price flexibility/Geographic pricing/pricing a new product –	
	skimming pricing	
	11.10 penetration pricing-transfer pricing-contribution approach	
	and full costing approach.	
	11.11 Let us sum up	
	11.12 Questions or review	
	11.13 Suggested reading	
	11.14 References	
	TITE References	
BCDBO101	BUSINESS ORGANIZATION & MGT	6
DCDDOIGI	DOSINESS CHARITEATION & MOT	U
	Unit -1 : Introduction	
	1.0 Objectives	
	1.1 Historical background of modern industry	
	1.2 Pre industrial revolution – Industrial revolution and growth of	
	modern industry	
	1.3 Emerging trends in business: Outsourcing, Service sector and e-	
	commerce.	
	1.4 Entrepreneur – meaning – characteristics of Entrepreneurs	
	1.5 Types of Entrepreneurs	
	1.6 Functions of an entrepreneur.	
	1.7 Let us sum up	
	1.8 Questions or review	
	1.9 Suggested reading	
	1.10 References	
	1.10 Neierences	
	Unit – 2 : Business Environment	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Concept-Importance – Inter relationship between environment	
	and entrepreneur 2.3 Types of environment	
	2.4 Natural, Economic – Political – Social – Technical – Cultural –	
	Educational – Legal – Cross – Cultural – Geographical.	
	Luucationai – Legai – Cross – Culturai – Geographicai.	
	2.5.Let us sum up	
	2.5 Let us sum up	
	2.6 Questions or review	
	•	

Unit - 3: Nature of Management

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Meaning-Significance-Management Vs Administration
- 3.3 Nature and Functions of management
- 3.4 Levels of Management
- 3.5 Evolution of management thought
- 3.6 Contributions of F.W Taylor and Henry Fayol
- 3.7 Let us sum up
- 3.8 Questions or review
- 3.9 Suggested reading
- 3.10 References

Unit - 4: Planning and Decision Making

- 4.1 Objectives
- 4.2 Introduction
- 4.3 Concept Importance-Types-Steps-Premises- Barriers to effective planning and remedial measures
- 4.4 Strategic planning concept;
- 4.5 Forecasting concept and techniques.
- 4.6 Let us sum up
- 4.7 Questions or review
- 4.8 Suggested reading
- 4.9 References

Unit - 5 : Organising

- 5.1 Objectives
- 5.2 Introduction
- 5.3 Meaning Features Process of organization
- 5.4 Principles of organization
- 5.5 Elements of organizations
- 5.6 Line organization Functional organization and line and staff organization
- 5.7 Their merits and limitations Organization chart.
- 5.8 Delegation of authority: meaning elements principles types
- 5.9 Difficulties in delegation
- 5.10 Guidelines for making delegation effective.
- 5.11 Let us sum up
- 5.12 Questions or review
- 5.13 Suggested reading
- 5.14 References

Unit - 6: Staffing

- 6.1 Objectives
- 6.2 Introduction
- 6.3 Meaning, Importance of staffing
- 6.4 Man power planning
- 6.5 Human Resource Planning, Recruitment and selection concept of recruitment and selection –sources of recruitment
- 6.6 Selection process training and Development Importance of training and development

- 6.7 Methods of training and development
- 6.8 Let us sum up
- 6.9 Questions or review
- 6.10 Suggested reading
- 6.11 References

Unit - 7: Leadership

- 7.1 Objectives
- 7.2 Introduction
- 7.3 Concept Leadership qualities
- 7.4 Leadership styles, motivation, concept and importance of
- 7.5 Theories of motivation Maslow's Need Hierarchy Theory.
- 7.6 Herzberg's Theory McGregor's Theory X and Y.
- 7.7 Let us sum up
- 7.8 Questions or review
- 7.9 Suggested reading
- 7.10 References

Unit - 8: Controlling and Communication

- 8.0 Objectives
- 8.1 Introduction
- 8.2 Meaning Importance of controlling Control Techniques.
- 8.3 Concept of communication communication process
- 8.4 Types of communication
- 8.5 Barriers in communication
- 8.6 Essentials of effective communication.
- 8.7 Let us sum up
- 8.8 Questions or review
- 8.9 Suggested reading
- 8.10 References

Unit - 9: Economic Crimes

- 9.0 Objectives
- 9.1 Introduction
- 9.2 Black marketing Benami deals
- $9.3 \ \ Smuggling-Irregularities \ in \ for eign \ exchange \ deals$
- 9.4 Legislative measures to curb economic crimes.
- 9.5 Let us sum up
- 9.6 Questions or review
- 9.7 Suggested reading
- 9.8 References

Unit - 10: Corporate Social Responsibilities

- 10.0 Objectives
- 10.1 Introduction
- 10.2 Meaning and definition Responsibility of business enterprises towards different stakeholder groups.
- 10.3 Benefits of Corporate Social responsibilities
- 10.4 Business ethics.

	10.5 Let us sum up	
	10.6 Questions or review	
	10.7 Suggested reading	
	10.8 References	
BCDBT 101	BANKING THEORY & PRACTICE	6
	Unit -1: Banks and Banker	
	1.0 Objectives 1.1 Introduction	
	1.1 Introduction 1.2 Meaning, Concept and definitions	
	1.3 Evolution of Banking institutions	
	1.4 Significance, Structure of banking system in India	
	1.5 Role of Banks in modern economy.	
	1.6 Let us sum up	
	1.7 Questions or review	
	1.8 Suggested reading	
	1.9 References	
	Unit – 2 : Commercial Banking	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Functions and services of commercial banks	
	2.3 Primary and secondary functions, changing role of commercial	
	banks 2.4 Technology in Banking: Virtual banking – ATM, Credit Card, Debit	
	Card, Tele Banking – internet Banking, SWIFT (society for	
	Worldwide Inter-Bank Financial Telecommunication)	
	2.5 Concept of Core Banking – Universal Banking	
	2.6 Let us sum up	
	2.7 Questions or review	
	2.8 Suggested reading	
	2.9 References	
	Huit 2 - Investment Policy of Pouls	
	Unit – 3 : Investment Policy of Banks 3.0 Objectives	
	3.1 Introduction	
	3.2 Portfolio management	
	3.3 Principles of Investment Policy	
	3.4 Credit creation Process	
	3.5 Let us sum up	
	3.6 Questions or review	
	3.7 Suggested reading	
	3.8 References	
	Unit – 4: Banker Customer Relationship	
	4.0 Objectives	
	4.1 Introduction	
	4.2 General and Special	
	4.4 Questions or review	
	4.3 Let us sum up 4.4 Questions or review	

- 4.5 Suggested reading
- 4.6 References

Unit – 5 : Negotiable Instruments

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Cheque, Promissory notes, Bills of exchange (meaning, features and differences)
- 5.3 Crossing of cheque, and Endorsement of instruments.
- 5.4 Let us sum up
- 5.5 Questions or review
- 5.6 Suggested reading
- 5.7 References

Unit - 6: Paying Banker

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Meaning, Precautions to be taken by a paying Banker
- 6.3 Dishonour of cheques, and statutory protection to the paying Banker.
- 6.4 Let us sum up
- 6.5 Questions or review
- 6.6 Suggested reading
- 6.7 References

Unit – 7 : Collecting Banker

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Legal status of the collecting banker
- 7.3 Duties of collecting banker
- 7.4 Statutory protection given to collecting banker.
- 7.5 Let us sum up
- 7.6 Questions or review
- 7.7 Suggested reading
- 7.8 References

Unit - 8: Advances

- 8.0 Objectives
- 8.1 Introduction
- 8.2 Principles of sound lending
- 8.3 Forms of advance
- 8.4 Modes of creating charge
- 8.5 Advances against different securities.
- 8.6 Let us sum up
- 8.7 Questions or review
- 8.8 Suggested reading
- 8.9 References

Unit - 9: Reserve Bank of India

- 9.0 Objectives
- 9.1 Introduction
- 9.2 Importance, Functions Traditional and Promotional

	9.3 Role of RBI in economic development of India	
	9.4 Let us sum up	
	9.5 Questions or review	
	9.6 Suggested reading	
	9.7 References	
	Unit – 10 : Co-operative Banking	
	10.0 Objectives	
	10.1 Introduction	
	10.2 Features, merits, limitations, Co-operative banking in India.	
	10.3 Let us sum up	
	10.4 Questions or review	
	10.5 Suggested reading	
	10.6 References	
BCDBA 101	BASIC ACCOUNTANCY	6
	Unit -1 : Introduction	
	1.0 Objectives	
	1.1 Meaning of Accountancy and Accounting	
	1.2 Branches of Accounting	
	1.3 System or Basis of Accounting: Cash system, Mercantile system	
	and Hybrid system	
	1.4 Income – Revenue income and capital income	
	1.5 Expenditure: Revenue Expenditure and capital Expenditure and	
	deferred revenue expenditure	
	1.6 Financial Statements: Purpose of preparing financial statements,	
	Groups interested in financial statements and components of	
	financial statements – Trading Profit and Loss Account and	
	Balance Sheet.	
	1.7 Let us sum up	
	1.8 Questions or review	
	1.9 Suggested reading	
	1.10 References	
	Unit – 2 : Conceptual Framework	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Going concern concept: Meaning, significance with reference to	
	accounting period	
	2.3 Different accounting periods for different branches of accounting, and statutory accounting period.	
	2.4 Accrual concept: Meaning, significance with reference to	
	financial statements and various items of expenses and incomes	
	like interest on capital, interest on drawings, reserves and	
	provisions.	
	2.5 Business Entity Concept: Distinction between business unit and	
	the owner and distinction between profit of the business unit	
	and profit from the unit to the owner.	
	2.6 Other concepts: Dual Aspect, Revenue Recognition, Matching.	

- 2.7 Accounting Conventions (a) Materiality, (b) Conservatism (c) Consistency (d) Disclosures, Accounting Standards Meaning only.
- 2.8 Let us sum up
- 2.9 Questions or review
- 2.10 Suggested reading
- 2.11 References

Unit - 3: Depreciation

- 3.0 Objectives
- 3.1 Introduction
- 3.2Meaning
- 3.3 Principle or basis of charging depreciation
- 3.4 Methods of Depreciation (change in the method of depreciation excluded)
- 3.5 straight Line method'
- 3.6 Reducing Balance Method/ Diminishing Balance Method/ Written down value
- 3.7 Annuity method
- 3.8 Sinking fund method
- 3.9 Let us sum up
- 3.10 Questions or review
- 3.11 Suggested reading
- 3.12 References

Unit - 4: Rectification of Errors

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Classification of Errors: Errors of omission, Errors of Commission, errors of Principle and compensating errors.
- 4.3 Suspense Account: Purpose of opening suspense A/C and Rectification through suspense A/C.
- 4.4 Let us sum up
- 4.5 Questions or review
- 4.6 Suggested reading
- 4.7 References

Unit - 5: Final Accounts of Sole-Trading Concerns

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Manufacturing Account
- 5.3 Trading Account
- 5.4 Profit and Loss Account
- 5.5 Balance Sheet
- 5.6 Let us sum up
- 5.7 Questions or review
- 5.8 Suggested reading
- 5.9 References

Unit – 6: Final Accounts of Non-Trading Concerns

6.0 Objectives

- 6.1 Introduction
- 6.2 Components of Final Accounts : Receipts and Payments A/C, Income & Expenditure A/C and Balance Sheet
- 6.3 Preparation of Income and Expenditure A/C and Balance Sheet from the given Receipts and payments A/C (preparation of Receipts and Payment A/C & balance Sheet from Income and Expenditure A/C and other preparations are excluded)
- 6.4 Let us sum up
- 6.5 Questions or review
- 6.6 Suggested reading
- 6.7 References

Unit – 7 : Accounting from Incomplete Records (Single-Entry system):

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Meaning
- 7.3 Merits and limitations
- 7.4 Synthetical method of calculationg profit: Preparation of statements of affairs.
- 7.5 Analytical method of calculating profit: conversion into Double Entry book keeping.
- 7.6 Let us sum up
- 7.7 Questions or review
- 7.8 Suggested reading
- 7.9 References

Unit - 8: Accounting for Special sales

- 8.0 Objectives
- 8.1 Introduction
- 8.2 Consignment Account: Meaning, preparation, valuation of unsold stock, normal loss and abnormal loss.
- 8.3 Let us sum up
- 8.4 Questions or review
- 8.5 Suggested reading
- 8.6 References

Unit – 9 : Joint Venture Account

- 9.0 Objectives
- 9.1 Introduction
- 9.2 Meaning
- 9.3 Differences between joint venture and partnership
- 9.4 Preparation of Joint venture account when a separate set of books is maintained (other methods excluded)
- 9.5 Let us sum up
- 9.6 Questions or review
- 9.7 Suggested reading
- 9.8 References

Unit – 10 : Control Accounts

10.0 Objectives

	10.1 Introduction	
	10.2 Self Balancing System: Meaning, Need for the system and	
	preparation of Adjustment Accounts including for transfer from	
	one ledger to another.	
	10.3 Sectional Balancing System: Meaning, differences between	
	self-Balancing and sectional Balancing system	
	10.4 Preparation of total debtors A/C and total creditors account,	
	and rectification of errors in Sectional Balancing system.	
	10.5 Let us sum up	
	10.6 Questions or review	
	-	
	10.7 Suggested reading	
DCDDC 101	10.8 References BUSINESS STAT & MATHEMATICS	
BCDBS 101	DUSINESS STAT & MATHEMATICS	6
	Unit -1 : Introduction	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Meaning and Definition	
	1.3 Functions and Limitations of Statistics	
	1.4 Primary Data : Methods of collections	
	1.5 Secondary Data: Sources, - Advantages & Disadvantages of	
	secondary Data	
	1.6 Let us sum up	
	1.7 Questions or review	
	1.8 Suggested reading	
	1.9 References	
	Unit – 2 : Measures of Central Tendency	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Meaning of a Measure of Central Tendency or Average &	
	Different Measures	
	2.3 Arithmetic Mean	
	2.4 Median & Quartiles	
	2.5 Mode (Omiting, Grouping & Analysis of Tables)	
	2.6 Geometric Mean	
	2.7 Harmonic Mean	
	2.8 Let us sum up	
	2.9 Questions or review	
	2.10 Suggested reading	
	2.11 References	
	Unit – 3 : Measures of Variation	
	3.0 Objectives	
	3.1 Introduction	
	3.2 Meaning, Relative & Absolute Measures Different Measures of	
	Variation	
	3.3 Range	
	3.4 Quartile Deviation	
	3.5 Mean Deviation	
	3.6 Standard Deviation and Co-efficient of variation	
	5.0 Standard Deviation and Co-efficient of variation	

- 3.7 Let us sum up
- 3.8 Questions or review
- 3.9 Suggested reading
- 3.10 References

Unit - 4: Index Numbers

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Meaning, Uses and Limitations
- 4.3 Simple & Weighted Index Numbers
- 4.4 Methods: Laspeyre's, Paasche's & Fisher's Index Numbers
- 4.5 Consumer Price Index Number: Meaning, Uses and Construction
- Aggregate Expediture
- 4.6 Method and Family Budget Method
- 4.7 Let us sum up
- 4.8 Questions or review
- 4.9 Suggested reading
- 4.10 References

Unit - 5: Time Series

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Meaning and Components
- 5.3 Measurement of Trend by Moving Averages Method
- 5.4 Analysis of Trend through Graphical Representation and Histograms
- 5.5 Let us sum up
- 5.6 Questions or review
- 5.7 Suggested reading
- 5.8 References

Unit - 6: Interpolation and Extrapolation

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Meaning and Assumptions
- 6.3 Binomial Expansion Method
- 6.4 Newton's Advancing Differences Method
- 6.5 Let us sum up
- 6.6 Questions or review
- 6.7 Suggested reading
- 6.8 References

Unit – 7 : Commercial Arithmetic

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Percentage
- 7.3 Trade Discount & Cash Discount
- 7.4 Discounting of Bills of Exchange
- 7.5 Banker's Discount, True Discount, and Banker's Gain
- 7.6 Equated Due Date
- 7.7 Let us sum up

- 7.8 Questions or review
- 7.9 Suggested reading
- 7.10 References

Unit - 8: Time Value of Money

- 8.0 Objectives
- 8.1 Introduction
- 8.2 Time cost of Money: Interest
- 8.3 Computation of Simple Interest
- 8.4 Computation of Compound Interest
- 8.5 Discounted Cash Flow and Computation of Net Present Value
- 8.6 Factor 72
- 8.7 Let us sum up
- 8.8 Questions or review
- 8.9 Suggested reading
- 8.10 References

Unit - 9: Annuity

- 9.0 Objectives
- 9.1 Introduction
- 9.2 Meaning, Annuity and Perpetuity, Annuity Due & Annuity Immediate
- 9.3 Computation of Present Value of Perpetuity
- 9.4 Computation of future value of Annity and Circumstances under which future value is relevant.
- 9.5 Computation of present value of Annity Nature of Contracts for which present value is relevant.
- 9.6 Let us sum up
- 9.7 Questions or review
- 9.8 Suggested reading
- 9.9 References

Unit – 10 : Matrices & Determinants

- 10.0 Objectives
- 10.1 Introduction
- 10.2 Determinant: Meaning, Properties and solving simultaneous Equation by Cramer
- 10.3 Matrices : Meaning and Types Algebra of Matrices (addition, multiplication, extraction and division) Solving simultaneous Equations by Inverse matrix method.
- 10.4 Let us sum up
- 10.5 Questions or review
- 10.6 Suggested reading
- 10.7 References

Self-Learning Material Content

Programme: Bachelor of Commerce (B.Com)

IInd Year

Course Code	Course Name	Study hours/ Credit
BCDE 201	English: English Language	0.00.0
	Unit I (Title)	4
	1.0 Objectives	
	1.1 Introduction	
	1.2 Arthur :The Playwright	
	1.3 Background: Socio-Economic Condition	
	1.4 A Short summary of the play – death of a salesman	
	1.5 Act One	
	1.6 Act two	
	1.7 let's Sum up	
	1.8 Question or review	
	1.9 Suggested reading	
	1.10 Refrence	
	Unit 2 Willy: A Victim of his Time	
	1.0 willy's Ambition Versus American Dream	
	1.1 growth of salesmanship as profession	
	1.2 Career of happy, Howard and willy	
	1.3 Wilily attitude towards his Profession	
	1.4 Willy Frustration and suicide	
	1.5 Summing Up	
	1.6 let's Sum up	
	1.7 Question or review	
	1.9 Suggested reading	
	1.8 Refrence	
	Unit: 2 Swami and Friends RK Narayanan	
	1.0 R K Narayanan and his work	
	1.1 Autobiographical Elements in Swami and Friends	
	1.2 Let's sum up	
	1.3 Question or review	
	1.4 Suggested reading	
	1.5 Refrence	
BCDK 201	ಕನ್ನಡ	6
	ಪಠ್ಯ – 1 : ಬನದ ಸಿರಿ	
	1. ಕಡಲ ಸಿರಿ	
	2. ಕೇಶಪಾಶ ಪ್ರಪಂಚಂ	
	3. ಕುರುಕುಲಾರ್ಕನುಮರ್ಕನುಮಸ್ತಮೆಯ್ದದರ್	
	4. ದುಶ್ಚರಿತಕ್ಕೆ ನಾರದಂ ಬಗೆದಂ	
	5. ಮಿಸುನಿಯ ಚಿನ್ನಕ್ಕೆ ಒರೆಗಲ್ಲ ಹಂಗೇಕೆ	

	6. ನಾಮುನಿದೆಡೆ ನೀ ಮುನಿಯೆ	
	7. ಆಡಿನ ಮರಿ ಆನೆಯಾಗಬಲ್ಲುದೆ	
	್ನ 9. ದುಃಖಸೇತು	
	10. ಹಜರತ್ ಚರಿತ	
	11. ಮೋಟುಮರದ ಮೇಲೊಂದು ಮುದಿಗಿಳ	
	12. ಹುಅಮದುವೆ	
	13. ಮಲೆಮಹದೇಶ್ವರ ಕಾವ್ಯ	
	ಅ) ಸಾರಾಂಶ	
	ಆ)ಸಮೀಕ್ಷೆ	
	ಇ) ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	ಈ) ಉಲ್ಲೇಖಗಳು	
	50) 00gca(100	
	ಪರ್ಷ - ೧ : ವಾಣಕ ಏಕಲನ್ನ	
	ಪಠ್ಯ – 2 : ನಾಟಕ ಏಕಲವ್ಯ	
	2.0 &eôŧ	
	2.1 ಉದ್ದೇಶಗಳು	
	2.2 ಸಾರಾಂಶ	
	2.3 ಸಮೀಕ್ಷೆ	
	2.4 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	2.5 ಉಲ್ಲೇಖಗಳು	
	ಪಠ್ಯ – 3 : ಸಣ್ಣ ಕಥಾ ಸಂಕಲನ – ಬದುಕು ಭಾವದ ಕತೆಗಳು	
	1. ಚೆನ್ನೆಮಣೆ	
	2. ಅದ್ದಬ್ಬ	
	3. ಗಂಗುವಿನ ಹರಕೆ	
	4. ಹುಆಜೋಯಿಸರ ಕಥೆ	
	5. ಅಮ್ಮಚ್ಚಿಯೆಂಬ ನೆನಪು	
	ಅ) ಸಾರಾಂಶ	
	ಆ)ಸಮೀಕ್ಷೆ	
	ಇ) ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	ಈ) ಉಲ್ಲೇಖಗಳು	
	ಪಠ್ಯ – 4 : ಸಂವಹನ ಕನ್ನಡ	
	ಪತ್ರ ಮಾಧ್ಯಮ	
	ಸರಕಾರಿ ಪತ್ರದ ಪ್ರಧಾನ ಅಂಗಗಳು, ಸಾಮಾನ್ಯ ಪತ್ರಗಳು, ಆದೇಶಾತ್ಮಕ	
	ಪತ್ರಗಳು, ಅಧಿಕೃತ, ಸುತ್ತೋಲೆ, ಕಛೇರಿ ಆದೇಶ, ಅಧಿಸೂಚನೆ, ಅರೆಸರ್ಕಾರಿ ಪತ್ರ,	
	The state of the s	
	ಜ್ಞಾಪನ ಪತ್ರ, ಅರ್ಜಿಗಳು, ಪತ್ರಕಾ ಮತ್ತು ಪ್ರಚಾರ ಮಾಧ್ಯಮ	
) ಸಾರಾಂಶ	
	ಆ)ಸಮೀಕ್ಷೆ	
	ಇ) ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	ಈ) ಉಲ್ಲೇಖಗಳು	
BCDH 201	HINDI	6
=====================================	Unit – 1: Poetry Medieval Poetry	
	1.1 Saadhu Ko Ang – Kabeerdas	
	1.1 Saadid Ko Alig – Rabeerdas 1.2 Virah – (Bramargeet) – Soordas	
	1.3 Kavitavali – Tulasidas	
	1.4 Bhooshan	

	Unit – 2: Modern Poetry 2.6 Druth Jharo – Pant 2.7 Nisha – Nimantran –Bacchan 2.8 Muze Kadam Kadam par-Muktibodh 2.9 Prough Shiksha – Dhoomil 2.10 Bacche Aur Bhediye – Basladev Vamshi Unit – 3: Drama – Konark, Jagadishchandra Mathur Unit – 3: Novel – Pachpan Khambhe Lal Deevarein Unit – 3: Grammar 3.1 Kriya, Kaal, Ne niyam, Kriya Visheshan Sambandha Bodhak, Samucchaya Bodhak, Vismayaadi Bodhak 3.2 Ne Sambandhi Ashuddhiyan 3.3 Patra Lekhan – Adesh, Shikayati, Paripatra, Karyalaya Jnapan, Anusmarak 3.4 Prashsanik Shabdavali 3.5 Translation	
BCDS 201	ಸಂಸ್ಕೃತ	6
	Unit -1: ಪ್ರಾಚೀನ ಸಂಸ್ಕೃತ ವಾಣಿಜ್ಯಂ — (ಅವಿಸ್ತರ) 1.೦ ಹೀಠಿಕೆ 1.1 ಉದ್ದೇಶಗಳು 1.2 ಸಾರಾಂಶ 1.3 ಸಮೀಕ್ಷೆ 1.4 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ 1.5 ಉಲ್ಲೇಖಗಳು Unit -2: ರೂಪಕ 2.೦ ಹೀಠಿಕೆ 2.1 ಉದ್ದೇಶಗಳು 2.2 ಊರುಭಂಗಂ ನಾಟಕ — (ಸವಿಸ್ತರ) 2.3 ರತ್ನಾವಳೀ ನಾಟಕ — (ಸವಿಸ್ತರ) 2.4 ಸಂಸ್ಕೃತ ನಾಟಕ — ಉತ್ಪತ್ತಿ, ಲಕ್ಷಣ ಮತ್ತು ವಿಕಾಸ 2.5 ಸಾರಾಂಶ 2.6 ಸಮೀಕ್ಷೆ 2.7 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ 2.8 ಉಲ್ಲೇಖಗಳು	
BCDIT 201	International Trade Unit I: International Trade 1.0 Objectives 1.1 Introduction 1.2 Meaning	4

- 1.3 Nature and Importance.
- 1.4 Salient Features Of international Trade
- 1.5 Classical Theory of International trade (Absolute & Comparative Cost Advantage)
- 1.6 Heckscher _ Ohlin theory
- 1.7 let's sum up
- 1.8 Questions or review
- 1.9 suggested reading
- 1.10 Refrence

Unit: II Terms Of Trade

- 2.0 Objectives
- 2.1 Introduction
- 2.2 Meaning
- 2.1 Factor Determining Terms of Trade
- 2.2 Concept of Terms of trade
- 2.3 Gross barter Terms of trade
- 2.4 Income Terms of trade
- 2.5 Single Factoral Terms Of trade
- 2.6 Double Factoral Terms of trade
- 2.7 Real cost Terms of trade
- 2.8 Utility terms of trade
- 2.9 Let's sum up
- 2.10 Question or review
- 2.11 Suggested reading
- 2.12 Refrence

Unit III Foreign Exchange Rate Policy

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Meaning of Foreign Exchange Rate
- 3.3 Theories: The Purchasing Power Parity Theory
- 3.4 The balance of payments theory.
- 3.5 Factors determining Foreign Exchange Rate
- 3.6 Fixed & flexible Exchange Rate
- $3.7\,$ Spot & Forward Exchange rate
- 3.8 Let's sum up
- 3.9 Question or review
- 3.10 Suggested reading
- 3.11 Refrence

Unit IV Trade Policy

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Free trade : Meaning ,Arguments for & Against free trade
- 4.3 Protection : Meaning Arguments for & against Protection
- 4.4 Role of protection in developing Countries
- 4.5 Let's sum up
- 4.6 Question or review
- 4.7 Suggested reading

4.8 Refrence

Unit V Trade Barriers

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Tariffs : Types & Their effects
- 5.3 Types and their effects
- 5.4 Non traffics Barriers Dumping, Export Subsidy, Licenses, Embargo, Import Deposits (concept only).
- 5.5 Let's sum up
- 5.6 Question or review
- 5.7 Suggested reading
- 5.8 Refrence
- 5.9 Let's sum up
- 5.10 Question or review
- 5.11 Suggested reading
- 5.12 Refrence

Unit VI Balance Of payment

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Meaning & difference concepts
- 6.3 Equilibrium & disequilibrium in BOP
- 6.4 Causes of disequilibrium
- 6.5 Measurers to Correct disequilibrium
- 6.6 Let's sum up
- 6.7 Question or review
- 6.8 Suggested reading
- 6.9 Refrence

Unit VII Economic Interaction & Trade agreements

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Meaning & importance
- 7.3 Forms of Regional Co Operation
- 7.4 European Economic Community
- $7.5 \,\, South \,\, Asian \,\, Association \,\, For \,\, Regional \,\, Cooperation \,\, SAARC$
- 7.6 Let's sum up
- 7.7 Question or review
- 7.8 Suggested reading
- 7.9 Refrence

Unit VIII Multinational Corporation

- 8.0 Objectives
- 8.1 Introduction
- 8.2 Meaning & importance of MNC's
- 8.3 Arguments for and against MNC's
- 8.4 MNC's & international trade
- 8.5 Let us sum up
- 8.6 Let's sum up

F		
	8.7 Question or review	
	8.8 Suggested reading	
	8.9 Refrence	
	Unit IX International Marketing	
	9.0 Objectives	
	9.1 Introduction	
	9.2 Meaning and objectives	
	9.3 International Marketing	
	9.4 International Marketing decision	
	9.5 Let's us sum up	
	9.6 Let's sum up	
	·	
	9.7 Question or review	
	9.8 Suggested reading	
	9.9 Refrence	
	Unit X International Organisation	
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10.9 Suggested reading			
BCDPM 201 Personnel Management And Industrial Relations 4	BCDPM 201	Personnel Management And Industrial Relations	4
Unit I Personnel Management		_	
1.0 Objectives			

- 1.1 Introduction
- 1.2 Meaning
- 1.3 Concept Origin and Development
- 1.4 Definition
- 1.5 Objectives
- 1.6 functions
- 1.7 Let's sum up
- 1.8 Question or review
- 1.9 Suggested reading
- 1.10 Refrence

Unit II Human Resource Planning

- 2.0 Objectives
- 2.1 Introduction
- 2.2 Human Resource concept
- 2.3 Job analysis
- 2.4 Job Description
- **2.5** Job specifications
- 2.6 Let's sum up
- 2.7 Question or review
- 2.8 Suggested reading
- 2.9 Refrence

Unit III Recruitment and Selection Process

- 3.0 Objectives
- 3.1 Introduction
- **3.2** Recruitment and source of recruitment
- **3.3** Selection process
- 3.4 Induction and Placement
- 3.5 Let's sum up
- 3.6 Question or review
- 3.7 Suggested reading
- 3.8 Refrence

Unit IV Employment Training and Executive Development

- 4.0 Objectives
- **4.1** Introduction
- 4.2 Method of training and development
- 4.3 Principals
- **4.4** Evaluating Training a Effectiveness
- 4.5 Let's sum up
- 4.6 Question or review
- 4.7 Suggested reading
- 4.8 Refrence

Unit V Performance Appraisal

- **5.0** Objectives
- **5.1** Introduction
- **5.2** Concept and Objectives
- **5.3** Essential for appraisal

- 5.4 Problem Appraisal
- 5.5 Let's sum up
- **5.6** Question or review
- **5.7** Suggested reading
- **5.8** Refrence

Unit VI Promotion Policies

- **6.0** Objectives
- **6.1** Introduction
- **6.2** Concept
- **6.3** Bases on Promotion
- 6.4 Promotion Policy
- **6.5** Demotion transfer
- **6.6** Job satification
- **6.7** Job enlargement and job enrichment
- 6.8 Let's sum up
- 6.9 Question or review
- **6.10** Suggested reading
- **6.11** Refrence

Unit VII Absenteeism and labour turn Over

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Causes and effects and remedial measures
- 7.3 Let's sum up
- 7.4 Question or review
- **7.5** Suggested reading
- **7.6** Refrence

Unit VIII Job evaluation

- 8.0 Objectives
- 8.1 Introduction
- 8.2 Definition
- 8.3 Objectives
- 8.4 Method and Limitations
- 8.5 Let's sum up
- **8.6** Question or review
- 8.7 Suggested reading
- 8.8 Refrence

Unit IX Wages and Salary Administration

- 9.0 Objectives
- 9.1 Introduction
- 9.2 Methods of Wages payment
- **9.3** Minimum, fair and living wages concepts
- **9.4** Wages incentives scheme
- 9.5 Profit sharing
- 9.6 Payments of bonus
- **9.7** Let's sum up
- 9.8 Question or review

	9.9 Suggested reading	
	9.10 Refrence	
	Unit X career Planning and Development	
	10.0 Objectives	
	10.1 Introduction	
	10.2 Career planning Process	
	10.3 Advantages and Limitations	
	10.4 Counselling	
	10.5 Functions and types	
	10.6 Let's sum up	
	10.7 Question or review	
	10.8 Suggested reading	
	10.9 Refrence	
BCDSB 201	Small Business Management	4
	Unit I Small Business Management	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Concepts of Economics development	
	1.3 Concepts of sect oral growth Industrialization	
	1.4 Approaches to Industrialization	
	1.5 Role of small business scale	
	1.6 Let's sum up	
	1.7 Question or review	
	1.8 Suggested reading	
	1.9 Refrence	
	Unit II Entrepreneurship and Economic Development	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Indian Entrepreneurship	
	2.3 Historical Perspectives and the entrepreneur's	
	2.4 Role in Industries	
	2.5 Let's sum up	
	2.6 Question or review	
	2.7 Suggested reading	
	2.8 Refrence	
	Unit III Emergence of entrepreneurial class in India	
	3.0 Objectives	
	3.1 Introduction	
	3.2 Theories of entrepreneurship	
	3.3 Scio- economic environment and the entrepreneur	
	3.4 Let's sum up	
	3.5 Question or review	
	3.6 Suggested reading	
	3.7 Refrence	
	Unit IV Entrepreneurial Setting	
	_ =	
	4.0 Objectives	

- 4.1 Introduction
- **4.2** General Characteristics of entrepreneurs
- 4.3 Leadership risk taking decision making
- 4.4 Business planning
- 4.5 Entry into Entrepreneurship
- 4.6 Let's sum up
- 4.7 Question or review
- 4.8 Suggested reading
- 4.9 Refrence

Unit V Entrepreneurship behavior

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Innovation
- **5.3** Entrepreneurial behavior
- 5.4 Social responsibility
- 5.5 Let's sum up
- 5.6 Question or review
- **5.7** Suggested reading
- 5.8 Refrence

Unit VI Entrepreneurship Preparatory stages I

- 6.0 Objectives
- 6.1 Introduction
- **6.2** Opportunity analysis selection of product
- **6.3** Ownership structure
- **6.4** Location of unit and selection of site
- 6.5 Finance
- 6.6 Let's sum up
- **6.7** Question or review
- **6.8** Suggested reading
- 6.9 Refrence

Unit VII Entrepreneurship Preparatory stages I

- 7.0 Objectives
- 7.1 Introduction
- **7.2** Analysis of environment External environment forces
- **7.3** Economic social technological
- 7.4 Competitive and legal
- 7.5 Let's sum up
- 7.6 Question or review
- 7.7 Suggested reading
- 7.8 Refrence

Unit VIII Entrepreneurial development Programme

- 8.0 Objectives
- 8.1 Introduction
- 8.2 Let's sum up

8.3 Relevance and achievements
8.4 Role of Government in Organizing such programmes critical
evaluation of these programmes
8.5 Technical consultancy Organizations
8.6 Let's sum up
8.7 Question or review
8.8 Suggested reading
8.9 Refrence
Unit IX Industrial Policy and Entrepreneurship Development
9.0 Objectives
9.1 Introduction
9.2 Role of industrial estate
9.3 Role of central and state promotional service and financial institution
9.4 Role of development banks
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9.5 Let's sum up 9.6 Question or review
9.6 Question of review 9.7 Suggested reading
9.8 Refrence
3.6 Refrence
Unit X Entrepreneurial Performance
10.0 Objectives
10.1 Introduction
10.2 Performance evaluation criteria
10.3 Promotion of Unit Production and capacity Utilization
10.4 Sales
10.5 Stability utilization
10.6 Sales
10.7 Stability and growth
10.8 Let's sum up
10.9 Refrence

Self-Learning Material Content

Programme: Bachelor of Commerce (B.Com)

III rd Year

Course Code	Course Name	Study hours/ Credit
BCDMM 301	Marketing Management	6
	Unit 1: Introduction 1.0 Concept of Market	

- 1.1 Marketing and Marketing Management
- 1.2 Marketing Philosophy-Product Concept, Sales Concept, Marketing Concept and Societal Concept
- 1.3 Green Marketing
- 1.4 Let us sum up
- 1.5 Questions or review
- 1.6 Suggested reading
- 1.7 References

Unit 2: Market Segmentation

- 2.0Meaning and Importance
- 2.1 Bases of Market Segmantation
- 2.2 Market Targeting Strategies
- 2.3 Positioning Strtegies
- 2.4 Marketing Mix
- 2.5 Let us sum up
- 2.6 Questions or review
- 2.7 Suggested reading
- 1.8 References

Unit 3: Consumer Behaviour Analysis

- 3.0 Importance
- 3.1 Factors Influencing Consumer Behaviour Economic
- 3.2 Psychological factors and socio-cultural factors
- 3.3 Let us sum up
- 3.4 Questions or review
- 3.5 Suggested reading
- 3.6 References

Unit 4: Prodact Stretegy

- 4.0 Cocept of product
- 4.1 Classification of Products
- 4.2 Product life cycle
- 4.3 Product Mix
- 4.4 New Product Development
- 4.5 Product Differentiations
- 4.6 Branding and Packaging Decisions
- 4.7 Let us sum up
- 4.8 Questions or review
- 4.9 Suggested reading
- 4.10 References

Unit 5: Pricing Strategy

- 5.0 Essetials or sound Pricing Policy
- 5.1 Pricing Objectives and Policies
- 5.2 Types of Pricing
- 5.3Let us sum up
- 5.4 Questions or review
- 5.5 Suggested reading
- 5.6.References

Unit 6: Promotion Decisions

- 6.0 Meaning
- 6.1 Importance of Promotin mix
- 6.2 Elements of Promotion mix
- 6.3 Objectives- advertising budget-appeals-Advt.Copy-
- 6.4 Salesmanship-selection
- 6.5 Training
- 6.6 Compensating
- 6.7 Salesman
- 6.8 Let us sum up
- 6.9 Questions or review
- 6.10 Suggested reading
- 6.11.References

Unit 7: Marketing Research

- 7.0 Importance
- 7.1 Objectives
- 7.2 Market Research and Marketing Research-areas of marketing research
- 7.3 Market Survey
- 7.4 Let us sum up
- 7.5 Questions or review
- 7.6 Suggested reading
- 7.7.References

Unit 8 : Distribution Strategy

- 8.0 Types of Channels of Distribution
- 8.1 Types of Intermediaries
- 8.2 Trade Channels for Consumer Goods and Industrial Goods
- 8.3 Factors Affecting Trade Channel Decisions
- 8.4 Let us sum up
- 8.5 Questions or review
- 8.6 Suggested reading
- 8.7 References

Unit 9: Legal Aspects of Marketing

- 9.0 An introductory study of legal provisions relating to:
- a) Restrictive and unfair trade practices
- b)Price Display
- c) Weights and measures
- d) Quality control and
- e) Protection of Consumer interests
- 9.1 Let us sum up
- 9.2 Questions or review
- 9.3 Suggested reading
- 9.4 References

Unit 10: Consumer's Movement

- 10.0 Consumer Rights
- 10.1 Exploitation of consumers(price brand, advertisement etc.)
- 10.2 Consumer Protection Act 1986

	10.3 Let us sum up	
	10.4 Questions or review	
	10.5 Suggested reading	
	10.6 References	
BCDAD 301	Auditing	6
DCDAD 301	Auditing	O
	Unit 1: Introduction	
	1.0 Classification of Audit – Audit Programme	
	1.1 Difference between Auditing and Accounting	
	1.2 Auditing Objectives-Merits-Demerits-Limitations.	
	1.3 Statutory, Govt. ,Private and Internal Audit	
	1.4 Audit programme before and after- Advantages and	
	Disadvantages of an Audit programme	
	1.5Let us sum up	
	1.6 Questions or review	
	1.7 Suggested reading	
	1.8 References	
	1.0 Neterences	
	Unit 2: Internal Check and Internal Control	
	2.0 Principles of Vouching and Vouching of cash Trasactions	
	a) Meaning- definition and objects of internal check and internal	
	control-merits and demerits of internal check- internal check	
	regarding cash transactions, receipts and payments, cash sales, sales	
	over the counter, postal sales, sales payments by travelling agents	
	etc., - Wages: Maitainance of wage records, Preparation of wage	
	sheets, payment of wages – Purchase requisitions, purchase order,	
	Receipt book and Invoice- credit sales- stores- Test Checks; Merits and	
	Demerits of test checking	
	2.2 Meaning, Definition and importance of vouching – vouchers,	
	points to be noted in vouchers, missing vouchers- vouching of cash	
	trasactions; receipts side and payments side (both capital and	
	revenue items), auditor's duty.	
	2.3Let us sum up	
	'	
	2.4 Questions or review	
	2.5 Suggested reading	
	2.6 References	
	Unit 3: Vouching of Trading Transactions – Verification of Assets	
	and Liabilities :	
	3.0 Objectives	
	3.1 Introduction	
	3.2 Vouching of trading transactions: vouching of entries in Purchases	
	book, Purchases returns book, bought ledger, auditors 'duty.	
	Vouching of entries in sales book, Goods sold on sale or return basis,	
	consignment transactions, vouching of impersonal ledger; steps in	
	vouching impersonal ledgers outstanding assets and liabilities,	
	prepaid expenses, accrued incomes, deferred revenue expenditure	
	unearned income, unpaid expense, audit fees, wages and salaries,	
	freight and carriage, rent rates and taxes and electricity etc., travelers	
	and agents, contingent liabilities.	

- 3.3 Meaning and importance of verification and valuation mode of valuation of fixed assets, current assets, wasting assets intangible assets auditor's position regarding valuation of assets, verification and valuation of different classes of assets verification of different liabilities; auditors position regarding verification of liabilities.
- 3.4 Let us sum up
- 3.5 Questions or review
- 3.6 Suggested reading
- 3.7 References

Unit 4: Depreciation - Reserves and Provisions

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Meaning, and definition of depreciation —causes for depreciation bases depreciation and maintenance depreciation and replacement cost- depression and companies Act- methods of providing depreciation, auditor's duty and leg views regarding depreciation.

 4.3 Meaning and definition of reserves and provisions difference between reserves and provisions types of reserves, general and specific reserves method of creating sinking fund reserve auditor's duty reserve fund, capital reserve auditor's duty Meaning and definition of secret reserves, methods of creating secret reserves, objections to create secret reserves, auditor's duty.
- 4.4 Let us sum up
- 4.5 Questions or review
- 4.6 Suggested reading
- 4.7 References

Unit 5: Capital and Revenue – company audit – General:

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Meaning and definition of capital and revenue expenditure, capital and revenue payments and capital and revenue receipts, auditor's duty deferred revenue expenditure, auditor's duty 5.3 Qualifications and disqualifications of a company auditor, appointment of an auditor, appointment of first auditor, appointment and reappointment of retiring auditor by shareholders, appointment by central government, by special resolution, casual vacancies, defective appointment, rotation of auditors, removal of auditor, appointment of new auditor in place of retiring auditor, remuneration of an auditor, joint auditors, branch auditors, statutory auditor, and branch auditor right and powers of auditor, duties of an auditor, true and fair view ,legal decisions on the duties and responsibilities of an auditor.
- 5.4 Let us sum up
- 5.5 Questions or review
- 5.6 Suggested reading
- 5.7 References

Unit 6 : Company audit – specific Auditor report

6.0 Objectives

6.1 Introduction

6.2 Audits of share capital, issue of shares for consideration other thane cash, issue of shares at a premium, at discount –forfeited shares, bonus shares guidelines for issue if bonus shares, calls in arrears and calls in advance, issue and redemption of preference shares, auditor's duty – share transfer audit – transmission of shares, audit of under- writing commission, audit of brokerage issue of debentures, audit of debentures, re-issue of redeemed debentures auditor's duty- mortgages and charges - preliminary expenses, auditor's duty the audit of interest paid out of capital, public deposits, the statutory audit and statutory report- profits prior to incorporation, auditor's duty – appointment of directors, qualification and disqualification of directors, guidelines regarding managerial remuneration, remuneration of directors, loans to directors, managing director, manager, auditors duty-final and interim dividends, dividend on preference shares, unclaimed dividends, payment of dividend, auditor's duty alteration of capital, auditor's duty regarding increase of capital and reduction of capital - audit of private company privileges and exemptions of a private company 6.3 Meaning and importance of auditor's report, contents, entries subsequent to the date of balance sheet – kinds of report i.e. clean report and qualified report, their drafting – distinction between report and certificate.

6.4 Let us sum up

6.5 Questions or review

6.6 Suggested reading

6.7 References

Unit 7: Divisible Profits –Liabilities Of A Company Auditor

7.0 Objectives

7.1 Introduction

7.2 Divisible profits: meaning and definition of profit, determination of profits and its problems, effects of wrong evaluation of Profits, distinction between profit and divisible profit – law relating to dividend and source of dividend – rules for transfer to reserve, provisions for depreciation in relation to divisible profits – capital profit and distribution of dividend, can profit be distributed without making good-loss of fixed assets – auditor's duty regarding divisible profits.

7.3 Liabilities of an auditor of a private concern and an auditor appointed under Companies Act – civil liability for negligence, liability for misfeasance, criminal liability, legal cases – liability for unaudited accounts, liability under Indian penal code, liability to third parties, liability of an Honorary auditor, liability of joint auditors, liability of local auditors, legal cases.

6.4 Let us sum up

6.5 Questions or review

6.6 Suggested reading

6.7 References

Unit 8 : Audit of Different Institutions – Investigation.

- 8.0 Objectives
- 8.1 Introduction
- 8.2 Approach and method of audit into the accounts and auditor's duties and liabilities with regard to the following.

Co-operatives

Schools, colleges and universities

Clubs

Hotels

Hospitals

Cinema Houses

Charitable institutions

Executors and trustees.

8.3 Meaning and definition of investigation –difference between audit and investigation – different classes of investigations i.e. investigation on behalf of a person who intends to join an established business or on behalf an incoming partner, on behalf of a purchaser to ascertain the earning capacity of the proposed business, in case of suspense fraud, on behalf of a lender, on behalf of a prospective shareholder, investigation under the Indian Companies Act, statutory investigation, legal cases on the duty of the investigator.

- 8.4 Let us sum up
- 8.5 Questions or review
- 8.6 Suggested reading
- 8.7 References

Unit 9 : Cost and Management audit – ratio Analysis – Criticisms of Published accounts – Auditing of Mechanised and EDP Systems

- 8.0 Objectives
- 8.1 Introduction
- 8.2 Introduction to cost audit, definition, objectives and advantages, types of cost audit, distinction between financial audit and cost audit objectives and advantages of management audit, approach to management audit, work and duties of management auditor.
- 8.3 Introduction to mechanized and EDP systems, computers, input devices, storage devices, other devices, Problems in the case of audit of computerised accounts. EDP and internal control, need for review around computer. Auditing through computer data online real time systems
- 9.4 Let us sum up
- 9.5 Questions or review
- 9.6 Suggested reading
- 9.7 References

Unit 10 : Professional ethics and regulation – Future trend auditing-social audit:

- 10.0 Objectives
- 10.1 Introduction
- 10.2 Introduction to Professional ethics and Professional misconduct Charter accountants Act of 1949, ethical standards of Professional accountants enquire into the misconduct.

BCDAB 301	10.3 Future trends, price level adjusted statements and their audit – financial forecasts and their audit – human resources accounting – audit committees –reporting on financial sickness. 10.4 Social audit. 10.5 Let us sum up 10.6 Questions or review 10.7 Suggested reading 10.8 References Paper II: Advanced Baking Co- Operative Banking & Development Banking In India Unit 1: Co- Operative Banking; 1.0 Objectives 1.1 Introduction 1.2 Co- Operative Banking in India 1.3 Evolution Of Co- Operative Credit Movement in India 1.4 Co-Operative Banks and rural Credit 1.5 Let us sum up 1.6 Questions or review 1.7 Suggested reading 1.8 References Unit 2: Development Banking In India 2.0 Objectives 2.1 Introduction 2.3 Development Banking In India 2.4 Evolution and Growth of Development banking in India 2.5 Assistance by development Bank 2.6 Review of Functions of Development Bank 2.7 Irrelevance of Development Banking in India 2.8 Let us sum up 2.9 Questions or review 2.10 Suggested reading 2.11 References	6
BCDAC 301	Paper 5: Advanced Accountancy Unit 1: Company accounts 1.0 Objectives 1.1 Introduction 1.2 Issue, 1.3 Forfeiture and Reissue of shares, 1.4 Redemption of Preference shares 1.5 Let us sum up 1.6 Questions or review 1.7 Suggested reading 1.8 References Unit 2: Company accounts 2.0 Objectives	6

- 2.1 Introduction
- 2.2 Issue of Debentures and Redemption of Debentures Sinking Fund Method only.
- 2.3 Let us sum up
- 2.4 Questions or review
- 2.5 Suggested reading
- 2.6 References

Unit 3: Company Accounts:

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Final accounts of the company as per stature.
- 3.3 Let us sum up
- 3.4 Questions or review
- 3.5 Suggested reading
- 3.6 References

Unit 4: Valuation of Goodwill and Shares:

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Average Profit method and super profit method only and valuation of shares.
- 4.3 Let us sum up
- 4.4 Questions or review
- 4.5 Suggested reading
- 4.6 References

Unit 5: Company:

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Amalgamation,
- 5.3 Absorption,
- 5.4 Purchase and Merger and External Reconstruction.
- 5.5 Let us sum up
- 5.5 Questions or review
- 5.6 Suggested reading
- 5.7 References

Unit 6: Company Accounts :

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Alteration of Share Capital and Internal Reconstruction.
- 6.3 Let us sum up
- 6.4 Questions or review
- 6.5 Suggested reading
- 6.6 References

Unit 7: Company accounts:

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Liquidators Final Statement Of accounts

	7.3 Let us sum up	
	7.4 Questions or review	
	7.5 Suggested reading	
	7.6 References	
	Unit 8: Holding Company Accounts :	
	8.0 Objectives	
	8.1 Introduction	
	8.2 Simple problems only.	
	8.3 Let us sum up	
	8.4 Questions or review	
	8.5 Suggested reading	
	8.6 References	
	Unit 9: Final Accounts :	
	9.0 Objectives	
	9.1 Introduction	
	9.2 Final Accounts of Banking companies	
	9.3 Let us sum up	
	9.4 Questions or review	
	9.5 Suggested reading	
	9.6 References	
	3.6 Neterences	
	Unit 10: Ratio Analysis:	
	10.0 Objectives	
	10.1 Introduction	
	10.2 Meaning,	
	10.3 Classification	
	10.4 Advantages and limitations. Simple problem only	
	10.5 Let us sum up	
	10.6 Questions or review	
	10.7 Suggested reading	
	10.8 References	
BADIF 301	paper : Industrial Finance	6
	Unit 1: Industrial Finance:	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Meaning & definition- scope and importance	
	1.3 Let us sum up	
	1.4 Questions or review	
	1.5 Suggested reading	
	1.6 References	
	Unit 2: Floatation of Corporate securities :	
	2.0 Objectives	

- 2.2 Salient features of an efficient capital structure debt equity mix, financial leverage causes and consequences of under capitalization.
- 2.3 Let us sum up
- 2.4 Questions or review
- 2.5 Suggested reading
- 2.6 References

Unit 3: Floatation of Corporate Securities

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Equity shares, preference shares, bonds, debentures, rights issues and convertible securities public deposits inter corporate loans merits and demerits of foreign capital- underwriting techniques.
- 3.3 Let us sum up
- 3.4 Questions or review
- 3.5 Suggested reading
- 3.6 References

Unit 4: Stock Exchanges:

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Role and functions organization of Indian stock exchanges regulatory bodies with specific reference to SEBI.
- 4.3 Let us sum up
- 4.4 Questions or review
- 4.5 Suggested reading
- 4.6 References

Unit 5: Term- Lending Financial Institution:

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Role of IDBI, IFCI, ICICI, and State Financial Corporations With special reference to KSFC.
- 5.3 Let us sum up
- 5.4 Questions or review
- 5.5 Suggested reading
- 5.6 References

Unit 6: Working Capital Management :

- 6.0 Objectives
- 6.1 Introduction
- $6.2\,Concept\ of\ operating\ cycle-estimation\ of\ working\ capital\ requirements-determinants\ of\ working\ capital.$
- 6.3 Let us sum up
- 6.4 Questions or review
- 6.5 Suggested reading
- 6.6 References

Unit 7: Inventory Management and Control:

- 7.0 Objectives
- 7.1 Introduction

	7.2 EOQ, re-ordering point, ABC analysis 7.3 Let us sum up 7.4 Questions or review 7.5 Suggested reading 7.6 References Unit 8: Working Capital Finance 8.0 Objectives 8.1 Introduction 8.2 Trade credit and commercial banks meeting working capital requirements. 8.3 Let us sum up 8.4 Questions or review 8.5 Suggested reading 8.6 References Unit 9: Retained Earnings: 9.0 Objectives 9.1 Introduction	
	9.2 Dividend policy decisions – issue of bonus shares. 9.3 Let us sum up 9.4 Questions or review 9.5 Suggested reading 9.6 References Unit 10: Venture Capital:	
	10.0 Objectives 10.1 Introduction 10.2 Concept of venture capital – features – factors leading to development of venture capital. Venture capital V/s private equity investment process. 10.3 Let us sum up 10.4 Questions or review 10.4 Suggested reading 10.6 References	
BCDPM 301	paper: Personnel Management & Industrial Relations Unit 1: Industrial Relations: 1.0 Objectives 1.1 Introduction 1.2 Concepts – objectives – causes – measures for improving industrial relations – conditions for congenial industrial relations. 1.3 Let us sum up 1.4 Questions or review 1.5 Suggested reading 1.6 References	6
	Unit 2: Trade Unionism in India : 2.0 Objectives	

- 2.1 Introduction
- 2.2 Definition objectives functions problems measures to strengthen trade union..
- 2.3 Let us sum up
- 2.4 Questions or review
- 2.5 Suggested reading
- 2.6 References

Unit 3: Employee Discipline:

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Causes model grievance procedure redressal of grievance effects of grievance.
- 3.3 Let us sum up
- 3.4 Questions or review
- 3.5 Suggested reading
- 3.6 References

Unit 4: Employee Discipline:

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Causes of indiscipline objectives types disciplinary procedure and essentials of good disciplinary system principles of industrial discipline red hot –stove rule.
- 4.3 Let us sum up
- 4.4 Questions or review
- 4.5 Suggested reading
- 4.6 References

Unit 5: Collective Bargaining:

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Objectives process types functions- essential conditions for the success of collective bargaining prerequisites.
- 5.3 Let us sum up
- 5.4 Questions or review
- 5.5 Suggested reading
- 5.6 References

Unit 6: Workers Participation in Management:

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Objectives forms of WPM- essential conditions for successful working of WPM.
- 6.3 Let us sum up
- 6.4 Questions or review
- 6.5 Suggested reading
- 6.6 References

Unit 7: Industrial disputes:

- 7.0 Objectives
- 7.1 Introduction

7.2 Forms of industrial disputes – strikes and lockouts – causes of industrial dispute – preventive measures – settlement of industrial disputes. 7.3 Let us sum up 7.4 Questions or review 7.5 Suggested reading 7.6 References	
disputes. 7.3 Let us sum up 7.4 Questions or review 7.5 Suggested reading	
7.3 Let us sum up 7.4 Questions or review 7.5 Suggested reading	
7.4 Questions or review 7.5 Suggested reading	
7.5 Suggested reading	
55	
7.6 References	
Unit 8: Health and Safety measures	
8.0 Objectives	
8.1 Introduction	
8.2 Significance – statutory provisions – fringe benefits.	
8.3 Let us sum up	
8.4 Questions or review	
8.5 Suggested reading	
8.6 References	
Unit 9: Welfare and social security:	
9.0 Objectives	
9.1 Introduction	
9.2 Types of welfare services – statutory provisions – labour welfare	
office – types of social security – social security in India.	
9.3 Let us sum up	
9.4 Questions or review 9.5 Suggested reading	
9.6 References	
9.6 References	
Unit 10 : Employee empowerment and Quality Circles :	
10.0 Objectives	
10.1 Introduction	
10.2 Elements of empowerment – empowerment process – objectives	
of quality circles – organizational structure of quality circle – benefits	
and problems of quality circle.	
10.3 Let us sum up	
10.4 Questions or review	
10.4 Suggested reading	
10.6 References	
BCDBL 301 BUSINESS LAW	
Unit 1: INDIAN CONTACT ACT 1872	
1.0 Introduction	
1.1 Objectives	
1.0 Concept of Law	
1.1 Meaning, Definition	
1.2 branches of law	
1.3 Indian Contract Act 1872	
1.4 Meaning and definition of contract	
1.5 Distinction between agreement and contract	
1.6 Classification of contract	
1.7 According to validity, mode of creation ,performance	
1.8 Let us sum up	

- 1.9 Questions or review
- 1.10 Suggested reading
- 1.11 References

Unit 2: OFFER, ACCEPTENCE AND CONSIDERATION

- 2.0 Introduction
- 2.1 Objectives
- 2.2 Offer :Definition, and legal rules for a valid offer
- 2.3 Acceptance : definition and legal rules relating to acceptance
- 2.4 Consideration : definition and legal rules
- 2.5 Exception to the rule "no consideration no contract"
- 2.6 Privity of contract(stranger to a contract)
- 2.7 Let us sum up
- 2.8 Questions or review
- 2.9 Suggested reading
- 2.10 References

Unit 3: Contractual Capacity and free consent:

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Contractual capacity
- 3.3 Meaning and definition
- 3.4 Law relating to agreement by a Minor
- 3.5 Free consent
- 3.6 Meaning and definition
- 3.7 Coercion
- 3.8 Definition requisites
- 3.9 Undue influence
- 3.10 Definition, requisites
- 3.11 Let us sum up
- 3.12 Questions or review
- 3.13 Suggested reading
- 3.14 References

Unit 4: Lawful Object, Doctrine of Public Policy Quasi Contracts :

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Lawful object
- 4.3 Meaning and definition
- 4.4 Doctrine of Public policy
- 4.5 Agreements opposed to public policy
- 4.6 Quasi contracts
- 4.7 Circumstances Which give rise to Quasi-contractual obligations
- 4.8 Wagering agreements
- 4.9 Meaning definition and essentials
- 4.10 Contingent contract
- 4.11 Meaning and essentials

- 4.12 Let us sum up
- 4.13 Questions or review
- 4.14 Suggested reading
- 4.15 References

Unit 5: :Discharge of contract – Breach of Contract, Remedies for Breach :

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Discharge of contract
- 5.3 Meaning and modes of discharge of contract, Breach of contract
- 5.4 Meaning and definition
- 5.5 Remedies for brach of contract, Damages: meaning and kinds of damages
- 5.5 Let us sum up
- 5.6 Questions or review
- 5.7 Suggested reading
- 5.8 References

Unit 6: Special Contracts:

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Contract of indemnity : meaning essentials and legal rules
- 6.3 Contract of guarantee: meaning, essentials and legal rules: rights of surety, discharge of surety
- 6.4 Bailment: definition, essentials and kinds of bailment, duties, rights and liabilities of Bailor and Bailee
- 6.5 Pledge: definition, essentials, pledge by non-owners agency: meaning of agency agent and principal legal rules for a valid agency, rights, duties and liabilities Agents.
- 6.3 Let us sum up
- 6.4 Questions or review
- 6.5 Suggested reading
- 6.6 References

Year- wise Course Details of B.Ed. (ODL) Programme

1st Year B.Ed.

Course Code	Course Title	Credits
Course - 1	Childhood and Growing Up	4
Course - 2	Contemporary India and Education	4
Course - 3	Learning and Teaching	4
Course - 4	Language Across the Curriculum	2
Course - 5	Understanding Disciplines and School subjects	2
Course - 6	Gender, School and Society	2
Course – 9	Knowledge and Curriculum	4
Course – 11	Inclusive Education	2
E.P.C 1	Reading and Reflecting on Text	2
E.P.C. – 3	Critical Understanding of ICT	2
	Total no. of Credits	28

2nd Year B.Ed.

Course Code	Course Title	Credits
Course -7	Pedagogy of School Subject –I	4
Course -8	Pedagogy of School Subject -II	4
Course – 10	Assessment for Learning	4
E.P.C. – 2	Drama and Art in Education	2
E.P.C 4	Understanding the Self	2
Course-12 Optional (Students have to choose any one of the Optional)	a) Guidance & Counselling b)) Environmental Education	2
Internship -I	Practicum-I	8
Internship -II	Practicum-II	8
Practical Exam –I		2
Practical Exam –II 2		
Total Credits for 2 nd Year		38
Grand Total of (66	

Self-Learning Material Content

Programme: Bachelor of Business Administration (B.B.A)

Ist Year

Course	Course Name	Study
Code		hours/
		Credit
BM 1.1	English: English Language	6
	Unit I Perceptions	
	1.0 Objectives	
	1.1 Introduction	
	1.2 A selections of modern English Writing(ed. Santa Rameshwar Rao ,orient Longman	
	1.3 let's Sum up	
	1.4 Question or review	
	1.5 Suggested reading	
	1.6 Refrence	
	Unit II Indian Prose for Effective Communications	
	1.0 Objectives	
	1.1 Introduction	
	1.2 A practical prose for effective Communications	
	1.4 Prose for Colleges	
	1.7 let's Sum up	
	1.8 Question or review	
	1.9 Suggested reading	
	1.10 Refrence	
BM 1.2	ಕನ್ನಡ	6
	ನಿಗದಿತ ಪಾಠಗಳು	
	1. ಆತ್ಮ ಶೋಧನೆ	
	ු . 2. ಶಬರಿ	
	3. ಸಂಪಿಗೆ ಮರ	
	4. ಅಬ್ಬಲಗೆ	
	5. ತಾಯಿ ಕೊಟ್ಟ ವರ	
	6. ಸಾಂಸ್ಕೃತಿಕ ತುಳುನಾಡು	
	7. ಕನ್ನಡದ ಚೆಲುವು	
	8. ನಮ್ಮೂರ ಕೆರೆ	
	9. ದೀಪದ ಕಡಲ್ಲ	
	യായായായായായായായായായായായായായായായായായായാ	
	ಆ) ಸಮೀಕ್ಷೆ	
	ಇ) ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	ಈ) හළුහෙෆ්ස්ා	
	00) 00 <u>00</u> 000 100	
	ಪಠ್ಯ ಭಾಗ – 2 ಕಾದಂಬರಿ	
	2.O ಪೀಠಿಕೆ	
	I .	<u> </u>

		Т
	2.1 ಉದ್ದೇಶಗಳು	
	2.2 ಒಡಲಾಳ	
	2.3 ಸಾರಾಂಶ	
	2.4 ಸಮೀಕ್ಷೆ 2.5 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	2.6 ಉಲ್ಲೇಖಗಳು	
BM 1.4	ಸಂಸ್ಕೃತ	6
	Unit 1 : Prose	
	1.0 The following lessons only	
	1.1 Introduction	
	1.2 Objectives	
	1.3 Prarthana – Sisyopadcsha, Dinacara, Striparva, Anusasana	
	Parva, Acchodavarnana, Sanskrutha Bhavitavyam,	
	Pracinarajya Sastram.	
	**	
	1.4 Let us sum up	
	1.5 Questions or Review	
	1.6 Suggested reading	
	1.7 References	
	Unit – 2 : Kumarasambhava – 5 th Conto	
	3 Introduction	
	2.1 Objectives	
	2.2 Let us sum up	
	2.1 Questions or Review	
	2.2 Suggested reading	
	2.5 References	
	Unit – 3 : Grammar	
	4 Introduction	
	3.1 Objectives	
	3.2 Nama, Sarvanam, Forms, Panchalakaras, Main Krudanta	
	Forms, Active & Passive Voices, Karakas & Important	
	Samasas.	
	3.3 Let us sum up	
	3.4 Questions & Reviews	
	3.5 Suggested reading	
	3.6 References	
	J.O REIEIEIRES	
BM 1.3	Hindi	6
	Unit I : A collection of Poetry "KAVYA KUSUM"	
	1.0 Objectives 1.1 Introduction	
	1.2 let's Sum up	
	1.2 ICC 3 Julii up	

	1.3 Question or review	
	1.4 Suggested reading	
	1.5 Reference	
	Unit II: Collection of Stories "PRATHIDHINI KAHANIYA"	
	1.1 Introduction	
	1.2 Objectives	
	1.7 let's Sum up	
	1.8 Question or review	
	1.9 Suggested reading	
	1.10 Reference	
	Unit III : A collection of Prose "GADYA CHAYAN"	
	2.0 Objectives	
	1.1 Introduction	
	1.2 let's Sum up	
	1.3 Question or review	
	1.4 Suggested reading	
	1.5 Reference	
	Unit IV : GRAMMAR, PATHRA LEKHAN, PRATHIVEDAN, SAMACHAR	
	LEKHAN, TRANSLATION	
	1.1 Introduction	
	1.2 Objectives	
	1.7 let's Sum up 1.8 Question or review	
	1.9 Suggested reading 1.10 Reference	
	1.10 Reference	
BM1.9	Business Communication	6
	Unit I Business Communication	
	2.3 Objectives	
	2.4 Introduction	
	2.5 Meaning	
	2.6 Description	
	2.7 Barriers to Communication	
	2.8 let's Sum up	
	2.9 Question or review	
	2.10 Suggested reading	
	2.11 Refrence	
	Unit II Types Of Communication	
	3 Objectives	
	2.1 Introduction	
	2.2 Horizontal	
	2.3 Vertical	
	2.4 Downward, Upward	
	2.5 Grapevine	
	2.6 Consensus	
	2.7 Methods of Communication	
	2.8 Simple rules of effective Communication	

- 2.9 let's Sum up
- 2.10 Question or review
- 2.11 Suggested reading
- 2.12 Refrence

Unit III Managerial Communication

- 3.1 Objectives
- 3.2 Introduction
- 3.3 Communication Skills
- 3.4 Verbal and non-verbal
- 3.5 Written Communication Skill
- 3.6 Communication Network
- 3.7 let's Sum up
- 3.8 Question or review
- 3.9 Suggested reading
- **3.10** Refrence

Unit IV Management Reports

- 4 Objectives
- 3.1 Introduction
- 3.2 Principles of writing Reports
- 3.3 Types of Report
- 3.4 Telephone
- 3.5 Telex Fax
- 3.6 let's Sum up
- 3.7 Question or review
- 3.8 Suggested reading
- 3.9 Refrence

Unit V Business Letters

- 5 Objectives
- 5.1 Introduction
- 5.2 Types of Letter
- 5.3 Basic principles
- 5.4 Style and Tone
- 5.5 let's Sum up
- 5.6 Question or review
- 5.7 Suggested reading
- 5.8 Refrence

Unit VI Commercial Letters

- 6 Objectives
- 6.1 Introduction
- 6.2 Enquires and Replies
- 6.3 Order and supply
- 6.4 Complaints and their adjustment
- 6.5 Collection Letters
- 6.6 Sales letters
- 6.7 Status enquires
- 6.8 let's Sum up
- 6.9 Question or review

	6.10 Suggested reading	
	6.11 Refrence	
	Unit VII Letters for Calling For A Post	
	7.0 Objectives	
	7.1 Introduction	
	7.2 Job application	
	7.3 Calling for Interview	
	7.4 Appointment Orders	
	7.5 Termination Order	
	7.6 let's Sum up	
	7.7 Question or review	
	7.8 Suggested reading	
	7.9 Refrence	
	Unit VIII Precis Writing	
	8.0 Objectives	
	8.1 Introduction	
	8.2 let's Sum up	
	8.3 Question or review	
	8.4 Suggested reading	
	8.5 Refrence	
BM 1.7	Principles Of Management	6
	Unit I Business	
	1.0 Objectives 1.1 Introduction	
	1.2 Meaning of Business	
	1.3 Definition	
	1.4 Nature and Charterstic of business	
	1.5 Objectives of Business	
	1.6 Scope of Business	
	1.7 Factor affecting choice of A suitable form of Business	
	Organisation	
	1.8 Sole Trading Concern	
	1.9 Partnership firm	
	1.10 Joint Hindu family firm	
	1.11 Joint stock Company 1.12 Co-operatives	
	1.12 Co-operatives1.13 Trust	
	1.14 let's Sum up	
	1.15 Question or review	
	1.16 Suggested reading	
	1.17 Refrence	
	Unit II Plant Location	
	2.0 Objectives	
	2.1 Introduction	
		i .
	2.2 Meaning and definitions of plant location	
	2.2 Meaning and definitions of plant location2.3 Affecting plant location2.4 Definition of plant layout	

- 2.5 Types of plant layout
- 2.6 Principles of principles of plant layout
- 2.7 Procedures of plant layout
- 2.8 Factor influencing plant layout
- 2.9 Exercises
- 2.10 Let's Sum up
- 2.11 Question or review
- 2.12 Suggested reading
- 2.13 Refrence

Unit III Introduction To Management

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Introduction to management
- 3.3 Management thoughts
- 3.4 Process and concepts
- 3.5 Managerial skills
- 3.6 Nature and scope of management
- 3.7 let's Sum up
- 3.8 Question or review
- 3.9 Suggested reading
- 3.10 Refrence

Unit IV Evolution of Management

- 4.0 Objectives
- 4.1 Introduction
- 4.2 evolution of management
- 4.3 Classic management
- 4.4 Behaviors and quantitative schools
- 4.5 Contribution of Charles Robert Owen
- 4.6 Management of FW Taylor and
- 4.7 scientific management contributions of Henry Fayol
- 4.8 Classical Organisation theory
- 4.9 Human relation movement
- 4.10 Behavior approach to management
- 4.11 System and contingency
- 4.12 approach to management
- 4.13 let's Sum up
- 4.14 Question or review
- 4.15 Suggested reading
- 4.16 Refrence

Unit V PLANNING

- 5.0 Objectives
- 5.1 Introduction
- 5.2 planning definitions
- 5.3 Importance
- 5.4 Types of process
- 5.5 Effective planning
- 5.6 Business planning
- 5.7 Strategic planning
- 5.8 Corporate level
- 5.9 Strategy and business unit strategy
- 5.10 let's Sum up

- 5.11 Question or review
- 5.12 Suggested reading
- 5.13 Refrence

Unit VI Organizing

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Organizing Meaning
- 6.3 principles of organizing
- 6.4 Types of Organisation
- 6.5 Line, staff ,functional, committees organizational
- 6.6 manual depart mentation authority
- 6.7 span of control
- 6.8 let's Sum up
- 6.9 Question or review
- 6.10 Suggested reading
- 6.11 Refrence

Unit VII Staffing

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Staffing meaning
- 7.3 Significance of staffing
- 7.4 Importance of staffing
- 7.5 let's Sum up
- 7.6 Question or review
- 7.7 Suggested reading
- 7.8 Refrence

Unit VIII Leadership

- 8.0 Objectives
- 8.1 Introduction
- 8.2 leadership definitions
- 8.3 Importance of leadership style
- 8.4 Style of leadership
- 8.5 Motivations
- 8.6 How to make a leadership effective
- 8.7 let's Sum up
- 8.8 Question or review
- 8.9 Suggested reading
- 8.10 Refrence

Unit IX Coordinating and Controlling

- 9.0 Objectives
- 9.1 Introduction
- 9.2 Coordinating and controlling meaning
- 9.3 Principles of coordinating
- 9.4 Control process of coordinating
- 9.5 Methods of coordination
- 9.6 Controlling management
- 9.7 let's Sum up
- 9.8 Question or review
- 9.9 Suggested reading

	9.10 Refrence	
	Unit X Multinational Corporations 10.0 Objectives 10.1 Introduction 10.2 Multinational corporation definition 10.3 Characteristics of multinational corporation 10.4 Investments of multinational corporation 10.5 Benefits of operation 10.6 Multinational corporation benefits and drawback 10.7 let's Sum up 10.8 Question or review 10.9 Suggested reading 10.10 Refrence	
BM 1.6	Business Economics Unit I Business Economic 1.0 Objectives 1.1 Introduction 1.2 Definition 1.3 Wealth 1.4 Welfare ,scarcity and growth 1.5 Basic concept wants goods 1.6 Utility and wealth 1.7 let's Sum up 1.8 Question or review 1.9 Suggested reading 1.10 Refrence Unit II Demand 2.0 Objectives 2.0 Introduction 2.1 Definitions 2.2 Demand law 2.3 Demand expectation 2.4 Law of demand 2.5 Difference between change in quality quantity and demand and change in demand 2.6 Elasticity demand price income and cross elasticity measurements supply 2.7 Law of supply 2.8 let's Sum up 2.9 Question or review 2.10 Suggested reading 2.11 Refrence Unit III Cost and Revenue Analysis 3.0 Objectives 3.0 Introduction 3.1 Cost and revenue analysis	6
	3.1 Cost and revenue analysis3.2 Concept of cost short run and long run cost behaviour3.3 Cost control and cost reduction	

- 3.4 Total revenue
- 3.5 Average revenue
- 3.6 Marginal revenue
- 3.7 let's Sum up
- 3.8 Question or review
- 3.9 Suggested reading
- 3.10 Refrence

Unit IV Equilibrium Of The Firm

- 4.0 Objectives
- 4.0 Introduction
- 4.1 equilibrium of a film
- 4.2 Mc and Mr principles of profit maximization
- 4.3 let's Sum up
- 4.4 Question or review
- 4.5 Suggested reading
- 4.6 Refrence

Unit V Price and Output Determination Under

- 5.0 Objectives
- 5.0 Introduction
- 5.1 Price and output
- 5.2 Determination under different market
- 5.3 Forms perfect competition
- 5.4 Monopoly
- 5.5 Monopolistic competition
- 5.6 Price discrimination
- 5.7 let's Sum up
- 5.8 Question or review
- 5.9 Suggested reading
- 5.10 Refrence

Unit VI Factors of Production

- 6.0 Objectives
- 6.0 Introduction
- 6.1 Land labour capital and organisation
- 6.2 Features efficiency and divisions of labours
- 6.3 Theory of wages subsistence
- 6.4 Theory of marginal productivity
- 6.5 Theory and modern
- 6.6 Theory minimum wages
- 6.7 Controversy theory of profit
- 6.8 Risk uncertainty and dynamic theory
- 6.9 Sales maximization as an alternative to profit maximization principles
- 6.10 let's Sum up
- 6.11 Question or review
- 6.12 Suggested reading
- 6.13 Refrence

Unit VII Demand fore casting

- 7.0 Objectives
- 7.0 Introduction
- 7.1 Demand forecasting meaning

	7.2 Demand forecasting	
	7.3 Objectives of demand forecasting	
	7.4 Techniques of demand forecasting	
	7.5 let's Sum up	
	7.6 Question or review	
	7.7 Suggested reading	
	7.8 Refrence	
	Unit VIII Elements Of Price and Pricing Pratices	
	8.0 Objectives	
	8.0 Introduction	
	8.1 Elements of price and pricing practice	
	8.2 Meaning of price	
	8.3 Importance of price	
	8.4 Factor affecting price goal	
	8.5 Pricing of new product retaining the price	
	8.6 let's Sum up	
	8.7 Question or review	
	8.8 Suggested reading	
	8.9 Refrence	
	Unit IX Theories of population	
	9.0 Objectives	
	9.0 Introduction	
	9.1 Malthusian theory	
	9.2 Optimum theory	
	9.3 let's Sum up	
	9.4 Question or review	
	9.5 Suggested reading	
	9.6 Refrence	
B M 1.8	Financial Accounts	6
	Unit	· ·
	1.0 Objectives	
	1.1 Introduction	
	1.2 Nature of accounting theory	
	1.3 Development of accounting practice	
	1.4 let's Sum up	
	1.5 Question or review	
	1.6 Suggested reading	
	1.7 Refrence	
	Unit II Principles of Double Entry	
	2.0 Objectives	
	2.1 Introduction	
	2.2 meaning	
	2.3 principles of double entry system	
	2.4 Recording of business transaction	
	2.5 let's Sum up	
	2.6 Question or review	
	2.7 Suggested reading	
	1 2 0 Defueres	
	2.8 Refrence Unit III Subsidiary books	

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Subsidiary books
- 3.3 purchase book
- 3.4 sales books
- 3.5 purchase return books
- 3.6 sales return books
- 3.7 Cash book preparation of bank
- 3.8 Reconciliation statement
- 3.9 let's Sum up
- 3.10 Question or review
- 3.11 Suggested reading
- 3.12 Refrence

Unit IV Ledger account balancing of ledger

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Ledger account
- 4.3 Balancing of ledger account
- 4.4 Trial balance account
- 4.5 let's Sum up
- 4.6 Question or review
- 4.7 Suggested reading
- 4.8 Refrence

Unit V Trading Profit and Loss Accounts

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Trading profit and loss account
- 5.3 Balance sheet preparing
- 5.4 Final accounts with adjustments
- 5.5 let's Sum up
- 5.6 Question or review
- 5.7 Suggested reading
- 5.8 Refrence

Unit VI Partnership account

- 6.0 Objectives
- 6.1 Introduction
- 6.2 partnership account
- 6.3 Preparations of partnership capital
- 6.4 Capital of admission of a partnership
- 6.5 Retirement of partner
- 6.6 Death of partner
- 6.7 Dissolution of partnership
- 6.8 let's Sum up
- 6.9 Question or review
- 6.10 Suggested reading
- 6.11 Refrence

Unit VII Accounts form Incomplete Records

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Accounts from incomplete records

- 7.3 Conversion of single entry into double entry system
- 7.4 let's Sum up
- 7.5 Question or review
- 7.6 Suggested reading
- 7.7 Refrence

Unit VIII Depreciation

- 8.0 Objectives
- 8.1 Introduction
- 8.2 Depreciation account
- 8.3 Definition ratio and causes method
- 8.4 Causes of charging depreciation
- 8.5 let's Sum up
- 8.6 Question or review
- 8.7 Suggested reading
- 8.8 Refrence

Unit IX Branch

- 9.0 Objectives
- 9.1 Introduction
- 9.2 Branch and departmental accounts
- 9.3 Including inter department transferred etc.
- 9.4 let's Sum up
- 9.5 Question or review
- 9.6 Suggested reading
- 9.7 Refrence

Unit X Consignment

- 10 Objectives
- 10.1 Introduction
- 10.2 Consignment and joint venture (theory only)
- 10.3 let's Sum up
- 10.4 Question or review
- 10.5 Suggested reading
- 10.6 Refrence

Self-Learning Material Content

Programme: Bachelor of Business Administration (B.B.A)

IInd Year

Course	Course Name	Study
Code		hours/
		Credit
BM 2.6	Business Mathematics and Statistics	6
	Unit I Logarithms	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Definitions	
	1.3 Common Logarithms	
	1.4 Characteristics	
	1.5 Mantissa anti logarithms	
	1.6 let's Sum up	
	1.7 Question or review	
	1.8 Suggested reading	
	1.9 Refrence	
	Unit II Simple interest	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Payment by installment	
	2.3 True Discount and banker's discount	
	2.4 Equated Due date	
	2.5 let's Sum up	
	2.6 Question or review	
	2.7 Suggested reading	
	2.8 Refrence	
	Unit III Compound Interest and Annuities	
	3.0 Objectives	
	3.1 Introduction	
	3.2 Definitions	
	3.3 Formula for fraction of period interest	
	3.4 interest payable half yearly or quarterly	
	3.5 numerical rate and effective rate	
	3.6 annuities, Stinking fund	
	3.7 Present value of deferred annuity	
	3.8 Lease hold and free hold asset	
	3.9 let's Sum up	
	3.10 Question or review	
	3.11 Suggested reading	
	3.12 Refrence	

Unit IV Introduction of Statistics

- 4.0 Objectives
- 4.1 Introduction
- **4.2** Definitions
- 4.3 Function
- 4.4 Scope
- 4.5 Limitations of statistics
- 4.6 let's Sum up
- 4.7 Question or review
- 4.8 Suggested reading
- 4.9 Refrence

Unit V Collection of data

- 5.0 Objectives
- 5.1 Introduction
- **5.2** Definitions
- 5.3 Primary ,secondary methods of collection
- 5.4 Questionnaires
- 5.5 Classifications and tabulations
- 5.6 Diagramic Histogram Frequency
- 5.7 Polygons
- 5.8 let's Sum up
- 5.9 Question or review
- 5.10 Suggested reading
- 5.11 Refrence

Unit VI Measures of Central Value

- 6.0 Objectives
- 6.1 Introduction
- **6.2** Definitions
- 6.3 Mean
- 6.4 Medium
- 6.5 Mode
- 6.6 Geometric Limitations
- 6.7 let's Sum up
- 6.8 Question or review
- 6.9 Suggested reading
- 6.10 Refrence

Unit VII Measures of Dispersion

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Range
- 7.3 Mean Deviation
- 7.4 Standards Deviations
- 7.5 Coefficient of Variations
- 7.6 Variances
- 7.7 let's Sum up
- 7.8 Question or review
- 7.9 Suggested reading

	7.10 Refrence	
	Unit VIII Correlation Analysis	
	8.0 Objectives	
	8.1 Introduction	
	8.2 Karla Pearson	
	8.3 Spearman's Concurrent Deviations	
	8.4 let's Sum up	
	8.5 Question or review	
	8.6 Suggested reading	
	8.7 Refrence	
	Unit IX Index Numbers	
	9.0 Objectives	
	9.1 Introduction	
	9.2 Construction of Index no	
	9.3 Methods of Laspeyers Passches, Fishers	
	9.4 Consumer Price Index Numbers	
	9.5 let's Sum up	
	9.6 Question or review	
	9.7 Suggested reading	
	9.8 Refrence	
	Unit X Time Series	
	10.0 Objectives	
	10.1 Introduction	
	10.2 Trends	
	10.3 Secular	
	10.4 Seasonal Cyclical	
	10.5 Irregular Variations	
	10.6 Methods of Calculations of Trends	
	10.7 Moving Averages and second degrees	
	10.8 let's Sum up	
	10.9 Question or review	
	10.10 Suggested reading	
	10.11 Refrence	
BM 2.7	Commercial Law	6
	Unit Commercial Law	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Need and importance	
	1.3 Business legislation	
	1.4 sources of commercial law	
	1.5 let's Sum up	
	1.6 Question or review	
	1.7 Suggested reading	

1.8 Refrence

Unit II Law of Contract

- 2.0 Objectives
- 2.1 Introduction
- 2.2 Nature of contract
- 2.3 Offer
- 2.4 Acceptance
- 2.5 Consideration capacity to contract
- 2.6 Free consent
- 2.7 Legally of object
- 2.8 let's Sum up
- 2.9 Question or review
- 2.10 Suggested reading
- 2.11 Refrence

Unit III Performance of Contract

- 3.0 Objectives
- 3.1 Introduction
- 3.2 performance of contract
- 3.3 Discharge of contract
- 3.4 performance of contract
- 3.5 Remedies for breach of contract
- 3.6 let's Sum up
- 3.7 Question or review
- 3.8 Suggested reading
- 3.9 Refrence

Unit IV Wagering Agreement

- 4 Objectives
- 4.1 Introduction
- 4.2 wagering agreement
- 4.3 Contingent contract
- 4.4 Quasi contract
- 4.5 let's Sum up
- 4.6 Question or review
- 4.7 Suggested reading
- 4.8 Refrence

Unit V Indemnity and Guarantee

- 5 Objectives
- 5.1 Introduction
- 5.2 Indemnity and guarantee contract
- 5.3 Contract of Indemnity
- 5.4 Difference between a contract of indemnity & contract of guarantee
- 5.5 let's Sum up
- 5.6 Question or review
- 5.7 Suggested reading

5.8 Refrence

Unit VI Bailment and Pledge

- 6 Objectives
- 6.1 Introduction
- 6.2 Bailment and pledge
- 6.3 Introduction meaning of bailment
- 6.4 Definition essential requisites of bailment
- 6.5 Types of pyramid duties of bailee
- 6.6 Duties of bailor
- 6.7 Rights of bailee
- 6.8 Rights of bailor
- 6.9 Pledge
- 6.10 Rights and duties of pawnor and pewee
- 6.11 let's Sum up
- 6.12 Question or review
- 6.13 Suggested reading
- 6.14 Refrence

Unit VII Contract of Agency

- 7 Objectives
- 7.1 Introduction
- 7.2 Contract of agency
- 7.3 Introduction and meaning
- 7.4 Definition essential of valid contract
- 7.5 Kind of agency
- 7.6 Notes on methods of creating of agency
- 7.7 Condition for valid rectification
- 7.8 Duties of an agent
- 7.9 Rights of an agent
- 7.10 Liabilities of an agent relations
- 7.11 Relationship between the sub agent and principal
- 7.12 Difference between sub agent and substituted agent
- 7.13 let's Sum up
- 7.14 Question or review
- 7.15 Suggested reading
- 7.16 Refrence

Unit VIII Sale of Good Act

- 8 Objectives
- 8.1 Introduction
- 8.2 Sale of goods
- 8.3 Meaning and definitions of sales essential
- 8.4 Contract of sale and agreement of warranty implied
- 8.5 Condition implied warranties
- 8.6 Unpaid seller or vendor
- 8.7 Rights of unpaid seller
- 8.8 Significance of transfer for ownership
- 8.9 let's Sum up
- 8.10 Question or review

	8.11 Suggested reading	
	8.12 Refrence	
	Unit IX Negotiable Instruments Act	
	9 Objectives	
	9.1 Introduction	
	9.2 kinds of negotiable instruments	
	9.3 Parties to negotiable instruments	
	9.4 Dishonor and discharge negotiable instrument	
	9.5 Holder in due course crossing negotiation noting or	
	protecting endorsement	
	9.6 let's Sum up	
	9.7 Question or review	
	9.8 Suggested reading	
	Refrence	
BM 2.8	Marketing Management	6
	Unit I Marketing Management	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Meaning	
	1.3 Scope of management	
	1.4 Difference concepts of marketing	
	1.5 Importance of marketing	
	1.6 let's Sum up	
	1.7 Question or review	
	1.8 Suggested reading	
	1.9 Refrence	
	Unit II Marketing Programmes	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Planning	
	2.3 Processing	
	2.4 Corporate level	
	2.5 Business level	
	2.6 Strategic planning	
	2.7 let's Sum up	
	2.8 Question or review	
	2.9 Suggested reading	
	Refrence	
	Unit III Marketing Mix	
	3.0 Objectives	
	3.1 Introduction	
	3.2 Products	
	3.3 Meaning of product and services Characteristic	
	3.4 product line and mix strategy product planning and Branding	
	and life cycle	

- 3.5 Pricing meaning and objectives –pricing policies and strategies types of pricing
- 3.6 Promotions meaning and objectives promotion mix components
- 3.7 Advertisement sales promotions personnel selling
- 3.8 Place distribution marketing channels meaning nature types and process
- 3.9 let's Sum up
- 3.10 Question or review
- 3.11 Suggested reading
- 3.12 Refrence

Unit IV Buyers Behaviors

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Determinants
- 4.3 Economic model
- 4.4 Social and cultural influence
- 4.5 Buying process
- 4.6 Selling process
- 4.7 let's Sum up
- 4.8 Question or review
- **4.9** Suggested reading
- 4.10 Refrence

Unit V Marketing Information and Research

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Information management MIS
- 5.3 Features and Components
- 5.4 Marketing Reachers
- 5.5 Elements
- 5.6 Objectives
- 5.7 And Utilities
- 5.8 let's Sum up
- 5.9 Question or review
- **5.10** Suggested reading
- **5.11** Refrence

Unit VI Sales Management

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Sales Management
- 6.3 Sales Planning
- 6.4 Policy
- 6.5 Organizing
- 6.6 Sales Force Selection and training etc.
- 6.7 let's Sum up
- 6.8 Question or review

	6.9 Suggested reading	
	6.10 Refrence	
	Unit VII Social Responsibility	
	7.0 Objectives	
	7.1 Introduction	
	7.2 Social concept	
	7.3 Ecological Aspects of marketing	
	7.4 let's Sum up	
	7.5 Question or review	
	7.6 Suggested reading	
	7.7 Refrence	
	Unit VIII Consumer protection Act	
	8.0 Objectives	
	8.1 Introduction	
	8.2 Introduction Main Provisions	
	8.3 Consumer Dispute Redressed Procedure	
	8.4 let's Sum up	
	8.5 Question or review	
	8.6 Suggested reading	
	66	
	8.7 Refrence	
BM 2.9	Financial Management	6
	Unit I Financial Management	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Meaning and Definition	
	1.3 Nature and Scope	
	1.4 Objective of Financial Manager	
	1.5 Financial Decisions	
	1.6 Risk Return Trade Off	
	1.7 let's Sum up	
	1.8 Question or review	
	1.0 Question of leviev	
	1.9 Suggested reading	
	1.9 Suggested reading1.10 Refrence	
	1.9 Suggested reading 1.10 Refrence Unit II Time Value of Money	
	1.9 Suggested reading 1.10 Refrence Unit II Time Value of Money 2.0 Objectives	
	1.9 Suggested reading 1.10 Refrence Unit II Time Value of Money 2.0 Objectives 2.1 Introduction	
	1.9 Suggested reading 1.10 Refrence Unit II Time Value of Money 2.0 Objectives 2.1 Introduction 2.2 Meaning	
	1.9 Suggested reading 1.10 Refrence Unit II Time Value of Money 2.0 Objectives 2.1 Introduction	
	1.9 Suggested reading 1.10 Refrence Unit II Time Value of Money 2.0 Objectives 2.1 Introduction 2.2 Meaning	
	1.9 Suggested reading 1.10 Refrence Unit II Time Value of Money 2.0 Objectives 2.1 Introduction 2.2 Meaning 2.3 Reasons of Time Preference of Money 2.4 Importance of time value money	
	1.9 Suggested reading 1.10 Refrence Unit II Time Value of Money 2.0 Objectives 2.1 Introduction 2.2 Meaning 2.3 Reasons of Time Preference of Money 2.4 Importance of time value money 2.5 Techniques of time value money	
	1.9 Suggested reading 1.10 Refrence Unit II Time Value of Money 2.0 Objectives 2.1 Introduction 2.2 Meaning 2.3 Reasons of Time Preference of Money 2.4 Importance of time value money 2.5 Techniques of time value money 2.6 let's Sum up	
	1.9 Suggested reading 1.10 Refrence Unit II Time Value of Money 2.0 Objectives 2.1 Introduction 2.2 Meaning 2.3 Reasons of Time Preference of Money 2.4 Importance of time value money 2.5 Techniques of time value money 2.6 let's Sum up 2.7 Question or review	
	1.9 Suggested reading 1.10 Refrence Unit II Time Value of Money 2.0 Objectives 2.1 Introduction 2.2 Meaning 2.3 Reasons of Time Preference of Money 2.4 Importance of time value money 2.5 Techniques of time value money 2.6 let's Sum up 2.7 Question or review 2.8 Suggested reading	
	1.9 Suggested reading 1.10 Refrence Unit II Time Value of Money 2.0 Objectives 2.1 Introduction 2.2 Meaning 2.3 Reasons of Time Preference of Money 2.4 Importance of time value money 2.5 Techniques of time value money 2.6 let's Sum up 2.7 Question or review	

Unit III Capital Budgeting Decision

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Meaning and definition
- 3.3 Nature and significature
- 3.4 Types of investment decisions
- 3.5 Capital budgeting
- 3.6 Traditional
- 3.7 Techniques of discounted cash flow
- 3.8 let's Sum up
- 3.9 Question or review
- 3.10 Suggested reading
- 3.11 Refrence

Unit IV Cost of Capital

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Meaning
- 4.3 Concept Of Cost of capital
- 4.4 Importance of cost of capital
- 4.5 Determinants of specific and Weighted cost of capital
- 4.6 let's Sum up
- 4.7 Question or review
- 4.8 Suggested reading

Refrence

Unit V Capital Structure

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Meaning and Definitions
- 5.3 Factors influsceing capital structure
- 5.4 Theories of capital structure
- 5.5 Over Capitalization under capitialsation
- 5.6 Optimum capital Struturte
- 5.7 let's Sum up
- 5.8 Question or review
- 5.9 Suggested reading
- 5.10 Refrence

Unit VI Dividend Decision

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Dividend and Valuation
- 6.3 Walters Model
- 6.4 Gordon's Model
- 6.5 MM Model
- 6.6 Dividend Policy
- 6.7 Stability of Dividends
- 6.8 Forms of Dividends
- 6.9 let's Sum up

- 6.10 Question or review
- 6.11 Suggested reading
- 6.12 Refrence

Unit VII Working Capital

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Definitions
- 7.3 Operating cycle
- 7.4 Different types of Working cycle
- 7.5 Operating cycle
- 7.6 Financing of working capital
- 7.7 Determination of optimum investment
- 7.8 let's Sum up
- 7.9 Question or review
- **7.10** Suggested reading
- 7.11 Refrence

Unit VIII Management of Cash and Marketable Securities

- 8.0 Objectives
- 8.1 Introduction
- 8.2 Objective of cash management
- 8.3 Motives for holding cash
- 8.4 Strategies of cash management
- 8.5 Importance of cash management
- 8.6 Investment in marketable securities
- 8.7 Cash Budget
- 8.8 let's Sum up
- 8.9 Question or review
- 8.10 Suggested reading
- 8.11 Refrence

Unit IX Management Receivables

- 9.0 Objectives
- 9.1 Introduction
- 9.2 Purpose of Receivables
- 9.3 Objectives of Receivables managements
- 9.4 Credit Policies
- 9.5 Factor Affecting the Size of receivables
- 9.6 Forecasting of receivables
- 9.7 let's Sum up
- 9.8 Question or review
- 9.9 Suggested reading

Refrence

Unit X Inventory management

- 10.0 Objectives
- 10.1 Introduction
- 10.2 Meanings of inventories
- 10.3 Objectives of inventories management

	10.4 Inventory control and techniques of inventory	
	management	
	10.5 let's Sum up	
	10.6 Question or review	
	10.7 Suggested reading	
	10.8 Refrence	
	10.8 Refrence	
BM 2.10	Corporate Accounting	6
	Unit 1 : COMPANY ACCOUNTS	
	1.0 Introduction	
	1.1 Objectives	
	1.2 Accounts relating to formation of a company	
	1.3 Issue of shares	
	1.4 Equity and preference – Forfeiture and Re-issue of shares	
	1.5 Surrender of shares – Rights issue	
	1.6 Conversion of shares into stock – stock split and reverse	
	split.	
	1.7 let's Sum up	
	1.8 Question or review	
	1.9 Suggested reading	
	1.10 Reference	
	1.10 Reference	
	Unit II	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Redemption of redeemable preference shares	
	2.3 Issue of Debentures and Redemption of Debentures	
	2.4 Profit Prior to and after incorporation – issue of Bonus	
	Shares	
	2.5 Preparation of Final Accounts of Companies –	
	Manufacturing, Trading and Profit and Loss Accounts, P & L	
	Appropriation Account and Balance Sheet	
	2.6 Amalgamation, Absorption and Reconstruction (External and	
	Internal) of companies	
	2.7 Liquidation of companies	
	2.8 Hire purchase and Installment Accounts	
	2.9 Criticisms of Financial Accounts, Indian Accounting	
	Standards - GAAP	
	2.10 let's Sum up	
	2.11 Question or review	
	2.12 Suggested reading	
	2.13 Reference	
BM 2.11	Personnel Management	6
	Unit 1:	
	1.0 Introduction	
	1.1 Objectives	
	1.2 Definition – Functions	
	1.2 Definition 1 unctions	

- 1.3 Scope of Personnel Management, Role of Personnel Managers, Qualities of Personnel Management
- 1.4 Personnel Management status in Indian Context-Place and Growth
- 1.5 Man Power Planning Job Analysis Job Descriptions Job Specification
- 1.6 Recruitment and selection Meaning Methods and sources selection procedure Induction and Placement
- 1.7 Employee Training and Executive Development Methods and objectives
- 1.8 Promotion policies and criteria Demotion Transfer – Job Satisfaction – Job Enlargement and Enrichment.
- 1.9 Absentism and Employee Turnover Causes, Consequences and Remedial Measures.
- 1.10 Wage and Salary Administration Methods of
 Wage Payment Minimum, Fair and Living Wage
 Concepts Wage Incentive Schemes Profit Sharing
 Payment of Bonus.
- 1.11 let's Sum up
- 1.12 Question or review
- 1.13 Suggested reading
- 1.14 Reference

Self-Learning Material Content

Programme: Bachelor of Business Administration (B.B.A)

IIIrd Year

Course	Course Name	Study
Code		hours/
	COPPORATELANI	Credit
BM 3.6	CORPORATE LAW	6
	Unit I: Company	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Definitions	
	1.3 Nature and Advantages	
	1.4 Types of Companies Promotion of Companies	
	1.5 Promoters Liabilities	
	1.6 Lifting the Corporate Veil	
	1.7 let's Sum up	
	1.8 Question or review	
	1.9 Suggested reading	
	1.10 Reference	
	Unit II	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Registration and Incorporation	
	2.3 Procedure of Registration	
	2.4 Memorandum – Articles of Association	
	2.5 Alteration – Ultra Virus	
	2.6 Certificate of Incorporation	
	2.7 Doctrine of Constructive Notice	
	2.8 Indoor Management	
	2.9 let's Sum up	
	2.10 Question or review	
	2.11 Suggested reading	
	2.12 Reference	
	Unit III	
	3.0 Objectives	
	3.1 Introduction	
	3.2 Prospectus – contents – deemed prospectus – Misstatement	
	3.3 Statement – In-lieu of Prospectus	
	3.4 Golden Rule in Prospectus	
	3.5 let's Sum up	
	3.6 Question or review	
	3.7 Suggested reading	
	3.8 Refrence	

Unit IV

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Shares Kinds of Shares Issue of Shares
- 4.3 Allotment of Shares Calls Share Certificate
- 4.4 Share Warrant Transfer and Transmission of Shares
- 4.5 Surrender and Forfeiture of shares.
- 4.6 let's Sum up
- 4.7 Question or review
- 4.8 Suggested reading
- 4.9 Refrence

Unit V

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Membership Acquisition of Membership
- 5.3 Member's Right and Liabilities
- 5.4 Cessation of Membership.
- 5.5 let's Sum up
- 5.6 Question or review
- 5.7 Suggested reading
- 5.8 Refrence

Unit VI

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Company Management
- 6.3 Appintment Qualification Company Secretary
- 6.4 Qualification and Duties
- 6.5 let's Sum up
- 6.6 Question or review
- 6.7 Suggested reading
- 6.8 Refrence

Unit VII

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Company Meeting Types, Procedure Requisitions of a Valid Meeting
- 7.3 Chairman Voting Resolutions
- 7.4 let's Sum up
- 7.5 Question or review
- 7.6 Suggested reading
- 7.7 Refrence

Unit VIII

- 8.0 Objectives
- 8.1 Introduction
- 8.2 Borrowing Powers of Companies
- 8.3 let's Sum up

	8.4 Question or review	
	8.5 Suggested reading	
	8.6 Reference	
	Unit IX 9.0 Objectives 9.1 Introduction 9.2 Majority Powers and Minority Rights 9.3 Prevention of Oppression and Mismanagement 9.4 let's Sum up 9.5 Question or review 9.6 Suggested reading 9.7 Reference Unit X 10.0 Objectives 10.1 Introduction 10.2 Winding – up of companies 10.3 let's Sum up 10.4 Question or review	
	10.5 Suggested reading	
	10.6 Reference	
BM 3.7	BANKING THEORY & PRACTICE	6
	 Unit 1.0 Objectives 1.1 Introduction 1.2 Barter – Meaning, Evaluation of Money, Forms, Monetization – Definition of Money, Functions, Significance. 1.3 let's Sum up 1.4 Question or review 	
	1.5 Suggested reading 1.8 Refrence	
	 1.5 Suggested reading 1.8 Refrence Unit II 2.0 Objectives 2.1 Introduction 2.2 Money Supply – Value of Money, Quantity Theory, Income Theory, Inflation, Deflation, Effects and control of Inflation and Deflation. 2.3 let's Sum up 2.4 Question or review 2.5 Suggested reading 2.6 Refrence Unit III 	
	 1.5 Suggested reading 1.8 Refrence Unit II 2.0 Objectives 2.1 Introduction 2.2 Money Supply – Value of Money, Quantity Theory, Income Theory, Inflation, Deflation, Effects and control of Inflation and Deflation. 2.3 let's Sum up 2.4 Question or review 2.5 Suggested reading 2.6 Refrence 	

- **3.2** Commercial Banking Definition of Bank And Banking, Functions
- **3.3** Bank Balance sheet and Port Folio Management, Credit Creation
- **3.4** Role in Developing Economy.
- **3.5** let's Sum up
- **3.6** Question or review
- **3.7** Suggested reading
- 3.8 Reference

Unit IV

- 4.0 Objectives
- **4.1** Introduction
- **4.2** Central Bank Functions of Central Bank and RBI, Instruments of Credit Control, Bank Rate Policy, Open Market Operations, Selective Credit Control,
- **4.3** Limitations of Instruments of Credit Control.
- 4.4 let's Sum up
- **4.5** Question or review
- **4.6** Suggested reading
- 4.7 Refrence

Unit V

- **5.0** Objectives
- **5.1** Introduction
- **5.2** Banking in India SBI, Nationalized Bank, RRBS, Cooperative Banks, Exim Banks, Banks Privatisation, Emerging.
- **5.3** Trends in Banking Social Banking, E- Banking, ATM Banking, Internet Banking, Credit Card, Debit Card.
- 5.4 let's Sum up
- **5.5** Question or review
- **5.6** Suggested reading
- **5.7** Refrence

Unit VI

- **6.0** Objectives
- **6.1** Introduction
- 6.2 Banker Customer Relationship
- **6.3** General and Special
- 6.4 let's Sum up
- **6.5** Question or review
- **6.6** Suggested reading
- **6.7** Refrence

Unit VII

- **7.0** Objectives
- **7.1** Introduction

7.2 Paying Banker – Payment In Due Course,	Duties dishonor of
cheques	
7.3 Statutory protection.	
7.4 let's Sum up	
7.5 Question or review	
7.6 Suggested reading	
7.7 Reference	
Unit VIII	
8.0 Objectives	
8.1 Introduction	
8.2 Collecting Banker	
8.3 Duties and statutory protection	
8.4 let's Sum up	
8.5 Question or review	
8.6 Suggested reading	
8.7 Reference	
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Unit IX	
9.0 Objectives	
9.1 Introduction	haran a Amain at
9.2 Advances – Modes of Creating Charge, Ad	ivances Against
Different Securities, Discounting of Bills.	
9.3 let's Sum up	
9.4 Question or review	
9.5 Suggested reading 9.6 Reference	
7.0 Reference	
BM 3.8 GLOBALISATION & SMALL BUSINESS	6
MANAGEMENT	
Unit I	
1.0 Objectives	
1.1 Introduction	
1.2 Nature of Small Scale and Cottage Industry	/ In India
1.3 Definition of Small Scale and Tiny Sectors	
1.4 Characteristics – Industrial Policy Issues.	
1.5 let's Sum up	
1.6 Question or review	
1.7 Suggested reading	
1.8 Refrence	
Unit II	
2.0 Objectives	
2.1 Introduction	
2.2 Establishment of Small Scale Unit – Feasib	oility Study
2.3 Location – Legal Formalities – Licensing a	
Incentives and Subsidies.	
2.4 let's Sum up	
2.5 Question or review	
2.6 Suggested reading	
2.7 Reference	

Unit III

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Present status of small scale industry enterprises in India
- 3.3 Problems of sickness Management Lack of Entrepreneurship.
- 3.4 let's Sum up
- 3.5 Question or review
- 3.6 Suggested reading
- 3.7 Refrence

Unit IV

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Entrepreneurship Concepts Types Profits of An Entrepreneur Manager Vs Entrepreneur
- 4.3 Factors affecting Development of Entrepreneurship
- 4.4 Role of Government to promote Entrepreneurship
- 4.5 Agencies started (NSIC, NISIET)
- 4.6 let's Sum up
- 4.7 Question or review
- **4.8** Suggested reading
- 4.9 Reference

Unit V

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Enterpreneurial Environment Entrepreneurial Dynamics
- 5.3 let's Sum up
- 5.4 Question or review
- **5.5** Suggested reading
- **5.6** Refrence

Unit VI

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Women Entrepreneur Areas Open for Women Entrepreneure
- 6.3 let's Sum up
- 6.4 Question or review
- **6.5** Suggested reading
- 6.6 Refrence

Unit VII

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Financial Requirements Structure and Management of Fixed and working capital
- 7.3 Sources of Capital, Financial institutions

	7.4 Problems of financing analysis	
	7.5 Project appraisals – criteria for selection.	
	7.6 let's Sum up	
	7.7 Question or review	
	7.8 Suggested reading	
	7.9 Reference	
	Unit VIII	
	8.0 Objectives	
	8.1 Introduction	
	8.2 Globalisation and Small Industry	
	8.3 Impact on Indian Society	
	8.4 Features of Technology	
	8.5 Social consequences	
	8.6 Business responsibility for technological changes	
	8.7 let's Sum up	
	8.8 Question or review	
	8.9 Suggested reading	
	8.10 Reference	
BM 3.9	ORGANISATIONAL BEHAVIOUR	6
	Unit I Historical Development of Organisational Behaviour	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Meaning, Definition and concepts of organizational behavior	
	1.3 Nature of people and Nature of organization.	
	1.4 let's Sum up	
	1.5 Question or review	
	1.6 Suggested reading	
	1.7 Reference	
	Unit II Personality	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Meaning	
	2.3 Definiton, Development, Determinants	
	2.4 Study of Individual differences	
	2.5 Physical intelligence	
	2.6 Mental, perception, aptitude and Mechanical	
	2.7 let's Sum up	
	2.8 Question or review	
	2.9 Suggested reading	
	2.10 Refrence	
	2.10 Reficied	
	Unit III Theories of Personality	
	3.0 Objectives	
	3.1 Introduction	
	3.2 Type Theories, Intrapsychic Theory	
•	1 3.2 1 ypo Theories, muapsyome Theory	1

- 3.3 Trait Theory, Self Theory
- 3.4 Social Learning Theory.
- 3.5 let's Sum up
- 3.6 Question or review
- 3.7 Suggested reading
- 3.8 Refrence

Unit IV Perception

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Nature, Importance, Principles and Factors.
- 4.3 let's Sum up
- 4.4 Question or review
- 4.5 Suggested reading

Reference

Unit V Motivation and Work

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Traditional and HR Approach to Motivation
- 5.3 Mc Gregor's and Maslows Model
- 5.4 Hertzber's And Vroom's Theory
- 5.5 Theory X, Y and Z
- 5.6 let's Sum up
- 5.7 Question or review
- 5.8 Suggested reading
- 5.9 Refrence

Unit VI Leadership

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Autocratic, Paternalistic and Democratic Styles
- 7.3 Financial & Non Financial Investments.
- 7.4 let's Sum up
- 7.5 Question or review
- 7.6 Suggested reading
- 7.7 Refrence

Unit VII Group Dynamics

- 8.0 Objectives
- 8.1 Introduction
- 8.2 Nature of Groups Types, Group Dynamics, Group Behaviour
- 8.3 Concept of Group Effectiveness Managing Inter Group Dynamics
- 8.4 Group Norms.
- 8.5 let's Sum up
- 8.6 Question or review
- **8.7** Suggested reading
- 8.8 Refrence

Unit VIII Interactive Behaviour and Conflict 9.0 Objectives 9.1 Introduction 9.2 Intra – Individual – Intra – Personal Conflicts 9.3 Transactional Analysis, Johari Window, Inter Group Conflict 9.4 Conflict Resolution 9.5 let's Sum up 9.6 Question or review 9.7 Suggested reading 9.8 Reference	
Unit IX Organisation Culture 6.0 Objectives 6.1 Introduction 6.2 Learning Culture 6.3 Organisational Design 6.4 let's Sum up 6.5 Question or review 6.6 Suggested reading 6.7 Reference	
BM 3.10 HUMAN RESOURCE MANAGEMENT & INDUSTRIAL RELATIONS Unit 1: 1.0 Introduction 1.1 Objectives 1.2 Performance Appraisal and Job Evaluation 1.3 Performance Appraisal, Appraisal Process 1.4 Past Oriented Methods 1.5 Future – oriented Appraisals 1.6 Organisational strategy and Performance Appraisal 1.7 Job Evaluation, Definition, Objectives, Principles – Methods and Limitations. 1.9 let's Sum up 1.9 Question or review 1.10 Suggested reading 1.11 Reference Unit II 2.0 Objectives 2.1 Introduction 2.2 Industrial Realtions – Meaning and scope 2.3 Industrial peace and Harmony 2.4 Industrial conflicts 2.5 Strikes and lockouts 2.6 Causes and consequences 2.7 let's Sum up	6

- 2.9 Suggested reading
- 2.10 Reference

Unit 3:

- 3.0 Introduction
- 3.1 Objectives
- 3.2 Trade Unionism in India
- 3.3 Functions and Role of Trade Unions
- 3.4 Types of Trade Unions
- 3.5 Union Problems
- 3.6 Recognition, Inter and Intra-Union rivalry
- 3.7 Multiplicity of Unions
- 3.8 let's Sum up
- 3.9 Question or review
- 3.10 Suggested reading
- 3.11 Reference

Unit 4:

- 4.0 Introduction
- 4.1 Objectives
- 4.2 Settlement of Industrial Disputes
- 4.3 Conciliation, Arbitration and Adjudication
- 4.4 Preventive Measures Works committees
- 4.5 Code of Discipline ILO Indian Labour conferences and
- 4.6 Industrial committees Wage boards.
- 4.7 let's Sum up
- 4.8 Question or review
- 4.9 Suggested reading
- 4.10 Reference

Unit 5:

- 5.0 Introduction
- 5.1 Objectives
- 5.2 Collective Bargaining
- 5.3 Process Prerequisites
- 5.4 Program in India Constraints
- 5.5 let's Sum up
- 5.6 Question or review
- 5.7 Suggested reading
- 5.8 Reference

Unit 6:

- 6.0 Introduction
- 6.1 Objectives
- 6.2 Workers Participation in Management Introduction,
- 6.3 Concept Determinants
- 6.4 Workers participation in Management in India
- 6.5 let's Sum up
- 6.6 Question or review
- 6.7 Suggested reading

	6.8 Reference	
	Unit 7:	
	7.0 Introduction	
	7.1 Objectives	
	7.2 Principles and objectives of Labour Legislation	
	7.3 let's Sum up	
	7.4 Question or review	
	7.5 Suggested reading	
	7.6 Reference	
	Unit 8:	
	8.0 Introduction	
	8.1 Objectives	
	8.2 Employee benefits and Services	
	8.3 Health, safety and welfare measures	
	8.4 Other fringe benefits – social security	
	8.5 Human engineering	
	8.6 let's Sum up	
	8.7 Question or review	
	8.8 Suggested reading	
	8.9 Reference	
BM 3.11	ADVANCED FINANCIAL MANAGEMENT	6
	W. 4. 4	
	Unit 1:	
	1.0 Introduction	
	1.1 Objectives	
	1.2 Financial statements – Meaning, Analysis and Interpretation of Financial statements	
	1.3 Types of financial analysis, techniques of Financial analysis	
	1.4 Comparative financial statements, common size financial	
	statements	
	1.5 Trend percentages, cash flow, fund flow, ratio analysis	
	1.6 let's Sum up	
	1.7 Question or review	
	1.8 Suggested reading	
	1.9 Reference	
	Unit 2:	
	2.0 Introduction	
	2.1 Objectives	
	2.2 Valuation of shares – circumstances, methods of valuation.	
	2.3 let's Sum up	
	2.4 Question or review	
	2.5 Suggested reading	
	2.6 Reference	
	Unit 3: 3.0 Introduction	

- 3.1 Objectives
- 3.2 Nature and scope of investment, investments and speculation meaning, Difference between investment and speculation.
- 3.3 let's Sum up
- 3.4 Question or review
- 3.5 Suggested reading
- 3.6 Reference

Unit 4:

- 4.0 Introduction
- 4.1 Objectives
- 4.2 Capital and Money Markets
- 4.3 Definition, Scope, Relationship between investment funds
- 4.4 Returns on investment instruments.
- 4.5 let's Sum up
- 4.6 Question or review
- 4.7 Suggested reading
- 4.8 Reference

Unit 5:

- 5.0 Introduction
- 5.1 Objectives
- 5.2 Securities definitions, types of securities
- 5.3 Government and corporate securities
- 5.4 Meaning, classification and evaluation, Characteristics
- 5.5 let's Sum up
- 5.6 Question or review
- 5.7 Suggested reading
- 5.8 Reference

Unit 6:

- 6.0 Introduction
- 6.1 Objectives
- 6.2 Stock markets in India meaning, functions, and features
- 6.3 Role of stock market in economic development
- 6.4 Weakness of Indian stock market, reforms after 1991, listing of securities in the stock market.
- 6.5 let's Sum up
- 6.6 Question or review
- 6.7 Suggested reading
- 6.8 Reference

Unit 7:

- 7.0 Introduction
- 7.1 Objectives
- 7.2 Securities and Exchange board of India (SEBI)
- 7.3 Meaning, SEBI control and regulations
- 7.4 Role of SEBI in the stock market,
- 7.5 Primary markets, meaning, features, weakness, secondary markets

- 7.6 Meaning features, weakness, stock brokage.
- 7.7 let's Sum up
- 7.8 Question or review
- 7.9 Suggested reading
- 7.10 Reference

Unit 8:

- 8.0 Introduction
- 8.1 Objectives
- 8.2 Fundamental Analysis
- 8.3 Meaning, economic analysis
- 8.4 Industry analysis, company analysis
- 8.5 Role on the investment decision, criticisms for fundamental analysis
- 8.6 let's Sum up
- 8.7 Question or review
- 8.8 Suggested reading
- 8.9 Reference

Unit 9:

- 9.0 Introduction
- 9.1 Objectives
- 9.2 Technical analysis
- 9.3 Meaning, role on the investment decision
- 9.4 Tools of technical analysis
- 9.5 let's Sum up
- 9.6 Question or review
- 9.7 Suggested reading
- 9.8 Reference

Unit 10:

- 10.0 Introduction
- 10.1 Objectives
- 10.2 Portfolio management meaning, advantages, efficient capital market, meaning
- 10.3 Forms of efficiency weak form
- 10.4 Semi strong form
- 10.5 Strong form, strong form (theory only)
- 10.6 Risk and return (Theory only)
- 10.7 let's Sum up
- 10.8 Question or review
- 10.9 Suggested reading
- 10.10 Reference

Examination Centre

SI.No.	Name of Centre	Address of Centre		Name of Affiliating University/ HEI	
			1	Whether examination centre is within the terrotorial jurisdiction of the HEI as per Annexure IV of ODL Regulations	Yes
		Hampankatta,	2	Whether the examination centre is located as per clause 13(7) of Part IV of Regulations	Yes
1	University College, Hampankatta	Mangaluru	3	Provision of CCTV Cameras	Yes
			4	Provision of Bio-metric attendance	Yes
			5	Provision of Video recording	Yes
			1	Whether examination centre is within the terrotorial jurisdiction of the HEI as per Annexure IV of ODL Regulations	Yes
	Field Marshal K M Cariappa College,		2	Whether the examination centre is located as per clause 13(7) of Part IV of Regulations	Yes
2	Madikeri	Madikeri	3	Provision of CCTV Cameras	Yes
			4	Provision of Bio-metric attendance	Yes
			5	Provision of Video recording	Yes
			1	Whether examination centre is within the terrotorial jurisdiction of the HEI as per Annexure IV of ODL Regulations	Yes
			2	Whether the examination centre is located as per clause 13(7) of Part IV of Regulations	Yes
3	St. Philomena College, Puttur	Puttur	3	Provision of CCTV Cameras	Yes
			4	Provision of Bio-metric attendance	Yes

			5	Provision of Video recording	Yes
			1	Whether examination centre is within the terrotorial jurisdiction of the HEI as per Annexure IV of ODL Regulations	Yes
			2	Whether the examination centre is located as per clause 13(7) of Part IV of Regulations	Yes
4	Milagres College, Kallianpur	Kallianpur, Kundapura	3	Provision of CCTV Cameras	Yes
			4	Provision of Bio-metric attendance	Yes
			5	Provision of Video recording	Yes
			1	Whether examination centre is within the terrotorial jurisdiction of the HEI as per Annexure IV of ODL Regulations	Yes
	Dr. G Shankar Govt. First Grade College, Udupi		2	Whether the examination centre is located as per clause 13(7) of Part IV of Regulations	Yes
5		Ajjarakadu, Udupi	3	Provision of CCTV Cameras	Yes
			4	Provision of Bio-metric attendance	Yes
			5	Provision of Video recording	Yes
			1	Whether examination centre is within the terrotorial jurisdiction of the HEI as per Annexure IV of ODL Regulations	Yes
	Rosario College, Mangaluru Mangaluru	2	Whether the examination centre is located as per clause 13(7) of Part IV of Regulations	Yes	
6		Mangaluru	3	Provision of CCTV Cameras	Yes
		4	Provision of Bio-metric attendance	Yes	
			5	Provision of Video recording	Yes
			1	Whether examination centre is within the terrotorial jurisdiction of the HEI as per Annexure IV of ODL Regulations	Yes

	Dr. Dayananda Pai Sathish Pai Govt.		2	Whether the examination centre is located as per clause 13(7) of Part IV of Regulations	Yes
7	First Grade College, Mangaluru	I Carstreet Mangallirii I	3	Provision of CCTV Cameras	Yes
			4	Provision of Bio-metric attendance	Yes
			5	Provision of Video recording	Yes

Self-Learning Material Content Programme: Master of Commerce (M.Com)

Ist Year

	I st Year	
Course Code	Course Name	Study hours/ Credit
MACMC 101N	MANAGEMENT PERSPECTIVES	7
		•
	Unit -1	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Development of Modern Management Thought and	
	Pattern of Management Analysis	
	1.3 Concept, Definitions and functions of Management	
	1.4 Significance, Evolution of Management Thought	
	1.5 F.W Taylor and Scientific Management – Henri Fayol and	
	Principles of Management	
	1.6 Elton Mayo and Hawthorne experiment – patterns of	
	Management Analysis – Recent Trends.	
	1.7 Let us sum up	
	1.7 Let us sum up 1.8 Questions or review	
	1.8 Questions of review 1.9 Suggested reading	
	1.10 References	
	1.10 References	
	Unit – 2	
	2.0 Objectives 2.1 Introduction	
	2.2 Planning, Concept	
	2.3 Nature and Purpose	
	2.4 Types of Plans	
	2.5 Steps in Planning	
	2.6 Decision Making	
	2.7 Rationality in Decision making	
	2.8 Bounded Rationality	
	2.9 Decision making Process	
	2.10 Types of Decisions	
	2.11 Programmed and Non Programmed	
	2.12 Decision making under the conditions of certainty	
	2.13 uncertainty and risk – modern approaches to decision	
	making	
	2.14 Let us sum up	
	2.15 Questions or review	
	2.16 Suggested reading	
	2.17 References	
	Unit 3	
	Unit – 3	
	3.0 Objectives	
	3.1 Introduction	

3.2 Organizing: concept. Principles, Organisation Structure – Mechanistic and Organic-Project and Matrix- Format and Informal – Chain of Command 3.3 Span of Management 3.4 Authority –Power-Line and Staff – Functional Authority 3.5 Decentralization and Delegation of Authority – Recent Trends 3.6 Let us sum up 3.7 Questions or review 3.8 Suggested reading 3.9 References Unit – 4 4.0 Objectives 4.1 Introduction 4.2 Human Resource Planning and Development-concept-Human Resource Planning 4.3 External and Internal Sources 4.4 Recruitment, Selection, Placement, Training and Development – performance Appraisal 4.5 Promotion, Types and Criteria for Promotion, Demotion, Transfer. 4.6 Let us sum up 4.7 Questions or review 4.8 Suggested reading 4.9 References **Unit** – **5** 5.0 Objectives 5.1 Introduction 7 5.2 Leadership-concept-Trait approaches- Great Man Theory – Leadership Behavior and Styles – Situational or contingency Approach 5.3 Fiedlers Contingency Approach to Leadership 5.4 The Path Goal – Approach to Leadership 5.5 Let us sum up 5.6 Questions or review 5.7 Suggested reading 5.8 References Unit - 6 6.0 Objectives 6.1 Introduction 6.2 Motivation: - Concept. Motivation and Motivators 6.3 Theories of Motivation, the Carrot and the stick 6.4 The need Hierarchy; Hygiene approach 6.6 The Expectancy Theory, The Porter and Lawler Model 6.6 Equity Theory, Reinforcement Theory 6.7 McClelland's Needs Theory of Motivation 6.8 Job Enrichment, Morale

	6.9 Let us sum up	
	6.10 Questions or review	
	6.11 Suggested reading	
	6.12 References	
	Unit – 7	
	7.0 Objectives	
	7.1 Introduction	
	7.2 Communication : Concept, Importance, Purpose	
	7.3 The Communication Process	
	7.4 Forms of Communication in the Organisation	
	7.5 Barriers to Communication – Effective	
	Communication	
	7.6 Let us sum up	
	7.7 Questions or review	
	7.8 Suggested reading	
	7.9 References	
	7.7 References	
	Unit – 8	
	8.0 Objectives	
	8.1 Introduction	
	8.2 Control: Concept, Nature, Control Process	
	8.4 Critical Control Points and Standards	
	8.4 Requirements for Effective Control – T.Q.M, Kaizen	
	8.5 Quality Circles, Just in Time, and ISO 9000 Series	
	8.6 Let us sum up	
	8.7 Questions or review	
	8.8 Suggested reading	
	8.9 References	
	8.9 References	
MACMC 102N	MANAGERIAL ECONOMICS	7
	TT *4 4	
	Unit -1	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Nature and scope of managerial economics: objectives of a	
	firm, economic, theory and managerial theory	
	1.3 Role of managerial economists, micro-economic analysis	
	1.4 Positive and normative approach, core economic concepts –	
	incremental opportunity and discounting principles.	
	1.5 Equi-marginal principles and decision – science.	
	1.6 Let us sum up	
	<u> </u>	
	1.7 Questions or review	
	1.8 Suggested reading	
	1.9 References	
	TI *4 - 2	
	Unit – 2	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Demand analysis and forecasting: individual and market	
	demand functions, law of demand, determinants of demand	

- 2.3 Elasticity of demand
- 2.4 Types of demand elasticity, Elasticity and managerial decisions, market equilibrium, demand forecasting
- 2.5 Methods of demand forecasting, Demand forecasting techniques and current forecasting practices in business.
- 2.6 Let us sum up
- 2.7 Questions or review
- 2.8 Suggested reading
- 2.9 References

Unit - 3

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Cost analysis and determinants: cost concepts and classification, cost relationship, cost-output relationship in short-run and long-run
- 3.3 Economics of scale and diseconomics of scale, cost control and cost-reduction in business.
- 3.4 Let us sum up
- 3.5 Questions or review
- 3.6 Suggested reading
- 3.7 References

Unit – 4

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Production theory and law of supply: production function production with one and multi-variable inputs; stages of production; economics of scale, estimation of production function-cost theory and estimation; economic value analysis;
- 4.3 Short and long run cost functions, nature, shape and inter relationship, law of variable proportions
- 4.4 Law of returns to scale, law of supply and elasticity of supply.
- 4.5 Let us sum up
- 4.6 Questions or review
- 4.7 Suggested reading
- 4.8 References

Unit - 5

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Price determination under different market conditions and pricing practice
- 5.3 Characteristics of different market-structures-price determination and firm's equilibrium in short run and long run under perfect competition
- 5.4 Monopolistic competition, oligopoly and monopoly pricing practices-methods of price determination practice

- 5.5 Pricing of multiple products, price discrimination, international price discrimination and dumping
- 5.6 Transfer pricing.
- 5.7 Let us sum up
- 5.8 Questions or review
- 5.9 Suggested reading
- 5.10 References

Unit - 6

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Theory of consumer choice-cardinal utility approach
- 6.3 Indifference approach
- 6.4 Revealed preference and theory of consumer choice under risk
- 6.5 Demand estimation for major consumer durable and non-durable products.
- 6.6 Let us sum up
- 6.7 Questions or review
- 6.8 Suggested reading
- 6.9 References

Unit - 7

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Knowledge economy and basic framework; knowledge management
- 7.3 Different dimensions and features of knowledge economy
- 7.4 Knowledge as a factor of production
- 7.5 Internet economy, k-profit and k-business
- 7.6 Web- based technical services.
- 7.7 Let us sum up
- 7.8 Questions or review
- 7.9 Suggested reading
- 7.10 References

Unit - 8

- 8.0 Objectives
- 8.1 Introduction
- 8.2 Business cycles; Nature and phases of a business cycle, theories of business cycle-psychological, profit, monetary, innovation, cobweb, samuelson and

Hick's theories.

- 8.3 Evil effects of cyclical fluctuations on business firms and minimizing negative effects of business cycles
- 8.4 Inflation, demand full and cast push inflation.
- 8.5 Let us sum up
- 8.6 Questions or review
- 8.7 Suggested reading
- 8.8 References

MACMC 103N	FINANCIAL MANAGEMENT	7
	Unit -1: Financial Management 1.0 Objectives 1.1 Introduction	
	 1.2 Meaning, Nature and Scope of Finance 1.3 Financial Goal-Practice Vs Wealth maximization 1.4 Finance Functions – Investments, Financing dividend decisions. 	
	1.5 Let us sum up 1.6 Questions or review 1.7 Suggested reading	
	1.8 References	
	Unit -2: Capital Budgeting 2.0 Objectives 2.1 Introduction 2.2 Nature of investment decisions; investment evaluation criteria – time value of money concepts	
	 2.3 Net present value, internal rate of return 2.4 Profitability index, payback period, accounting rate of return 2.5 NPV and IRR comparison; Capital rationing; Risk analysis 	
	in capital budgeting. 2.6 Let us sum up 2.7 Questions or review 2.8 Suggested reading	
	2.9 References Unit – 3 : Cost of capital	
	3.0 Objectives 3.1 Introduction 3.2 Meaning and significance of cost of capital 3.3 Calculation of cost of debt, preference capital	
	3.4 Equity capital and retained earning 3.5 Combined cost of capital (weighted) 3.6 Cost of equity and CAPM 3.7 Let us sum up	
	3.8 Questions or review 3.9 Suggested reading 3.10 References	
	 Unit – 4: Operating and Financial Leverage 4.1 Objectives 4.2 Introduction 4.3 Measurement of leverages; effects of operating and financial leverage on profit 	
	4.4 Analysing alternate financial plans4.5 Combined financial and operating leverage4.6 Let us sum up	

- 4.7 Questions or review
- 4.8 Suggested reading
- 4.9 References

Unit – 5: Capital Structure Theories

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Assumptions Net income approach net operating income approach –optimal capital structure Modigliani Miller- Approach (MM) basic propositions assumptions limitations Traditional approach Pecking order theory Trade off theory.
- 5.3 Let us sum up
- 5.4 Questions or review
- 5.5 Suggested reading
- 5.6 References

Unit – 6: Dividend Policies

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Issues in dividend policies, Walter's model
- 6.3 Gordon's model, M M hypothesis
- 6.4 Dividend and uncertainty, relevance of dividend
- 6.5 Dividend policy in practice; forms of dividends
- 6.6 Stability in dividend policy; corporate dividend behavior.
- 6.7 Let us sum up
- 6.8 Questions or review
- 6.9 Suggested reading
- 6.10 References

Unit – 7: Management of Working Capital

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Meaning, Significance and types of working capital
- 7.3 Calculating operating cycle period and estimation of working capital requirement
- 7.4 Financing of working capital and norms of bank finance
- 7.5 Sources of working capital; factoring services
- 7.6 Various committee reports on Bank Finance; dimensions of working capital Management
- 7.7 Let us sum up
- 7.8 Questions or review
- 7.9 Suggested reading
- 7.10 References

Unit – 8: management of Cash, receivables and inventory

- 8.0 Objectives
- 8.1 Introduction

	8.2 Supply chain finance, Economic Value Added (EVA)	
	concepts	
	8.3 MVA, Risk –return relationships.	
	8.4 Let us sum up	
	8.5 Questions or review	
	8.6 Suggested reading	
	8.7 References	
MACMC 104N	ORGANISATIONAL BEHAVIOUR	7
	Unit -1: An overview of Organisational Behaviour	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Meaning, Definition, Development-Perspectives & Goals-	
	Features and Models of OB-Levels of analysis of OB.	
	1.3 Importance of OB-Forces, affecting OB-Disciplines	
	Contributing to OB-Behaviour model for organizational	
	efficiency –OB Disciplines.	
	1.4 Let us sum up	
	1.5 Questions or review	
	1.6 Suggested reading	
	1.7 References	
	1./ References	
	U-i4 2 . I- 1: i 1- 1 Di i f Oi 4: 1	
	Unit – 2 : Individual Dimensions of Organisational	
	Behaviour	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Introduction-Foundation of individual behavior-causes of	
	human behavior-Developing an OB Model:	
	2.3 Dependent and independent variable-Individual differences.	
	2.4 The nature of learning-Process of Perception-Work	
	motivation & reward-Individual behavior and personality	
	2.5 Theories and Traits, Social Perception/Person Perception,	
	Impression Management	
	2.6 Let us sum up	
	2.7 Questions or review	
	2.8 Suggested reading	
	2.9 References	
	Unit – 3: Inter –Personal and Group Dynamies	
	3.0 Objectives	
	3.1 Introduction	
	3.2 Group dynamics-work team & group decision making-	
	communication & Leadership-Authority	
	<u> </u>	
	3.3 Power & politics – Dynamics of conflict 3.4 Transactional analysis – Stress Management – Control	
	3.4 Transactional analysis – Stress Management – Control	
	3.5 Process & Behavioural dimensions 2.6 Notice of groups, Crowns VS toom conflict. Notice level	
	3.6 Nature of groups –Groups VS team-conflict: Nature, level,	
	Sources of conflict in organization, Symptions, causes,	
	strategies for the management of conflict.	

- 3.7 Let us sum up
- 3.8 Questions or review
- 3.9 Suggested reading
- 3.10 References

Unit – 4: Organisational Process and Structure

- 4.1 Objectives
- 4.2 Introduction
- 4.3 Introduction, meaning, Definitions: organizational design & Structure –jobs and the design of work-organisational culture: the key role, functions & effects
- 4.4 The leaders role in shaping and reinforcing culture, organizational socialization, assessing organizational culture
- 4.5 Organizational culture challenge
- 4.6 Career Management: the career stage model, managerial implications: managing your career.
- 4.7 Let us sum up
- 4.8 Questions or review
- 4.9 Suggested reading
- 4.10 References

Unit – 5: Organisational Dynamics

- 5.1 Objectives
- 5.2 Introduction
- 5.3 Meaning, Definition, Nature-Organisational change
- 5.4 Stress Management: Forces for change, Planned change
- 5.5 Resistance to change-Approaches to managing organizational change-creating a culture for change
- 5.6 Organisational change in Indian Business-Work stress and its management-Global implications-Managing change.
- 5.7 Let us sum up
- 5.8 Questions or review
- 5.9 Suggested reading
- 5.10 References

Unit – 6: People, Processes and Performance

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Meaning, Definition, Scope-Power, Politics
- 6.3 Decision making in organization: introduction, power & Influences, Empowerment
- 6.3 Organizational politics, organizational governance
- 6.5 The ethics of power & politics –Communication
- 6.6 Conflict and negotiation in organization
- 6.7 Introduction, communication in organization, conflict, Negotiation in organization.
- 6.8 Let us sum up
- 6.9 Questions or review
- 6.10 Suggested reading

	6.11 References	
	Unit – 7: Emerging Organisation Development Concepts in	
	the New Millennium	
	7.0 Objectives	
	7.1 Introduction	
	7.2 Scope-paradigm shift in OB-Organisational environment –	
	Development management process.	
	7.3 Natural management principles-implication on management	
	& market indigenization of Western management	
	7.4 Foundation of western management	
	7.5 Wisdom of the east blending with the best of west	
	7.6 Future of OB: theory, research & practices.	
	7.7 Let us sum up	
	7.8 Questions or review	
	7.9 Suggested reading	
	7.10 References	
	Unit – 8 : Macro-level Organisational Behaviour	
	8.0 Objectives	
	8.1 Introduction	
	8.2 Macro- level organization behavior	
	8.3 Introduction, meaning, Nature-learning, understanding and	
	adoption to the work environment	
	8.4 Contemporary thinking, Reinforcement theory, types and	
	schedules of reinforcement	
	8.5 Learning, managerial implication of learning –Training:	
	concepts, methods and techniques	
	8.6 Transformation of management in the next millennium:	
	Trends, Behavioural bias, problem of OB.	
	8.7 Let us sum up	
	8.8 Questions or review	
	8.9 Suggested reading	
	8.10 References	
MACMC 105N	MARKETING MANAGEMENT	7
	Unit -1	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Marketing creating and capturing customer value;	
	understanding the marketing place and customer needs,	
	wants and demands, customer value and satisfaction,	
	customer relationship marketing.	
	1.3 Creating customer loyalty, retention and building customer	
	equity, selling and marketing concept, convert customers	
	wants into needs.	
	1.4 Let us sum up	
	1.5 Questions or review	

- 1.6 Suggested reading
- 1.7 References

Unit - 2

- 2.0 Objectives
- 2.1 Introduction
- 2.2 Marketing strategy and the marketing mix; customer-driven marketing strategy, developing integrated marketing
- mix, marketing analysis, marketing planning and marketing implementation
- 2.3 SWOT analysis, competitive advantage and value chain, Porters three generic strategies, market segmentation, consumer behavior and its models.
- 2.4 Let us sum up
- 2.5 Questions or review
- 2.6 Suggested reading
- 2.7 References

Unit - 3

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Marketing environment: internal and external environment, BCG matrix, ICT in marketing management
- 3.3 Creating healthy and vibrant marketing environment
- 3.4 The qualities of conscious marketing leaders, market challenger, market follower and market niches.
- 3.5 Let us sum up
- 3.6 Questions or review
- 3.7 Suggested reading
- 3.8 References

Unit - 4

- 4.0 Objectives
- 4.1 Introduction
- 4.2 New-product development: new product development strategy, the new-product development process, product life-cycle-strategies, product engineering, pricing strategies, product mix strategies.
- 4.3 Public policy and pricing.
- 4.4 Let us sum up
- 4.5 Questions or review
- 4.6 Suggested reading
- 4.7 References

Unit - 5

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Advertising and public relations: setting advertising objectives, DAGMAR,
- 5.3 Advertising copy, public relations

- 5.4 The role and impact of public relations, major public relations tools.
- 5.5 Let us sum up
- 5.6 Questions or review
- 5.7 Suggested reading
- 5.8 References

Unit - 6

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Retail-marketing: retail and mall-marketing
- 6.3 Types of retailers, the scope and importance of retail business
- 6.4 Trends on retail-marketing, retailing strategies, retailoutlets and consumer shopping types.
- 6.5 Let us sum up
- 6.6 Questions or review
- 6.7 Suggested reading
- 6.8 References

Unit - 7

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Brand management
- 7.3 Brand loyalty
- 7.4 Brand positioning
- 7.5 Brand repositioning
- 7.6 Brand extensions
- 7.7 Brand feelings
- 7.8 Brand equity
- 7.9 Brand associations and managing brand power in the competitive market.
- 7.10 Let us sum up
- 7.11 Questions or review
- 7.12 Suggested reading
- 7.13 References

Unit - 8

- 8.0 Objectives
- 8.1 Introduction
- 8.2 Marketing research: meaning and definition
- 8.3 Scope and uses of marketing research
- 8.4 Elements of marketing research
- 8.5 Marketing and sales analysis research
- 8.6 Future market research on 4 P's and 4 C's.
- 8.7 Let us sum up
- 8.8 Questions or review
- 8.9 Suggested reading
- 8.10 References

Unit - 9	
9.0 Objectives	
9.1 Introduction	
9.2 Issues and developments in marketing management	
9.3 Social-marketing, green-marketing, international marketing,	
marketing-control, ethical issues and dilemmas in the	
present marketing conditions	
9.4 Marketing myopia and consultancy marketing	
9.5 Trading-up and trading down marketing strategies.	
9.6 Let us sum up	
9.7 Questions or review	
9.8 Suggested reading	
9.9 References	

Self-Learning Material Content Programme: Master of Commerce (M.Com) IInd Year

Course Code	Course Name	Study hours/
MACMC 201 N	BUSINESS ENVIRONMENT AND GOVERNMENT POLICY	Credit 7
	Unit -1 : Conceptual Framework of Business Environment	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Concept, Significance and Nature of Business Environment1.3 Internal and External, Changing Dimensions of Business Environment	
	1.4 Techniques of Environmental Scanning and Monitoring	
	1.5 Let us sum up	
	1.6 Questions or review	
	1.7 Suggested reading	
	1.8 References	
	Unit – 2: Economic Environment of Business	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Significance – Elements- Economic Systems and Business Environment	
	2.3 Government Policies – Industrial Policy, Fiscal Policy	
	2.4 Monetary Policy, EXIM Policy – Development Financial	
	Institutions (DFI's)	
	2.5 Promotion of Indian Business	
	2.6 Economic Reforms, Liberalisation.	
	2.7 Let us sum up	
	2.8 Questions or review	1

- 2.9 Suggested reading
- 2.10 References

Unit – 3: Politico – Legal Environment of Business

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Critical Elements of Political Environment
- 3.3 Government and Business
- 3.4 Changing Dimensions of Legal Environment in India
- 3.5 MRTP Act, FEMA and Licensing Policy
- 3.7 Consumer Protection Act of 1986
- 3.7 Let us sum up
- 3.8 Questions or review
- 3.9 Suggested reading
- 3.10 References

Unit - 4: Socio - Cultural Environment

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Critical Elements of Socio-Cultural Environment
- 4.3 Social Institutions and Systems
- 4.4 Social Values and attitudes
- 4.5 Social Groups, Social change and corporate choice
- 4.6 Dualism in Indian Society and Problems of Uneven income Distribution
- 4.7 Indian Business System
- 4.8 Social Responsibility of Business
- 4.9 Consumerism in India
- 4.10 Let us sum up
- 4.11 Questions or review
- 4.12 Suggested reading
- 4.13 References

Unit – 5: Business Policy

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Importance of Business Policy
- 5.3 Essentials of business Policies
- 5.4 Classification of business policy
- 5.5 Production Policy Personnel Policy Financial Policy 5.6 Marketing Policy
- 5.7 Let us sum up
- 5.8 Questions or review
- 5.9 Suggested reading
- 5.10 References

Unit – 6: Micro, Small and Medium Enterprises (MSME) in India

- 6.0 Objectives
- 6.1 Introduction

	6.2 Govt. Policy for promoting MSME	
	6.3 Development Programmes and service for MSME	
	6.4 Let us sum up	
	6.5 Questions or review	
	6.6 Suggested reading	
	6.7 References	
	Unit – 7: Technological Environment	
	7.0 Objectives	
	7.1 Introduction	
	7.2 Technology and Business	
	7.3 Micro Level Problems and Prospects	
	7.5 Status of Technology in India	
	e.	
	7.5 Technology Policy	
	7.6 Let us sum up	
	7.7 Questions or review	
	7.8 Suggested reading	
	7.9 References	
	Unit – 8 : Business Ethics	
	8.0 Objectives	
	8.1 Introduction	
	8.2 Principles of Business ethics	
	8.3 Doctrine of trusteeship	
	<u> </u>	
	8.4 unethical practices	
	8.5 Good ethics and good business	
	8.6 Let us sum up	
	8.7 Questions or review	
	8.8 Suggested reading	
	8.9 References	
MACMC	STRATEGIC MANAGEMENT	7
202N	Unit -1: The Nature of Strategic Management	
	1.0 Objectives	
	1.1 Introduction	
	1.2 The concepts of strategy and competitive Advantage	
	1.3 Levels at which strategy operates; Schools of thought	
	1.4 Definition of strategic Management	
	1.5 Strategic management process-strategy formulation	
	1.6 Strategy implementation and strategy evaluation	
	1.7 A model of strategic management process	
	1.8 Strategic decision making – cognitive bases and strategic	
	decision	
	1.9 Dimensions/characteristics of strategic decisions	
	1.10 Techniques for improving decision making; concept of	
	environment; the 7-5 framework; strategic intent; vision	
	versus mission	
	1.11 The process of developing a Mission statement, components	
	of a Mission statement.	
	1.12 Let us sum up	
i e	1.13 Questions or review	

- 1.14 Suggested reading
- 1.15 References

Unit – 2: External Factors Analysis

- 2.0 Objectives
- 2.1 Introduction
- 2.2 Key external forces Economic forces, socio, cultural, demographic and environmental forces, political, Governmental and legal forces, global forces,

Technological Forces, and competitive Forces

- 2.3 Industry and competitor analysis
- 2.4 Definition of industry, industry life cycle analysis
- 2.5 Concept and implications of strategic group
- 2.6 The external factor evaluation (EFE) Matrix
- 2.7 The competitive profile matrix (CPM)
- 2.8 Techniques to monitor the Environment
- 2.9 Factors to be considered for Environmental Scanning
- 2.10 Let us sum up
- 2.11 Questions or review
- 2.12 Suggested reading
- 2.13 References

Unit – 3: Internal Factors Analysis

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Process of Internal Analysis

Distinctive Competencies, organizational Resources and capabilities

- 3.3 Considerations in Organisational Appraisal
- 3.4 Methods and techniques used for organizational appraisal; The Internal factor Evaluation (IFE) Matrix.
- 3.5 Let us sum up
- 3.6 Questions or review
- 3.7 Suggested reading
- 3.8 References

Unit – 4: Building competitive advantage through corporate –Level strategy

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Integration strategies Forward integration, Backward Integration, Horizontal Integration, Intensive Strategies
- 4.3 Market penetration, Market development, product development; diversification strategies
- 4.4 Concentric, horizontal and conglomerate;
- 4.5 Defensive strategies retrenchment/Turnaround Strategy, Divestiture, Liquidation
- 4.6 Methods of Achieving Business Development Merges and acquisitions, Joint Ventures, Franchising, Licensing.
- 4.7 Let us sum up
- 4.8 Questions or review

- 4.9 Suggested reading
- 4.10 References

Unit – 5 : Building competitive Advantage through Business Level Strategy

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Porter,s generic strategies cost leadership, Differentiation, and focus;
- 5.3 Strategic routes for Building competitive Advantage Innovation, Integration, Alliances, Mergers, Acquisitions, Research and Development (R & B), Entry Barriers, Benchmarking, Value Chain Approach
- 5.4 Strategic Business Unit (SBU) Structure.
- 5.5 Let us sum up
- 5.6 Questions or review
- 5.7 Suggested reading
- 5.8 References

Unit – 6 : Building Competitive Advantage through Functional Level Strategy

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Operations Management strategies
- 6.3 Marketing management strategies
- 6.4 HRM Strategies
- 6.5 Financial management strategies
- 6.6 Information system strategy
- 6.7 Let us sum up
- 6.8 Questions or review
- 6.9 Suggested reading
- 6.10 References

Unit – 7 : Strategy Analysis and Choice

- 7.0 Objectives
- 7.1 Introduction
- 7.2 The process of Generating and selecting strategies
- 7.3 A comprehensive strategy formulation framework
- 7.4 The input stage: EFE Matrix, CPM, IFE Matrix
- 7.5 The matching stage: The SWOT analysis, The BCG matrix
- 7.6 The grand strategy matrix
- 7.7 The Decision Stage: The Quantitative strategies Planning Matrix (QSPM)
- 7.8 Behavioural Considerations Affecting Strategic Choice
- 7.9 Let us sum up
- 7.10 Questions or review
- 7.11 Suggested reading
- 7.12 References

	Unit – 8: Strategy Implementation	
	8.0 Objectives	
	8.1 Introduction	
	8.2 Nature, Management Issues – Annual Objectives, Allocating Resources	
	8.3 Matching Organisational Structure with strategy	
	8.4 Linking Performance and Pay to strategies	
	8.5 Marketing Issues – Market segmentation and Product	
	Positioning	
	8.6 Finance/Accounting issues – Acquiring capital, Financial budgets; R & D Issues	
	8.7 Management Information System (MIS) issues	
	8.8 Implementing International Strategies	
	8.9 Let us sum up	
	8.10 Questions or review	
	8.11 Suggested reading	
	8.12 References	
	Unit – 9: Strategy Evaluation	
	9.0 Objectives	
	9.1 Introduction	
	9.2 Nature; A Strategy evaluation framework	
	9.3 Characteristics of an effective evaluation system	
	9.4 Strategic Control	
	9.5 Let us sum up	
	9.6 Questions or review	
	9.7 Suggested reading	
	9.8 References	
MACMC	FOREIGN TRADE AND POLICY	7
203N	Unit -1 : International Trade	
	1.0 Objectives	
	1.1 Introduction	
	1.1 Introduction 1.2 Need for a Theory of International Trade	
	1.3 Bertil Ohlins and classical Economics Views	
	1.4 Factors affecting international Trade	
	1.5 Theories of International Trade – Theory of comparative cost	
	advantage	
	1.6 Modern Theory – Factor Proportions theory	
	1.7 Theory of Reciprocal demand, terms of trade- India's Foreign	
	Trade – Pattern of Trade –direction of trade.	
	1.8 Let us sum up	
	1.9 Questions or review	
	1.10 Suggested reading	
	1.11 References	
L	I .	

Unit -2: Foreign Trade Policy

- 2.0 Objectives
- 2.1 Introduction
- 2.2 Free trade, protection
- 2.3 Foreign Trade Policy of India since 1980
- 2.4 Let us sum up
- 2.5 Questions or review
- 2.6 Suggested reading
- 2.7 References

Unit – 3: Balance of Payments

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Components of BOP current account BOP, (India)
- 3.3 Capital Account BOP (India)
- 3.4 BOP Models Disequilibrium in BOP Measures to correct deficit in BOP India's Balance of Payments Position.
- 3.5 Let us sum up
- 3.6 Questions or review
- 3.7 Suggested reading
- 3.8 References

Unit – 4: Exchange and trade control

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Exchange Management, Exchange control in India
- 4.3 FERA, FEMA, RBI provisions, Trade Control
- 4.4 Trade control in India Statutory provisions
- 4.5 Import and Export control Act
- 4.6 EXIM Policy
- 4.7 Let us sum up
- 4.8 Questions or review
- 4.9 Suggested reading
- 4.10 References

Unit – 5: Foreign Trade Contracts

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Documentary Credit
- 5.3 Documents in Foreign Trade
- 5.4 Foreign Draft, Transport Documents
- 5.5 Shipping Documents
- 5.6 Insurance Documents, other Documents
- 5.7 Let us sum up
- 5.8 Questions or review
- 5.9 Suggested reading
- 5.10 References

Unit – 6 : Commercial Policy Instruments

6.0 Objectives

		T
	6.1 Introduction	
	6.2 Tariffs, Quotas, anti-Dumping, Countervailing duties,	
	Technical Standards, exchange control and other Non-Tariff	
	measures.	
	6.3 The WTO, Introduction, Difference Between GATT and	
	WTO, Structure, Objectives, Functions, WTO Argument,	
	Critical Appraisal of Uruguay round and WTO agreement	
	6.4 Working of WTO	
	_	
	6.5 Let us sum up	
	6.6 Questions or review	
	6.7 Suggested reading	
	6.8 References	
	Unit – 7:	
	7.0 Objectives	
	7.1 Introduction	
	7.1 Introduction 7.2 Export Promotion, Export maintenance and promotion	
	measures	
	7.3 EPCG Scheme, Import facilities	
	7.4 Duty drawbacks, duty exemption scheme, tax concessions,	
	marketing assistance	
	7.5 Role of state trading, state trading corporation of India	
	7.6 100% Export oriented units	
	7.7 Export houses and trading houses, EPZ's and SEZs.	
	7.8 Let us sum up	
	7.9 Questions or review	
	7.10 Suggested reading	
	7.11 References	
	Unit – 8: Quality Control and Pre-shipment Inspection	
	8.0 Objectives	
	8.1 Introduction	
	8.2 Process and procedures	
	8.3 Excise and customs clearance regulations	
	8.4 Procedures and documentation	
	8.5 Let us sum up	
	8.6 Questions or review	
	8.7 Suggested reading	
	8.8 References	
MACMC	(HRDAM) Optional PAPER 1.1 : HUMAN RESOURCE	7
204N	DEVELOPMENT	,
	Huit 1 . Human Dagarras Danalaras (JIDD)	
	Unit -1: Human Resource Development (HRD)	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Concept, origin and Need	
	1.3 Overview, HRD as a Total system	
	1.4 Nature and scope of HRD	

- 1.5 Activity areas of HRD Training, Education and Development
- 1.6 Let us sum up
- 1.7 Questions or review
- 1.8 Suggested reading
- 1.9 References

Unit – 2 : Development

- 2.0 Objectives
- 2.1 Introduction
- 2.2 Definition Self Development
- 2.3 Personality as a Key Concept in HRD,
- 2.4 Employee Development
- 2.5 Importance of Motivation in HRD
- 2.6 Let us sum up
- 2.7 Questions or review
- 2.8 Suggested reading
- 2.9 References

Unit – 3: HRD Interventions

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Integrated Human Resource Development Systems
- 3.3 Staffing for HRD: Line Managers and HRD
- 3.4 Counselling and Mentoring
- 3.5 Let us sum up
- 3.6 Questions or review
- 3.7 Suggested reading
- 3.8 References

Unit - 4: Learning & HRD

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Definition of Learning
- 4.3 The learner & Barriers to Learning Processes of Learning –

Types of Learning

- 4.4 Learning outcomes
- 4.5 Learning Organisations
- 4.6 Let us sum up
- 4.7 Questions or review
- 4.8 Suggested reading
- 4.9 References

Unit – 5 : Training & Human Resource Development

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Definition of Training
- 5.3 Concept and Importance Training Needs Analysis
- 5.4 Types and Methods of Training
- 5.5 Let us sum up
- 5.6 Questions or review

		T
	5.7 Suggested reading	
	5.8 References	
	Unit – 6: Management Development	
	6.0 Objectives	
	6.1 Introduction	
	6.2 Definition, Techniques of Management Development	
	6.3 Role Play, In-Basket Exercise	
	6.4 Simulation, Vestibule Training	
	6.5 Management Games, Case Study.	
	6.6 Let us sum up	
	6.7 Questions or review	
	6.8 Suggested reading	
	6.9 References	
	Unit – 7 : Team Development	
	7.0 Objectives	
	7.1 Introduction	
	7.2 Designing Teams	
	7.3 Evaluating Teams	
	7.4 Team Functioning and Team Building	
	7.5 Let us sum up	
	7.6 Questions or review	
	7.7 Suggested reading	
	7.8 References	
	710 1101111111	
	Unit – 8 : HRD Culture and Climate	
	8.0 Objectives	
	8.1 Introduction	
	8.2 Emerging Trends	
	8.3 HRD Climate and Practices in India	
	8.4 HRD Approaches for coping with Organisational Changes	
	8.5 HRD in Manufacturing & Services Sector	
	8.6 Let us sum up	
	8.7 Questions or review	
	8.8 Suggested reading	
	8.9 References	
	0.7 References	
MACMC	(HRDAM) Optional Paper 1.2 : STRATEGIC HUMAN	7
205N	RESOURCE MANAGEMENT (SHRM)	,
20011	TENSONOE THE MISSINE (SHIWI)	
	Unit -1 : Strategic Human Resource Management	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Definition –need and importance	
	1.3 Introduction to business and corporate strategies	
	1.4 Integrating HR Strategies with business Strategies	
	1.7 megraning fix on a egies with ousiness of a egies	l

- 1.5 Developing HR Plans and Politics
- 1.6 Let us sum up
- 1.7 Questions or review
- 1.8 Suggested reading
- 1.9 References

Unit – 2: Human Resource Environment

- 2.0 Objectives
- 2.1 Introduction
- 2.2 Technology and Structure
- 2.3 Workforce diversity
- 2.4 Demographic Changes
- 2.5 Temporary and contract Labour
- 2.6 Global Environment
- 2.7 Global Competition
- 2.8 Global sourcing of Labour
- 2.9 WTO and Labour standards
- 2.10 Let us sum up
- 2.11 Questions or review
- 2.12 Suggested reading
- 2.13 References

Unit – 3: Human Aspects of Strategy Implementation

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Behavioural issues in strategy implementation
- 3.3 Matching culture with strategy
- 3.4 Human side of merges and acquisitions
- 3.5 Leadership, Power and Politics
- 3.6 Employee morale
- 3.7 Personal values and business ethics
- 3.8 Let us sum up
- 3.9 Questions or review
- 3.10 Suggested reading
- 3.11 References

Unit – 4: Organisational Strategy, Structure, Culture and Policy

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Approaches to strategic HRM
- 4.3 SHRM Strategy
- 4.4 Structure, Culture and Policy
- 4.5 Organisation Culture and HRM
- 4.6 HRM Structures and Policy
- 4.7 The formulation of HR Strategies
- 4.8 The Strategic fit, Strategic HRM Models
- 4.9 Organisational Development
- 4.10 Change management
- 4.11 Organisational Transformation

- 4.12 Development and change Process.
- 4.13 Let us sum up
- 4.14 Questions or review
- 4.15 Suggested reading
- 4.16 References

Unit – 5 : HR Information Management System

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Need for HRIMS
- 5.3 Nature and Benefits of HRIMS
- 5.4 Types of HRIMS data
- 5.5 Strategic HR Planning and HRIMS
- 5.6 Productive HRIMS
- 5.7 Let us sum up
- 5.8 Questions or review
- 5.9 Suggested reading
- 5.10 References

Unit – 6: employee Resourcing and Talent Management

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Human Capital Definition and Theory
- 6.3 Intellectual Capital, Talent Management
- 6.4 Concept defined, talent Management Processes
- 6.5 Being an Employer of Choice
- 6.6 Attraction and Retention Strategies
- 6.7 Reward Strategy
- 6.8 Succession Planning Strategy
- 6.9 Talent audits
- 6.10 Let us sum up
- 6.11 Questions or review
- 6.12 Suggested reading
- 6.13 References

Unit - 7: Competence Based HRM

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Concept and definition
- 7.3 Different types of competencies, coverage and content of competency frameworks
- 7.4 Developing a Behavioural Competency Network
- 7.5 Developing technical/ Functional competency Network
- 7.6 Applications of Competency Framework
- 7.7 Let us sum up
- 7.8 Questions or review
- 7.9 Suggested reading
- 7.10 References

Unit – 8: The Future of SHRM

- 8.0 Objectives
- 8.1 Introduction
- 8.2 The future workplace

	8.3 SHRM in the future	
	8.4 SHRM practices in the future	
	8.5 Introduction to global HR strategies	
	8.6 Developing HR as a value added function	
	8.7 Let us sum up	
	8.8 Questions or review	
	8.9 Suggested reading	
	8.10 References	
	0110 110111011101	
MACMC	Optional Paper 2.1 : CURRENT ISSUES IN BANKING	7
207N	optional raper 2011 Control 1550 ES II (BILLIAN)	,
20711	Unit -1	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Principles of sound banking	
	1.3 Portfolio management, management of assets and liabilities	
	1.4 Principles of investment-nature and significance of	
	Investment management	
	1.5 Role of commercial banks in Indian economy-strains and	
	challenges	
	1.6 Recent innovations in banking in India	
	1.7 Let us sum up	
	1.8 Questions or review	
	1.9 Suggested reading	
	1.10 References	
	Unit – 2	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Management principles in banks	
	2.3 Social and Ethical issues in banks	
	2.4 Organisation structure of commercial banks in India	
	2.5 Organisation pattern and structure of banking system in India	
	2.6 Banking sector reforms.	
	2.7 Let us sum up	
	2.8 Questions or review	
	2.9 Suggested reading	
	2.10 References	
	Unit - 3	
	3.0 Objectives	
	3.1 Introduction	
	3.2 Management concepts in banks	
	3.3 A brief study of the concepts of productivity and profitability	
	3.4 Performance budgeting	
	3.5 Cost control and profitability	
	3.6 Long range planning.	
	3.7 Let us sum up	
	3.8 Questions or review	
	3.9 Suggested reading	
<u> </u>	5.7 Suggested reduing	

3.10 References

Unit - 4

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Bank marketing concepts
- 4.3 Segmentation-customer service
- 4.4 Quality circles in Banks
- 4.5 Relationship Banking
- 4.6 Customer Relationship Management (CRM)
- 4.7 Concept, Distinguishing features
- 4.8 Fundamentals of relationship banking
- 4.9 Process of developing relationship with customers
- 4.10 Formulating relationship banking strategy
- 4.11 Banking ombudsman
- 4.12 Let us sum up
- 4.13 Questions or review
- 4.14 Suggested reading
- 4.15 References

Unit - 5

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Resource management
- 5.3 Deposit mobilization and credit allocation
- 5.4 Priority sector Lending
- 5.5 Lending under government sponsored schemes like IRDP, TRYSEM, SEPUP, SEEUY etc
- 5.6 Financing to self Help groups.
- 5.7 Let us sum up
- 5.8 Questions or review
- 5.9 Suggested reading
- 5.10 References

Unit - 6

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Credit appraisal and recovery Credit Planning, system of Credit Appraisal in banks
- 6.3 Credit monitoring problems of overdues and recovery
- 6.4 Nonperforming assets-asset classification
- 6.5 Provisioning norms-Capital adequacy
- 6.6 Basle norms on capital adequacy
- 6.7 Capital adequacy norms in Indian Commercial banks
- 6.8 Recent trends in capital adequacy in Indian Commercial banks.
- 6.9 Let us sum up
- 6.10 Questions or review
- 6.11 Suggested reading
- 6.12 References

	Unit - 7 7.0 Objectives 7.1 Introduction 7.2 Human resource manangement in banks, policy and issues 7.3 Recruitment-selection-training-employee appraisal- promotion-industrial relations in banks –trade unions. 7.4 Let us sum up 7.5 Questions or review 7.6 Suggested reading 7.7 References	
	Unit - 8 8.0 Objectives 8.1 Introduction 8.2 Current issues in banking 8.3 Rural banking 8.4 Branch expansion-RRB's-Universal Banking 8.5 Retail banking-core banking services-Bank Mergers 8.6 Privatisation – Recent Trends 8.7 Let us sum up 8.8 Questions or review 8.9 Suggested reading 8.10 References	
MACMC	Paper 2.2 : FINANCIAL SERVICES AND MARKETS	7
208N	 Unit -1: Financial Services 1.0 Objectives 1.1 Introduction 1.2 Concept of financial services 1.3 Nature and scope of financial services 1.4 Regulatory framework for financial services 1.5 Growth of financial services in India 1.6 Indian financial system and its role in economic development. 1.7 Let us sum up 1.8 Questions or review 1.9 Suggested reading 1.10 References Unit - 2: Merchant Banking and Credit Rating 2.0 Objectives 	
	 2.0 Objectives 2.1 Introduction 2.2 Concept, functions, services provided by merchant banks 2.3 Structure of Merchant banking system in India 2.4 SEBI regulations, Recent developments 2.5 Credit rating: meaning, significance, types, SEBI regulations for credit rating 2.6 Credit rating agencies and methodologies, rating symbols. 	

- 2.7 Let us sum up
- 2.8 Questions or review
- 2.9 Suggested reading
- 2.10 References

Unit – 3: Financial Market

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Money and capital market meaning, component and instruments
- 3.3 Primary and Secondary market
- 3.4 Discounting services discount and finance house of India
- 3.5 Depositary system, Role of SEBI and Recent developments in Financial Markets.
- 3.6 Let us sum up
- 3.7 Questions or review
- 3.8 Suggested reading
- 3.9 References

Unit – 4: Development Banks in India

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Concepts, functions, IFCI, IDBI, ICICI, LIC, GIC, UTI, SFC's, SIDC's, SIIC's AND SIDBI.
- 4.3 Contribution of development banks in Industrial development Recent trends.
- 4.4 Let us sum up
- 4.5 Questions or review
- 4.6 Suggested reading
- 4.7 References

Unit – 5 : Non Banking Financial Companies

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Concept, functions, Role of Non Banking Financial Companies
- 5.3 RBI's directions on acceptance of public deposits
- 5.4 Investment policies of NBFC's
- 5.5 Venture Capital: Characteristics, SEBI guidelines, Venture Capital funds in India: Factoring: Characteristics and forms
- 5.6 Factoring in India, Lease Finance in India
- 5.7 Let us sum up
- 5.8 Questions or review
- 5.9 Suggested reading
- 5.10 References

Unit – 6: Project Identification and Promotion

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Project appraisal and evaluation

- 6.3 Procedure of lending
- 6.4 Supervision and follow up.
- 6.5 Let us sum up
- 6.6 Questions or review
- 6.7 Suggested reading
- 6.8 References

Unit - 7: Entrepreneurship Development

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Entrepreneurship Development Programmes
- 7.3 Agencies for EDPS
- 7.4 Technical Consultancy organisations
- 7.5 TECSOK and other agencies
- 7.6 Types of EDPs, an Evaluation of EDPS.
- 7.7 Let us sum up
- 7.8 Questions or review
- 7.9 Suggested reading
- 7.10 References

Unit – 8 : Mutual Funds

- 8.0 Objectives
- 8.1 Introduction
- 8.2 Concept and objectives
- 8.3 Functions and Portfolio classification
- 8.4 Organisation and Management
- 8.5 RBI Guidelines for Mutual funds
- 8.6 Working of Public and Private Mutual funds in India
- 8.7 Let us sum up
- 8.8 Questions or review
- 8.9 Suggested reading
- 8.10 References

Self-Learning Material Content Programme: Master of Arts (M.A) - English I st Year

Course Code	Course Name	Study hours/ Credit
MACH 101N	PAPER 1: CHAUCER TO THE RETORATION. Unit 1: Poetry. 1.1 Objectives. 1.2 Introduction 1.3 Chaucer: the prologue in modern English 1.4 Spenser: prothalamion epithalamion 1.5 Donne; the good morrow; the sun rising :goe and catche a falling 1.6 Stare :the cononistion A valediction :forbidding mourning: the ecstasty: to the fea :the appartion :a hymn to god the death be not proud batter my heart. 1.7 Let us sum up 1.8 Questions for Review 1.9 Suggested reading	7
	1.10 References Unit 2 Drama 2.0 Objectives 2.1 Introduction 2.2 Marlowe: dr.fustus 2.3 Shakespesre: Julius Caesar. Macbeth, twelfth night 2.4 Let us sum up 2.5 Questions for review 2.6 Suggested reading 2.7 References	
	Unit 3 Prose 3.0 Objectives 3.1 Introduction 3.2 More: utopia 3.3 Bacon: essayas (first five essays in everyman edition) 3.4 Let us sum up 3.5 Questions for Review 3.6 Suggested reading 3.7 References	
	Unit 4 Background 4.1 Objectives 4.2 Introduction 4.3 The Renaissance movement 4.4 The reformation movement 4.5 Rise of humanism stage and audience 4.6 The Elizabethan stage and audience 4.7 Scientific inventions and the rise of emprirism	

	4.8 Puritanis, and civil war.	
	4.9 Let us sum up	
	4.10 Questions for Review	
	4.11 Suggested reading	
	4.12 References	
MACH 102N	PAPER II: THE RESTORATION AND THE EIGHTEENTH CENTURY	7
	Unit 1 Poetry 1.0 Objectives 1.1 Introduction 1.2 Milton: pardise lost 1.3 Dryden: Absalom and of the lock 1.4 Pope; the rape of the lock 1.7 Let us sum up 1.8 Questions for Review 1.9 Suggested reading	
	1.10 References	
	Unit 2 Drama 2.0 Objectives 2.1 Introduction	
	2.2 Congrove: Way of the world	
	2.3 Goldsmith: She stops to conquer.	
	2.4 Sheridan: The critic	
	2.5 Let us sum up	
	2.6 Questions for Review	
	2.7 Suggested reading 2.8 References	
	2.6 References	
	Unit 3 Friction and Prose	
	3.0 Objectives	
	3.1Introduction	
	3.2 Defoe; moll flandrews	
	3.3 Fielding : joseph Andrews	
	3.4 Swift : Gulliver s travels	
	3.5 Addison and steele: the spectator essays	
	3.6 Let us sum up	
	3.7 Questions for review	
	3.8 Suggested reading	
	3.9 References	
	Unit 4 Background	
	4.0 Objectives	
	4.1 Introduction	
	4.2 The restoration and the bloodless revolution	
	4.3 Enlightenment and the influence of locke hume and Hartley	
	4.4 Censorship and the stage	
	4.5 The rise of the eading public and mass publishing	
	4.6 Women writers and activists.	

- 4.7 Let us sum up
- 4.8 Questions for Review
- 4.9 Suggested reading
- 4.10 References

MACH 103N

PAPER III: THE ROMANTIC PERIOD

Unit 1 Poetry

- 1.0 Objectives
- 1.1Introduction
- 1.2 Blake: Songs of innocence : intrducation ; The lamb; Nurse's Song; The Chimney Sweeper: .The Little Boy Lost: The Little Boy Found.

Songs of Experience:Introduction; Flower; Infant Sorrow; The School Boy; A Little Girl Lost; The Garden of Love; The Chimney Sweeper; A Cradle Song; The Marriage of Heaven and Hell.

- 1.3 Wordsworth: Tintern Abbey; Lucy Poems; Ode on Immortality; Resolution and Independence: Boat Stealing.
- 1.4 Coleridge: Ancient mariner; .Kubla Khan.
- 1.5 Keats; Ode to Psyche; Ode to a Nightingale; Ode on a Grecian Urn; Ode on Melancholy; To Autumn.
- 1.6 Let us sum up
- 1.7 Questions for Review
- 1.8 Suggested reading
- 1.9 References

Unit 2 Fiction and Prose

- 2.0 Objectives
- 2.1Introduction
- 2.2 Wordsworth; Preface to the lyrical Ballads; 1800.
- 2.3 Colridge; Biographia Literaria relevant sections on (a) Imagination and Fancy (b) Wordsworth and (c) and on Form.
- 2.4 Lambe: Essays of Elia I (only first five essas in the Everyman Edition)
- 2.5 Jane Austen: Emma
- 2.6 Goldsmith: The Vicar of Wakefield.
- 2.7 Let us sum up
- 2.8 Questions for Review
- 2.9 Suggested reading
- 2.10 References

Unit 3 Background

- 3.0 Objectives
- 3.1Introduction
- 3.2 The American war of Independence and the French revolution.
- 3.3 Continental romanticism .with particular refrence to Rousseau Goethe, Schiller and Lessing.
- 3.4 Industrial revolution.
- 3.5 The medieval and the orient.
- 3.6 Let us sum up
- 3.7 Questions for Review

7

	3.8 Suggested reading	
	3.9 References	
MACH	PAPER IV: THE VICTORIAN PERIOD	7
MACH 104N	Unit 1 Poetry	,
1041	· ·	
	1.0 Objectives	
	1.1Introduction	
	1.2Tennyson: The Lotos Eaters; Ulysses; Tithonus; Selections from	
	in Momoriam.	
	1.3 Browning: My last Duchess; The Bishop Orders His Tomb;	
	Rabbi Bon Ezra; Andrea Del Sarto.	
	1.4 Let us sum up	
	1.5 Questions for Review	
	1.6 Suggested reading	
	1.7 References	
	TY A. A. TH. of	
	Unit 2 Fiction	
	2.0 Objectives	
	2.1Introduction	
	2.2 Dickens: David Copperfield	
	2.3 Bronte; Wuthering Heights	
	2.4 Eliot : Mill on the Floss	
	2.5 Hardy; Tess of D'Urbervilles.	
	2.6 Let us sum up	
	2.7 Questions for Review	
	2.8 Suggested reading	
	2.9 References	
	Unit 3 Prose	
	3.0 Objectives 3.1 Introduction	
	3.2 Carlyle: Heroes and Hero Worship 3.3 Ruskin: Unto This Last	
	3.4 Arnold :Culture And Anaechy	
	3.5 Let us sum up	
	3.6 Questions for Review	
	3.7 Suggested reading	
	3.8 References	
	3.6 References	
	Unit 4 Background	
	4.0 Objectives	
	4.1 Introduction	
	4.2 Reform Bills and the Repeal of the Corn Laws	
	4.3 The Empire and Imperialism	
	4.4 Utilitarianism and Liberalism	
	4.5 Evolutionism with particular reference to Darwin and Herbert	
	Spencer	
	4.6 The Aesthetes.	
	4.7 Let us sum up 4.8 Questions for Review	
	T.0 Questions for Neview	

	4.9 Suggested reading4. 10 References	
MACH 105N	PAPER V: INDIAN WRITING IN ENGLISH Unit I Background 1.0 Objectives 1.1 Introduction 1.2 Colonialism and the Indian Renaissance in Bengal 1.3 Early Christian and Hindu Reform Movements 1.4 Western Images of Indian Thought and Culture 2.6 The National Movement in India 1.6 Let us sum up 2.7 Questions for Review 1.8 Suggested reading 1.9 References	7
	Unit 2 Poetry 3 Objectives 2.1Introduction 2.2 Toru Dutt: The Lotus; Our Casuarina Tree; Lakshman 2.3 Rabindranath Tagore: Selections from Gitanjali 2.4 Sri Aurobindo: A Dream of Surreal Science: The Tiger and the Dear; Revelation 2.5 Sarojini Naidu: Bazaars of Hyderabad; The Weavers; Coromandel Fishers 2.6 Nissim Ezekiel: Enterprise; Night of the Scorpion; Goodbye Party for Miss Pushpa T S 2.7 Kamala Das: An Introduction; My Grandmother's House; A Hot Noon in Malabar 2.8 A K Ramanujan: Small Scale Reflections on a Great House; A River Obituary 2.9 Let us sum up 2.10 Questions for Review 2.11 Suggested reading 2.12 References	
	Unit 3 Fiction 4.0 Objectives 3.1 Introduction 3.2 Mulk Raj anand: Untouchable 3.3 R K Narayan: The Guide 3.4 Raja Rao: Kanthapura 3.5 Kamala Markandeya: Nectar in a Sieve 3.6 Let us sum up 3.7 Questions for Review 3.8 Suggested Reading 3.9 References Unit 4 Prose 5.0 Objectives	

4.1 Introduction 4.2 M K Gandhi: Hind Swaraj 4.3 Jawaharlal Nehru: India Re-discovered ed and abridged by C D Narasimhaiah 4.4 Nirad C Chandhuri: Passage to England 4.5 Let us sum up 4.6 Questions for Review 4.7 Suggested reading 4.8 References IInd YEAR MA ENGLISH **MACH** PAPER VI:TWENTIETH CENTURY POETRY 7 201N **Unit 1 Poetry** 1.0 Objectives 1.1Introduction 1.2 Yeats: The lake isle of innis free adm curse when you are old no second troy the wild swans at easter 1961 the second coming a prayer for my daughter sailing to Byzantium the lapis lazuli long legged fly the circus aninals desertion. 1.3 Eliot: The love songs of J Alfrd prufrock preludes gerontion the wasteland four quaetets buent nortin. 1.4 Auden: consider muse de beaux art in memory of W B Yeats The unknown citizen Spain 1.5 Let us sum up 1.6 Questions for Review 1.7 Suggested reading 1.8 References **Unit 2 Novel** 2.0 Objectives 2.1 Introduction 2.2 Lawrence: The Rainbow 2.3 Conad; To the light house 2.4 Woolf: To the light house 2.5 Loyne; The portrait 2.6 Let us sum up 2.7 Questions for Review 2.8 Suggested reading 2.9 References **Unit 3 Drama**

3.0 Objectives3.1 Introduction3.2 Shaw: Pygmalion

3.5 Let us sum up

3.6 Questions for Review3.7 Suggested reading

3.3 Eliot : The murder in the cathedral 3.4 Osborne : Look back in anger

	3.8 References	
	Unit 4 Prose 1.0 Objectives 1.1 Introduction 1.2 Rssell; Iimpact of science on society 1.3 Orweell: Politics and English language 1.4 Huxley: Work and Leisure 1.5 Let us sum up 1.6 Questions for Review 1.7 Suggested reading 1.8 References	
MACH 202	Unit 5 Background 5.0 Objectives 5.1 Introduction 5.2 The influence of scence and psychology. 5.3 The Russian revolution and working and the class movement 5.4 Avant grade movements 5.5 World wars 5.6 The raise of fascism 5.7 Let us sum up 5.8 Questions for Review 5.9 Suggested reading 5.10 References PAPER VII: LITERATURE CRITICISM HERORY AND PRACTICE Unit 1 A Theoretical Criticism 1.0 Objectives 1.1 Introduction 1.2 Aristotle; poetics 1.3 Wordsworth: preface to the lyrical ballads 1.4 Arnold; function of criticism 1.5 Eliot; tradition and individual talent the mataphusical poets 1.6 Leavis; literature and society the grant tradition 1.7 Clenth brooks; the language of paradox 1.8 Northrop fry: anatapmy of criticism 1.9 Let us sum up 1.10 Questions for Review	7
	1.11 Suggested reading 1.12 References Unit 2 Critical Concepts 2.0 Objectives 2.1 Introduction 2.2 Historical criticism 2.3 Psychological criticism 2.4 Formalist criticism 2.5 Marxist criticism	

MACH 204N	PAPER IX: EUROPEAN CLASSICS Unit 1 Picaresque and Realist Novels 1.0 Objectives	7
	1.17 Suggested reading 1.18 References Unit 2 Classical Sanskrit plays 2.0 Objectives 2.1 Introduction 2.2 Kalidasa Shakuntala 2.3 Sudraka Mricchakatika 2.4 Let us sum up 2.5 Questions for Review 2.6 Suggested reading 2.7 References	
MACH 203N	3.4 Questions for Review 3.5 Suggested reading 3.6 References PAPER VIII: WORLD DRAMA Unit I: Classical neo classical plays 1.0 Objectives 1.1 Introduction 1.2 Sophocles Oedipus rex 1.3 Aristophanes the frogs 1.4 Euripides medea 1.5 Racine Phaedra 1.6 Modern European plays 1.7 Ibsen a doll s house 1.8 Brecht the Caucasian chalk circle 1.9 Chekhov the cherry orchard 1.10 Beckett waiting for go dot 1.11Let us sum up 1.16 Questions for Review	7
	2.8 Feminisit criticism 2.9 Let us sum up 2.10 Questions for Review 2.11Suggested reading 2.12 References Unit 3 Close reading of a Poem 3.0 Objectives 3.1Introduction 3.2 Close reading of a Poem (An unseen poem of not less than 5 stanzas or 25 lines go to be given in the examination) 3.3 Let us sum up	
	2.6 Structuralism criticism . 2.7 Postcolonial criticism	

	1.1Introduction	
	1.2 Cervantes : Don Quixote	
	1.3 Flaubert : Mafam bovary	
	1.4 Let us sum up	
	1.5.Questions for Review	
	1.6 Suggested reading	
	1.7 References	
	Y 'A B A N A	
	Unit 2 Russian Novels	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Dostoyevsky: Crime and Punishment	
	2.3 Tolstoy: Anna Kerenina	
	2.4 Let us sum up	
	2.5 Questions for Review	
	2.6 Suggested reading	
	2.7 References	
	Unit 3 French Novels	
	3.0 Objectives	
	3.1Introduction	
	3.2 Sarte : Nausea	
	3.3 Camus; The Stranger	
	3.4 Let us sum up	
	3.5 Questions for Review	
	3.6 Suggested reading	
	3.7 References	
	Unit 4 German Novels	
	4.0 Objectives	
	4.1 Introduction	
	4.2 Kafka: The castle	
	4.3 Grunter Grass: The tin drum.	
	4.4 Let us sum up	
	4.5 Questions for Review	
	4.6 Suggested reading	
	4.7 References	
MACH	PAPER X: AMERICAN LITERATURE (1800-1950)	7
205N	Unit 1 Background	
	1.0 Objectives	
	1.1 Introduction	
	1.2 The Puritan Heritage	
	1.3 Transcendentalism Continental and American.	
	1.3 The civil war and the reconstruction	
	1.5 The westward movement and the American dream	
	1.6 The rise of the womens movement	
	1.7 The Harlem Renaissance	
	1.8 Let us sum up	
	1.0 Let us sum up	

- 1.9.Questions for Review
- 1.10 Suggested reading
- 1.11 References

Unit 2 Fiction and Prose

- 2.0 Objectives
- 2.1 Introduction
- 2.2 Hawthorne: The Scarlet Letter 3.
- 2.3 Mark: The adventures of huckleberry finn
- 2.4 Ernest hemingway; The old man and the sea
- 2.5 Gloria Nayalor; Wome of Brewster place
- 2.6 E E Wemeson; The American scholar self-reliance
- 2.7 H D Thpreau : Walden
- 2.8 Let us sum up
- 2.9 Questions for Review
- 2.10 Suggested reading
- 2.11 References

Unit 3 Drama

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Tennessee Williams: A street car named desire
- 3.3 Arthur Miller: Death of a salesman
- 3.4 Lorraine Hamsberr : A raisin in the sun
- 3.5 Let us sum up
- 3.6 Questions for Review
- 3.7 Suggested reading
- 3.8 References

Unit 4 Poetry

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Walt Whitman: I celebrate myself when lilacs last in the
- 4.3Doortard Bloom D: A noiseless patient spider o captain my captain
- 4.4 Emily Dickinson: the soual selects her own society my life closed twice before its close I died for beauty because I could not stop for death I like a look of agency
- 4.5 Robert Frost :Briches manding wall stopping by wood on a snowy evening
- 4.6 Langston Hhughes : the negro speaks of rivers epiloguwe harlem theme for English -
- 4.7 Let us sum up
- 4.8 Questions for Review
- 4.9 Suggested reading
- 4.10 References

Self-Learning Material Content

Programme: Master of Arts in Economics

I st Year

Course Code	Course Name	Study hours/
NAACTC		Credit
MACEC 101N	MICRO ECONOMIC ANALYSIS	7
TOTIN	Unit I Introduction to Economic Theory	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Introduction to Micro Economics	
	1.3 Approaches to Micro Economic Analysis	
	1.4 Theory and Policy	
	1.5 Assumptions and Value Judgements in Economics1.6 Let us sum up	
	1.7 Questions or Review	
	1.8 Suggested Reading	
	1.9 References	
	1.5 Neterefices	
	Unit II Theory of Demand and Supply	
	2 Objectives	
	2.1 Introduction	
	2.2 Cardinal and Ordinal Utility Analysis	
	2.3 Slutsky Theore	
	2.4 Revealed Preference Theory	
	2.5 Expected Utility Theory	
	2.6 Recent Developments in Theory of Demand	
	2.7 Theory of Supply	
	2.8 Let us sum up	
	2.9 Questions or Review	
	2.10 Suggested Reading	
	2.11 References	
	Unit III Production Function Analysis	
	3 Objectives	
	3.1 Introduction	
	3.2 Laws of Production	
	3.3 Laws of Returns to Scale	
	3.4 The Law of Variable Proportions	
	3.5 Internal and External Economics	
	3.6 Production Function	
	3.7 Its Form and Underlying Assumptions	
	3.8 Production Possibly Curve	
	3.9 Multi Product Firm	

- 3.10 Substitution Between Inputs
- 3.11 Elasticity of Substitution
- 3.12 Cobb-Douglas Production Function
- 3.13 Let us sum up
- 3.14 Questions or Review
- 3.15 Suggested Reading
- 3.16 References

Unit IV Price and Output Determination

4 Objectives

- 4.1 Introduction
- 4.2 Perfect Competition
- 4.3 Shor run and Long run Equilibrium of the Firm and Industry
- 4.4 Monopoly
- 4.5 Discriminating Monopoly
- 4.6 Monopolistic and Imperfect Competition
- 4.7 Oligopoly
- 4.8 Collusive and Non Collusive Oligopoly
- 4.9 Duopoly
- 4.10 Models of Cournot, Betrand and Stackelberg
- 4.11 Chanmberlin's Ologopoly Model
- 4.12 The Kinked Demand Curve Model
- 4.13 Let us sum up
- 4.14 Questions or Review
- 4.15 Suggested Reading
- 4.16 References

Unit V Price Leadership Models

5 Objectives

- 5.1 Models of the Low Cost and Dominate Firm Price Leadership
- 5.2 Barometric Price Leadership
- 5.3 Concept of Joint Profit Maximization and Market Sharing Cartels, Baumol's Sales Maximization Theory
- 5.4 Marri's Model of Managerial Enterprise
- 5.5 Williamson's Model
- 5.6 Bain's Limit Pricing Theory
- 5.7 Recent Developments in Theory of Limit Pricing
- 5.8 Game Theory
- 5.9 Micro Economic Policy
- 5.10 Let us sum up
- 5.11 Questions or Review
- 5.12 Suggested Reading
- 5.13 References

Unit VI Theory of Distribution

6 Objectives

- 6.1 Introduction
- 6.2 Marginal Productivity theory
- 6.3 Law of Constancy of Shares
- 6.4 Euler's Theorem
- 6.5 Ricardian and Modern Theories of Rent-Wages

	6.6 Role of the Trade Unions and Collective Bargaining in Wage	
	Determination	
	6.7 Interest	
	6.8 Hicks Hansen Synthesis of Classical and Keynesian theories of	
	Interest	
	6.9 Profit	
	6.10 Shackle's Approach to the Theory of Profits	
	6.11 Let us sum up	
	6.12 Questions or Review	
	6.13 Suggested Reading	
	6.14 References	
	Heit VIII. Information and Manhata	
	Unit VII Information and Markets	
	7 Objectives	
	7.1 Theory of Aysmmetric Information	
	7.2 Quality Uncertainty	
	7.3 Market Signaling Simple Model of Job Market Signaling	
	7.4 Let us sum up	
	7.5 Questions or Review	
	7.6 Suggested Reading	
	7.7 References	
	Unit VIII General Equilibrium Analysis	
	8 Objectives	
	8.1 Walres, Arrow, Debreu	
	8.2 General Equilibrium and Efficiency	
	8.3 Let us sum up	
	8.4 Questions or Review	
	8.5 Suggested Reading	
	References	
MACEC		7
102N	QUANTITATIVE METHODS IN ECONOMIC ANAYSIS	•
	Qo/mt////title initialisms in testinolime/mt//isis	
	Unit I Mathematical Methods	
	1 Objectives	
	1.1 Introduction	
	1.2 Quantitative Techniques in Economics Analysis	
	1.3 Uses and Limitations	
	1.3 Concept of Function and Types of Functions	
	1.4 Linear and Non Linear	
	1.5 Logarithmic, Exponential and Power Functions	
	1.6 Graphical Representation	
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	1.8 Demand and Supply, Market Equilibrium, Taxation, P.T.Curve,	
	Pareto's Law of Distribution of Income	
	1.9 Interest Compounding and Discounting	
	1.10 Equilibrium	
	1.11 National Income Analysis	

- 1.12 Let us sum up
- 1.13 Questions or Review
- 1.14 Suggested Reading
- 1.15 References

Unit II Mathematical Methods

- 2 Objectives
- 2.2 Introduction
- 2.3 Elementary Matrix Algebra
- 2.4 Determinants Solution of Simultaneous Equations
- 2.5 Cramer's rule and Matrix Inversion
- 2.6 Input Output Analysis
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- 2.8 Matrix of Technical Co-efficient
- 2.9 Simple Applications to Economics
- 2.10 Let us sum up
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- 2.13 References

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- 3 Objectives
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- 3.3 Calculus
- 3.4 Limit Continuity and Derivative
- 3.5 Differentiation
- 3.6 Rules of Differentiation
- 3.7 Higher order Derivatives
- 3.8 Partial and Complete Differentiation
- 3.9 Maxima and Minima
- 3.10 Constrained Maximization and Minimization
- 3.11 Applications in Economic Analysis in the Field of Elasticity, Consumer, Behaviour, Production Functions, Cost Analysis, Market Structure
- 3.12 Simple Problems of Market Equilibrium
- 3.13 Monopoly and Discriminating Monopoly
- 3.14 Integral Calculus
- 3.15 Definite and Indefinite Integration
- 3.16 Applications to Economics
- 3.17 Consumer's Surplus
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- 3.19 Linear Programming
- 3.20 The Dual
- 3.21 Shadow Prices
- 3.22 Graphic and Simple Methods of Solution
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- 3.24 Let us sum up
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- 4 Objectives
- 4.2 Introduction
- 4.3 Nature and Scope of Statistics
- 4.4 Uses and Limitations in Economic Analysis
- 4.5 Collection of Data
- 4.6 Presentation
- 4.7 Tabulation
- 4.8 Frequencies Distribution
- 4.9 Visual Aids
- 4.10 Diagrammatic and Graphic Representation
- 4.11 Analysis of Data
- 4.12 Measures of Central Tendency
- 4.13 Dispersion
- 4.14 Variance
- 4.15 Simple Correlation
- 4.16 Linear Regression
- 4.17 Let us sum up
- 4.18 Questions or Review
- 4.19 Suggested Reading
- 4.20 References

Unit V Statistical Methods

- 5 Objectives
- 5.2 Introduction
- 5.3 Elements of Probability Theory
- 5.4 Total Probability and Conditional Probability
- 5.5 Mathematical Expectation
- 5.6 Simple Models of Frequency
- 5.7 Distribution
- 5.8 Normal Binomial and Poison Distribution and their Applications
- 5.9 Let us sum up
- 5.10 Questions or Review
- 5.11 Suggested Reading
- 5.12 References

Unit VI Statistical Methods

- **6** Objectives
- 6.2 Introduction
- 6.3 Concepts and Methods of Estimation
- 6.4 Concept of Sampling
- 6.5 Random and Non Random Sampling
- 6.6 Stratified and Cluster Sampling
- 6.7 Probability Proportional to Size
- 6.8 Multi Stage Random Sampling and their Applications
- 6.9 Sampling from Normal Distribution
- 6.10 Desirable Properties of an Estimator
- 6.11 Point and Interval Estimation
- 6.12 Confidence limits

	6.13 Hypothesis Testing
	6.14 Type 1 and Type II Errors
	6.15 Testing based on Z,T and x^2 (Chi-Square) Tests
	6.16 Time Series Analysis
	6.17 Components of Time Series
	6.18 Trend Analysis
	6.19 Curve Fitting
	6.20 Index Numbers
	6.21 Simple and Weighted Index Numbers
	6.22 Fisher's Index Numbers
	6.23 Cost of Living Index Numbers
	6.24 Let us sum up
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	Unit I Growth and Development
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	1.4 Evolution of Measures of Development
	1.5 P.C.I, P.Q.L.I., H.D.I., Measurement of Income Inequality
	1.6 Lorenz Curve and Gini
	1.7 Coefficient Ratio
	1.8 Cability and Entitlement
	1.9 Perpetuation of Under Development
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	1.11 Absolute and Relative Poverty
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	2.4 Contribution to the Theory of Development
	2.5 Adams Smith, David Ricardo, J.S. Mill, Malthus, Karlmarx and
	Shumpeter
	2.6 Theories of Growth
	2.7 Vicious Circle of Poverty, Circular Causation, Unlimited Supply of
	Labour, Big Push, Balanced Growth, Unbalanced Growth, Critical
	Minimum Effort Thesis, Low Income Equilibrium Trap; Dualism
	2.8 Technical Behavioral and Social; Ranis and Fei Model, Dixity and
	Marglin Model, Kelly et.al. Model, Dependency Theory of
	Development, Structural View of Development

- 2.9 Neo Classical Growth Models
- 2.10 Harrod Domar
- 2.11 Solow and Meade, Mrs. Joan Robinson's Growth Model.
- 2.12 Let us sum up
- 2.13 Questions or Review
- 2.14 Suggested Reading
- 2.15 References

Unit III Economic Growth and Technical Progress

- 3 Objectives
- 3.3 Introduction
- 3.4 Technological Progress
- 3.5 Learning by Doing, Production Function Approach to Economic Growth
- 3.6 Total Factor Productivity and Growth Accounting
- 3.7 Growth Models of Kaldor and Pasinetti
- 3.8 Optimal Savings and Ramsay's Rule
- 3.9 Golden Rule of Accumulation
- 3.10 Two Sector Model of Ujawa
- 3.11 Stability of Equilibrium
- 3.12 Money in Economic Growth
- 3.13 Tobi, Levhari, Patinkin and Johnson
- 3.14 Endogenous Growth
- 3.15 Intellectual Capital
- 3.16 Role of Learning
- 3.17 Education and Research
- 3.18 Let us sum up
- 3.19 Questions or Review
- 3.20 Suggested Reading
- 3.21 References

Unit IV Social and Institutional Aspects of Development

- 4 Objectives
- 4.3 Introduction
- 4.4 Food Security, Education, Health and Nutrition
- 4.5 Theory of Human Resource Development
- 4.6 Schultz, Becker, Arrow, Dennison
- 4.7 Population Problem and Growth Pattern of Population
- 4.8 Theory of Demographic Transition
- 4.9 Relationship between Population, Poverty and Environment
- 4.10 Economic Development and Institutions
- 4.11 Markets and Market Failure, State and Governance
- 4.12 Issues of Good Governance
- 4.13 Let us sum up
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- 4.15 Suggested Reading
- 4.16 References

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- 5 Objectives
- 5.3 Role of Agriculture in Economic Development

- 5.4 Efficiency and Productivity in Agriculture, New Technology and Sustainable Agriculture
- 5.5 Globalization and Agricultural Growth
- 5.6 Rationale and Pattern of Industrialization in Developing Countries
- 5.7 The Choice of Techniques and Appropriate Technology and Employment
- 5.8 Efficiency of Small-Scale vs. Large-Scale Production
- 5.9 Terms of Trade between Agriculture and Industry
- 5.10 Infrastructure and its Importance
- 5.11 Labour Markets and Their Functioning in Developing Countries
- 5.12 Let us sum up
- 5.13 Questions or Review
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Unit VI Macroeconomic Policies and Development

6 Introduction

- 6.3 Role of Monetary and Fiscal Policies in Developing Countries
- 6.4 Prior Savings, Inflation and Growth
- 6.5 Empirical Evidence
- 6.6 External Resources
- 6.7 FDI, aid vs. Trade, Technology Inflow
- 6.8 MNC Activity in Developing Countries
- 6.9 Borrowings-Domestic and External
- 6.10 Burden of Borrowing-IMF and World Bank Policies in Developing Countries
- 6.11 Let us sum up
- 6.12 Questions or Review
- 6.13 Suggested Reading
- 6.14 References

Unit VII Economic Planning and Development Experience

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- 7.3 Introduction
- 7.4 Need and Types of Planning
- 7.5 Review of India's Five Year Plans
- 7.6 Let us sum up
- 7.7 Questions or Review
- 7.8 Suggested Reading
- 7.9 References

Unit VIII Inclusive Growth and Development

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- 8.3 Discrimination and social exclusion
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	8.8 Concept, Meaning,. Policies and Programmes	
	8.9 Financial Inclusion	
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Unit IV Agricultural Sector

- 4 Objectives
- 4.2 Introduction
- 4.3 Institutional Structure
- 4.4 Land Reforms in India
- 4.5 Technological Change in Agriculture
- 4.6 Pricing of Agricultural Inputs and Output
- 4.7 Terms of Trade between Agriculture and Industry
- 4.8 Agricultural Finance Policy
- 4.9 Food and Agricultural Subsidization Policies
- 4.10 Issues in Food Security
- 4.11 Policies for Sustainable Agriculture
- 4.12 Globalization and Indian Agricultural Sector
- 4.13 Let us sum up
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- 4.16 References

Unit V The Industrial Sector

5 Objectives

- 5.2 Introduction
- 5.3 Industrial Policy
- 5.4 Privatization and Disinvestment Debate
- 5.5 Pricing Reforms in PSUs
- 5.6 Problems of Industrialization
- 5.7 Productivity in Industrial Sector
- 5.8 Exit Policy
- 5.9 Issues in Labour Market
- 5.10 Reforms
- 5.11 Approaches for Employment Generation
- 5.12 Analysis of Price Behaviours in India
- 5.13 Let us sum up
- 5.14 Questions or Review
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- 5.16 References

Unit VI Money, Banking and Budgets

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- 6.2 Introduction
- 6.3 Financial Sector Reforms
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- 6.5 Review of Monetary Policy
- 6.6 Money and Capital Markets
- 6.7 Working of SEBI
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Unit III Agricultural Finance

3.0 Objectives

- 3.1 Introduction
- 3.2 Role of Capital and Rural Credit
- 3.3 Organized and Unorganized Capital Market
- 3.4 Rural Savings and Capital Formation
- 3.5 Characteristics and Sources of Rural Credit-Institutional and Non-Institutional
- 3.6 Re-Organization of Rural Credit
- 3.7 Co-operatives, Commercial Banks, Regional Rural Banks
- 3.8 Role of NABARD and Agricultural Finance Policy
- 3.9 Let us sum up
- 3.10 Questions or Review
- 3.11 Suggested Reading
- 3.12 References

Unit IV Agricultural Prices

4.0 Objectives

- 4.1 Introduction
- 4.2 Marketing and State Policy
- 4.3 Agricultural Markets and Marketing Efficiency
- 4.4 Marketing Functions and Costs
- 4.5 Market Structure and Imperfections
- 4.6 Regulated Markets
- 4.7 Marketed and Marketable Surplus
- 4.8 Behaviour of Agricultural Prices
- 4.9 Cobweb Model
- 4.10 Price and Income Stability
- 4.11 Stage Policy with respect to Agricultural Marketing
- 4.12 Warehousing
- 4.13 Prices
- 4.14 Taxation and Crop Insurance
- 4.15 Terms of Trade between agricultural and Non-

Agricultural Prices

- 4.16 Need for State Intervention
- 4.17 Objectives of Agricultural Price Policy
- 4.18 Instruments and Evaluation
- 4.19 Food Security in India and Public Distribution System.
- 4.20 Let us sum up
- 4.21 Questions or Review
- 4.22 Suggested Reading
- 4.23 References

Unit V Agricultural Growth in India

5.0 Objectives

- 5.1 Introduction
- 5.2 Recent Trends in Agricultural growth in India

	5.3 Inter-regional Variations in Growth of Output and Productivity	
	5.4 Cropping Pattern Shifts	
	5.5 Supply of Inputs-Irrigation, Power, Seed and Fertilizers	
	5.6 Pricing of Inputs and Role of Subsidies	
	5.7 Distribution of gains from Technological Change	
	5.8 Role of Public Investment and Capital Formation in Indian	
	Agriculture	
	5.9 Strategy of agricultural development and Technological Progress	
	5.10 Agriculture and Environment	
	5.11 Agro-Processing	
	5.12 Agri –Business	
	5.13 Sustainable Agricultural and Policies	
	5.14 Indigenous Practices, Bio-Technological Practices	
	5.15 and Growth Potential	
	5.16 Agriculture Labour	
	5	
	5.17 Agricultural Wages in India 5.18 Agriculture and External Sector Agriculture and	
	5.19 W.T.O.	
	5.20 Globalization and Indian Agriculture	
	5.21 Food and Agricultural Subsidization Policies	
	5.22 Land Reforms in India and Technological Change	
	5.23 Pricing of Agricultural Inputs and Outputs	
	5.24 Terms of Trade between Agriculture and Industry	
	5.25 Let us sum up	
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	Unit I Introduction	
	1.0 Objectives	
	1.1 Nature, Scope and Importance of Environmental Economics	
	1.2 Relationship between Environmental and Economic	
	Development	
	1.3 Let us sum up	
	1.4 Questions or Review	
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	Unit II Welfare Economics and Environment	
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	2.2 Pareto Optimality and Competitive Equilibrium	
	2.3 Fundamental Theorems of Welfare Economics	
	2.4 Externalities and Market Inefficiency	
	2.5 Externalities as Missing Markets	
	2.6 Property Rights and Externalities, Non-Convexities and	
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1	Externalities	
	2.7 Pareto Optimal Provision of Public Goods 2.8 Lindahl's Equilibrium	

- 2.9 Preference Revelation Problem and Impure and Mixed Public Goods
- 2.10 Common Property Resources
- 2.11 Let us sum up
- 2.12 Questions or Review
- 2.13 Suggested Reading
- 2.14 References

Unit III Measurement of Environmental Values

3.0 Objectives

- 3.1 Introduction
- 3.2 Use Values
- 3.3 Option values and Non-use Values
- 3.4 Valuation Methods
- 3.5 Methods Based on Observed Market Behaviour
- 3.6 Hedonic Property Values and Household Production Models (Travel Cost Method and Household Health Production Function)
- 3.7 Methods Based on Response to Hypothetical Markets,
- 3.8 Contingent Valuation Methods
- 3.9 Let us sum up
- 3.10 Questions or Review
- 3.11 Suggested Reading
- 3.12 References

Unit IV The Theory of Environmental Policy

4.0 Objectives

- 4.1 Introduction
- 4.2 Environmental Externalities
- 4.3 Pigouvian Taxes and Subsides, Marketable Pollution Permits and Mixed Instruments (the charges and Standards Approach)
- 4.4 Coase's Bargaining Solution and Collective Acton
- 4.5 Informal Regulation and the New Model of Pollution Control,
- 4.6 Monitoring and Enforcement of Environmental Regulation, Environmental Institutions and Grass Rood Movements
- 4.7 Global Environmental Externalities and Climate Change
- 4.8 Tradable Pollution Permits and International Carbon Tax
- 4.9 Trade and Environment in ETO Regime
- 4.10 Let us sum up
- 4.11 Questions or Review
- 4.12 Suggested Reading
- 4.13 References

Unit V Economics of Natural Resource Management and Sustainable Development-Land use-Water resources

5.0 Objectives

- 5.1 Introduction
- 5.2 Theories of Optimal Use of Exhaustible and Renewable Resources
- 5.3 Environmental and Development Trade off and the Concept of Sustainable Development
- 5.4 Integrated Environmental and Economic Accounting and the Measurement of Environmentally corrected GDP
- 5.5 Macroeconomic Policies and Environment
- 5.6 Let us sum up
- 5.7 Questions or Review
- 5.8 Suggested Reading
- 5.9 References

Unit VI Environmental and Natural Resource Problems in India 6.0 Objectives

- 6.1 Introduction
- 6.2 Mechanism for Environment Regulation in India
- 6.3 Environmental Laws and their Implementation
- 6.4 Policy Instruments for Controlling Water and Air Pollution and Forestry Policy
- 6.5 People's Participation in the Management of Common and Forest Lands
- 6.6 The Institutions of Joint Forest Management and the Joint Protected are Management
- 6.7 Social Forestry
- 6.8 Rationale and Benefits
- 6.9 Let us sum up
- 6.10 Questions or review
- 6.11 Suggested reading
- 6.12 References

Self-Learning Material Content

Programme: Master of Arts in Economics

IInd Year

Course Code	Course Name	Study hours/ Credit
MACEC 201N	Macro Economic Analysis UNIT -1 1. Introduction 2. Objectives 3. National income and accounts 4. Macro economic models introduction 5. Supply of and demand for money 6. General equilibrium model 7. Post Keynesian theries 8. Consumption unction 9. Investment function 10. Theory of inflation and unemployment 11. Business cycles 12. New classical macrorconomics 13. Let us Sum Up 14. Questions or Review 15. Suggested Reading 16. References	7
MACEC 202N	UNIT -2 INTERANATIONAL ECONOMIC 1. Introduction 2. Objectives 3. INTERNATIONAL TRADE THEORIES 4. MEASUREMENT OF TRADE GAINS 5. Commercial policy 6. International factor movements 7. Balance of payments 8. International liquidity and debt 9. Let us Sum Up 10. Questions or Review 11. Suggested Reading 12. References	
MACEC 203N	UNIT -3 PUBLIC ECONOMICS 1. Introduction 2. Objectives 3. SCOPE OF PUBLIC ECONOMICS	

	4. PUBLIC CHOICE	
	5. RATIONALE FOR PUBLIC POLIY	
	6. FISCAL POLICY	
	7. PUBLIC EXPENDITURE	
	8. PUBLIC DEBT	
	9. TAXATION	
	10. FISCAL FEDERALISM	
	11. INDIAN PUBLIC FINANCE	
	12. Let us Sum Up	
	13. Questions or Review	
	14. Suggested Reading	
	15. References	
	13. References	
DAA CEC	UNIT-4	
MACEC		
204N	DEVELOPMENT OF ECONOMIC THOUGHT AND	
	ANALYSIS	
	1. Introduction	
	2. Objectives	
	3. Pre admite economics	
	4. Adam smith adamsmith and ondustre reolution	
	5. Theory of population abd diminish returns	
	6. Ricardos system	
	7. Says law and classical monetary theory	
	8. John stuart mill and the growth and decl of classical political	
	economy	
	9. Marxain economic	
	10. Marginal revolution	
	11. Keynesian revolution and its impact	
	12. Contributions on nobel lauates	
	13. Indian economic thought	
	14. Let us Sum Up	
	15. Questions or Review	
	16. Suggested Reading	
	17. References	
	17. References	
MACEC	UNIT- 5	
	RURAL DEVELOPMENT	
205N	1. Introduction	
	2. Objectives	
	3. Nature and scope	
	4. Rural development strategies	
	5. Rural demograghy	
	6. Rural credit system	
	7. Rural industrialization	
	8. Micro level planning	
	9. Rural development administration structure and	
	organusation in india	
	10. Rural labour	
	11. Let us Sum Up	
	11. Let us built op	

	12. Questions or Review 13. Suggested Reading 14. References
MACEC 206N	UNIT-6 URBAN ECONOMICS 1. Introduction 2. Objectives 3. Process of urbanization 4. Development of urban satial structure and growth 5. Urban lobour market 6. Ueban transport sector 7. Migration and urbanization 8. Urban housing sector 9. Urban land use planning. 10. Urban public economy 11. Urban development organizations 12. Urban planning 13. Let us Sum Up 14. Questions or Review 15. Suggested Reading 16. References

Self-Learning Material Content

Programme: Master of Arts in HINDI

I st Year

Course Code	Course Name	Study hours/ Credit
MACHN 1.1	HISTORY OF HINDI LITERATURE 1.0 Objectives 1.1 Introduction I हिंदी साहित्य का इतिहास का आरंभ २. आदिकाल की प्रवृतियाँ, वार्षिकरण ३. भक्तकाल एवं प्रमुख प्रवृतियाँ ४. सगुण भिक्तधारा एवं प्रवृतियाँ ५. रीतिकाल एवं प्रमुख प्रवृतियाँ ६. आधुनिक काल एवं प्रमुख प्रवृतियाँ ७. द्विवेदि युग एवं प्रवृतियाँ ८. छायावाद, उत्तर छायावाद/प्रगतीवाद २. प्रयोगवाद, नयी कविता एवं सांठोत्तरी कविता १०. हिंदी कहानी का विकास संदर्भ ग्रंथ सूची Let us sum up Questions or Review Suggested Reading References	7
MACHN 1.2	HISTORY OF LANGUAGE AND HINDI LANGUAGE • Objectives 2.1 Introduction अध्याय २.१ भाषा का इतिहास • प्रस्तावना • भाषा का स्वरूप • अर्थ ओर भाषा की परि भाषाएँ	7

- भाषा की सासान्य विशेषतायँ
- रचनागत विशेष
- स्नावगत विशेषतायँ
- भाषा के विभिन्न रूप
- भाषा उत्पति के सिद्दांत
- भाषाओं का वर्गीकरण और आधार
- आकृतिमूलक वर्गिकरण
- पारिवारिक वर्गीकरण
- निष्कर्ष
 - o Let us sum up
 - o Questions or Review
 - Suggested Reading
- References

अध्याय- २.२ भारतीय आर्यभाषाओं का स्वरुप

- प्रसतावना
- प्राचीन भारतीय आर्यभाषा काल
- वैदिक संस्कृत
- लोकिक संस्कृत
- मध्यकालीन भारतीय आर्यभाषा काल
- प्रथम प्राकृत (पालि)
- द्वितीय प्राकृत (प्राकृत)
- तृतीय प्राकृत (अपभ्रंश)
- आधुनिक भारतीय आर्यभाषा काल
- निष्ऋर्ष
 - o Let us sum up
 - o Questions or Review
 - Suggested Reading
- References

अध्याय-२.३ हिन्दी भाषा का विकास

- प्रस्तावना
- हिन्दी का अर्य और विभिन्न रूप
- खडींबोली हिन्दी का उदभव और विकास
- आदिकाल
- मध्य्काल
- आधुनिक काल
- हिन्दी की बोलियों का परिच्य
- हिन्दी का शब्द भंडार
- देवनागरी लिपि
- निष्कर्ष
- संदर्भ और सहायक ग्रंथ सूची
- प्रइनपत्र के नमूने
 - Let us sum up

Г		1
	Questions or Review	
	 Suggested Reading 	
	References	_
MACHN	OLD AND MEDIEVEL POETRY	7
10.3	3.0 Objectives	
	3.1 Introduction	
	१. चंद बदरायी – प्रथ्वीराज रासो – शशिवृता विवाह प्रसंग	
	२. विधापति – पदावली	
	३. अमीर खुसरो – हिन्दवी काव्य, दोहा, कतआ	
	४. कबीर — साखी, गुरूदेव को अंग, सुमिरण को अंग, बिरह	
	को अंग, ग्यान बिरह को अंग, मन को अंग	
	५. जायसी – पद्दमावत– नागमती वियोग, सिंहलद्वीप वर्णन	
	६. सूरदास – भ्रनरगीत सार, श्रीकृष्ण का वचन उद्भव-प्रति,	
	उद्भ्व प्रति कुब्जा के वाक्य, उद्भव का ब्रज में आना, उद्भव का ब्रज	
	में दिखई पड़ना	
	७. तुलसीदास – अयोध्या काण्ड	
	a. Let us sum up	
	b. Questions or Review	
	c. Suggested Reading	
	८. References	
MACHN 1.4	HINDI PROSE	7
	4.0 Objectives	
	4.1 Introduction	
	कहानी का स्त्रूप	
	१. हिन्दी कहानी –विकास यात्र	
	२. कहानी के तत्व	
	३. कफन–प्रेमचन्द	
	४. पाजेभ–जॆनेन्द कुमार	
	५. सच बॉल्ने की भूल-यशपाल	
	६. मल्बे का मालिक-मोहन राकेश	
	७. संबंध– ज्ञानरंजन	
	a. Let us sum up	
	b. Questions or Review	
	c. Suggested Reading	
	८. References	
	निबंध विचार रचना	
	९. हिन्दि निबंध–विकास यात्र	
	१०. ऋोध-रामच्नद्र शुक्ल	
	११. बुढापा–पाण्डेय बेच्न ञार्म उग्र	
	१२. यह देश एक हें – रामधारी सिंह दिनकर	
	१३. इंस्पेकटू मातादीन चाँद पर – हरिशंकर परसाई	

	१४. स्त्री जो महज त्वचा हे - सुधीश पचोरी	
	a. Let us sum up	
	b. Questions or Review	
	c. Suggested Reading	
	રપ. References	
	आगिनपुंज : शहीद चंद्रशेखर आज़ाद की क्रान्तिकारी जीवन कथा	
	जारितपुर्ण : शहाद वपूराजर जाज़ाद का मानितारा जाका कावा	
	१६. शहिद चंद्रशेखर आजाद	
	·	
	१७. काकॉरी केस और आजाद	
	१८. आजाद बभ्बई में	
	१९. आजाद ओर राषट्रीयता की दीक्षा	
	२०. ऋान्तिकारी दल में आजाद का प्रवेश	
	२१. आजाद और मित्र सुरेन्द्र ञार्म	
	२२. भॊया आजाद और दुर्गा भाभी	
	२३. आजाद धीरपुत्र थे : शचीन्द्रनाथ बख्शी	
	२४.विस्ता की अदभुत कहानी : राजाराम शास्त्री	
	२५. कुछ बिखरी स्मुतियाँ : श्रीदेवी मुस्ददी	
	२६. अंतिम दिन में मैं आजाद के साथ था : भवानीसिहं गवत	
	२७. जनत के प्रिय आजाद : विश्वनाथ वैशम्पायन	
	२८. आजाद की माता जगरानी देवी : भगवानदास माहोर	
	a. Let us sum up	
	b. Questions or Review	
	c. Suggested Reading	
	२९. References	
MACHN 1.5	GRAMMAR AND FUNCTIONAL HINDI	7
	1.0 Objectives	
	5.1 Introduction	
	आ. व्याकरण	
	१. विकारी और आविकारी शब्द	
	२. लिंग, वचन, कारक	
	३. वाच्य	
	४. काल	
	५. उपसर्ग और प्रत्यय	
	६. पद परिचय	
	७. 'ने' नियम	
	८. वाक्य शुद्दीकरण	
	भाग – २	
	आ प्रयोजनमूलक हिन्दी	
	१. संविधान में हिन्दी	

२. कार्यालयी हिन्दी – सरकारी ज्ञापन, परीपन्न, आदेश पन्न ३. गॆत–सरकारी पन्न – अ्वॆदन पन्न, शिकायती पन्न, स्मरण पन्न, विज्ञापन, प्रेस विज्ञाप्ति, प्रेस नॊट	
भाग –३	
कार्यालयी — हिन्दी प्रारूपण, संक्षेपण, पल्लवन,टिप्पण, पारीभाषिक शब्दावली-परीभाषा महत्व Let us sum up	
Questions or Review Suggested Reading References	

Self-Learning Material Content

Programme: Master of Arts in HINDI

IInd Year

Course Code	Course Name	Study hours/ Credit
MACHN 2.1	LINGUISTICS	7
	2.0 Objectives	
	2.1 Introduction	
	१ भाषा विज्ञान	
	१.१ स्वरूप, परिभाषा	
	१.२ भाषा विज्ञान का अन्य विज्ञान से संबंध	
	१.३ व्याकरण, साहित्य, इतिहास	
	१.४ भाषा विज्ञान के अध्ययन की दिशाएँ	
	१.५ वर्णनात्म्क, ऎतिहासिक, तुलनात्मक	
	1.6 Let us sum up	
	1.7 Questions or Review	
	1.8 Suggested Reading	
	१.९ References	

	२ भाषा विज्ञान के अंग	
	२.१ ध्वनि विज्ञान – स्वन प्रक्रिया, स्वन विज्ञान स्वरूप ओर	
	शाखाएँ	
	२.२ स्वन की अवधारणा,	
	२.३ स्वन विज्ञान का स्वरूप	
	२.४ स्वनिम के भेद	
	2.5 Let us sum up	
	2.6 Questions or Review2.7 Suggested Reading	
	References	
	३ अर्य विज्ञान ऒर वाक्य विज्ञान	
	३.१ अर्य विज्ञान	
	३.२ अवधारणा	
	३.३ शब्द ऒर अर्य का संबंध	
	३.४ अर्य परिवर्तन के कारण	
	३.५ वाक्य विज्ञान, स्वरूप परीभाषा, अवधारणा	
	Let us sum up	
	Questions or Review Suggested Reading	
	References	
MACHN 2. 2	MODERN POETRY	7
	१ खण्ड काव्य	
	१.१ दुष्यन्त कुमार	
	१.२ एक कंठ विष्पाथी	
	२ आधुनिक काव्य	
	२.१ भारतेन्द्र हरिशचन्द्र –िनज भाषा उन्नति अहै	
	२.२ जयशंकरप्रसाद –चिंता, आँसू	
	२.३ सुमित्रानन्दन पंत— ताज, बादल	
	२.४ सुर्यकान्त त्रिपाठी 'निराला'– तो इती पत्यर, संध्या	
	सुन्दरी	
	३ आधुनिक काव्य	

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	३.१ नागार्जुन — प्रेत का बयान, अकाल ऒर उसके बाद,	
	मास्ट्र!	
	४.२ गजानन माधव मुकितबोध– खामॊश ! ब्रहाराक्ष्स	
	४.३ भवानीप्रसाद मिश्र – सन्नाटा, गीत फ्ररोश	
	४.४ विनय दुबे –दुलीराम भोई, महोदय जी निवेदन है	
	८.४ विशेष पुष — पुराशिम माइ, महादेष आ शिषदेश ह	
	Questions or Review	
	Suggested Reading	
	References	
MACHN 2.3	HINDI PROSE, NOVEL, DRAMA	7
	Tillion Prose, Novel, Draivia	
	१. उपन्यास	
	१,१ प्रेमचन्द्र – निर्मला	
	१.२ कृष्णा अगिनहोत्री — आना इस देश	
	, ,	
	१.३ सी.रा. या्त्री – नदी पीछे नहीं मुड़्ती	
	२. नाटक'	
	२.१ सुरेशचन्द्र शुकल – काला पत्यर	
	२.२ जी.जे.हरिजित – एक ऒर द्रोणाचार्य	
	२.३ मधु धवन – आज की पुकार	
	३. एकांकी	
	३.१ आठ एकांकी – देवेन्द्र नाथ अंकुर	
	Let us sum up	
	Questions or Review	
	Suggested Reading	
	References	
MACHN 2.4	INDIAN AND WESTERN POSTICS	7
IVIACITIN 2.4	INDIAN AND WESTERN POETICS	(
	१. काव्यशास्त्र	
	१.१ काव्य की परिभाषा,	
	l '	
	१.२ काव्य के लक्ष्ण,	
	१.३ काव्य हेतु	
	१.४ काव्य प्रयोजन,	

	१.५ काव्य भेद,	
	१.६ शब्द शकित,	
	१.७ काव्य की अत्मा	
	२. भारतीय काव्यशास्त्र	
	२.१ रस का महत्व,	
	२.२ रस के भेद,	
	२.३ रस के अंग,	
	२.४ रस सिद्धान्त	
	२.५ आचार्य भरतमुनि	
	२.६ अलंकार सिद्यान्त, ध्वनि सिद्दान्त	
	२.७ वऋोकित सिद्दान्त, रीति सिद्दान्त, ओचित्य	
	सिद्दान्त	
	३. पाञ्चात्य काव्यशास्त्र	
	३.१ प्लेटो पुर्व पाश्चत्य काव्य परंपर	
	३.२ प्लेटो का काव्य सिद्दान्त	
	३.३ अरस्तू—अनुकरण, विरेचन, न्नासदी	
	३.४ लोंजाइनस – उदात्त तत्व	
	Let us sum up	
	Questions or Review Suggested Reading	
	References	
MACHN 2.5	TRANSLATION AND JOURNALISM	7
	१. अनुवाद	
	१.१ स्वरुप, अर्थ, परीभाषा	
	१.२ अनुवाद, विज्ञान है या कला	
	१.३ अनुवाद का महत्व, अनुवाद की प्रक्रिया	
	१.४ अनुवाद के प्रकार, अनुवाद की समस्याएँ	
	१०० नार्याच्या प्रचार नार्याच्याच्याच्या	
	२. पत्रकारिता	
	२.१ परिभाषा, स्वरूप ऒर प्रकार	
	२.२ हिन्दी पत्र्कारित का विकास	
	२.३ भारत में पत्रकारिता का प्रारंभ	
		1

- २.४ इलेकट्राँनिक मीडिया की पत्रकारिता-रेडियो, दूरदर्शन, विडियो, इंटरनेट
- ३. समाचार लेखन कला
 - ३.१ समाचार पत्रिका के मूल तत्व
 - ३.२ समाचार लेखन कला

References

- ३.३ संपादन कला के मूल सिद्दान्त
- ३.४ शीर्षक की संरचना, पृष्ठ सज्जा
- ३.५ संपादक ऒर संवाददाता के गुण Let us sum up Questions or Review Suggested Reading

Self-Learning Material Content Programme: Master of Arts in History (M.A History) Ist Year

Course Code	Course Name	Study hours/
		Credit
MACH 101 N	HISTORY OF INDIA (FROM STONE AGE TO CE 700)	7
	, ,	
	Unit -1: Prehistoric beginnings	
	1.0 Objectives	
	1.1 Introduction	
	1.2 The old stone age – major Sites – Material culture	
	1.3 The Microliths and Mesolithic phase	
	1.4 The New Stone Age	
	1.5 Beginnings of Agriculture and settled life	
	1.6 Chalcolithic Cultures – Meghalithic Culture	
	1.7 Let us sum up 1.8 Questions or review	
	1.9 Suggested reading	
	1.9 Suggested reading 1.10 References	
	Unit – 2: Indus Civilisation	
	2.0 Objectives	
	2.1 Introduction	
	2.2 (First Urbanisation) – The Early, Mature and Late	
	Harappan – the rural and the urban settlements	
	2.3 Town Planning and layout	
	2.4 Economy and modes of sustenance – Religion-Script – The	
	Decline.	
	2.5 Let us sum up	
	2.6 Questions or review	
	2.7 Suggested reading	
	2.8 References	
	Unit – 3: The Early Vedic Age	
	3.0 Objectives	
	3.1 Introduction	
	3.2 'The Aryan Problem' – Vedic literature – geographical	
	horizon – material culture – inter-tribal and intra-tribal-	
	tribal wars	
	3.3 Social organization-power and its exercise – rituals and	
	their functions – Migrations.	
	3.4 Let us sum up	
	3.5 Questions or review	
	3.6 Suggested reading	
	3.7 References	

Unit – 4: The later Vedic Age

- 4.0 Objectives
- 4.1 Introduction
- 4.2 The archaeology of PGW and iron the settlements of the Ganga Valley
- 4.3 Spread of agriculture –increase in production and surplus-social differentiation
- 4.4 Varna and Jati changes in religious ideology
- 4.5 Philosophy of the Upanishads-from Jana to Janapada.
- 4.6 Let us sum up
- 4.7 Questions or review
- 4.8 Suggested reading
- 4.9 References

Unit – 5 : Sangam Age

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Early Tamil Literature –The Akam and Puram Songs
- 5.3 Uneven developments in economy and society exchanges
- 5.4 Local and long distance the 'Roman Trade' social structure political organization-the slow and uneven transition.
- 5.5 Let us sum up
- 5.6 Questions or review
- 5.7 Suggested reading
- 5.8 References

Unit – 6: The Second Urbanisation

- 6.0 Objectives
- 6.1 Introduction
- 6.2 artisans the 'guilds' sethis and gahapathis surplus and trade trade centres, trade routes and trading communities
- 6.3 Dissatisfaction with the establishment heterodox religions
- Jainism and Buddhism
- 6.4 The rise of the Mahajanapadas.
- 6.5 Let us sum up
- 6.6 Questions or review
- 6.7 Suggested reading
- 6.8 References

Unit – 7: The First 'Empire'

- 7.0 Objectives
- 7.1 Introduction
- 7.2 The rise of Magadha and its expansion the Mauryan Coup
- Kautilya and the Arthasastra-Megasthenes Asoka and
- his inscriptions- economy and society- administration and 'foreign' relations
- 7.3 Policy of dhamma- the end of the Empire.
- 7.4 Let us sum up

7

	7.5 Questions or review	
	7.6 Suggested reading	
	7.7 References	
	Unit – 8 : The Post- Mauryan Age	
	8.0 Objectives	
	8.1 Introduction	
	8.2 Indo- Greeks – Kushanas-Satavahanas-agrarian – expansion	
	- trade- Art	
	8.3 Mahayana developments – Bhagavatism	
	8.4 Crystallization of Sanskritic tradition and Puranic	
	Hinduism.	
	8.5 Let us sum up	
	8.6 Questions or review	
	8.7 Suggested reading	
	8.8 References	
	Unit – 9: The Gupta Age	
	9.0 Objectives	
	9.1 Introduction	
	9.2 The transition to the Early Medieval	
	9.3 The Allahabad prasasti	
	9.4 The decentralization- spread of settlements and expansion	
	of agriculture	
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- 2.5 Local bodies : Ur, nadu, sabha and nagara Nature of the Chola State
- 2.6 Architecture and Cultural contributions.
- 2.7 Let us sum up
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- 2.10 References

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- 3.1 Introduction
- 3.2 Rajput states The Ghazni inroads Ghorian conquests
- 3.3 Expansion to the Gangetic valley
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- 3.5 Let us sum up
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- 4.0 Objectives
- 4.1 Introduction
- 4.2 External danger and the problem of the north-west-internal rebellions and territorial consolidation
- 4.3 The Turko-Afghan nobility the revival of trade and urbanism
- 4.4 Early experiments in revenue administration
- 4.5 Beginnings of the Indo-Sarcenic Architecture
- 4.6 Let us sum up
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- 4.9 References

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- 5.1 Introduction
- 5.2 Expansion of the Delhi Sultanate
- 5.3 Rajastan- Deccan and South India
- 5.4 Internal Reforms and Experiments
- 5.5 Market Regulation and agrarian policy Muhammed Tughluq's experiments and their political impact Firuz Tughluq State under the Sultanate
- 5.6 The decline of the Sultanate.
- 5.7 Let us sum up
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- 6.1 Introduction
- 6.2 Social stratification
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Unit – 7: Vijayanagara and the Bahamanis

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- 7.1 Introduction
- 7.2 Foundation and early history
- 7.3 The struggle to control the Raichur doab
- 7.4 Administration and economic life
- 7.5 The Portughese advent and fortunes
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- 7.7 Let us sum up
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Unit – 8: The Imperial Mughals

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- 8.2 Battles of Panipat and Kanwah
- 8.3 Significance of Babar Humayun the Sur interregnum
- 8.4 Sher Shah's Contribution
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- 8.6 The Age of Akbar expansion of the empire restructuring restructuring administration
- 8.7 Contest with nobility Mansabdari System
- 8.8 Todarmal's revenue reforms
- 8.9 Rajput Policy Akbar's religious policy and its sociopolitical implications.
- 8.10 Jahangir and Nur Jahan Mughal relations with West Asian and Central Asian powers
- 8.11 European presence in India Shah Jahan and the imperial glory
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- 8.14 Religious policy "the Deccan Ulcer" internal weaknesses and the decline of the Empire.

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- 2.2 The territorial factor
- 2.3 The King Council of Ministers
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- 2.7 Let us sum up
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Unit – 3: Economy and agriculture

- 3.0 Objectives
- 3.1 Introduction
- 3.2 The agrarian set up crops
- 3.3 Regional variations Irrigation system Land tenures
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- 3.7 Suggested reading
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- 4.2 Growth of Artisanal activities industrial activities
- 4.3 Potentials of change
- 4.4 Trade local and foreign the Arab and Portughese elements
- 4.5 Trade organisations Urban centres
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- 5.3 Socio-religious groups- mathas education forms of knowledge
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- 4.2 The Congress programme of constitutional, economic, administrative and other reforms.
- 4.3 The economic ideology
- 4.4 Methods of political work
- 4.5 The British attitude towards the Congress
- 4.6 Beginning of Extremist politics.
- 4.7 Let us sum up
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- 4.9 Suggested reading
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Unit – 5 : Nationalist Movement (1905 – 1918)

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Growth of Militant Nationalism
- 5.3 Factors that led to the Partition of Bengal
- 5.4 The Anti-partition Movements
- 5.5 The Swadeshi and boycott Movements
- 5.6 Growth of Revolutionary Terrorism
- 5.7 Muslim League and growth of communalism
- 5.8 The First World War The Home Rule Leagues
- 5.9 Unity of Extremists and Moderates
- 5.10 The peasant and tribal uprisings.
- 5.11 Let us sum up
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Unit – 6 : Gandhi in Indian Politics (1916-1932)

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Emergence of Gandhi
- 6.3 The Early experiments in South Africa and India
- 6.4 Rowlatt Act Jallianwallah Bagh The Khilafat and Non-Co-operative movements
- 6.5 The Swarajist Party Simon Commission
- 6.6 Civil Disobedience Movements.
- 6.7 Let us sum up
- 6.8 Questions or review
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Unit – 7 : Struggle for Swaraj (1933-1947)

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- 7.2 The Act of 1935- the Congress Ministries
- 7.3 Growth of Socialist ideas

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	1.3 Napoleon Bonaparte	
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- 3.2 Unification of Italy
- 3.3 Mazzini, Cavour, Garibaldi
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- 3.6 Let us sum up
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- 4.0 Objectives
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- 4.2 The Eastern Questions
- 4.3 Partition of Africa
- 4.4 The formation of the Triple Alliance
- 4.5 Europe in two camps
- 4.6 Let us sum up
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- 5.0 Objectives
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- 5.2 Events leading to the World War I was Germany responsible for the War?
- 5.3 Paris peace Conference League of Nations.
- 5.4 Let us sum up
- 5.5 Questions or review
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Unit – 6: The Great Russian Revolution

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Role of ideology
- 6.3 Revolutions of 1905 and 1917
- 6.4 Lenin 'Socialism in one country'.
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Unit - 7: Fascism in Italy

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Causes for its rise

7.3 Mussolini, Nazism in Germany
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- 2.2 Historical Facts
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- 3.1 Introduction
- 3.2 Critical and Speculative
- 3.3 Explanation in history
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- 3.6 Let us sum up
- 3.7 Questions or review
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- 4.0 Objectives
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- 4.2 The problem of historical objectivity
- 4.3 Value judgement in history
- 4.4 The commitment of a historian
- 4.5 The abuses of history
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- 4.9 References

Unit − 5: **Historiography in the West**

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- 5.1 Introduction
- 5.2 The Greco- Roman foundations
- 5.3 The medieval Christian legacy
- 5.4 St. Augustine The Renaissance
- 5.5 Let us sum up
- 5.6 Questions or review
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Unit – 6

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	12.2 The materialistic interpretation – D.D Kosambi, R.S	
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- 1.2 Hobson-Lenin
- 1.3 Theory of Underdevelopment and A.G Frank
- 1.4 World System theory and Immanuel Wallerstein
- 1.5 Let us sum up
- 1.6 Questions or review
- 1.7 Suggested reading
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- 2.2 Colony Pretectorates
- 2.3 Spheres of Influence
- 2.4 Similarities and Differences in their functioning.
- 2.5 Let us sum up
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- 3.2 colonial contradictions
- 3.3 Dynamics of Indian Nationalism
- 3.4 Let us sum up
- 3.5 Questions or review
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- 4.1 Introduction
- 4.2 Anglo- Chinese wars
- 4.3 Creation of spheres of influence
- 4.4 Nationalist Developments
- 4.5 Chinese Revolution 1911
- 4.6 Emergence of Communism Mao-tse-tung
- 4.7 Let us sum up
- 4.8 Questions or review
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- 5.0 Objectives
 - 5.1 Introduction
- 5.2 Dutch Colonialism and its features
- 5.3 Rise and Growth of Nationalism Sukarno
- 5.4 Let us sum up
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 - 6.2 French Colonialism
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 - 7.2 Arrival of the West and Perry's Mission
 - 7.3 Meiji Reforms
- 7.4 Emergence of Japan as a World Power
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- 7.6 Japan World War II and its Consequences
- 7.7 Allied question
- 7.8 Let us sum up
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- 8.1 Introduction
- 8.2 Arab Israeli Relations and emergence of Israel
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- 9.2 Great Power Politics in Iran
- 9.3 Rise of Nationalism
 - 9.4 Reza Shah and Muhmmed Reza Shah Pahalavi
 - 9.5 Iranian Revolution
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- 1.2 The Mountbatten Plan
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- 1.4 Historiography of Partition
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- 2.2 Hyderabad, Kashmir, Junagarh
- 2.3 The communal holocaust and exodus
- 2.4 India Pakistan Conflicts on Kashmir
- 2.5 Let us sum up
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- 3.0 Objectives
- 3.1 Introduction
- 3.2 The colonial legacy
- 3.3 Political economic and other challenges
- 3.4 Framing of the constitution of India its features
- 3.5 Reorganisation of states
- 3.6 Planned economic development
- 3.7 The Nehruvian Model of development
- 3.8 Nehru as the architect of India's foreign policy
- 3.9 Let us sum up
- 3.10 Questions or review
- 3.11 Suggested reading
- 3.12 References

Unit – 4 : India between 1964 - 1984

- 4.0 Objectives
- 4.1 Introduction
- 4.2 The Shastri Era
- 4.3 Raise of Indira Gandhi to power-socio-economic measures
- 4.4 The emergency the external relations
- 4.5 Creation of Bangladesh Internal Political crisis Punjab, Assam, Kashmir etc:
- 4.6 The jantha interregnum
- 4.7 Fall of Indira Gandhi
- 4.8 Let us sum up
- 4.9 Questions or review
- 4.10 Suggested reading
- 4.11 References

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	5.0 Objectives	
	5.1 Introduction	
	5.2 Internal measures	
	5.3 External relations	
	5.4 Politics of Accords	
	5.5 Punjab, Assam, Sri Lanka etc;	
	5.6 Let us sum up	
	5.7 Questions or review	
	5.8 Suggested reading	
	5.9 References	
	Unit – 6 : State and Society	
	6.0 Objectives	
	6.1 Introduction	
	6.2 Political parties and the parliamentary democracy – Centre – State relations	
	6.3 Communalism and Indian Politics	
	6.4 Backward class movements	
	6.5 Dalit movements and B.R Ambedkar	
	6.6 Position of Indian Women	
	6.7 Environmental Movements	
	6.8 Let us sum up	
	6.9 Questions or review	
	6.10 Suggested reading	
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	Unit -1 : Historiography	
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	1.1 Introduction	
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	1.1 Introduction1.2 Pre-colonial writings1.3 Colonial historiography1.4 Missionary perceptions	
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	 1.1 Introduction 1.2 Pre-colonial writings 1.3 Colonial historiography 1.4 Missionary perceptions 1.5 Indigenous writings 1.6 Recent trends 	
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- 2.6 Let us sum up
- 2.7 Questions or review
- 2.8 Suggested reading
- 2.9 References

Unit − 3 : Conversion to a colony

- 3.0 Objectives
- 3.1 Introduction
- 3.2 The British take –over
- 3.3 Nature of land tenures and revenue administration
- 3.4 Inland and foreign trade
- 3.5 Early anti-colonial resistance movements
- 3.6 Canara-Coorg rebellions
- 3.7 Judicial organization
- 3.8 Colonial education and its impact
- 3.9 Socio religions reform movements
- 3.10 Kudmul Ranga Rao Constitutional reforms
- 3.11 Let us sum up
- 3.12 Questions or review
- 3.13 Suggested reading
- 3.14 References

Unit – 4: Nationalism in Dakshina Kannada

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Colonial factors Press-ideology
- 4.3 Congress and Communist movements in Dakshina kannada and their leaders
- 4.4 Karnad Sadashiva Rao, B.V Kakkilaya and others
- 4.5 Workers movements Independence
- 4.6 Let us sum up
- 4.7 Questions or review
- 4.8 Suggested reading
- 4.9 References

Unit – 5 : Dakshina Kannada after Independence

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Unification with Mysore State
- 5.3 Economic development Srinivas Mallya
- 5.4 Land reforms and their impact
- 5.5 Industrialization Banking
- 5.6 Emergence of South Kanara as an educational hub MSEZ
- 5.7 Let us sum up
- 5.8 Questions or review
- 5.9 Suggested reading
- 5.10 References

Self-Learning Material Content

Programme: Master of Arts in Kannada

I st Year

Course	Course Name	Study
Code		hours/
		Credit
MACK 101N	ಪ್ರಾಚೀನ ಕನ್ನಡ ಸಾಹಿತ್ಯ	7
	ಪರಿವಿಡಿ	
	Unit 1: ಪ್ರಾಚೀನ ಕನ್ನಡ ಸಾಹಿತ್ಯದ ಸ್ವರೂಪ, ಸಾಮಾಜಿಕ, ಧಾರ್ಮಿಕ	
	ಹಿನ್ನೆಲೆ	
	1.0 ಉದ್ದೇಶಗಳು	
	1.1 ಪೀಠಿಕೆ	
	1.2 ಲೌಕಿಕ	
	1.3 ಆಗಮಿಕ ಕಾವ್ಯಗಳ ಪರಿಕಲ್ಪನೆಯ ಚರ್ಚೆ	
	1.4 ಪ್ರಾಚೀನ ಸಾಹಿತ್ಯ ರೂಪಗಳು	
	1.5 ಚಂಪೂ, ಚತ್ತಾಣ, ಬೆದಂಡೆ, ಗದ್ಯ	
	1.6 ಸಾರಾಂಶ	
	1.7 ಸಮೀಕ್ಷೆ	
	1.8 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	1.9 ಉಲ್ಲೇಖಗಳು	
	Unit 2: ಪಠ್ಯಗಳು	
	1.0 ಉದ್ದೇಶಗಳು	
	2.1 ಪೀಠಿಕೆ	
	2.1 ವಿಕ್ರಮಾರ್ಜುನ ವಿಜಯಂ– ಪಂಪ (9ನೆಯ ಆಶ್ವಾಸದಿಂದ 14ನೆಯ	
	ಆಶ್ವಾಸದವರೆಗೆ)	
	2.2 ಯಶೋಧರ ಚರಿಗೆ–ಜನ್ನ	
	(ಸಂ) ಕ.ವೆಂ. ರಾಘವಾಚಾರ್, ಶಾರದಾಮಂದಿರ, ಮೈಸೂರು 1961	
	2.3 ಸಾರಾಂಶ	
	2.4 ಸಮೀಕ್ಷೆ	
	2.5 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	2.6 ಉಲ್ಲೇಖಗಳು	
MACK	ಮಧ್ಯಕಾಲೀನ ಕನ್ನಡ ಸಾಹಿತ್ಯ	7
102N		

Unit 1: 1.0 ಉದ್ದೇಶಗಳು 1.1 ಪೀಠಿಕೆ 1.2 ಮಧ್ಯಕಾಲೀನ ಕನ್ನಡ ಸಾಹಿತ್ಯದ ಸ್ವರೂಪ: ರಾಜಕೀಯ, ಧಾರ್ಮಿಕ ಸಾಮಾಜಿಕ ಹಿನ್ನೆಲೆ 2.1 ಮಧ್ಯಕಾಲೀನ ಸಾಹಿತ್ಯ ಪ್ರಕಾರಗಳು: ಲಕ್ಷಣಗಳು ಮತ್ತು ವೈಶಿಷ್ಯಗಳು ಅ. ವಚನ ಸಾಹಿತ್ಯ ಆ. ರಗಳೆ ಸಾಹಿತ್ಯ ಇ. ಕೀರತನ ಸಾಹಿತ್ಯ ಈ. ಷಟ್ಪದಿ ಸಾಹಿತ್ಯ ಉ. ಸಾಂಗತ್ಯ ಸಾಹಿತ್ಯ ಸಾರಾಂಶ ಸಮೀಕ್ಷ್ಮೆ ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ ಉಲ್ಲೇಖಗಳು 1.1 ಪಠ್ಯಗಳು 1. ಮಾದಾರ ಚೆನ್ನಯ್ಯನ ರಗಳೆ - (ಸಂ.) ಟಿ.ಎಸ್. ವೆಂಕಣ್ಣಯ್ಯ 2. ಹರಿಶ್ಚಂದ್ರ ಕಾವ್ಯ ಸಂಗ್ರಹ –ಟಿ.ಎಸ್. ವೆಂಕಣ್ಣಯ್ಯ ಮತ್ತುನ್ ಅ.ನ.ಕೃಷ್ಣಶಾಸ್ತ್ರಿ ಪ್ರಸಾರಾಂಗ, ಮೈಸೂರು. ವಿ.ವಿ 3. ಭರತೇಶ ವೈಭವ ಸಂಗ್ರಹ ಆರು ಸಂದಿಗಳು- (ಸಂ.) ತ.ಸು.ಶಾಮರಾಯ. ಪ್ರಸಾರಾಂಗ, ಮೈಸೂರು ವಿ.ವಿ 4. ಬಸವಣ್ಣನ ವಚನಗಳು: (ಸಂ.) ಎಲ್. ಬಸವರಾಜು, ಗೀತಾ ಬುಕ್ ಹೌಸ್, ಮೈಸೂರು 5. ಹರಿದಾಸರ ಜನಪ್ರಿಯ ಹಾಡುಗಳು- ಸಂ.ಡಾ.ಟಿ.ಎನ್.ನಾಗರತ್ನ, ಡಾ. ಮಂದಾಕಿನಿ ಕನ್ನಡ ಮತ್ತು ಸಂಸ್ಕೃತಿ ನಿರ್ದೇಶನಾಲಯ, ಬೆಂಗಳೂರು ಆಧುನಿಕ ಕನ್ನಡ ಕಾವ್ಯ: ಸಾಂಸ್ಕೃತಿಕ ಪಠ್ಯಗಳು **MACK 103** 7 Unit I 1.0 ಉದ್ದೇಶಗಳು 1.1 ಪೀಠಿಕೆ 1.2 ಆಧುನಿಕ ಕನ್ನಡ ಕಾವ್ಯಕ್ಕೆ ಒದಗಿಬಂದ ಸಾಂಸ್ಕೃತಿಕ ಪ್ರೇರೆಣೆಗಳು 1.3 ಆಧುನಿಕ ಕನ್ನಡ ಕಾವ್ಯದ ವಿಭಿನ್ನ ಪ್ರಭೇದಗಳು 1.4 ಸಾಂಸ್ಕೃತಿಕ ಪಠ್ಯಗಳಾಗಿ ಆಧುನಿಕ ಕನ್ನಡ ಕಾವ್ಯ 1.5 ಸಾರಾಂಶ

1.7 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ 1.8 ಉಲ್ಲೇಖಗಳು Unit 2 ಪಠ್ಯಗಳು 2.0 ಉದ್ದೇಶಗಳು 2.1 ಪೀಠಿಕೆ 2.3 ಗೊಲ್ಗೊಥಾ: ಎಂ.ಗೋವಿಂದ ಪೈ. ಕಾವ್ಯಾಲಯ ಪ್ರಕಾಶನ, ಮೈಸೂರು, 16988 2.4 ಒಲವೇ ನಮ್ಮ ಬದುಕು : ದ.ರಾ.ಬೇಂದ್ರೆ; ಸುರುಚಿ ಪ್ರಕಾಶನ, ಮೈಸೂರು 1988 2.5 ಮೈಸೂರು ಮಲ್ಲಿಗೆ: ಕೆ.ಎಸ್.ನರಸಿಂಹಸ್ವಾಮಿ, ಕಾವ್ಯಾಲಯ ಪ್ರಕಾಶನ, ಮೈಸೂರು 997 2.6 ಭೂಮಿಗೀತ: ಎಂ.ಗೋಪಾಲಕೃಷ್ಣ ಅಡಿಗ; ಅಕ್ಷರ ಪ್ರಕಾಶನ, ಸಾಗರ, 2.7 ಸಾವಿರಾರು ನದಿಗಳು: ಸಿದ್ದಲಿಂಗಯ್ಯ (ಮೆರವಣಿಗೆ) ಅಂಕಿತ ಪುಸ್ತಕ, ಬೆಂಗಳೂರು, 2009 2.8 ಅಮೃತಮತಿಯ ಸ್ವಗತ: ಎಚ್.ಎಲ್.ಪುಷ್ಟಾ; ಅನ್ವೇಷಣ ಪ್ರಕಾಶನ, ಬೆಂಗಳೂರು 1992 2.9 ಸಾರಾಂಶ 2.10 ಸಮೀಕ್ಷ್ಮೆ 2.11 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ 2.12 ಉಲ್ಲೇಖಗಳು MACK104N ಸಾಮಾನ್ಯ ಭಾಷಾವಿಜ್ಞಾನ ಮತ್ತು ದ್ರಾವಿಡ ಭಾಷಾವಿಜ್ಞಾನ Unit I 1.0 ಉದ್ದೇಶಗಳು 1.1 ಪೀಠಿಕೆ 1.2 ಭಾಷಾವಿಜ್ಞಾನದ ಸ್ವರೂಪ, ವ್ಯಾಪ್ತಿ, ಉಪಯೋಗ, ಭಾಷಾವಿಜ್ಞಾನದ 1.3 ಧ್ವನಿವಿಜ್ಞಾನ: ಉಚ್ಚರಣಾಂಗಗಳು, ಅವುಗಳ ಕಾರ್ಯ; ಧ್ವನಿಗಳ ವರ್ಗೀಕರಣ, ಐ.ಪಿ.ಎ 1.4 ದ್ವನಿಮಾವಿಜ್ಞಾನ: ಧ್ವನಿಮಾ; ಧ್ವನಿಮಾ ವಿಶ್ಲೇಷಣೆಯ ವಿಧಾನಗಳು; ವಿರೋಧ ಪ್ರಸಾರ, ಪೂರಕ ಪ್ರಸಾರ; ಸ್ವಚ್ಛಂದ ಪ್ರಸಾರ 1.5 ಆಕೃತಿಮಾ ವಿಜ್ಞಾನ: ಆಕೃತಿ, ಉಪಾಕೃತಿ, ಆಕೃತಿಮಾ, ಪರಿಕಲ್ಪನೆಗಳು ವಿವರಣೆ, ಆಕೃತಿಮಾ ವಿಶ್ಲೇಷಣೆಯ ವಿಧಾನ, ಆಕೃತಿ ವಿಧಗಳು

_____ 1.6 ಸಮೀಕ್ಸ್ಪೆ

- 1.6 ವಾಕ್ಯ ವಿಜ್ಞಾನ: ವಾಕ್ಯದ ವಿನ್ಯಾಸ, ವಾಕ್ಯ ಘಟಕಗಳನ್ನು ಕಂಡುಕೊಳ್ಳುವ ವಿದ್ಯೆನಗಳು, ಉತ್ಪಾದಕ ವ್ಯಾಕರಣದ
- 1.7 ಪರಿಕಲ್ಪನೆ: ಒಳರಚನೆ; ಹೊರರಚನೆ; ರೂಪಾಂತರ ನಿಯಮಗಳು, ರಚನೆಗಳು: ವ್ಯಾಕರಚನೆಯಲ್ಲಿ ಒಳತೂರಿಕೆ ಪುನರಾವರ್ತನೆ ಹಾಗೂ ಸಂದಿಗ್ಗತೆ
- 1.8 ಭಾಷೆಗಳ ವರ್ಗೀಕರಣ: ರಾಚನಿಕ ವರ್ಗೀಕರಣ, ವಾಂಶಿಕ ವರ್ಗೀಕರಣ, ಭಾಷಾ ವಂಶಗಳು, ಭಾರತೀಯ ಭಾಷಾವಂಶಗಳು
- 1.9 ಭಾಷಿಕ ಬದಲಾವಣೆ: ಭಾಷಾ ವ್ಯತ್ಯಾಸದ ಕಾರಣಗಳು ಮತ್ತು ವಿಧಾನಗಳು, ದ್ವನಿವ್ಯತ್ಯಾಸ, ಭಾಷಿಕ ವ್ಯತ್ಯಾಸ, ಸಾದೃಶ್ಯಮೂಲ ವ್ಯತ್ಯಾಸ, ಅರ್ಥವ್ಯತ್ಯಾಸ
- 1.10 ಭಾಷಾಸಂಪರ್ಕ: ದ್ವಿಭಾಷಿಕತೆ ಮತ್ತು ಬಹುಭಾಷಿಕತೆ, ದ್ವಿಭಾಷಿಕ– ದ್ನಿಭಾಷಿಕತೆ: ಕಾರಣಗಳು–ಪರಿಣಾಮಗಳು
- 1.11 ಸ್ಪೀಕರಣ– ಕರ್ನಾಟಕದಲ್ಲಿ ದ್ವಿಭಾಷಿಕತೆಯ ಸ್ಥೂಲ ಪರಿಚಯ
- 1.12 ಭಾಷಾ ಪ್ರಮಾಣೀಕರಣ: ಅದರ ಅವಸ್ಯಕತೆ, ಪ್ರಮಾಣೀಕರಣದ ಸಾಧ್ಯತೆಗಳು– ಸಮಸ್ಯೆಗಳು
- 1.13 ಸಾರಾಂಶ
- 1.14 ಸಮೀಕ್ಷ್ಮೆ
- 1.15 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ
- 1.16 ಉಲ್ಲೇಖಗಳು

Unit 2

- 2.0 ಉದ್ದೇಶಗಳು
- 2.1 ಪೀಠಿಕೆ

2.2 ದ್ರಾವಿಡ ಭಾಷಾವಿಜ್ಞಾನ

- 2.3 ದ್ರಾವಿಡ ಶಬ್ದದ ನಿಷ್ಪತ್ತಿ ಮತ್ತು ಬಳಕೆ: ದ್ರಾವಿಡ ಭಾಷೆಗಳು ಮತ್ತು ಇತರ ಭಾಷಾ ವಂಶಗಳು, ದ್ರಾವಿಕ್ಷಿ ಭಾಷೆಗಳ ಉಪವರ್ಗಗಳು, ಗ್ರಾಂಥಿಕ ಮತ್ತು ನಿರ್ಗಾರಂಥಿಕ ಭಾಷೆಗಳು ಕನ್ನಡ, ತೆಲುಗು, ಮಲೆಯಾಳ ಮತ್ತು ತುಳು ಭಾಷೆಗಳ ಪ್ರಾಚೀನತೆ ಮತ್ತು ನಿಷ್ಪತ್ತಿ, ದ್ರಾವಿಡ ಭಾಷೆಗಳ ಸ್ವತಂತ್ರ ಅಸ್ತಿತ್ವ.
- 2.4 ಮೂಲ ದ್ರಾವಿಡ: ಪುನರ್ರಚನೆಯ ಸಾಮಗ್ರಿ ಮತ್ತು ವಿಧಗಳು, ಧ್ವನಿಮಾ ವ್ಯವಸ್ಥೆ, ಮೂಲದ್ರಾವಿಡ
- 2.5 ಧ್ವನಿಮಾಗಳು, ಸ್ವರಗಳು: ಸ್ವರಾನುರೂಪತೆ, ಸ್ವರದೀರ್ಘತೆ, ಸ್ವರವ್ಯತ್ಯಯ, ವ್ಯಂಜನಗಳು: ವ್ಯಂಜನಗಳ ಪುನರ್ರಚನೆ
- 2.6 ನಾಮಪದಗಳು: ಲಿಂಗ, ವಚನ, ವಿಭಕ್ತಿ
- 2.7 ಗುಣವಾಚಕಗಳು: ಗುಣವಾಚಕಗಳಿಗೂ ನಾಮಪದಗಳಿಗೂ ಇರುವ ಸಂಬಂಧ, ಕನ್ನಡ ಗುಣವಾಚಕಗಳ ಸ್ವರೂಪ, ಗುಣವಚನಗಳನ್ನು ವ್ಯಕ್ತಪಡಿಸುವ ವಿಧಾನಗಳು, ತರತಮ ಭಾವ
- 2.8 ಸಂಖ್ಯಾವಾಚಕಗಳು

2.9 ಸರ್ವನಾಮಗಳು 2.10 ಕ್ರಿಯಾಪದಗಳು: ಸಮಾನಾರ್ಥಕ, ವಿಧ್ಯರ್ಥಕ ನಿಷೇಧಾರ್ಥಕ,
2.10 ಕ್ರಿಯಾಪದಗಳು: ಸಮಾನಾರ್ಥಕ, ವಿಧ್ಯರ್ಥಕ ನಿಷೇಧಾರ್ಥಕ,
ಪ್ರೇರಣಾರ್ಥಕ ಪ್ರತ್ಯಯಗಳು, ಕಾಲವಾಚಕ ಆಖ್ಯಾತ ಪ್ರತ್ಯಯಗಳ
ಸ್ವರೂಪ
2.11 ಭಾಷಾವಿಜ್ಞಾನದ ದೃಷ್ಟಿಯಿಂದ ಮುಖ್ಯ ಎನಿಸುವ ಕೆಲವು ಪದಗಳ
ಇತಿಹಾಸ
2.12 ಸಾರಾಂಶ
2.13 ಸಮೀಕ್ಷೆ
್ನ 2.14 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ
2.15 ಉಲ್ಲೇಖಗಳು
· ·
MACK 105 ಶುಳು ಅಧ್ಯಯನ ತುಳು ಭಾಷೆ ಮತ್ತು ಸಾಹಿತ್ಯ 7 N ಪರಿವಿಡಿ
Unit 1 ಧ್ವನಿಮಾ ವ್ಯವಸ್ಥೆ
1.0 ಉದ್ದೇಶಗಳು
1.1 ಪೀಠಿಕೆ
1.2 ವರ್ಣನಾತ್ಮಕ ಭಾಷಾವಿಜ್ಞಾನದ ಆಧಾರದಲ್ಲಿ ತುಳುಭಾಷೆಯ ಧ್ವನಿಮಾ
ವ್ಯವಸ್ಥೆ; ತುಳುವಿನ ವಿಶಿಷ್ಟ ಧ್ವನಿಮಾಗಳೊಂದಿಗೆ
1.3 ದ್ರಾವಿಡ ಭಾಷೆಗಳ ಧ್ವನಿಮಾಗಳೊಂದಿಗೆ ತುಳುಭಾಷೆಯ ಧ್ವನಿಮಾಗಳ
ತೌಲನಿಕ ಅಭ್ಯಾಸ
2.1 ಆಕೃತಿಮಾ ಸ್ವರೂಪ– ಲಿಂಗ, ವಚನ, ವಿಭಕ್ತಿ ಪ್ರತ್ಯಯ, ಸರ್ವನಾಮ,
ಸಂಖ್ಯಾವಾಚಕ, ಕ್ರಿಯಾಪದ ರಚನೆ
3.1 ತುಳುವಿನ ಉಪಭಾಷೆಗಳ ಧ್ವನಿಮಾ ಮತ್ತು ಆಕೃತಿಮಾ ಸ್ವರೂಪ
1. ಸಾಮಾಜಿಕ ಉಪಭಾಷೆ
2. ಭೌಗೋಳಿಕ ಉಪಭಾಷೆ
3.2 ಸಾರಾಂಶ
3.3 ಸಮೀಕ್ಷೆ
3.4 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ
3.5 ಉಲ್ಲೇಖಗಳು
4.1 ದ್ರಾವಿಡ ಭಾಷಾವರ್ಗದಲ್ಲಿ ತುಳುವಿನ ಸ್ಥಾನ ವಿವೇಚನೆ
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Unit 2. and in a
Unit 2: ತುಳು ಸಾಹಿತ್ಯ
3.0 ಉದ್ದೇಶಗಳು
2.1 ಹೀಠಿಕೆ
2.3 ತುಳು ಗ್ರಂಥಸ್ಥ ಸಾಹಿತ್ಯದ ಉಗಮ ಮತ್ತು ವಿಕಾಸ
ಅನುವಾದ ಮತ್ತು ಸ್ವತಂತ್ರ ಕೃತಿಗಳು
2.4 ಪಠ್ಯಗಳು

	1. ಮಂದಾರ ರಾಮಾಯಣ (ಮಹಾಕಾವ್ಯ) ಎಸಲ್ 1 ಮತ್ತು 2 –ಮಂದಾರ	
	ಕೇಶವ ಭಟ್ಟ	
	2. ಆಲಡೆ– ತುಳು ಕಬಿತೆಲು (ಕವನಸಂಕಲನ)–ವೆಂಕಟರಾಜ	
	ಪುಣಿಂಚತ್ತಾಯ	
	3. ಮಿತ್ಯ ನಾರಾಯಣ ಕಥೆ (ಕಾದಂಬರಿ)– ಎನ್.ಎ.ಶೀನಪ್ಪ ಹೆಗ್ಡೆ	
	4. ಗೋಂದೊಳು (ನಾಟಕ)-ಅಮೃತ ಸೋಮೇಶ್ವರ	
	5. ಕುದುರುದ ಕೇದಗೆ (ಕಾದಂಬರಿ)–ಜಾನಕಿ ಎಂ.ಬ್ರಹ್ಮಾವರ	
	6. ಕರಿಯವಜ್ಜೆರ್ನ ಕತೆಕುಲು (ಕಥಾಸಂಕಲನ)–ಆನಂದಕೃಷ್ಣ	
	2.7 ಸಾರಾಂಶ	
	2.8 ಸಮೀಕ್ಷೆ	
	2.9 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	2.10 ಉಲ್ಲೇಖಗಳು	
MACK 106	ಚಾರಿತ್ರಿಕ ಅಧ್ಯಯನ	7
N		
	Unit 1	
	1.0 ಉದ್ದೇಶಗಳು	
	1.1ಪೀಠಿಕೆ	
	1.2 ಚಾರಿತ್ರಿಕ ಅಧ್ಯಯನದ ಆಧುನಿಕ ದೄಷ್ಟಿಕೋನ	
	1.3 ನವ ಇತಿಹಾಸದ ಸ್ವರೂಪ ಮತ್ತು ಬಗೆಗಳು: ಚಾರಿತ್ರಿಕ ಅಧ್ಯಯನದ	
	ವಿಶಿಷ್ಟ ಆಕರಗಳು, ಪುರಾಣಗಳು, ಕಾವ್ಯಗಳು, ಕೈಪಿಯತ್ತುಗಳು,	
	ಪ್ರವಾಸಿಗರು ವರದಿಗಳು	
	1.4 ಇತಿಹಾಸ ಮತ್ತು ಜಾನಪದ: ಜಾನಪದ ತರ್ಕಗಳು-ಐತಿಹ್ಯಗಳು,	
	ಪುರಾಣಗಳು, ಲಾವಣಿಗಳು, ಮಹಾಕಾವ್ಯ, ವ್ಯಕ್ತಿನೆನಪುಗಳು	
	1.5 ಅಧ್ಯಯನ ವಿಧಾನದ ಸ್ವರೂಪದ ಚರ್ಚೆ	
	1.6 ಸಾರಾಂಶ	
i contract of the contract of	1	
	1.7 ಸಮೀಕ್ಷೆ	
	1.8 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	

Self-Learning Material Content

Programme: Master of Arts in Kannada

IInd Year

Course Code	Course Name	Study hours/ Credit
MACK 201 N	ಆಧುನಿಕ ಕನ್ನಡ ಸಾಹಿತ್ಯ: ವಿಶೇಷ ಸಾಹಿತಿ-ಕುವೆಂಪು	7
	Unit I	
	1.0 ಉದ್ದೇಶಗಳು	
	1.1 ಪೀಠಿಕೆ	
	1.2 ಕುವೆಂಪು ಸಾಹಿತ್ಯದ ಹಿನ್ನೆಲೆ: ಪ್ರೇರಣೆ ಮತ್ತು ಧೋರಣೆಗಳು ಅಧ್ಯನಕ್ಕೆ ಪಠ್ಯಗಳು	
	1.3 ಆಯ್ದ ಕುವೆಂಪು ಕವನಗಳು : ಸಂ.ಸಿ.ಪಿ.ಕೃಷ್ಣ ಕುಮಾರ್, ಚೇತನ ಬುಕ್ ಹೌಸ್, ಮೈಸೂರು	
	1.4 ಶ್ರೀ ರಾಮಾಯನ ದರ್ಶನಂ (ಶ್ರೀ ಸಂಪುಟ): ಉದಯರವಿ ಪ್ರಕಾಶನ, ಮೈಸೂರು	
	1.5 ಕಾನೂರು ಹೆಗ್ಗಡತಿ (ಕಾದಂಬರಿ): ಉದಯರವಿ ಪ್ರಕಾಶನ, ಮೈಸೂರು	
	1.6 ಶೂದ್ರ ತಪಸ್ವಿ (ನಾಟಕ): ಉದಯರವಿ ಪ್ರಕಾಶನ, ಮೈಸೂರು	
	1.7 ತಪೋನಂದನ (ವಿಮರ್ಶೆ): ಉದಯರವಿ ಪ್ರಕಾಶನ, ಮೈಸೂರು	
	1.8 ಸಾರಾಂಶ	
	1.9 ಸಮೀಕ್ಷೆ	
	1.10 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	1.11 ಉಲ್ಲೇಖಗಳು	
MACK 202N	ತೌಲನಿಕ ಕಾವ್ಯ ಮೀಮಾಂಸೆ ಮತ್ತು ಸಾಹಿತ್ಯ ವಿಮರ್ಶೆ	7
	Unit I ತೌಲನಿಕ ಕಾವ್ಯ ಮೀಮಾಂಸೆ	
	1.0 ಉದ್ದೇಶಗಳು	
	ದ 1.1 ಪೀಠಿಕೆ	
	1.2 ಕಾವ್ಯ ಮೀಮಾಂಸೆಯ ಪರಿಕಲ್ಪನೆ, ಭಾರತೀಯ ಮತ್ತು ಪಾಶ್ಚಾತ್ಯ	
	ಚಿಂತನೆಗಳ ವಿವರಣೆ	
	1.3 ಕಾವ್ಯದ ಆಕರಗಳಿ– ಪ್ರತಿಭೆ : ಪ್ರತಿಭೆಯನ್ನು ಕುರಿತು ಚರ್ಚೆ,	
	ಭಾರತೀಯ ಮತ್ತು ಪಾಶ್ಚಾತ್ಯ ಕಾವ್ಯ ಮೀಮಾಂಸೆಯ ವಿವರಣೆಗಳು	
	ಕೋಲ್ರಡ್ಜನ್ ಇಮ್ಯಾಜಿನೇಷನ್ ತತ್ವದ ವಿವೇಚನೆ, ವ್ಯುತ್ಪತ್ತಿ–	
	ವಿಧಗಳು ಮತ್ತು ಬಳಕೆಯ ವಿಧಾನಗಳು	
	1.4 ಕಾವ್ಯ ಸಂವಹನ: ಭಾರತೀಯ ಮತ್ತು ಪಾಶ್ಚಾತ್ಯ ನಿರೂಪಣೆಗಳು,	

- ಕ್ರೋಚೆಯ ಅಭಿವ್ಯಕ್ತಿ ತತ್ವ ಮತ್ತು ಐ.ಎ.ರಿಚರ್ಡ್ಸ್ ಕಮ್ಯುನಿಕೇಶನ್ ತತ್ನ
- 1.5 ಕಾವ್ಯ ಸತ್ಯದ ಪರಿಕಲ್ಪನೆ: ಚಾರಿತ್ರಿಕ ಸತ್ಯ ಮತ್ತು ಕಾವ್ಯ ಸತ್ಯಗಳ ಭಿನ್ನತೆ, ಭಾರತೀಯ ಮೀಮಾಂಸಕರ ಮತ್ತು ಅರಿಸ್ಟಾಟಲನ ಚಿಂತನೆಗಳು
- 1.6 ಅಲಂಕಾರ ಪ್ರಸ್ಥಾನ: ಅಲಂಕಾರದ ಲಕ್ಷಣ, ಕಾವ್ಯದಲ್ಲಿ ಅಧೃಸ್ಥಾನ, ಉಪಮೆ, ರೂಪಕ, ಸ್ವಭಾವೋಕ್ತಿ-ಇವುಗಳ ಲಕ್ಷಣ ನಿರೂಪಣೆ, ಸಂಕೇತ, ಪ್ರತಿಮೆಗಳೊಂದಿಗೆ ತೌಲನಿಕ ವಿವೇಚನೆ.
- 1.7 ರೀತಿ ಪ್ರಸ್ಥಾನ: ರೀತಿ, ಮಾರ್ಗ, ಶೈಲಿ-ಇವುಗಳಳ ಸಂಬಂಧ
- 1.8 ರಸ ಪ್ರಸ್ಥಾನ: ರಸಸೂತ್ರ ಮತ್ತು ಅದರ ವ್ಯಾಖ್ಯಾನಗಳು, ಲೊಲ್ಲಟ್ಟ, ಶಂಕುಕ, ಭಟ್ಟನಾಯಕ ಅಭಿನವಗುಪ್ತ ಇವರ ಚಿಂತನೆಗಳು ಸಾಧರಣೀಕರಣ, ಕೆಥಾರ್ಸಿಸ್ (ಅರಿಸ್ಟಾಟಲ್)ಮಾನ್ಸಿಕ ದೂರ (ಎಡ್ವರ್ಡ್ ಬುಲೋ), ಸಿನೆಸ್ತೇಷಿಯ (ಐ.ಎ.ರಿಚರ್ಡ್ಸ್)-ಇವುಗಳ ತೌಲನಿಕ ಅಧ್ಯಯನ
- 1.9 ಧ್ವನಿ ಪ್ರಸ್ಥಾನ-ಭಾರತೀಯ ಕಾವ್ಯ ತತ್ವಗಳ ವಿಮರ್ಶೆಯಾಗಿ, ಧ್ವನಿ ಪ್ರಭೇದಗಳು-ರಸ, ಧ್ವನಿತತ್ವದ ಮಹತ್ವ
- 1.10 ವಕ್ರೋಕ್ತಿ: ಶೈಲಿ ವಿಜ್ಞಾನದೊಂದಿಗೆ ತೌಲನಿಕ ವಿವೇಚನೆ
- 1.11 ಔಚಿತ್ಯ ಸಿದ್ಧಾಂತ: ಕ್ಷೇಮೇಂದ್ರನ ಔಚಿತ್ಯ ಚರ್ಚೆಯ ಮುಖ್ಯ ನೆಲೆಗಳು, ಹೊರೇಸ್ ಮತ್ತು ಔಚಿತ್ಯ ತತ್ವ.
- 1.12 ಸಾರಾಂಶ
- 1.13 ಸಮೀಕ್ಸ್
- 1.14 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ
- 1.15 ಉಲ್ಲೇಖಗಳು

Unit 2 ಸಾಹಿತ್ಯದ ವಿಮರ್ಶೆ

- 2.0 ಉದ್ದೇಶಗಳು
- 2.1 ಪೀಠಿಕೆ
- 2.2 ವಿಮರ್ಶೆಯ ಸ್ವರೂಪ ಮತ್ತು ಕಾರ್ಯಗಳು
- 2.3 ವಿಮರ್ಶಾತ್ಮಕ ವಾದಗಳು ಪ್ರಸ್ಥಾನಗಳು
- 2.4 ಆಧುನಿಕ ವಿಮರ್ಶಾ ಪ್ರಸ್ಥಾನಗಳು
 ರೂಪ ನಿಷ್ಟ ವಿಮರ್ಶೆ
 ರಾಚನಿಕ ವಿಮರ್ಶೆ
 ರಾಚನಿಕೋತ್ತರ ವಿಮರ್ಶೆ
 ಚಾರಿತ್ರಿಕ ವಿಮರ್ಶೆ
 ಮಾರ್ಕ್ಸ್ ವಾದಿ ವಿಮರ್ಶೆ
 ಮನೋವಿಶ್ಲೇಷಣಾತ್ಮಕ ವಿಮರ್ಶೆ
 ನಿರಚನ ವಿಮರ್ಶೆ
 ವಾಚಕ ಕೇಂದ್ರಿತ ವಿಮರ್ಶೆ
 ವಸಾಹತೋತ್ತರ ವಿಮರ್ಶೆ
- 2.5 ಸಾರಾಂಶ

	2.6 ಸಮೀಕ್ಷೆ	
	2.7 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	2.8 ಉಲ್ಲೇಖಗಳು	
MACK	ಕನ್ನಡ ಛಂದಸ್ಸು ಮತ್ತು ತೌಲನಿಕ ಸಾಹಿತ್ಯ	7
203N	Unit I ಕನ್ನಡ ಛಂದಸ್ಸು	
	1.0 ಉದ್ದೇಶಗಳು	
	1.1 ಪೀಠಿಕೆ	
	1.2 ಕಾವ್ಯ ಮತ್ತು ಛಂದಸ್ಸಿನ ವಿವೇಚನೆ	
	1.3 ಛಂದಸ್ಸಿನ ಪಾರಿಭಾಷಿಕ ಪದಗಳ ವಿವರಣೆ– ಮಾತ್ರೆ, ಗಣ, ಲಯ,	
	ವರ್ಣಗಣ, ಮಾತ್ರಾಗಣ ಮತ್ತು ಅಂಶಗಣಗಳ ಸ್ವರೂಪ, ಯತಿ, ಪ್ರಾಸ,	
	ವಡಿ	
	1.4 ವರ್ಣ ವೃತ್ತಗಳು: ಸಂಸ್ಕೃತದ ಹಿನ್ನೆಲೆ	
	1.5 ಕನ್ನಡಲ್ಲಿ ವರ್ಣ ವೃತ್ತಗಳ ಬಳಕೆ, ಖ್ಯಾತ ಕರ್ನಾಟಕ ವೃತ್ತಗಳು–	
	ಲಕ್ಷಣ ನಿದರ್ಶನ ಮತ್ತು ವೈಶಿಷ್ಟ್ಯ	
	1.6 ಮಾತ್ರಾಛಂದಸ್ಸು: ಪ್ರಾಕೃತದ ಹಿನ್ನೆಲೆ	
	1.7 ಕನ್ನಡದಲ್ಲಿ ಮಾತ್ರ ಬಂಧಗಳ ಬಳಕೆ, ಕಂದ ಮತ್ತು ಉಗಮ, ಲಕ್ಷಣ	
	ಮತ್ತು ಇತಿಹಾಸ	
	1.8 ಅಂಶ ಛಂದಸ್ಸು ದೇಸೀ ಹಿನ್ನೆಲೆ, ಕರ್ನಾಟಕ ವಿಷಯ ಜಾತಿ	
	ಛಂದೋಬಂಧಗಳು- ಲಕ್ಷಣ ಮತ್ತು ನಿದರ್ಶನಗಳು, ತ್ರಿಪದಿ, ಷಟ್ಪದಿ	
	ಮತ್ತು ಸಾಂಗತ್ಯ: ಉಗಮ, ಲಕ್ಷಣ ಮತ್ತು ಇತಿಹಾಸ	
	1.9 ಹೊಸಗನ್ನಡ ಛಂದಸ್ಸು	
	1.10 ಹೊಸಗನ್ನ ಛಂದಸ್ಸಿನ ಲಯಗಳೂ: ಮುಖ್ಯ ಪಾರಿಭಾಷಿಕ ಪದಗಳ	
	ವಿವೇಚನೆ–ಮುಡಿ, ಪದ್ಮಗಣ, ಗಣಪರಿವೃತ್ತಿ, ಮೌನ, ಅನಾಗತ.	
	1.11 ಸರಳರಗಳೆ, ಮಹಾಛಂದಸ್ಸು, ಸಾನೆಟ್, ಮುಕ್ತ ಛಂದಸ್ಸು–ಇವುಗಳ	
	ಲಕ್ಷಣ ವಿವೇಚನೆ	
	1.12 ಪಠ್ಯಗಳು-ಛಂದಸ್ಸು: 1. ನಾಗವರ್ಮನ ಛಂದೋಂಬುಧಿ, ಕನ್ನಡ	
	ಛಂದಸ್ಸಂಪುಟ: ಸಂ.ಡಾ.ಎಲ್.ಬಸವರಾಜು	
	1.13 ಸಾರಾಂಶ	
	1.14 ಸಮೀಕ್ಷ್ಮೆ	
	1.15 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	1.16 ಉಲ್ಲೇಖಗಳು	
	Unit 2 ತೌಲನಿಕ ಸಾಹಿತ್ಯ	
	2.0 ಉದ್ದೇಶಗಳು	
	2.1	
	2.2 ತೌಲನಿಕ ಸಾಹಿತ್ಯದ ವ್ಯಾಖ್ಯೆ ಮತ್ತು ಸ್ವರೂಪ	
	2.3 ತೌರೂಪಾಂತರವನ್ನುಲನಿಕ ಅಧ್ಯಯನದ ಪ್ರಮುಖ ರೀತಿಗಳು	
	2.4 ತೌಲನಿಕ ಅಧ್ಯಯನದ ಪ್ರಧಾನ ಕ್ಷೇತ್ರಗಳು	
	1. ಸಾಹಿತ್ಯ ಮತ್ತು ಪರಂಪರೆ–ಸಂಸ್ಕೃತ	
	1 5 - 3	L

	2. ಪ್ರಭಾವದ ಪರಿಕಲ್ಪನೆ–ಪಾಶ್ಚಾತ್ಯ ಸಾಹಿತ್ಯ	
	3. ಸಮಾನ ಸಾಹಿತ್ಯಕ ಸಂರಚನೆಗಳು– ವಸ್ತು, ಆಶಯ, ಪ್ರಕಾರ	
	4. ಅನುವಾದದ ಮೂಲತತ್ವಗಳು ಮತ್ತು ಬಗೆಗಳು	
	2.5 ಪಠ್ಯಗಳು– ಕನ್ನಡ ಅಭಿಜ್ಞಾನ ಶಾಕುಂತಳ– ಎಸ್.ವಿ.ಪರಮೇಶ್ವರ	
	ಭಟ್ಟ, ಶಾರದ ಮಂದಿರ, ಮೈಸೂರು	
	2.6 ಇಂಗ್ಲೀಷ್ ಗೀತೆಗಳು– ಬಿ.ಎಂ.ಶ್ರೀ. ಕನ್ನಡ ಮತ್ತು ಸಂಸ್ಕೃತಿ	
	ನಿರ್ದೇಶನಲಾಯದ, ಬೆಂಗಳೂರು	
	2.7 ಬದುಕು ಬಯಲು (ಹಿಜ್ರಾ ಒಬ್ಬಳ ಆತ್ಮಕಥೆ)–ದು.ಸರಸ್ವತಿ (ಅನುವಾದ)	
	ಲಂಕೇಶ ಪ್ರಕಾಶನ, ಬೆಂಗಳೂರು 2011	
	2.8 ಸಾರಾಂಶ	
	2.9 ಸಮೀಕ್ಷೆ	
	2.10 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	2.11 ಉಲ್ಲೇಖಗಳು	
MACK	ಆಧುನಿಕ ಕನ್ನಡ ಸಾಹಿತ್ಯ	7
204N		
	Unit 1 ಹಿನ್ನೆಲೆ	
	1.0 ಉದ್ದೇಶಗಳು	
	1.1 ಪೀಠಕಿ	
	1.2 ಕನ್ನಡ ಕಥನ ಸಾಹಿತ್ಯ:ಸ್ವರೂಪ ಮತ್ತು ಇತಿಹಾಸ	
	1.3 ಕನ್ನಡ ಸಣ್ಣಕತೆ: ಉಗಮ, ವಿಕಾಸ, ಮೊದಲಘಟ್ಟ, ಬೆಳವಣೆಗೆಯ	
	ವಿವಿಧ ಹಂತಗಳು	
	1.4 ಕನ್ನಡ ಕಾದಂಬರಿ: ಉಗಮ, ವಿಕಾಸ, ಮೊದಲಘಟ್ಟ, ಬೆಳವಣಿಗೆಯ	
	ವಿವಿಧ ಘಟ್ಟಗಳು	
	1.5 ಕನ್ನಡ ನಾಟಕ ಸಾಹಿತ್ಯ: ಉಗಮ, ವಿಕಾಸ, ಮೊದಲಘಟ್ಟ,	
	ಬೆಳವಣಿಗೆಯ ವಿವಿಧ ಘಟ್ಟಗಳು	
	1.6 ಸಾರಾಂಶ	
	1.7 ಸಮೀಕ್ಷೆ	
	1.8 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	1.9 ಉಲ್ಲೇಖಗಳು	
	Unit 2 ಅಧ್ಯಯನ ಪಠ್ಯಗಳು	
	2.0 ಉದ್ದೇಶಗಳು	
	2.1 සැම්	
	2.3 ಕಾದಂಬಎಣ್ವಳೂ	
	2.4 ಮಾಡಿದ್ದುಣ್ಣೋ ಮಹಾರಾಯ –ಎಂ.ಎಸ್.ಪುಟ್ಟಣ್ಣ, ಕಾವ್ಯಾಲಯ	
	ಪ್ರಕಾಶನ, ಮೈಸೂರು 1992	
	2.5 ಕುಡಿಯರ ಕೂಸು-ಶಿವರಾಮ ಕಾರಂತ, ರಾಜಲಕ್ಷ್ಮಿ ಪ್ರಕಾಶನ,	
	ಬೆಂಗಳೂರು 1986	
	2.6 ಜುಗಾರಿಕ್ರಾಸ್ –ಕೆ.ಪಿ.ಪೂರ್ಣಚಂದ್ರ ತೇಜಸ್ವಿ, ಪುಸ್ತಕ ಪ್ರಕಾಶನ,	
	ಮೈಸೂರು 1998	

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	2.7 ಜಯ– ಎಂ.ಎಸ್.ವೇದಾ; ಸಂವಹನ, ಮೈಸೂರು 2004	
	2.8 ಸಾರಾಂಶ	
	2.9 ಸಮೀಕ್ಷೆ	
	2.10 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	2.11 ಉಲ್ಲೇಖಗಳು	
	Unit 3 ಸಣ್ಣ ಕತೆ	
	3.0 ಉದ್ದೇಶಗಳು	
	3.1 ಪೀಠಕ	
	3.2 ಸಂ.ಡಾ.ಡಿ.ಕೆ.ರಾಜೇಂದ್ರ ಪ್ರಸಾರಾಂಗ, ಮೈಸೂರು ವಿ.ವಿ	
	3.3 ಸಾರಾಂಶ	
	3.4 ಸಮೀಕ್ಷೆ	
	3.5 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	3.6 ಉಲ್ಲೇಖಗಳು	
	Unit 4 ನಾಟಕ	
	4.0 ಉದ್ದೇಶಗಳು	
	4.1	
	4.2 ಹರಿಜನವಾರ-ಶ್ರೀರಂಗ, ಶ್ರೀರಂಗ ಸಂಪುಟ-ಆಯ್ದ ನಾಟಕಗಳು ಸಂ.)	
	ಟಿ.ಪಿ.ಅಶೋಕ, ಪ್ರಸಾರಾಂಗ, ಕನ್ನಡ ವಿ.ವಿ. ಹಂಪಿ,1994	
	4.3 ತಲೆದಂಡ–ಗಿರೀಶ್ ಕಾರ್ನಾಡ್, ಮನೋಹರ ಗ್ರಂಥಮಾಲೆ,	
	ಧಾರವಾಡ, 2001	
	4.4 ಸಿರಿಸಂಪಿಗೆ- ಚಂದ್ರಶೇಖರ್ ಕಂಬಾರ, ಅಕ್ಷರ ಪ್ರಕಾಶನ, ಸಾಗರ 1995	
	4.5 ಸಾರಾಂಶ	
	4.6 ಸಮೀಕ್ಷ್ಮೆ	
	4.7 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ	
	4.8 ಉಲ್ಲೇಖಗಳು	
MACK	ತುಳು ಜಾನಪದ ಅಧ್ಯಯನ	7
205N	3	
	Unit 1 ಜಾನಪದ ಸ್ವರೂಪ ಮತ್ತು ಪ್ರಕಾರಗಳು	
	1.0 ಉದ್ದೇಶಗಳು	
	1.1 ಪೀಠಿಕೆ	
	1.2 ಜಾನಪದ ಅಧ್ಯಯನ ವಿಧಾನಗಳು ಮತ್ತು ಸಿದ್ದಾಂತಗಳು	
	1.3 ತುಳು ಜಾನಪದ ಅಧ್ಯಯನದ ಅವಲೋಕನ	
	1.4 ತುಳು ಜನಪದ ಸಾಹಿತ್ಯ	
	1.5 ತುಳು ಜನಪದ ಕಾವ್ಯ	
	1.6 ಪಾಡ್ಚನಗಳು: ಸ್ವರೂಪ	
	1.7 ಪಾಡ್ಚನಗಳು: ಜನಪದ ಕಾವ್ಯ ಮತ್ತು ಪುರಾಣಗಳು	
1	<u> </u>	I

- 1.8 ಅಧ್ಯಯನದ ಪಠ್ಯಗಳು: ಪಂಜುರ್ಲಿ, ಕಲ್ಕುಡ-ಕಲ್ಲುರ್ಟಿ, ಕೊರಗತನಿಯ, ಕೋಟಿ ಚೆನ್ನಯ ಸಿರಿ
- 1.9 ಸಾರಾಂಶ
- 1.6 ಸಮೀಕ್ಸ್ನೆ
- 1.7 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ
- 1.8 ಉಲ್ಲೇಖಗಳು

Unit 2 ಕಬಿತಗಳು

- 2.0 ಉದ್ದೇಶಗಳು
- 2.1 ಪೀಠಿಕೆ
- 2.3 ಕಬಿತಗಳ ವಸ್ತು, ಸಂದರ್ಭ, ಅರ್ಥ ಮತ್ತು ಕಾರ್ಯ
- 2.4 ಅಧ್ಯಯನ ಪಠ್ಯ-ತುಳು ಕಬಿತಗಳು: (ಸಂ.) ಬಿ.ಎ.ವಿವೇಕ ರೈ, ರಾಜಶ್ರೀ, ಮಂಗಳೂರು ವಿಶ್ವವಿದ್ಯಾನಿಲಯ
- 2.5 ಸಾರಾಂಶ
- 2.6 ಸಮೀಕ್ಸ್
- 2.7 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ
- 2.8 ಉಲ್ಲೇಖಗಳು

Unit 3 ತುಳು ಗಾದೆಗಳು

- 3.0 ಉದ್ದೇಶಗಳು
- 3.1 ಪೀಠಿಕೆ
- 3.2 ಸ್ವರೂಪ, ವಸ್ಟು ಮತ್ತು ಸಂದರ್ಭ
- 3.3 ತುಳು ಗಾದೆಗಳಲ್ಲಿ ಪ್ರಕಟವಾಗುವ ತುಳುನಾಡಿನ ಸಂಸ್ಕೃತಿ
- 3.4 ಸಾರಾಂಶ
- 3.5 ಸಮೀಕ್ಷ್ಮೆ
- 3.6 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ
- 3.7 ಉಲ್ಲೇಖಗಳು

Unit 4 ತುಳು ಒಗಟುಗಳು

- 4.0 ಉದ್ದೇಶಗಳು
- 4.1 ಪೀಠಿಕೆ
- 4.2 ಸ್ವರೂಪ, ವಸ್ತು ಮತ್ತು ಸಂದರ್ಭ
- 4.3 ಒಗಟುಗಳಲ್ಲಿ ಪ್ರಕಟವಾಗುವ ತುಳುನಾಡಿನ ಸಂಸ್ಕೃತಿ
- 4.4 ಸಾರಾಂಶ
- 4.5 ಸಮೀಕ್ಸ್
- 4.6 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ
- 4.7 ಉಲ್ಲೇಖಗಳು

Unit 5 ತುಳು ಜಾನಪದ ಕತೆಗಳು

- 5.0 ಉದ್ದೇಶಗಳು
- 5.1 ಪೀಠಿಕೆ
- 5.2 ತುಳು ಜನಪದ ಕತೆಗಳ ವರ್ಗೀಕರಣ
- 5.3 ತುಳು ಜನಪದ ಕತೆಗಳ ಆಶಯ ಮತ್ತು ವರ್ಗಸೂಚಿ
- 5.4 ತುಳು ಜನಪದ ಕತೆಗಳಲ್ಲಿ ವ್ಯಕ್ತವಾಗುವ ಸ್ಥಳೀಯ ಸಂಸ್ಕೃತಿ
- 5.5 ಸಾರಾಂಶ
- 5.6 ಸಮೀಕ್ಸ್
- 5.7 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ
- 5.8 ಉಲ್ಲೇಖಗಳು

Unit 6 ತುಳುನಾಡಿನ ಜನಪದ ಕುಣಿತಗಳು

- 6.0 ಉದ್ದೇಶಗಳು
- 6.1 ಪೀಠಿಕೆ
- 6.2 ಕುಣಿತಗಳ ಸ್ವರೂಪ, ವಸ್ತು, ಸಂದರ್ಭ, ಅರ್ಥ ಮತ್ತು ಕಾರ್ಯ
- 6.3 ಪ್ರಮುಖ ಕುಣಿತಗಳು: ಆಟಿ ಕಳೆಂಜ, ಕರಂಗೋಲು, ಚೆನ್ನು, ಮಾದಿರ, ದುಡಿ ಕುಣಿತ, ಸಿದ್ದ ವೇಷ, ಪಿಲಿಪಂಜಿ ಕುಣಿತ
- 6.4 ಸಾರಾಂಶ
- 6.5 ಸಮೀಕ್ಸ್
- 6.6 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ
- 6.7 ಉಲ್ಲೇಖಗಳು

Unit 7 ಕ್ರೀಡೆಗಳು

- 7.0 ಉದ್ದೇಶಗಳು
- 7.1 ಪೀಠಿಕೆ
- 7.2 ಕ್ರೀಡೆಗಳ ಸ್ವರೂಪ, ವಸ್ತು, ಸಂದರ್ಭ, ಅರ್ಥ ಮತ್ತು ಕಾರ್ಯ
- 7.3 ಪ್ರಮುಖ ಕ್ರೀಡೆಗಳು: ಕಂಬಳ, ಕೋಳಿ ಅಂಕ, ಚೆಂಡು, ತಪ್ಪಂಗಾಯಿ
- 7.4 ಸಾರಾಂಶ
- 7.5 ಸಮೀಕ್ಸ್ನೆ
- 7.6 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ
- 7.7 ಉಲ್ಲೇಖಗಳು

Unit 8 ಆರಾಧನೆಗಳು

- 8.0 ಉದ್ದೇಶಗಳು
- 8.1 ಪೀಠಿಕೆ
- 8.2 ಆರಾಧನೆಯ ಸ್ವರೂಪ ಮತ್ತು ಪ್ರಕಾರಗಳು, ಭೂತಾರಾಧನೆ, ಸಿರಿ ಆರಾಧನೆ, ನಾಗಾರಾಧನೆ, ಕಾಡ್ಯನಾಟ
- 8.3 ಸಾರಾಂಶ
- 8.4 ಸಮೀಕ್ಸ್ನೆ
- 8.5 ಓದಲು ಸೂಚಿಸಲಾಗಿದೆ
- 8.6 ಉಲ್ಲೇಖಗಳು

Programme: Master of Arts (M.A POLITICAL SCIENCE)

I st Year

Course	Course Name	Study
Code		hours/
		Credit
MACP 101 N	EARLY WESTERN POLITICAL THOUGHT	7
	Unit I Greek Philosophical Tradition-I	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Sophists, Sketpticism, Stoicism, Hedonism, Major Arguments	
	1.3 Socrates-Major Ideas	
	1.4 Let us sum up	
	1.5 Questions or Review	
	1.6 Suggested Reading	
	1.7 References	
	Unit II Greek Philosophical Tradition-II	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Plato-on Philosopher King	
	2.3 Justice	
	2.4 Communism of Wives	
	2.5 Let us sum up	
	2.6 Questions or Review	
	2.7 Suggested Reading	
	2.8 References	
	Unit III Greek Philosophical Tradition-III	
	3.0 Objectives	
	3.1 Introduction	
	3.2 Aristotle- On Classification of Government	
	3.3 Revolution	
	3.4 Let us sum up	
	3.5 Questions or Review	
	3.6 Suggested Reading	
	3.7 References	
	Unit IV Roman Political Thought	
	4.0 Objectives	
	4.1 Introduction	
	4.2 Polybius- On Government	
	4.3 Cicero-On State and Law	
	4.4 Let us sum up	

	4.5 Questions or Review	
	4.6 Suggested Reading	
	4.7 References	
	Unit V Medieval Political Thought	
	5.0 Objectives	
	5.1 Introduction	
	5.2 St Augustine- On State	
	5.3 Religion and Politics	
	5.4 St Thomas Aquinas on State	
	5.5 Religion and Politics	
	5.6 Let us sum up	
	5.7 Questions or Review	
	5.8 Suggested Reading	
	5.9 References	
	Unit VI Political Thought in Transition	
	6.0 Objectives	
	6.1 Introduction	
	6.2 Marsilio of Padua-on State	
	6.3 Popular will and Monarchy	
	6.4 Niccolo Machiavelli – on State, Ethics and Religion	
	6.5 Let us sum up	
	6.6 Questions or review	
	6.7 Suggested reading	
	References	
MACP	INDIAN POLITICAL SYSTEM	7
102N		
	Unit I The Making of Indian Constitution	
	1.0 Objectives	
	1.1 Introduction	
	1.2 The Legacies of the Nationalist Movement	
	1.3 The debate in the Constituent Assembly	
	1.4 Let us sum up	
	1.5 Questions or Review	
	1.6 Suggested Reading	
	1.7 References	
	Unit II Constitution of India	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Philosophical Outline and Major Provisions	
	2.3 Let us sum up	
	2.4 Questions or Review	
	2.5 Suggested Reading	
	2.6 References	
1	Unit III Parliament	
	Ont in Pariament	

- 3.1 Introduction
- 3.2 Importance, Structure and Processes
- 3.3 The Debate on the Supremacy of the Parliament and Delegated Legislation
- 3.4 Let us sum up
- 3.5 Questions or Review
- 3.6 Suggested Reading
- 3.7 References

Unit IV Executive

4.0 Objectives

- 4.1 Introduction
- 4.2 Council of Ministers and the Cabinet System
- 4.3 Its Power and Limitations
- 4.4 Let us sum up
- 4.5 Questions or Review
- 4.6 Suggested Reading
- 4.7 References

Unit V Judiciary

5.0 Objectives

- 5.1 Introduction
- 5.2 Supreme Court and its power to interpret the Constitution
- 5.3 High Courts-the Issue of Judicial Activism
- 5.4 Let us sum up
- 5.5 Questions or Review
- 5.6 Suggested Reading
- 5.7 References

Unit VI Federalism

6.0 Objectives

- 6.1 Historical Evolution of Indian Federalism
- 6.2 Distinctive Features of Indian Federalism
- 6.3 Let us sum up
- 6.4 Questions or Review
- 6.5 Suggested Reading
- 6.6 References

Unit VII Political Parties

- 7.1 Introduction
- 7.2 The Party System-Regional and National
- 7.3 Changing Scenario of Party System
- 7.4 Let us sum up
- 7.5 Questions or Review
- 7.6 Suggested Reading
- 7.7 References

	Unit VIII Indian Society and Politics	
	8.0 Objectives	
	8.1 Introduction	
	8.2 Caste, Class and Region	
	8.3 Ethnicity, Religion and Gender	
	8.4 Let us sum up	
	8.5 Questions or Review	
	8.6 Suggested Reading	
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	Unit IX Democratic Decentralization in India	
	9.0 Objectives	
	9.1 Local Governments	
	9.2 Major Challenges	
	9.3 Let us sum up	
	9.4 Questions or review	
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	INDIA	
	Unit I Colonialism and Nationalism	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Debates on Orientalism and Culture	
	1.3 Theories of Nationalism Western and Eastern	
	1.4 Let us sum up	
	1.5 Questions or Review	
	1.6 Suggested Reading	
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	Unit II Liberalism and Secularism in India	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Early and Later Liberals-Gokhale and Tilak	
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	2.3 Let us sum up	
	2.4 Questions or Review	
	2.5 Suggested Reading	
	2.6 References	
	Unit III Socialist and Communist Descourses	
	3.0 Objectives	
	3.1 Introduction	
	3.2 The Communist Movement in India	
	3.3 Origin and Development	
	3.4 The Socialist Movement in India	
	3.5 Let us sum up	
	3.6 Questions or Review	
	3.7 Suggested Reading	

	3.8 References	
	Unit IV Gandhian Tradition	
	4.0 Objectives	
	4.1 Introduction	
	4.2 Gandhi and his Ideas on Swaraj	
	4.3 Neo-Gandhisms- Ram Manohar Lohia, Jayaprakash Narayan	
	4.4 Let us sum up	
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	Unit V Cultural Nationalism	
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	5.2 Aurobindo-Major Ideas	
	5.3 Savarkar and Golwalkar-Major Ideas	
	5.4 Let us sum up	
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	Unit VI Major Thinkers	
	6.0 Objectives	
	6.1 Introduction	
	6.2 Raja Ram Mohan Roy	
	6.3 Indian Social Reform Agenda	
	6.4 Dadabhai Naoroji	
	6.5 Response to Economic Exploitation	
	6.6 Ambedkar-Idea of Social and Justice and Dalit emancipation	
	6.7 Nehru-Nation-State and Modernization	
	6.8 Let us sum up	
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N	RELATIONS	
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	1.0 Objectives	
	1.1 Scope and Importance of the Study	
	1.2 Approaches Realist and Idealist	
	1.3 Tradition and Modern	
	1.4 Marxist and Dependency Theories	
	1.5 Let us sum up	
	1.6 Questions or Review	
	1.7 Suggested Reading	
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Unit II Nation and State System

2.0 Objectives

- 2.1 Introduction
- 2.2 Evolution, Features and Limitations
- 2.3 Nation-States Today
- 2.4 Let us sum up
- 2.5 Questions or Review
- 2.6 Suggested Reading
- 2.7 References

Unit III National Power

3.0 Objectives

- 3.1 Introduction
- 3.2 Meaning Elements and Limitations
- 3.3 Let us sum up
- 3.4 Questions or Review
- 3.5 Suggested Reading
- 3.6 References

Unit IV Principles of Inter-State Interactions

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Balance of Power and Collective Security
- 4.3 Deterrence Theory and Diplomacy
- 4.4 Let us sum up
- 4.5 Questions or Review
- 4.6 Suggested Reading
- 4.7 References

Unit V International Relations since End of the Second World War 5.0 Objectives

- 5.1 Introduction
- 5.2 Cold War and Deterte Meaning, reasons and impact
- 5.3 End of Cold War-Reasons and impact
- 5.4 Let us sum up
- 5.5 Questions or Review
- 5.6 Suggested Reading
- 5.7 References

Unit VI Economic Instruments

- **6.1** Introduction
- 6.2 New International Economic Order
- 6.3 IMF, WB and WTO
- 6.4 Let us sum up
- 6.5 Questions or Review
- 6.6 Suggested Reading
- 6.7 References

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	Unit VII Global Security Development	
	7.0 Objectives	
	7.1 Introduction	
	7.2 Arms control and Disarmament	
	7.3 Major Traties-PTBT, NPT, CTBT	
	7.4 Let us sum up	
	7.5 Questions or Review	
	7.6 Suggested Reading	
	7.7 References	
	Unit VIII International Organizational and Movements	
	8.0 Objectives	
	8.1 United Nations-Principles, General Assembly and Security Council	
	8.2 Regional Organizations-EU/SA/ARC/ASEAN	
	8.3 Let us sum up	
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	9.4 Human Rights 9.5 Non-Convertional Threats	
	9.6 Let us sum up 9.7 Questions or review	
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	1.1 Introduction	
	1.2 Significance of the Study and Sources	
	1.3 Salient Features	
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	1.5 Questions or Review	
	1.6 Suggested Reading	
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	2.1 Introduction	
	2.2 Sankhya and Nyaya	
	2.2 Sanknya and Nyaya 2.3 Visheshika and Charvaka	
	2.3 VISHESHIKA AHU CHAIVAKA	

- 2.4 Let us sum up
- 2.5 Questions or Review
- 2.6 Suggested Reading
- 2.7 References

Unit III Politics and Kingship

3.0 Objectives

- 3.1 Introduction
- 3.2 Mahabharata-Major Political Issues
- 3.3 Ramayana- Major Political Issues
- 3.4 Let us sum up
- 3.5 Questions or Review
- 3.6 Suggested Reading
- 3.7 References

Unit IV Manudharmasastra

4.0 Objectives

- 4.1 Introduction
- 4.2 Social Order
- 4.3 State and Religion
- 4.4 Let us sum up
- 4.5 Questions or Review
- 4.6 Suggested Reading
- 4.7 References

Unit V Kautilyas Asthasastra

5.0 Objectives

- 5.1 Introduction
- 5.2 King and Kingship
- 5.3 Administration
- 5.4 Let us sum up
- 5.5 Questions or Review
- 5.6 Suggested Reading
- 5.7 References

Unit VI Tamil Literature

6.0 Objectives

- 6.1 Introduction
- 6.2 Political Reflections
- 6.3 Let us sum up
- 6.4 Questions or Review
- 6.5 Suggested Reading
- 6.6 References

Unit VII Political Reflections

- 7.1 Introduction
- 7.2 Buddhism and Jainism

7.3 Let us sum up
7.4 Questions or Review
7.5 Suggested Reading
7.6 References
Unit VIII Social Reformist Thought
8.0 Objectives
8.1 Introduction
8.2 Bhakthi Movement and Sufism
8.3 Let us sum up
8.4 Questions or Review
8.5 Suggested Reading
8.6 References
Unit IX Islamic Political Thought
9.0 Objectives
9.1 Introduction
9.2 On State
9.3 Let us sum up
9.4 Questions or review
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References

Programme: Master of POLITICAL SCIENCE

IInd Year

Course Code	Course Name	Study hours/ Credit
MACP 201N	MODERN POLITICAL ANALYSIS	7
	 Unit I Introduction 1.0 Objectives 1.1 Growth of Political Science as a Discipline 1.2 The Significance of Methodology and the Emergence of Disciplines 1.3 Let us sum up 1.4 Questions or review 	

- 1.5 Suggested reading
- 1.6 References

Unit II Political Concepts and Theories

2.0 Objectives

- 2.1 Introduction
- 2.2 Positivism and Systems Theory
- 2.3 Meaning and Importance
- 2.4 Behavioualism and Post Behaviouralism
- 2.5 Meaning and Significance
- 2.6 Structuralism, Post Structuralism, Hermeneuties Meaning and Kinds
- 2.7 Let us sum up
- 2.8 Questions or review
- 2.9 Suggested reading
- 2.10 References

Unit III Power, Authority and Legitimacy

3.0 Objectives

- 3.1 Introduction
- 3.2 Meaning and Significance
- 3.3 Recent Trends
- 3.4 Let us sum up
- 3.5 Questions or review
- 3.6 Suggested reading
- 3.7 References

Unit IV Political Institutions

4.0 Objectives

- 4.1 Introduction
- 4.2 Legislature and Executive
- 4.3 Forms and Functions
- 4.4 Judiciary
- 4.5 Judicial Review and Treads
- 4.6 Let us sum up
- 4.7 Questions or review
- 4.8 Suggested reading
- 4.9 References

Unit V Separation of Power

- 5.1 Introduction
- 5.2 Meaning and Forms
- 5.3 Recent Trends
- 5.4 Let us sum up
- 5.5 Questions or review

	5.6 Suggested reading	
	5.7 References	
	Unit VI Political Processes	
	6.0 Objectives	
	6.1 Political Parties	
	6.2 Types and Functions	
	6.3 Pressure Groups	
	6.4 Major Tacties	
	6.5 Representation	
	6.6 Forms and Implications	
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	6.7 Let us sum up6.8 Questions or review	
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	6.9 Suggested reading 6.10 References	
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	7.1 Introduction	
	7.2 Good Governance and Transparency	
	7.3 Corruption	
	7.4 Issues and Problem	
	7.5 Globalization and Administration	
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	Unit II Approaches to Study Political Sociology	
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- 2.6 Suggested reading
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Unit III Antecedents of Political Sociological Studies

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Max Weber and Karl Marx
- 3.3 Herbert Spencer and Emile Durkheim
- 3.4 Let us sum up
- 3.5 Questions or review
- 3.6 Suggested reading
- 3.7 References

Unit IV Political Socialization

- 4.0 **Objectives**
- 4.1 Introduction
- 4.2 Meaning and Importance
- 4.3 Agents
- 4.4 Let us sum up
- 4.5 Questions or review
- 4.6 Suggested reading
- 4.7 References

Unit V Social Stratification

5.0 Objectives

- 5.1 Caste and Religious
- 5.2 Cultural and Gender

Unit VI Political Development and Decay

- 6.0 Objectives
- 6.1 Theories of Political Development
- 6.2 Causes for Decay
- 6.3 Let us sum up
- 6.4 Questions or review
- 6.5 Suggested reading
- 6.6 References

Unit VII Political Participation and Mobilization

- 7.1 Introduction
- 7.2 Meaning and Importance
- 7.3 Kinds and Processes
- 7.4 Let us sum up
- 7.5 Questions or review
- 7.6 Suggested reading
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	8.4 Let us sum up 8.5 Questions or review	
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'-	Hait Lateratustian	
	Unit I Introduction	
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	1.3 Let us sum up	
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	Unit II Sovereignty	
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	2.2 Bodin on Citizenship	
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	Unit III Contractualists	
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	3.2 Hobbes, Locke and Rousseau 3.3 Human Nature and State	
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	4.2 Voltaire-Reason, State and Revolution	
	4.3 Montesquieu-Classification of Government and Separation of	
	Power	

- 4.4 Let us sum up
- 4.5 Questions or review
- 4.6 Suggested reading
- 4.7 References

Unit V Utilitarians

5.0 Objectives

- 5.1 Introduction
- 5.2 Bentham-Law
- 5.3 J.S.Mill-Liberty and Representative Government
- 5.4 Let us sum up
- 5.5 Questions or review
- 5.6 Suggested reading
- 5.7 References

Unit VI Idealist Philosophy

6.0 Objectives

- 6.1 Introduction
- 6.2 Kant-On Freedom
- 6.3 Hegel on State and History
- **6.4** T.H.Green-Moral Philosophy
- 6.5 Let us sum up
- 6.6 Questions or review
- 6.7 Suggested reading
- 6.8 References

Unit VII Early Socialist Thought

7.0 Objectives

- 7.1 Introduction
- 7.2 Fourier, St Simon and Robert Owen
- 7.3 Major Ideas
- 7.4 Let us sum up
- 7.5 Questions or review
- 7.6 Suggested reading
- 7.7 References

Unit VIII Marxism

- 8.1 Karl Marx
- 8.2 Historical Materialism,
- 8.3 Revolution and Communism
- 8.4 On Party, State and Revolution
- 8.5 Mao-On Marxism and Revolution
- 8.6 Let us sum up
- 8.7 Questions or review
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- **8.9** References

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	2.4 Justice-Importance	
	2.5 Let us sum up	
	2.6 Questions or review	
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	3.2 Liberalism & Marxism- Issues and Major Ideas	
	3.3 Multi Culturalism and Communitarianism	
	3.4 Meaning and Importance	
	3.5 Gandhism –Importance	
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	4.4 Naxalism-Major Issues	
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	5.3 Green Political Theory-Major Arguments	
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	6.3 Deconstruction-Meaning and Importance	
	6.4 Let us sum up	
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Unit III Organization

3.0 Objectives

- 3.1 Introduction
- 3.2 Meaning, Nature and Importance
- 3.3 Kinds and Functions
- 3.4 Let us sum up
- 3.5 Questions or review
- 3.6 Suggested reading
- 3.7 References

Unit IV Planning

4.0 Objectives

- 4.1 Introduction
- 4.2 Meaning, Nature and Importance
- 4.3 Kinds and Limitations
- 4.4 Let us sum up
- 4.5 Questions or review
- 4.6 Suggested reading
- 4.7 References

Unit V Communication

5.0 Objectives

- 5.1 Introduction
- 5.2 Meaning and Importance
- 5.3 Channels
- 5.4 Challenges
- 5.5 Let us sum up
- 5.6 Questions or review
- 5.7 Suggested reading
- 5.8 References

Unit VI Leadership

6.0 Objectives

- 6.1 Introduction
- 6.2 Meaning and Importance
- 6.3 Kinds and Issues
- 6.4 Let us sum up
- 6.5 Questions or review
- 6.6 Suggested reading
- 6.7 References

Unit VII Bureaucracy

7.0 Objectives

7.1 Meaning and Features

- 7.2 Major Problems
- 7.3 Let us sum up
- 7.4 Questions or review
- 7.5 Suggested reading
- 7.6 References

Unit VIII Recent Trends

- 8.0 Objectives
- 8.1 Introduction
- 8.2 Good Governance and Transparency
- 8.3 Right to Information
- 8.4 Globalization and Public Administration
- 8.5 Corruption free Administration
- 8.6 Let us sum up
- 8.7 Questions or review
- 8.8 Suggested reading
- 8.9 References

Programme: MA (Sociology)

Ist Year

Course Code	Course Name	Study hours/ Credit
Code		Credit
MACS104N	SOCIOLOGY OF STRATIFICATION AND MOBILITY	_
	Unit I Nature and characteristics of social stratification	7
	Ome i wature and characteristics of social stratification	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Adjective1.3 Meaning of social stratification	
	1.4 Characteristics of social stratification social ancient universal	
	diverse consequential	
	1.5 let's Sum up	
	1.6 Question or review	
	1.7 Suggested reading 1.8 Refrence	
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	Unit II Processes of social stratification	
	1.5 Objectives 1.1 Introduction	
	1.2 Adjective	
	1.3 Meaning	
	1.4 Differentiation.	
	1.5 Ranking	
	1.6 Evaluation	
	1.7 Rewarding 1.8 let's Sum up	
	1.9 Question or review	
	1.10 Suggested reading	
	1.11 Refrence	
	UNIT -3 Approaches to social stratification	
	2.0 Objective	
	2.1 Introduction	
	2.2 Adjective	
	2.3 Meaning	
	2.4 approaches to social stratification	
	2.5 Kinsley Davis and W E Moore Talcott parsons Melvin m	
	tumid Weber approach to social stratification	
	2.6 let's Sum up	
	2.7 Question or review	
	2.8 Suggested reading	
	2.9 Refrence	
	UNIT -3 Approaches to social stratification 3.0 Objectives	
	3.1 Introduction	
	3.2 Adjective	
	3.3 Meaning	
	3.4 approaches to social stratification	
	3.5 Kinsley Davis and W E Moore Talcott parsons Melvin m taming Weber approach to social stratification	
	3.6 let's Sum up	
	3.7 Question or review	

- 3.8 Suggested reading
- 3.9 Refrence

UNIT-4 Forms of social stratification caste system in India

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Adjective
- 4.3 Meaning
- 4.4 Features of caste
- 4.5 Change in caste system in India
- 4.6 let's Sum up
- 4.7 Question or review
- 4.8 Suggested reading
- 4.9 Refrence

UNIT-5 Social class

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Adjective
- **5.3** Meaning
- 5.4 Features .determinants and classification
- 5.5 problem of identifying class
- 5.6 let's Sum up
- 5.7 Question or review
- 5.8 Suggested reading
- 5.9 Refrence

UNIT-6 RACE

- 6.0 Objectives
- **6.1** Introduction
- 6.2 Adjective
- **6.3** Meaning
- 6.4 meaning and features of race
- 6.5 classification riley and guar
- 6.6 problems of racial domination conflicts
- 6.7 let's Sum up
- 6.8 Question or review
- 6.9 Suggested reading
- 6.10 Refrence

UNIT-7 Social mobility

- 7.0 Objectives
- **7.1** Introduction
- 7.2 Adjective
- **7.3** Meaning
- 7.4 Meaning of social mobility
- 7.5 Types of social mobility
- 7.6 Factors for social mobility
- 7.7 let's Sum up
- 7.8 Question or review
- 7.9 Suggested reading
- 7.10 Refrence

UNIT-8 Occupational Mobility

- 8.0 Objectives
- **8.1** Introduction
- 8.2 Adjective
- **8.3** Meaning of occupational mobility
- 8.4 inter-generational and intra generational
- 8.5 prestige grading of occupations
- 8.6 let's Sum up
- 8.7 Question or review
- 8.8 Suggested reading
- 8.9 Refrence

UNIT-9 Measurement of Social Mobility

	9.1 Introduction	
	9.2 Adjective	
	9.3 Meaning	
	9.4 Problems of measurement	
	9.5 Subjective and objective criteria	
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- 4.2 Socialist and welfares approach
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- 7.1 Introduction
- 7.3 meaning and types of interview
- 7.4 essential qualities in interview schedule
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- 8.0 Objectives
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- 8.2 meaning and implications
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- 9.0 Objectives
- 9.1 Introduction
- 9.2 use of statistics in social research
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8.2 Meaning
8.3 Formal sociology
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	education system	
	1.10 The school and the family :mutual interaction	
	1.11 Influence of school	
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- 1.3 Structural funtonal theory of education .
- 2.2 To reinforce social solidarity
- 2.3 To maintain social role
- 2.4 To maintain division of labour
- 2.5 Talott parsons views on education
- 2.6 Conflict theory of education
- 2.7 Symbolic interactions
- 2.8 Question or review
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UNIT-3 HISTORY OF EDUCATION IN INDIA

- 2.0 Objectives
- 2.1 Introduction
- 2.2 Introduction
- 3.3 Education in precolonial eraTypes of educational institutions
- 3.4 Class and education education and gender
- 3.5 problems of women s education
- 3.6 Concept of equality of educational opportunity
- 3.7 Inequality of education opportunity
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- 3.1 Introduction
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- 4.3 Meaning of education
- 4.4 Types forms of education formal .informal and on formal.
- 4.5 Functional of education
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UNIT - 5 DISTANCE EDUCATION

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Meaning
- 4.3 Concept of distance education
- 4.4 .Characteristics of distance learning
- 4.5 Social relevance of distance education
- 5.6 Advantages and disadvantages of distance education
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- 5.2 Types of agencies
- 5.3 Family and education.
- 5.4 Peer group as in agency of education
- 5.5 Characteristics of peer group life
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- 1.2 Women in Patriliner and martial societies
- 1.3 positions of women in European
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- 2.2 Welfare approaches
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- 3.2 Women's position in family
- 3.3 Role excepetation and socializations
- 3.4 Changing role of women and men
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- 4.2 The invisibility of women in economic
- 4.3 Productive and reproductive role
- 4.4 Women's contribution to economic
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- 5.2 Position in Hindu family
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- 6.1 Introduction
- 6.2 Women's access to utilizations of educational Oppurnity
- 6.3 Factors for different rates of literacy
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- 7.2 Violence against women
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- 1.7 Suggested reading
- 1.8 Refrence

Unit IV ORGANISATION ANALYSIS OF INDUSTRY

- 1.0 Objectives
- 1.1 Introduction
- 1.2 Development theories
- 1.3 Formal and informal
- 1.4 let's Sum up
- 1.5 Question or review
- 1.6 Suggested reading
- 1.7 Refrence

Unit V INDUSTRIAL ORGANISATION

- 1.0 Objectives
- 1.1 Introduction
- 1.2 Pre requisites of industrial Organisation
- 1.3 Structural features of industrial organizations
- 1.4 Role of executive specialist
- 1.5 let's Sum up
- 1.6 Question or review
- 1.7 Suggested reading
- 1.8 Refrence

Unit VI AUTOMATIONS AND SOCIETY

- 1.0 Objectives
- 1.1 Introduction
- 1.2 Conditions responsible for automation
- 1.3 Impact of automations on production
- 1.4 Ramification of automations on society
- 1.5 let's Sum up
- 1.6 Question or review
- 1.7 Suggested reading
- 1.8 Refrence

Unit VII Industrial Relations

- 1.0 Objectives
- 1.1 Introduction
- 1.2 History of industrial relations
- 1.3 The legal frame work of industrial relations in India
- 1.4 Nature and causes of industrial disputes
- 1.5 let's Sum up
- 1.6 Question or review
- 1.7 Suggested reading
- 1.8 Refrence

Unit VIII LABOUR LEGISLATIONS IN INDIA

- 1.0 Objectives
- 1.1 Introduction
- 1.2 Need for labour legislations
- 1.3 Categories of labour legislation
- 1.4 The trade union act 1926
- 1.5 The employees state insurance act 1948
- 1.6 let's Sum up
- 1.7 Question or review
- 1.8 Suggested reading
- 1.9 Refrence

Unit IX TRADE UNION

- 1.0 Objectives
- 1.1 Introduction
- 1.2 Sociological Apporaches to trade union
- 1.3 Problems and prospectus of trade unionism
- 1.4 let's Sum up
- 1.5 Question or review
- 1.6 Suggested reading
- 1.7 Refrence

Unit X THE FUTURE OF INDUSTRIAL SOCIETY

	1.1 Introduction	
	1.2 Reflection on postindustrial society	
	1.3 let's Sum up	
	1.4 Question or review	
	1.5 Suggested reading	
	1.6 Refrence	
MACS201N	THEORETICAL PERSPECTIVES IN SOCIOLOGY	7
	H. V. LINTED OD LICTRON	
	Unit I INTRODUCTION	
	1.0 Objectives 1.1 Introduction	
	1.2 The Meaning and nature of sociological Theory	
	1.3 Levels of theorization in society1.4 Sociological theory and Empirical Researches	
	1.5 Reciprocal Bearings	
	1.6 let's Sum up	
	1.7 Question or review	
	1.8 Suggested reading	
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	Unit II STRUCTURAL THEORY	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Origin and development Antropotical and sociological	
	Tradition	
	2.3 Structuralism Peter Balu	
	2.4 Microstructurlism	
	2.5 Theory structuration 2.6 let's Sum up	
	2.7 Question or review	
	2.8 Suggested reading	
	2.9 Refrence	
	2.7 Refrence	
	Unit III FUNCTIONAL THEORY	
	3.0 Objectives	
	3.1 Introduction	
	3.2 Origin and development Anthropological and sociological	
	Tradition	
	3.3 Analytical functional	
	3.4 Empirical Functionalism	
	3.5 let's Sum up	
	3.6 Question or review	
	3.7 Suggested reading	
	3.8 Refrence	
	H. W. CONFLICT THEODY	
	Unit IV CONFLICT THEORY 4.0 Objectives	
	4.1 Introduction	
	4.2 Origin and development	
	4.3 Dialectal conflicts theory	
	4.4 Conflicts functional	
	4.5 let's Sum up	
	4.6 Question or review	
	4.7 Suggested reading	
	4.8 Refrence	
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	Unit V SYMBOLIC INTERACTION 5.0 Objectives	
	5.0 Objectives 5.1 Introduction	
	5.2 Origin and development	
	5.3 C H Colley	
	5.4 G H Mead	
	5.5 E Goffman	
	5.6 let's Sum up	
	5.7 Question or review	
	5.8 Suggested reading	
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	Unit VI SOCIOLOGICAL PHENOMENOLOGY	
	6.0 Objectives	
	6.1 Introduction	
	6.2 Origin and development6.3 Edmund Husserl	
	6.4 Alfred Schurz	
	6.5 let's Sum up	
	6.6 Question or review	
	6.7 Suggested reading	
	6.8 Refrence	
	Unit VII ETHNO METHODOLOGY	
	7.0 Objectives	
	7.1 Introduction	
	7.2 Origin and development	
	7.3 Harold Garfunkel	
	7.4 let's Sum up 7.5 Question or review	
	7.6 Suggested reading	
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	Unit VIII EXCHANGE THEORY	
	8.0 Objectives	
	8.1 Introduction	
	8.2 Early forms of Exchange Theory	
	8.3 Deductive Exchange Theory C G Homans	
	8.4 Moderns Exchange Theory Peter Balu's	
	8.5 let's Sum up	
	8.6 Question or review	
	8.7 Suggested reading	
	8.8 Refrence	
	Unit IX CRITICAL THEORY	
	9.0 Objectives	
	9.1 Introduction	
	9.2 Emergence of Frankfurt school	
	9.3 The weakness of Critical theory	
	9.4 T B Bottom ore Contribution s	
	9.5 Renewable of Theory	
	9.6 let's Sum up	
	9.7 Question or review	
	9.8 Suggested reading	
	9.9 Refrence Unit X SOCIOLOGICAL THEORY	
	10.0 Objectives	
	10.1 Introduction	
	10.2 Recent Development	
	10.3 Gouldner	
	10.4 Collins	
	10.5 let's Sum up	
	10.6 Question or review	
	10.7 Suggested reading	
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NAACC3C3N	INDIAN COCIETY	-
MACS202N	INDIAN SOCIETY	7
	Unit I INTRODUCTION	
	1.0 Objectives	
	1.1 Introduction	
	1.2 The meaning of Indian Society	
	1.3 Geographical area and historical period	
	1.4 Migration Stream into India	
	1.5 Present Distribution of population as Radicals group	
	1.6 Unity in Diversity	
	1.7 let's Sum up	
	1.8 Question or review	
	1.9 Suggested reading 1.10 Refrence	
	1.10 Kentence	

Unit II RELIGIONS AND LANGUAGE AMONG THE PEOPLE OF INDIA

- 2.0 Objectives
- 2.1 Introduction
- 2.2 Religion and Society
- 2.3 Distribution of population by religion
- 2.4 Language and society
- 2.5 distribution of the Indian population by language
- 2.6 let's Sum up
- 2.7 Question or review
- 2.8 Suggested reading
- 2.9 Refrence

Unit III Marriage and family in India

- 3.0 Objectives
- 3.1 Introduction
- 3.2 Distribution of families types of kinship Zones
- 3.3 Hindu Family
- 3.4 Muslim Family in India
- 3.5 Christian Family in India
- 3.6 let's Sum up
- 3.7 Question or review
- 3.8 Suggested reading
- 3.9 Refrence

Unit VI SOCIAL STRAFICATIONS I

- 4.0 Objectives
- 4.1 Introduction
- 4.2 Manu varnasahrama Dharma
- 4.3 Varna and caste
- 4.4 Caste system according to castes tine Bougle
- 4.5 B R Ambedkar E R Leach
- 4.6 M N Srinivasan
- 4.7 let's Sum up
- 4.8 Question or review
- 4.9 Suggested reading
- 4.10 Refrence

Unit V SOCIAL STRATIFICATION

- 5.0 Objectives
- 5.1 Introduction
- 5.2 Caste and class
- 5.3 Dominant Caste
- 5.4 Backward Classes
- 5.5 Reservation
- 5.6 let's Sum up
- 5.7 Question or review
- 5.8 Suggested reading
- 5.9 Refrence

Unit VI AGRARIAN SOCIETY

- 6.0 Objectives
- 6.1 Introduction
- 6.2 Agrarian Social Structure
- 6.3 Jajmani Rayavathi and Mahalwari System of land Tenure its influence
- 6.4 Urban Agrarian Links : Impact of Indurstrlization
- 6.5 let's Sum up
- 6.6 Question or review
- 6.7 Suggested reading
- 6.8 Refrence

Unit VII URBAN SOCIETY

- 7.0 Objectives
- 7.1 Introduction
- 7.2 Urbanization In India
- 7.3 Types of Urban Centers In India
- 7.4 Urban Centers and Industry
- 7.5 let's Sum up
- 7.6 Question or review

7.7 Suggested reading 7.8 Refrence **Unit VIII TRIBAL INDIA** 8.0 Objectives 8.1 Introduction 8.2 Perspectives on Tribal 8.3 Distribution Of Tribal Population 8.4 Tribal area Development Programme 8.5 Tribal economy 8.6 Family and Religion 8.7 let's Sum up 8.8 Question or review 8.9 Suggested reading 8.10 Refrence **Unit IX INDIAN POLICY** 9.0 Objectives 9.1 Introduction 9.2 Constitution as a Repository of social norms 9.3 Preamble Directive principals of state policy 9.4 Democracy and society 9.5 let's Sum up 9.6 Question or review 9.7 Suggested reading 9.8 Refrence **Unit X CHANGE IN INDIAN SOCIETY** 10.0 Objectives10.1 Introduction 10.2 Sanskritization

10.3 Westernization
10.4 Modernization
10.5 Secularization
10.6 let's Sum up
10.7 Question or review
10.8 Suggested reading

10.9 Refrence

Self-Learning Material Content

Programme: Master of Business Administration (Tourism)

I st Year

Course	Course Name	Study
Code		hours/
		Credit
MBACTA	FUNDAMENTALS OF TOURISM	7
101	Unit Introduction to Travel and Tourism	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Growth and Development of Tourism	
	1.3 Terminologies Related to Tourism	
	1.4 Typology of Tourism	
	1.5 Classification of Tourist	
	1.6 Travel through the Ages	
	1.7 History of Travel as per the Chronology	
	1.8 Tourism System	
	1.9 Leiper's Model of Tourism System	
	1.10 Measurement of Tourism	
	1.11 Let us sum up	
	1.12 Questions or Review	
	1.13 Suggested Reading	
	1.14 References	
	Unit II Travel Motivators	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Travel Motivators	
	2.3 Elements of Tourism	
	2.4 Push and Pull Factor Theory of Tourism	
	2.5 Tourism Area Lifecycle (TALC)	
	2.6 Doxey's Irritation Index	
	2.7 Let us sum up	
	2.8 Questions or Review	
	2.9 Suggested Reading	
	2.10 References	
	Unit III Components of Tourism	
	3.0 Objectives	
	3.1 Introduction	

- 3.2 Transportation
- 3.3 Attractions
- 3.4 Accommodations
- 3.5 Let us sum up
- 3.6 Questions or Review
- 3.7 Suggested Reading
- 3.8 References

Unit IV Tourism Planning and Development

4.0 Objectives

- 4.1 Introduction
- 4.2 Tourism Planning Vs Tourism Policy
- 4.3 Need for Tourism Planning
- 4.4 The Planning Process
- 4.5 Level and Types of Tourism Planning
- 4.6 Goals for Development
- 4.7 Tourism Carrying Capacity
- 4.8 Sustainable Tourism
- 4.9 Let us sum up
- 4.10 Questions or Review
- 4.11 Suggested Reading
- 4.12 References

Unit V Tourism Organizations

5.0 Objectives

- 5.1 Introduction
- 5.2 World Travel Organization (WTO)
- 5.3 Pacific Area Travel Association (PATA)
- 5.4 International Air Travel Association (IATA)
- 5.5 World Travel and Tourism Council (WTO)
- 5.6 India Tourism Development Corporation (ITDC)
- 5.7 Ministry of Tourism, Govt. of India
- 5.8 Indian Association of Tour Operators (IATO)
- 5.9 Travel Agents Association of India (TAAI)
- 5.10 Federation of Hotel and Restaurant Association of India (FHRAI)
- 5.11 Let us sum up
- 5.12 Questions or Review
- 5.13 Suggested Reading
- 5.14 References

Unit VI Impacts of Tourism

- 6.1 Introduction
- 6.2 Economic Impacts
- 6.3 Socio-Cultural Impacts
- 6.4 Environmental Impacts
- 6.5 Let us sum up
- 6.6 Questions or review
- 6.7 Suggested reading

	References	
MBACTA 102	TOURISM PRODUCTS OF INDIA	7
	Unit I	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Tourism Products	
	1.3 Definition, Concept and classification of Tourism	
	products	
	1.4 Let us sum up	
	1.5 Questions or Review	
	1.6 Suggested Reading	
	1.7 References	
	Unit II	
	2.0 Objectives	
	2.1 Introduction	
	2.2 Indian Architecture	
	2.3 Introduction, various structures,	
	2.4 Famous Hindu Temples, Jain Architecture, Buddhist	
	Architecture, Muslim Architecture, Mourn Architecture	
	2.5 Let us sum up 2.6 Questions or Review	
	•	
	2.7 Suggested Reading 2.8 References	
	2.6 References	
	Unit III	
	3.0 Objectives	
	3.1 Introduction	
	3.2 Religious 3.3 Hinduism, Jainism, Buddhism, Sikhism, Christianity,	
	Islam	
	3.4 Let us sum up	
	3.5 Questions or Review	
	3.6 Suggested Reading	
	3.7 References	
	Unit IV	
	4.0 Objectives	
	4.1 Introduction	
	4.2 Performing Arts of India	
	4.3 Music and Musical Instruments,	
	4.4 Different Schools of Music	

r		1
	4.5 Classical Dances and Dance Styles, Folk Dances with	
	special tourist appeal	
	4.6 Let us sum up	
	4.7 Questions or Review	
	4.8 Suggested Reading	
	4.9 References	
	Unit V	
	5.0 Objectives	
	5.1 Introduction	
	5.2 Tourism Attractions of India	
	5.3 Tribes of India, Fairs and Festivals, Beach Tourism,	
	Adventure Tourism, Wildlife Museums, Libraries and art	
	galleries, Conferences and Convention, Cuisine Health	
	Tourism 5.4 You Mediation Avuryeda	
	5.4 Yog/Mediation, Ayurveda 5.5 Let us sum up	
	5.6 Questions or Review	
	5.7 Suggested Reading	
	5.8 References	
	J.O References	
	Unit VI	
	6.0 Objectives	
	6.1 Introduction	
	6.2 Rural Tourism and New Frontiers	
	6.3 Rural Tourism in India, Opportunities, challenges and	
	strategies for rural tourism in India	
	6.4 The new Frontiers	
	6.5 Eco-Tourism, Green Tourism, Heritage Tourism, Senior	
	Citizen Tourism, Space Tourism, Medical Tourism, Farm	
	Tourism, Agro Tourism etc	
	6.6 Let us sum up	
	6.7 Questions or review	
	6.8 Suggested reading	
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MBACTA	TRAVEL OPERATIONS AND CONSULTANCY	7
103	TRAVEL OPERATIONS AND CONSULTANCY	,
	Unit I	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Travel Agency and Tour Operation	
	1.3 Definition	
	1.4 History of Travel Trade	
	1.5 The TRAVEL Market	
	1.6 Types of travel agency and tour operations	

- 1.7 Travel agent and tour operators
- 1.8 Interrelationship between Travel agency and tour operation
- 1.9 Let us sum up
- 1.10 Questions or Review
- 1.11 Suggested Reading
- 1.12 References

Unit II

2.0 Objectives

- 2.1 Introduction
- 2.2 How to set up a travel agency
- 2.3 Procedures for approval of a travel agency and tour operator
- 2.4 IATA rules and regulation for travel agency approval
- 2.5 DOT rules and regulation for travel agent approval
- 2.6 Approval from various government bodies
- 2.7 Organization structure of a travel agency or tour operator and staffing
- 2.8 Types of Organization
- 2.9 Proprietorship
- 2.10 Partnership
- 2.11 Corporate
- 2.12 Let us sum up
- 2.13 Questions or Review
- 2.14 Suggested Reading
- 2.15 References

Unit III

- 3.1 Introduction
- 3.2 Functions of Travel Agency
- 3.3 Travel information
- 3.4 Documentation
- 3.5 Passports –various types and requirements-VISA various types and requirements
- 3.6 Issuing passport
- 3.7 Product Development
- 3.8 Planning and producing a tour
- 3.9 Planning an Itinerary
- 3.10 Preparation of itineraries
- 3.11 Costing of tours
- 3.12 Domestic ticketing and reservations
- 3.13 Issuance of a ticket

- 3.14 Airline codes
- 3.15 City Codes
- 3.16 Policies regarding air travel
- 3.17 Let us sum up
- 3.18 Questions or Review
- 3.19 Suggested Reading
- 3.20 References

Unit IV

4.0 Objectives

- 4.1 Introduction
- 4.2 Tour Operations Techniques
- 4.3 Hotel Procedures
- 4.4 Aboard the bus/coach-emergency procedures
- 4.5 Finance and accounting-food and beverages
- 4.6 Transportation-expulsion of tour member-handling company money
- 4.7 Reservation of tourist accommodation-hotel reservation-types-meal plans codes
- 4.8 Room rate-Information requirements
- 4.9 Client service
- 4.10 Guide service
- 4.11 License service-financial services
- 4.12 Insurance service
- 4.13 Let us sum up
- 4.14 Questions or Review
- 4.15 Suggested Reading
- 4.16 References

Unit V

5.0 Objectives

- 5.1 Introduction
- 5.2 Product Promotion
- 5.3 Developing package tours-types of package tourcomponents of package tour-basic principles on packaging
- 5.4 Factors affecting tour design and selection
- 5.5 Booking a tour
- 5.6 Let us sum up
- 5.7 Questions or Review
- 5.8 Suggested Reading
- 5.9 References

Unit VI

	6.0 Objectives	
	6.1 Introduction	
	6.2 Cruises	
	6.3 Types of Cruises	
	6.4 Facilities-Cruise accommodation	
	6.5 Rail Travel-Railroad travel in USA	
	6.6 European rail travel	
	6.7 Japanese rail travel	
	6.8 New Zealand and Australian railways	
	6.9 Indian railways	
	6.10 Let us sum up	
	6.11 Questions or review	
	6.12 Suggested reading	
	References	
MBACTA	CEOCRA DUN EOR TOURISME	7
104	GEOGRAPHY FOR TOURISM	/
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	Unit I	
	1.0 Objectives	
	1.1 Introduction	
	1.2 The elements of Geography	
	1.3 Importance of Geography in Tourism	
	1.4 The world's climates –climatic elements and tourism	
	1.5 Impact of weather and climate on tourist destinations	
	1.6 Let us sum up	
	1.7 Questions or Review	
	1.8 Suggested Reading	
	1.9 References	
	Unit II	
	2.0 Objectives	
	2.1 Latitude-Longitude	
	2.2 International Date Line	
	2.3 Time Zones and Calculation of time	
	2.4 Time Differences, GMT, Flying time, Standard time	
	and Daylight saving time (Summer Time)	
	2.5 World's continents	
	2.6 Physical features of all continents	
	2.7 Destinations on world map	
	2.8 Let us sum up	
	2.9 Questions or Review	
	2.10 Suggested Reading	
	2.11 References	

	Unit III	
	3.0 Objectives	
	3.1 Introduction	
	3.2 Geography and tourism in North America	
	3.3 Tourism characteristics –major tourism destination	
	and attractions of Canada and United States	
	3.4 Major tourist destination in Mexico and the	
	Caribbean countries	
	3.5 Let us sum up	
	3.6 Questions or Review	
	3.7 Suggested Reading	
	3.8 References	
	Unit IV	
	4.0 Objectives	
	4.1 Introduction	
	4.2 The tourism geography of South America	
	4.3 Divisions of South American Tourisms	
	4.4 The Andes countries –Venezuela, Columbia, Ecuador,	
	Peru, Bolivia and Chile	
	4.5 Middle latitude South America	
	4.6 Argentina	
	4.7 Paraguay	
	4.8 Uruguay	
	4.9 Brazil	
	4.10 Let us sum up	
	4.11 Questions or review	
	4.12 Suggested reading	
	References	
MBACTA 105	MARKETING FOR TOURISM	7
	Unit I Introduction to Tourism Marketing	
	1.0 Objectives	
	1.1 Introduction	
	1.2 Introduction to Tourism Marketing	
	1.3 Core Marketing Concepts	
	1.4 Marketing Philosophies	
	1.5 Differences between Products and Services	
	1.6 Technology and Marketing	

- 1.7 Salient Features of Tourism Marketing
- 1.8 Marketing Environment
- 1.9 Chapter Summary
- 1.10 Let us sum up
- 1.11 Questions or Review
- 1.12 Suggested Reading
- 1.13 References

Unit 2 Marketing Mix

2.0 Objectives

- 2.1 Introduction
- 2.2 Introduction on Marketing Mix
- 2.3 Salient Features of Tourism Products
- 2.4 Product Mix
- 2.5 New Product Development
- 2.6 Procut Life Cycle and Strategies
- 2.7 Branding
- 2.8 P's of Marketing
- 2.9 Chapter Summary
- 2.10 Let us sum up
- 2.11 Questions or Review
- 2.12 Suggested Reading
- 2.13 References

Unit 3 Market Segmentation, Targeting and Positioning 3.0 Objectives

- 3.1 Introduction
- 3.2 Meaning of Market Segmentation
- 3.3 Bases of Market Segmentation
- 3.4 Types of Segmentation
- 3.5 Criteria for Effective Market Segmentation
- 3.6 Market Targeting
- 3.7 Market Positioning Strategies
- 3.8 Chapter Summary
- 3.9 Let us sum up
- 3.10 Questions or Review
- 3.11 Suggested Reading
- 3.12 References

Unit 4 Pricing and Costing Strategies

- 4.1 Introduction
- 4.2 Pricing Consideration
- 4.3 Internal and External Factors
- 4.4 Pricing Approaches
- 4.5 Pricing Strategies

- 4.6 New Product Pricing Strategies
- 4.7 Existing Product Pricing Strategies
- 4.8 Chapter Summary
- 4.9 Let us sum up
- 4.10 Questions or Review
- 4.11 Suggested Reading
- 4.12 References

Unit 5 Packaging and Programming 5.0 Objectives

- 5.1 Introduction
- 5.2 Packaging and Programming
- 5.3 The Distribution Mix
- 5.4 Nature and Importance of Travel Trade
- 5.5 Distribution Channel
- 5.6 Marketing of Tourism Destination
- 5.7 Chapter Summary
- 5.8 Let us sum up
- 5.9 Questions or Review
- 5.10 Suggested Reading
- 5.11 References

Unit 6 Designing Strategic Marketing 6.0 Objectives

- 6.1 Introduction
- 6.2 Market Strategies for Market Leaders, Challengers, Followers and Niches
- 6.3 Market Strategies for Global Markets
- 6.4 Chapter Summary
- 6.5 Let us sum up
- 6.6 Questions or review
- 6.7 Suggested reading

References

Self-Learning Material Content

Programme: Master of Business Administration (Tourism)

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	1.6 Elements of Tourism Plan	
	1.7 Environmental and Social Considerations in Planning	
	1.8 Impact of Mitigation Measures	
	1.9 Socio-Cultural Considerations-benefits-negative impacts	
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	2.6 Approaches to tourism planning	
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	2.9 Political reasons-social and cultural reasons	
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- 3.2 Tourism Policies
- 3.3 State Tourism Policies
- 3.4 Central Tourism Policies
- 3.5 Strategic and tactical perspective of planning
- 3.6 Framework for strategic planning in destination
- 3.7 Strategic tourism policy model
- 3.8 Strategic areas that need Govt. Intervention
- 3.9 Let us sum up
- 3.10 Questions or Review
- 3.11 Suggested Reading
- 3.12 References

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- 4.2 Planning Tourist attractions
- 4.3 Natural cultural and special interest attractions
- 4.4 Planning and monitoring natural, cultural and special interest attraction resources
- 4.5 Implication elements and monitoring
- 4.6 Let us sum up
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- 4.8 Suggested Reading
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- 5.2 Developing Tourism Plans
- 5.3 Goals-Components-plan-preparation techniques
- 5.4 Surveys and Method by World Tourism Organizations
- 5.5 General background analysis, infrastructure analysis and projections
- 5.6 Extent and form of tourism
- 5.7 Market analysis and projections
- 5.8 Environmental considerations-socio-cultural considerations
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- 5.11 Plans implications and monitoring
- 5.12 Surveys for plan development
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- 3.2 Different Department and their functions
- 3.3 Licenses and certificate
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- 3.5 Questions or review
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- 9.7 References

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- 4.1 Introduction
- 4.2 Functions and Management
- 4.3 Reception of Guest-reservation-room allocations-concept of no shows
- 4.4 Over sales-late cancellations-guest cycle-guest folio-guest complaints
- 4.5 House keeping-functions and management-planning and organizing housekeeping department
- 4.6 Guest floors-facilities –services-cleaning public area –linen room-laundry desk operation-beds-linens & uniforms-carpets and floors-ceilings-walls-furniture and fixtures
- 4.7 Safety and Security Managing inventories and controlling expenses-Interior Decorations
- 4.8 Let us sum up
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- 5.2 Functions and Management
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- 5.5 Let us sum up
- 5.6 Questions or review
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- 5.8 References

Unit VI Hotel Chains

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- 6.2 Study of Multinational Chains
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- 6.5 Private Hotel Chains of India
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- 3.1 Introduction
- 3.2 Passenger Air Tariff, Background Information, Passenger Air Tariff Editions
- 3.3 IATA areas of the world, Global Indicators, One Country rule, International sale indicators
- 3.4 Types of Journeys
- 3.5 One way trip
- 3.6 Round Trip
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- 3.10 Let us sum up
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- 4.2 Fare Type
- 4.3 One way
- 4.4 Round Trip Fares
- 4.5 Carrier fare selection
- 4.6 Local currency fares
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- 4.8 Rounding NUC
- 4.9 Rounding local currency fares
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- 5.2 OW Through Fare Construction
- 5.3 Maximum Permitted Mileage (MPM)
- 5.4 Extra Mileage Allowance (EMA)
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- 5.6 Higher Intermediate Point(HIP) Check
- 5.7 Backhaul Check (BHC), RT and CT fare Construction
- 5.8 Selecting a Fare Break Point
- 5.9 General Guidelines

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- 2.5 Scandinavia
- 2.6 Eastern Europe and CIS-Tourism in Southern Europe
- 2.7 Greece Italy
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- 2.9 Let us sum up
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- 3.2 Tourism in East Asia and South East Asia
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- 4.2 Nepal and Bhutan
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